

Hopkins Youth Hockey Association
Minutes of the June 15, 2009
Board of Directors Meeting

Members Present: Mr. Bizal, Mr. Patterson, Mr. Davis, Ms. Wagner, Ms. Quale, Mr. DeGiulio, Mr. Ostenso, Mr. Winter, Mr. Staack, Mr. Sweeney, Mr. Hoffman, Mr. Anderson, and Ms. Whitmore. Buck Olson was present as a guest.

Call to Order-

Mr. Bizal called the meeting to order at 7:02 p.m.

Charitable Gambling Report – Ms. Wagner.

Ms. Wagner reported on the May 2009 income and expenses. Ms. Wagner reported a significant decrease in traffic at both Tuttle and Main Street. Tuttle had a net loss of \$3,693; Main Street had a net loss of \$2,921.

Ms. Wagner reported estimated total expenses for July 2009 of \$43,910, including final installment of gambling taxes and fees of \$16,500. She also provided the Board with copies of tax return documents as well as spread-sheets verifying receipts and expenditures.

Mr. DeGiulio moved to approve the estimated July 2009 Charitable Gambling expenses for both locations in the amount \$43,910. Mr. Ostenso seconded the motion. Mr. Bizal called for discussion. There was no discussion. Mr. Bizal called for a vote. The motion passed by a unanimous voice vote.

Mr. DeGiulio reported cash on hand of \$7,000 (\$26,000 less pre-paid ice costs) and that tournament pre-payments will begin in July.

Mr. Ostenso reported that the Board has met all Minnesota Charitable Gambling Requirements via web-site postings, written reports, availability to all Board Members, etc.

Approval of May 18, 2009 Board Meeting Minutes – Mr. Winter.

Mr. Ostenso moved to approve the May 18, 2009 Board Meeting Minutes with the changes submitted by Mr. Davis. Mr. Staack seconded the motion. Mr. Davis called for discussion. There was no discussion. Mr. Davis called for a vote. The motion passed by a unanimous voice vote.

New Business-

a. Advance Board Reports:

Mr. Davis emphasized the need for Board Members to send their reports by email to the Secretary at least one week in advance of the next Board meeting in the event a Member will not be able to attend said meeting.

b. Updating Board Member Information on the Website- Ms. Whitmore.

Ms. Whitmore and Mr. Davis discussed procedure for updating the website with current Board Member information and connecting with Mr. Foslien relative to same.

c. Recruitment Issues – Mr. Bizal and Mr. DeGiulio.

Mr. DeGiulio reported on Association's need to grow and place emphasis on the Mite level, with the goal of recruiting 50 new families to the program annually. Incentives to new families to include subsidized ice time (reduced program cost of \$150 to \$175) and free equipment bags. Discussion was had regarding skills sessions and opening blocks of ice time to additional program players (beyond mite level).

d. Skate with the Stars- Mr. Davis.

Tom Martin has asked HYHA to send out a mailer with magnets and hockey cards, promoting the Hopkins Hockey Program via skating with the stars, featuring former HHS players Jack Hillon, of the New York Islanders and Becky Kortum, HHS graduate and Ms. Hockey 2009. Mr. Davis indicated he is able to obtain the paper, printing and magnets at cost. Accordingly, it is anticipated 500 mailers will be mailed out, at a cost of \$383 and \$126 for postage, resulting in a total Association cost of approximately \$509, which is within the approved budget.

e. Mystify and Puck Systems Contracts- Mr. DeGiulio.

Mr. Degiulio reported that Mystify was not provided an opportunity to submit a competitive bid for ongoing online registration and that a bill remained outstanding to Mystify. Mr. DeGiulio reported that Ms. Whitmore had forwarded the contract from Puck Systems for his review. Discussion was held relating to the goal of having online registration up and running as of July 1. Responsibility for various issues relating to the online registration was discussed, to wit: Mr. DeGiulio to pay Puck Systems; Mr. Foslien to update and organize the website; and Ms. Whitmore to address and follow up with registration issues.

Subsequent to the board meeting, on June 26, Ms. Whitmore contacted Mr. Winter and advised him that according to Jeff Keiser, HYHA has a three-year contract with Mystify, which runs through 2010; this contact has now been negotiated to a one-year term with reduced fees, comparable to TST (Puck Systems).

Members Reports

Treasurer – Mr. DeGiulio

Mr. DeGiulio provided a summary and break-down of program costs with spread-sheet verification of same. The balance sheets confirmed prepaid ice cost of \$37,000. Mr. DeGiulio provided copies of Profit and Loss statements from June 2008 through May 2009. Mr. DeGiulio discussed issues relating to the credit card GiveBack Program and indicated he would provide new travel cost information to the next meeting.

President – Mr. Bizal

No further report.

Vice President – Mr. Davis

No further report.

Secretary – Mr. Winter

No further report.

C League Coordinator - Mr. Beck

Not Present. No report.

Ice Coordinator - John Hoffman:

Mr. Hoffman reported he is working with Mr. Foslien to update the website relative to clinic scheduling and indicated that blocks of ice are available and waiting to be filled.

Outdoor Ice Coordinator - Tim Sweeney:

Not Present. No Report.

ACE Coordinator – Tom Martin:

Not Present. No Report.

Co-Tournament Coordinators – Angela Quale and Carol Solberg:

Not Present. No Report.

Girls Coordinator – Peter Gainsley:

In Mr. Gainsley's absence, Ms. Whitmore and Mr. Ostenso discussed the projected number of U-10 and U-12 players for the upcoming season, and need for immediate recruitment efforts; they requested travel registration forms from last year within this age group.

Mite coordinator - Bob Anderson:

Not Present. No report.

Co-Travel Coordinators- John Hillen and Ned Ostenso:

Mr. Ostenso reported that other than Pee wee A, all boys Travel A coaches are returning this season. Mr. Ostenso discussed the need for an advertisement in Lets Play Hockey magazine regarding boys travel coaching vacancies.

Registration coordinator - Machel Whitmore:

Ms Whitmore reported she needs return of team roster books from team managers and that she will send a list of those remaining books outstanding to the Board. Ms. Whitmore reported she will be attending the upcoming District 3 Registration Meeting relative to new rules and regulations from USA Hockey and Cyber Hockey and will report back to the Board.

Equipment Coordinator- Steve Staack:

Mr. Staack reported that next month an inventory of jerseys, including size, color will be completed to facilitate fall ordering.

Anthony DeGiulio moved to Adjourn and William Winter seconded the motion.

Adjournment- 8:42 P.M.

Bill Winter
Secretary
July 10, 2009
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