

BLOOMINGTON AMATEUR HOCKEY ASSOCIATION

BIG Ballet/Community Room 7:00 PM

Sunday, October 18, 2009

Meeting was called to order at 7:15pm

Present: Michael J Thielen, Mike Zielinski, Yvette Brockman, Bob Strawman, Michelle Booth, David Brodsky, Ray Robbel, Renee Johnson, Robin Vodovnik, John Gonyea, and Dave Stark.

1. Review and Approve July meeting Minutes

Motion to approve by Dave Stark with changes to Bauer contract details, seconded by Mike Zielinski; motion passed.

2. Treasurer - Don Loberg [not present]

- a. **Financials** - Discussion of onto whom the liability falls when injury occurs; whether it is BIG, user, BAHA, sub-contractor (i.e. FSCofB, etc.). More investigation needed.
- b. **Contracts** -
 - i. City of Bloomington contract is signed.
 - ii. Blue Line Medical contract. Michael T asked if anyone knew if the terms were the same as before. No one knew, but Dave S noted that they were the same based on Don's notation in the previous month's minutes. Michael T to complete the contract.
- c. **IRS Issues** - Don was unable to reduce/eliminate the fees & penalties assessed. Total liability not to exceed \$1,000.

3. Ice - Bob Strawman

No issues. All ice for the year has been distributed. Bob asked that all unused/unwanted ice be returned soon so we can redistribute it to JHBC and KHBC.

4. Concessions - Michelle Booth

- a. **Update** - as of September's month-end, we are \$1,500 better than last year. We started the season with a large credit fr/Coke. Menu items have been added, with a few deletions as well. We will be selling Nick & Willy's pizza at all high school games and all tournaments. There will be a learning curve on this. Prices on some items were raised. Michael T is investigating whether we can possibly raise the price on any/all vending items to also increase revenues, including the possibility of raising vending machine prices but keep concession's prices slightly lower. Dave S asked who owns the contract. Michael T stated the City did and that he was researching prices elsewhere to bolster the raising of vending prices. Water was one of the largest cost-of-goods increases (about 300%). Ray R was concerned with the possible need for a special permit to sell Nick & Willy's pizza. Michelle said it was not needed.
- b. **Concessions & Vendors Committee Update** - Larry Volkmann **not present**
Michael T. stated he would ask for an update from Larry &/or the other committee members.

5. Tournaments - Darla Beek [not present]

As Darla Beek was absent, Michael T asked John Gonyea for updates. He noted the Classic C is now full. SHE asked about the Bloomington teams for the tournament, and John said they weren't registered. After reviewing his notes, John found we did not have all Bloomington C teams registered; missing Jefferson PeeWee C, Squirt C (which has disbanded) and Community Squirt C. John is to review the situation and come up with a solution. The Girls half of the Tournament is completely full.

Robin V updated us on the Midwest Regional; Bantam A and B are both full, but both PeeWee brackets are short two teams. Robin noted three other Bantam A teams had indicated interest in participating in the tourney, and suggested we take the unused ice time and add it to the Bantam level (and run a 15- or 16-team tournament for Bantams). As teams need to know about available spots right away, Robin will contact the three teams to see if they are still

interested and re-format the brackets as needed; we will drop the PeeWee bracket regardless. Robin also noted that they got some gift certificates and coupons fronted from the hotels so we can turn them into revenue (Jagfest, raffles, etc.). Both Embassy Suites and the Hilton contributed. Hilton made an (unsolicited) offer of an additional contribution of \$3.00 per reservation per night, and also offered \$5.00 if they were given an exclusive endorsement/listing. S Robin had already committed to the other hotels, the second offer was declined.

6. Advertising - Dave Stark

- a. **Bauer contract** - Dave put up their advertising, with the help of Bob Strawman's son. Contract is for three months, with a renewal option. Revenue to total ~\$2,250.00, in two payments. Dave needs to take and send pictures to them.
- b. **Payments**; Dave continues to work on remaining outstanding payments

7. Old Business

- a. **POS/Registers** - John Hedrick says a Jefferson parent has a couple of registers his company will be donating to BAHA. Their IT guy has them now, working on reprogramming them for our use. Ray R and John G were concerned with the (ever-present) space issue for Rink 1 use, especially for varsity games. We will deal with it as best we can, and there will be a learning curve.
- b. **Job Postings/Descriptions** - Michael T reminded everyone of the need for job descriptions to be completed and returned to him. He reiterated his offer to assist anyone who wanted some help completing the project.

8. New Business - none

Motion to close the meeting made by Dave S, and seconded by John H. Meeting adjourned at 7:55.