



APRIL ANNUAL BOARD MEETING

APRIL 19, 2011

President Neal Krauss called the April Annual Board meeting to order at 1835.

Those in attendance: Lisa Leary
Mark VanderMeulen
Andy Ketterson
Aimee Guzman-Jones
Neal Krauss
Shawn Spencer
Jodi Kozol
Rick Murcek

Absent: Kirk Hutton

The first order of business was the introduction of the candidates for the open Board positions. Each candidate was allowed an opportunity to introduce themselves and tell those present why they think they should be elected and what they can contribute to OHC.

Vice President (Risk Manager): Doug Bradley, Gary Weiss, Michael Dudzinski
Secretary: Lisa Novak, Jodi Kozol
House Squirt-Bantam Director: Michael Hughes, Thomas Dean
HS Midwest League Director: John Sempeck, Ed Rowswell
Girls Hockey: Andy Ketterson

All ballots were collected by Gilinda Giles and Kathy Baranko. The ballots were tallied by Gilinda Giles, Kathy Baranko and Stephanie Woodward. The results were announced after the Treasurer's Report:

Vice President (Rick Manager): Michael Dudzinski
Secretary: Jodi Kozol
House Squirt-Bantam Director: Michael Hughes
HS Midwest League Director: John Sempeck
Girls Hockey: Andy Ketterson

Next order of business was the presentation of the annual awards:

Daryl Loomis Squirt House Player of the Year: Jaden Cover
Burt Duffy Defensive Player of the Year: Maddie Helm
Janke Diesel HS Travel Award: Parker Grass
John R White Volunteer Award for a non-Board Member: Stacy Bradley

Lifetime Member Awards: John & Brenda Orr, Michael & Kathy Hughes, Shawn Spencer and Michael Dudzinski

The Treasurer's Report was the next order of business presented by Mark VanderMeulen:

The objectives of the 2010-2011 hockey season from a financial perspective was presented to those present

- 1) Resolve the deficit situation
 - a. At the time of the merger one year ago, OHC faced a deficit of almost \$18,000 and was unable to pay remaining invoices from the 2009-2010 hockey season due to a lack of cash flow.
- 2) Implement a new budget model for all teams
- 3) Implement a new process for approving invoices and requiring check requests for all expenses.
- 4) Lay the foundation to improve the overall financial health of the organization so we can:
 - a. Start to make strategic investments in upcoming seasons to help grow the organization (e.g. rental gear, OHC owned goalie equipment for younger divisions, coaching coordinator, etc.)
 - b. Ensure we are less susceptible to "misses" on estimates of the number of players at each age group. When setting budgets, underestimating the number of players by just 5% equates to 42 fewer players and \$30,000 less in revenue.
- 5) Implement a new chart of accounts and reporting structure for improved visibility into the revenue and expenses of each age group so we can further improve the accuracy of future budgets.

Mark then presented the rough figures of where we were one year ago and where we are today:

- 1) We exceeded our financial expectations this season in part due to:
 - a. Exceeded our estimated # of players. We budgeted for 819 players and actually had 831, generating about \$6,000 in incremental revenue
 - b. USA Hockey jerseys – OHC was able to secure 544 Degree jerseys from USA Hockey allowing us to avoid \$7,500 in expenses.
 - c. Collection of pervious year player fees generated about \$2,600.
 - d. Apparel revenue generated \$1,300.
- 2) As we begin the process of determining the budget and fees for the 2011-2012 season we are able to work from a "position of strength".
- 3) Showed a rough expected surplus from the 2010-2011 operations of \$33,580.

The next order of business is for Open Discussion:

- 1) It was brought up on why there are 2 minute penalties when the kids are only playing 12 minute periods. Is it possible to make the penalties 1 minute so it does not seem like the kids are spending most of the game in the penalty box. This is a USA Hockey regulation, however, we will look into it and see what can be done.

- 2) Why were there “scholarshipped” players for the HS Midwest Hockey teams and the parents were not informed about this?
 - a. Mark Stinson had budgeted this “scholarship” program as a hardship that was given to certain players. We are not sure if this will be done next year, that will be up to the new Director.
 - b. The main concern was not that there was “scholarship” players, but how they were picked. Players should have to apply for the scholarship and not have it up to the Coaches and Board.
 - c. There was also discussion that if this is going to be done again next year, it should be up to each parent if they want to contribute.
 - d. HS Midwest vs. Central States?
 - i. We are 100% committed to the Midwest HS. We are not sure we can even get back into Central States. Midwest HS is less expensive and the participation has dropped in the Central States.
- 3) We need a Coaching Director. There were thing that were done by some coaches that the parents did not agree with. We were unable to do this last year due to our financial situation.
- 4) Are we going to keep the Saturday night ice at Moylan during the Twilight Skate? It is very hard to have practice during this. The Board does agree with this and it has been brought up. This is something that we will be discussing with Moylan.
- 5) Have we gotten a new Ice Scheduler for the next year? Neal stated that he had someone in mind, however they have not been brought to the Board yet.
- 6) The public vote for the Ralston Rink Bond issue will be May 16th. OHC did not sign a contract with the city, however we did sign a “Letter of Intent” to use ice. After this vote, we will know if the rink if going in.

There was no further business to be discussed, so a motion was made by Neal Krauss to end the meeting, seconded by Rick Murcek. Meeting adjourned.

These minutes are respectfully submitted for your approval.

Jodi Kozol
Board Secretary