

White Bear Lake Area Hockey Association
Monthly Gambling Meeting
(Open to all Membership)
April 13, 2011

1. The following members were present: Allen Illgen, Sean Padden, Larry FitzPatrick, Kristi Schillinger, Steve Snyder, Pat Jackson, Chris Olson, Garrett Hofeld, Jesse Fiddle, Dana Schauer, Jim Kloos, Vince Fusco and Brian Cunningham
2. Meeting called to order at 7:01pm by Larry FitzPatrick

Pat Jackson motioned to approve meeting minutes from March. Sean Padden seconded. Motion carried.

Net Profit (\$26,025.69)	
Pulltabs sales are up \$1,394 from January	Net Profit \$40,536
Paddlewheel sales are up \$90 from January	Net Profit \$ 1,220
Bingo sales are up \$2,180 from January	Loss of <u>\$ (170)</u>
	\$41,708

Cash Long/Short: (\$122)
[WB Bar (\$0), Saks (\$0) and Stadium (\$0)]

Payout %: 81.37%

Continue to look at ways to decrease shortages and payout percentages including guidelines to sellers, communication of statistics, practice changes, consistent monitoring and discipline, as needed.

Allowable Expenses March 2011

- Routine

Lawful Purpose expenditures April 2011

- Routine (City of WBL taxes)
- Routine (City of Vadnais Heights)

MN Gambling Control

Gift Card Raffles

- Going really good. We are doing about 4 to 5 more rounds. The gift card raffle started middle of March, we will see the numbers in next month's reporting, I'd say roughly \$500-\$700 more a month in profits.

Yearly Audit

- We are going to be using James Fraser, a CPA to do our annual gambling audit. We were paying Tautges and Redpath double the amount that James will be doing it for us. He does audits for several other gambling associations. The cost will be \$3,800 for the audit and \$600 for the information returns.

New Employees

- Jessica Ebert
- Kristin Heffron
- Joe Beltz

All new employees are doing pulltabs, bingo and meat raffle

Employee Rewards

- Would like to have available the option to hand out rewards to our employees each month if someone is doing a good job or helps out when needed. We've had issues arise and our employees will step up to help out and I think they should be rewarded.

Pat Jackson motions to approve for the first time for June and the second time for May. Steve Snyder seconds motion. Motion approved.

Pat Jackson motioned to adjourn. Allen Illgen seconds the motion. Meeting adjourned at 7:17pm.

Respectfully submitted,

Kristi Schillinger

White Bear Lake Area Hockey Association
Monthly Board Meeting
(Open to all Membership)
April 13, 2011

1. The meeting was called to order by Larry FitzPatrick at 7:17pm.
 2. The following members were present: Jennifer Goudreau, Kristi Schillinger, Pat Jackson, Steve Snyder, Larry FitzPatrick, Sean Padden and Allen Illgen.
 3. Approval of agenda. Kristi Schillinger motioned to approve the agenda. Pat Jackson seconds the motion. Motion carried.
 4. Meeting minutes for March 2011 were presented. Pat Jackson motioned to approve the minutes. Steve Snyder seconds the motion. Motion carried.
 5. Secretary's Report: Kristi Schillinger (given by Sherry Meier)
 - Reminder that Annual meeting will be held on Wednesday, April 20th at South Campus Auditorium
 - Voting for open board positions will be held from 6:00pm to 7:30pm
 - Annual meeting will begin at 7:00pm and election results will be announced prior to adjournment
 - Held jersey, roster & team financial book turn in on Saturday, April 9th. Please with showing this year, only a handful of stragglers yet to turn information/jerseys in.
 6. Treasurer's Report: Jen Goudreau
 - Completed the books through March 2011
 - There was confusion with regards to ice bills from VHSC so I could not share the details at last meeting; items are still shifting on the P&L for the year
 - Working with Tautges has made the job easier as far as reconciling the books and verifying checks with the bank but there are still "coding" errors that only someone within the WBLAHA org would understand – I am still going through those errors and will update this week with Tautges before the annual meeting
 - My goal is to include a copy of the summarized annual P&L for the Association like Sue Arcand did previously
 - I will be sharing the P&L with the board this week so we can all verify where we are thus far
 - Finished manager book collection – still about 5 or 6 outstanding but in communication with those managers – no one is elusive at this time
 - Received payment for all outstanding team fees – I am most proud of this – all efforts to after and help out those has worked. I plan to continue to try to keep on top of this as Manager Coordinator next season. Special thanks to Kristi for helping with the communications and any of those level directors who backed me up (Steve and Pat)
 - Working through billing discrepancy for ice with Vadnais Heights Sports Center

I, Jen Goudreau, make a motion to ask for payment of \$19,500 from Gambling to cover the remaining March 2011 ice bill for the White Bear Lake Sports Center. Pat Jackson seconds the motion. Motion carried.
 7. Vice President's Report: Larry FitzPatrick
 - Nothing to report
 8. President's Report: Todd Meier
 - Nothing to report
- D2 Representative: Garrett Hofeld
- D2 Annual Meeting will be Sunday, May 1, 2011 from 8:00 – 9:00pm at the Tartan Blue Line Room
 - D2 Board Elections will take place at Annual Meeting also – up this year are President, Vice President, Secretary and Treasurer; self-nominations were due to D2 by April 1st
 - D2 also looking for level coordinators for Squirts, Pee Wees and Bantams – if interested please contact Jeff Merth, current D2 President

- Need to know how WB would like me to vote on matter of whether or not to continue D2 Squirt Playoffs. The vote would be an all or nothing for all levels.
- Need to know how WB would like me to vote on matter of whether or not to allow Wisconsin teams to continue playing in D2

9. Director's Reports:

- Junior Gold & C Program: Pat Jackson
 - Junior Gold banquet was held at Dellwood and attended by about 200 people
 - Time issues with bank statements for managers at Junior Gold level – would like to explore possibility of allowing these teams online access to their accounts
 - Think Association should do what Minnetonka does and hire a salaried position to manage all team funds for the association as a whole versus each individual team managing their own funds
 - Recruitment and retention – message needs to be cost effective way to continue with sport versus go play another sport if cannot afford hockey
- Player Development: Allen Illgen
 - Monthly meetings with all Mite coaches to determine what worked and what didn't work; what should be changed and what should remain the same
 - Holding monthly meeting for Mite Coordinators and Coaches – been going better than expected and getting some great ideas coming out of these sessions
 - Started Mite Fall Camp planning
- Girls Director: Steve Snyder
 - Ken LeClair, U14B coach has decided to retire after 15 years of coaching with WB
 - Meeting with all coaches next week to discuss what worked and what didn't work from this past season
 - Having a meeting with all U14 age eligible players/parents to discuss next season so we don't run into same issue as we had this past season
 - Looking for ways to incorporate more female coaches on the girls side – have been in discussion with several WB Alumni regarding these positions
 - Will be working on recruitment and retention over the summer
- Traveling Director: Sean Padden
 - Year end reviews have trickled off – have spoken to all of my A level coaches and have also spoken to a few B level coaches, with the remaining conversations yet to take place
 - Hoping to sit down face-to-face with all coaches
 - Decisions will need to be made regarding teams at the Pee Wee and Bantam levels for next season
 - Talked to Scott Hambly about talking to all WB coaches regarding coaching dos and don'ts
 - For those who haven't heard, WB was name Capital of State of Hockey – Tim Sager, WB Boys Varsity coach accepted the plaque at last Sunday's Wild game and would like to have it hung in the Vadnais Arena – will ask him to come to Annual Meeting to discuss

10. Open Forum

- Vince Fusco – what level of detail will be shown related to P&L at annual meeting?
- Dana Schauer – could agenda be posted online prior to meeting?
- Brian Cunningham – is topic of goalie development being discussed with Mite Coordinators/Coaches?

11. Unfinished Business

12. New Business

13. Discussion

14. Meeting Adjournment. Pat Jackson motioned to adjourn meeting. Steve Snyder seconds motion. Motion carried.

Meeting adjourned at 9:42pm