

## OSA December Board Meeting Minutes

### **Attendance**

Ryan Hartneck  
Cami Dahlstrom  
Erika Kastamo  
Brandon Oslund  
Anne Hess  
Davida Suiter  
Jamie Bishop  
Lindsey Stevens  
Toby Tyler  
Brette Esterbrooks  
Brandon Schliinz

### **Not in attendance**

Amy Kubista

Davida motions to approve November meeting minutes, Anne seconds. Minutes approved.

### **Toby Financial Summary-**

- We voted to open a savings account and transfer money to that account. Transferred 30K into that account. Finances are steady. Our surplus 15K surplus in 2022 without any equipment purchases. Hope is to end around 10K. Prediction is about 5K worth of equipment.
- Successful from a budgeting standpoint for the 2022 year. Yay, Toby! Slightly marginal rate of return on the new savings account. 15,033 includes the dome check. Squared away on clinic and tryout fees for 2023.

### **Cami Equipment -**

- Cami runs through an equipment wish list, she includes quantity and quality of items requested. Toby has volunteered to make batters box chalking templates. Cami opens the floor to add any additional items. There is still discussion about the shared money between softball and baseball and the consensus is to upgrade the L screens at the DC. Toby is going to move the \$900 into our account and close the shared account.
- There is no status update on the Twins Grant application status. **EDIT as of 12/14-** Twins grant has been approved for the full \$5,000.

### **Amy Fields-**

- Amy is absent from the meeting. Erika shares there is talk about veterans field M-TH, spring field status, and indoor spring practice.

### **Ryan Player Development-**

Indoor Spring Practices

- M-Th 6-9 for the month of April at Hit Dawg. Negotiations ended at \$200 a night at Hit Dawg. There is a discussion about the use of Orono athletic facilities compared to the Hit Dawg facility. There is additional discussion about where REC and 8U teams will practice in April. Brandon plans to reach out to the Long Lake Dome to see what is available to use.
- We are in the discussion and pricing phase of determining what is best for April indoor practices. Erika is going to reach out to Amy and see if we can move forward with gathering more information.

#### Hit Dawg Update

- Hit Dawg session starts January 10th. 10 sessions through March 14th.
- Market winter clinic first, then push out reminder for session 2 of Hit Dawg.
- Numbers are decent and similar registrants as session 1.
- Add softball strong to the winter clinic and Hit Dawg messaging.

#### Catchers Clinic Update

- 11/12 spots filled within 24 hours. Feedback has been really positive. There is discussion about whether to have additional clinics or how to incorporate this instruction into the winter clinics. Should we bring in a specialized coach, utilize the high school catcher, or have a tailored practice plan to support development.
- Focus should be on the mechanics, techniques, and drills to support catcher development as opposed to the focus being on live pitching catching.

#### Winter Clinic Update

- Pricing is finalized - \$100 for 6 sessions. Single session registration \$25/week
- Lindsey is going to push out marketing with registration links.
- There are updates on communication, check in desk, weekly player challenges, social media engagement, and equipment storage and inventory.
- Davida will manage player challenges, leaderboard, and fun reward games.
- Sponsorship updates- There is discussion about doing t-shirts with additional payouts for the high school players and volunteers.
- Subcommittee will meet again in early January to finalize programming and discuss enrollment.

#### **Brandon Fundraising-**

- Brandon gives updates on sponsorship and reviews tiered level giving packages. There is discussion on how to increase sponsorship and increase viewership of the sponsorship options.
- Push out communication on year end giving as a non profit.
- Have copies of the finalized draft of sponsorship opportunities available at check in tables.

#### **Davida REC-**

- Davida has no updates to REC program changes. She is going to update the link and share the new documents.

#### **New Business**

- January 2023 - Goals and visions for the year
- Revisit board roles
- Off season adult gathering/fundraiser- Baker Park Lodge

**Lindsey Social Media-**

- Lindsey presents a draft of the postcard. Sticker labels for addresses. Postcard stamps.

8:08pm Davida moves to adjourn the meeting. Anne seconds. Meeting adjourned.