

White Bear Lake Area Hockey Association
Monthly Gambling Meeting
(Open to all Membership)
October 12, 2011

1. The following members were present: Todd Meier, Jeff Martin, Kristi Schillinger, Steve Snyder, Jesse Fiddle, Brian Cunningham, Pat Jackson, Allen Illgen, Chris Wachtler, Chris Olson, Garret Hofeld, Jim Kloos, Karie Jones, John Carroll, Troy McCrady, Dean Dehling
2. Meeting called to order at 7:00pm by Todd Meier

Kristi Schillinger motioned to approve meeting minutes from September. Pat Jackson seconded. Motion carried.

Net Profit (\$8,256.05)	
Pulltabs sales are up \$45,014 from July	Net Profit \$41,806
Paddlewheel sales are down \$390 from July	Net Profit \$ 310
Bingo sales are up \$728 from July	Net Profit \$ <u>161</u>
	\$41,808

Cash Long/Short: (\$147)
[WB Bar (\$11), Saks (43) and Stadium (\$93)]

Payout %: 83.13%

Continue to look at ways to decrease shortages and payout percentages including guidelines to sellers, communication of statistics, practice changes, consistent monitoring and discipline, as needed.

Allowable Expenses (September 2011)

- Routine

Lawful Purpose expenditures (September 2011)

- Routine (City of WBL taxes)
- Routine (City of Vadnais Heights)

White Bear Bar

- Changed our Bingo program – added drink specials
- New WBLAHA “roster card” specials for parents – bring in your roster card for a “buy one get one free” on game days
- New WBLAHA Sunday Fun Day
 - Bring team in for pizza and free pop for the kids and drink specials for the parents – games available for kids include pool, darts and bubble hockey
 - Will have two options to choose from – working on pricing and flyer and will send out when ready

Jameson's Irish Pub

- Opened October 1st
- Start up expenses totaled \$8,271.49
- Asked to start Bingo on Tuesday nights – would start on Tuesday, October 18 so working on setting that up
- Discussed adding a raffle but no decision as of yet

Saks

- Changed Bingo program – changed start time and have added drink and food specials during Bingo

Stadium

- Will be changing Bingo program to match other three sites once the progressive cover all ends

Raffle for Bag of Booze at the Booster Bash

- Submitting application for Off-Site Gambling at the Country Inn
- Ordered raffle tickets

Employees

- Hired the following new employees: Lynette Carr, Rachel Kaske and Barb Gregory
- Tabitha Kissner has quit

Kristi Schillinger motions to approve for the first time for December and the second time for November. Pat Jackson seconds motion. Motion approved.

Kristi Schillinger motioned to adjourn. Dennis Olson seconds the motion.

Meeting adjourned at 7:07pm.

White Bear Lake Area Hockey Association
Monthly Board Meeting
(Open to all Membership)
October 12, 2011

1. The meeting was called to order by Todd Meier at 7:07pm.
 2. The following members were present: Todd Meier, Jeff Martin, Kristi Schillinger, Steve Snyder, Jesse Fiddle, Brian Cunningham, Allen Illgen and Pat Jackson
 3. Approval of agenda. Kristi Schillinger motioned to approve the agenda. Jeff Martin seconds the motion. Motion carried.
 4. Meeting minutes for September 2011 were presented. Kristi Schillinger motioned to approve the minutes. Steve Snyder seconds the motion. Motion carried.
 5. Secretary's Report: Kristi Schillinger
 - Manager Meeting dates have been set and are posted on the website
 - D2 Coaches/Manager meeting dates also posted on the website
 6. Treasurer's Report: Jeff Martin
 - Not a lot of activity
 - Concession: \$2,421
 - General: \$220,131
 - Rob Sund: \$2,568
 - Savings: \$9,359
 - Tournament: \$83,936
 - D2 fees and ice bills will be paid
 - This year teams that overdraw their accounts will be charged the overdraft fee
 7. Vice President's Report: Dennis Olson
 - Will be at manager meetings with the rep from Chip Shoppe for individual fundraiser opportunities if kids/families are interested
 - Booster Bash email blasts going out with details
 - Saturday, October 29 at White Bear Country Inn
 - 5:00 – 6:00 kids costume party
 - 6:30 – 8:30 adults only with adult beverages and appetizers, silent auction
 - 9:00 – 11:00 band and silent auction continues
 - CPR training opportunity will be available during the Moose tournaments for a donation – more information to follow
 - Fundraising ideas on manager corner
 - Applebee's opportunity starts in November
 8. President's Report: Todd Meier
 - Read a letter re: current practices/policies of board and association
 - C Squirt goalie situation – can have Garrett send email to other D2 teams inquiring about any extras they may have that would want to come play in White Bear
 - Will be reviewing Rob Sund applications with Jeff
 - Discussion on TC Steele games situation at Vadnais
 - Vendors selling liquor on main floor during games while our association has practices on other rink
 - Will ask Chris Wachtler to send a letter to City of Vadnais Heights inquiring about the situation
 - Discussed D2 situation regarding missing funds – investigation is ongoing so not much they can report to us at this time.
- D2 Representative: Garrett Hofeld
- Change at Pee Wee and Bantam level – will have 16 league games
 - ADM & Body Contact Clinic will be October 20th from 7:15 – 9:00pm
 - CEP Classes being held in White Bear
 - October 15 – level 1

- o November 5 – level 2
 - o December 3 – level 3
- D2 voted to go back to 2 minute penalties
- D2 mandatory coaches/manager meeting dates
 - o Wednesday, October 19 for Bantam, Pee Wee and U12 A & B teams
 - o Wednesday, November 16 for Bantam & Pee Wee C, Squirt A, B & C and U10 A & B teams
 - o Wednesday, December 7 for Mite and U8 teams
- D2 looking into piloting Single A or Double A associations
- Bantams need to request play in Maroon & Gold league through Michelle Brennan
- Looking at rule changes to be consistent with Minnesota Hockey at the Pee Wee level re: penalties

9. Director's Reports:

- C Level Director: Brian Cunningham
 - Coaches will be as follows:
 - o Bantam: Tom Ballis
 - o Pee Wee: Jim Kloos and Chris LeClair
 - o Squirt: Steve Heifort, Chris Koniar and Bryce Menk
 - Pee Wee draft complete
 - Squirt grading complete and draft will be on Friday
 - Will be having another hearing impaired skater joining our association – we will need to provide an interpreter for practices and games. Have been in contact with a company by the name of Sports Sign and will share more information as it comes in
 - Board received a white paper on background anger – suggest all level directors share with their programs
 - Coaches will be rolling lines
 - Being strict on 24 hour rule
 - Zero tolerance in locker rooms
- Player Development: Allen Illgen
 - Concern with low registration numbers at both Clinic and Mites – flyers have gone home in backpacks and will do another push
 - o Numbers for these levels as of 10/12/11
 - Clinic: 58
 - Mites: 170
 - Feel we need a full-time marketing/recruiting/retention person working on behalf of our association
 - Clinic meeting will be on October 25th – info is on website
 - Fall camp for Mites wrapping up
 - Mite grading starts in two weeks
 - Orange & Black level will skate every Thursday at the WBSC
 - Limit amount of time kids can play goalie at Mites to ensure rotation and everyone able to try
 - Meeting w/Coaches regarding Dryland Center – 1 hour on Thursday
 - o Lance Pitlick, Zach Sikich and Curt Carbaugh will be talking to coaches about this year's programs
 - All families will have access to the Sweet Hands program when logged into our website – use same login used for registration
 - o Several teams will be requiring the Sweet Hands program as hockey homework this year
 - Casey Rooney found goalie sets for Pee Wees at a very reasonable price
 - Looking to get monitor in dryland center so kids can watch the drills and then practice them
- Girls Director: Steve Snyder
 - U12 & U12 tryouts are complete and teams are picked
 - U14/U19 fall camp has started
 - U8s are down from projected numbers

- Researching information on a program called "Put the Biscuit in the Net" which partnered a youth hockey program with a boy scout program to try to increase numbers in the hockey program
- Junior Gold Director: Pat Jackson
 - Fall camp started and received calls from kids still wanting to participate
 - Numbers are looking good
 - Tryouts will start November 18
 - Will be staying with 3 and out penalty rule
 - Received okay to continue certification for our coaches
 - Sandee Heurung passed away in a very tragic accident at end of September – family was member of association for many years and Sandee was a volunteer for several of those years
- Traveling Director: Jesse Fiddle
 - Tryouts finished at all levels
 - Added at B2 Bantam team at recommendation of coaches during tryouts
 - Orange helmets used last year by the Pee Wee A team last year are owned by STS and they will not be giving them to this year's Pee Wee A team to use
 - Communicated both WBLAHA & D2 meetings to coaches
 - Asked coaches to complete paperwork and turn into Chris Olson as soon as possible

10. Open Forum

- Raj Shah read a letter regarding the oddities of this year's B Bantam program

11. Unfinished Business

12. New Business

- Motions: Kristi Schillinger motioned to approve the hiring of Frederickson and Byron Law Firm to perform an audit of the association's practices and policies. Pat Jackson seconds motion. Motion carried.

13. Discussion

14. Meeting Adjournment. Kristi Schillinger motioned to adjourn meeting. Jeff Martin seconds motion. Motion carried.

Meeting adjourned at 9:06pm