

White Bear Lake Area Hockey Association
Monthly Gambling Meeting
(Open to all Membership)
November 9, 2011

1. The following members were present: Todd Meier, Jeff Martin, Kristi Schillinger, Steve Snyder, Brian Cunningham, Pat Jackson, Allen Illgen, Chris Olson, Garrett Hofeld, Krista Johnson, Chris LeClair, Jessy Goeltl, Sean McCoshen, Jim Kloos
2. Meeting called to order at 7:04pm by Todd Meier

Kristi Schillinger motioned to approve meeting minutes from October. Steve Snyder seconded. Motion carried.

Net Profit (\$3,248.01)	
Pulltabs sales are down \$10,161 from August	Net Profit \$41,611
Paddlewheel sales are up \$840 from August	Net Profit \$ 590
Bingo sales are down \$639 from August	Net Profit \$ <u>756</u>
	\$41,808

Cash Long/Short: (\$261
[WB Bar (\$117), Saks (\$49), Stadium (\$95)]

Payout %: 82.54%

Continue to look at ways to decrease shortages and payout percentages including guidelines to sellers, communication of statistics, practice changes, consistent monitoring and discipline, as needed.

Allowable Expenses (November 2011)

- Routine

Lawful Purpose expenditures (November 2011)

- Routine (City of WBL taxes)
- Routine (City of Vadnais Heights)

MN Gambling Control

- Attended my yearly class through MN Gambling Control on October 19th
- Common problems found during compliance review and site inspections

Jameson's Irish Pub

- Bingo and meat raffles have been added
- Meat raffle will be on Tuesday night before bingo starts

Employees

- Hired the following new employees: Jack Eberhard & Lynn Dumroese – paperwork submitted to MN Gambling Control
- Joe Bletz put in his notice and Andrea Arko has gone back to school – paperwork submitted to MN Gambling Control
- Fired Cassie Barthos – she was having trouble with safe and shared combination with worker at one of our sites; safe combination was reset the following morning

Yearly Audit

- Audit has been completed by James Fraser
- Cost of audit was \$3,800 which is about half of what Tautges charged us
- No errors or issues were discovered during the audit

Jeff Martin motioned for WB Gambling to pay \$10,000 toward ice bill. Allen Illgen seconded. Motion passed.

Chris is going to request that MN Gaming send monthly summary electronically going forward.

Pat Jackson motioned to approve for the first time for January and the second time for Decmeber.
Kristi Schillinger seconded. Motion approved.

Kristi Schillinger motioned to adjourn. Dennis Olson seconds the motion. Motion carried.

Meeting adjourned at 7:12pm.

White Bear Lake Area Hockey Association
Monthly Board Meeting
(Open to all Membership)
November 9, 2011

1. The meeting was called to order by Todd Meier at 7:12pm.
2. The following members were present: Todd Meier, Jeff Martin, Kristi Schillinger, Steve Snyder, Brian Cunningham, Allen Illgen and Pat Jackson
3. Approval of agenda. Kristi Schillinger motioned to approve the agenda. Dennis Olson seconds the motion. Motion carried.
4. Meeting minutes for October 2011 were presented. Kristi Schillinger motioned to approve the minutes. Allen Illgen seconds the motion. Motion carried.
5. Secretary's Report: Kristi Schillinger
 - Two manager meetings have been completed – third will be held for Mite and U8 managers on November 14
6. Treasurer's Report: Jeff Martin
 - Not a lot of activity
 - Concession: \$11,046
 - General: \$122,911
 - Rob Sund: \$6,658
 - Savings: \$9,359
 - Tournament: \$91,532
 - Told managers they have until last Friday of month to pay bills or will be taking out of account automatically
 - WB & VH want payments
 - In process of squaring up team accounts for team advances and remainder of upfront team fees
 - Working on getting draft budget to board members
 - Surcharge refunds will be reviewed and processed within coming weeks
7. Vice President's Report: Dennis Olson
 - Booster Bash went well
 - Profited approximately \$2,500
 - Silent auction items recovered
 - Fundraising seems to be going well – others have been submitting ideas other than food for next year
 - CPR training starting during Moose tournaments
 - Email r: Applebee's Dining for Dollars will be coming out
8. President's Report: Todd Meier
 - Worked with Jeff & Jen on budget – will be sending to board members for them to review individual sections
 - Compiling information for audit
 - This year VH changed payment due dates to 15th of the month
 - Rob Sund applications have been reviewed and families will be notified shortly
 - Need all level directors to ensure their coaches understand the locker room policy – it is not optional and must be followed – this is a USA Hockey policy
 - Would like to thank the anonymous family who made a donation to the Rob Sund Fund
- D2 Representative: Garrett Hofeld
 - De fees – have we paid these yet? Yes we have
 - D2 Manager meeting for U14 will be on November 16th
 - No additional news to report re: potential fraud
9. Director's Reports:
 - C Level Director: Brian Cunningham

- ASL interpreter for hearing impaired skater
 - Working with Allen & Casey to secure goalie equipment for C teams
 - Thank you to Kristi for jersey distribution
 - Thank you to Chris Olson for roster signing and registration process
 - Expect all my coaches to follow goalie training and Sweet Hands programs
 - Manager situation w/Ed Krueger – read through all documentation and don't understand why
 - Moose tournament volunteers for C tournaments
 - Squirt/Pee Wee night is a go on Monday, November 14
 - Half the ice will be used for 3v3 and half will be used for playing the puck/body contact
 - Lots of C teams getting full sheets of ice – will generally taper off after November
 - Chris Olson mentioned new player to association
- Player Development: Allen Illgen
 - Clinic parent meeting w/Keri Olofson went well
 - Have done a lot of work to boost numbers – put another card in backpacks
 - Still want to look at adding a position to work solely on recruiting & retention
 - Need to pull about 30 – 35 up from Clinic to round out White Mite teams
 - Thank you to people like Sean McCoshen for coming out and helping with Clinic
 - Mites have 14 teams – changed grading and seemed to work well for everyone
 - Clinic – putting dots on helmets to identify which station kids should go to
 - Player Development for Mites – will be using colored dots to divide kids into stations
 - All Mite teams have full calendar for the year
 - Thanks for Brian Halverson for helping at manager meetings to discuss Sweet Hands program
 - Acceleration running dryland center
 - Todd working with WBSC to get internet connection up in dryland center
 - Mite night starts tonight
 - Starting “Bring a Buddy” to Mite night – if need equipment call Allen
 - Casey got a great deal from Hockey Giant for Pee Wee sized goalie pads and has distributed everything
 - Girls Director: Steve Snyder
 - Pushing dryland, Sweet Hands and goalie programs on girls side
 - All teams now picked – down a team a U14 level
 - Feel MN Hockey needs to focus on U14 level because more and more high schools are taking 7th and 8th graders for the JV and Varsity teams
 - Girls 3v3 night coming up on November 22nd
 - Junior Gold Director: Pat Jackson
 - Whatever came of VH debacle related to small bill from end of last season? This was resolved last spring
 - Brought to my attention that A Bantam team has created its own injury policy which holds the association accountable – was this brought before the board?
 - Junior Gold program will start up on the heels of the high school
 - Parent meeting will be November 17th and hope to have all teams finalized before Thanksgiving
 - Will possibly be in Indianapolis for Super Bowl during my Junior Gold tournament but am working on coverage
 - Traveling Director: Jesse Fiddle
 - Still looking to fill some tournament spots

10. Open Forum

11. Unfinished Business

12. New Business

13. Discussion

14. Meeting Adjournment. Pat Jackson motioned to adjourn meeting. Kristi Schillinger seconds motion.
Motion carried.

Meeting adjourned at 8:36pm