

White Bear Lake Area Hockey Association
Monthly Gambling Meeting
(Open to All Membership)
May 9, 2012

1. The following members were present: Sue Arcand, Kevin McFarlane, Pat Jackson, Jesse Fiddle, Steve Snyder, Jeff Martin, Brian Cunningham, Shawn Pogreba, Dennis Olson, Kevin Larson, Chris Olson, Dana Schauer, Mike Smith, Troy McCreary, Angie Cunningham, Jeff Shea, KC Shea
2. Meeting called to order at 7:00 by Kevin McFarlane

Pat Jackson motioned to approve meeting minutes from March (April was Annual Meeting, to be approved next April). Jesse Fiddle seconded. Motion carried.

Net Profit (\$12,798.84)	
Pull-tab sales are up \$82,861 from February	Net Profit \$75,764
Paddlewheel sales are down \$150 from February	Net Profit \$ 960
Bingo sales are down \$361 from February	Net Profit <u>\$ 292</u>
	\$76,972

Cash Long/Short: (44.00)

Shortage Numbers

WB Bar +112 Saks -104 Stadium -163 Jamesons +111

Payout %: 82.76%

Continue to look at ways to decrease shortages and payout percentages, including guidelines to sellers, communication of statistics, practice changes, consistent monitoring and discipline, as needed.

Allowable Expenses (June 2012)

- Routine

Lawful Purpose Expenditures (June 2012)

- Routine (City of WBL taxes)
- Routine (City of Vadnais Heights)

Employees

- Hired new employees Dawn Dufney, Stephanie Schaffer, Joe Beltz, Carolyn Hatfield, Cherrie Nelson, Bobbie Koller, Alexandra Rothstein, Tom Womack, Ashley Tousignant
- Let go employees Lindsay Fischer and Christina Lupelow
- The employee theft investigation is still ongoing. White Bear Police Department has turned over evidence submitted by Chris Olson, Gambling

Manager, to the District Attorney for a determination regarding if charges will be filed against the employee

- Held employee meeting on April 9th
- Held employee meeting on May 7th to discuss bingo program

New Site

- Macaluso's Roadhouse in Vadnais Heights was looking for a new pull-tab operation, Chris Olson talked with the owner Tina several times and they met Friday 5/4/12. Macaluso's decided to go with the Vadnais Heights Fire Department but will keep WBLAHA in mind if things don't work out.

New Bingo Program

- A new Bingo Program was started at The Stadium, White Bear Bar and Jamesons on Tuesday May 1st. Saks chose not to change their current program.
- The bars have chosen to donate a \$10 gift certificate for games 3, 6 and 9. This will be an additional prize. The bars have also donated a \$20 gift certificate for game 11; this is also an additional prize.
- A coupon is now available for bingo customers to use during their Birthday month. Customers can get \$5 worth of free bingo paper at each bingo occasion. This coupon and new bingo program have been posted on the website. Coupon can be printed or customers can obtain one at the site when they come to play bingo.
- Gift certificates and coupon were put into place due to lack of customers during our bingo occasions. WBLAHA gambling manger is not sure if these new items will work to get more customers to come in and play and is also looking for ways to spread the word to members, families and the community.

Storage Unit

- A new contract is in place with Summit Mini Storage. The 2 10x10 units had become full. A new unit (10x40) was secured. Tickets will not need to be shredded for at least another year. Effective April 1st the two smaller units will be eliminated and only the larger unit will be used. The games will need to be moved from the smaller units into the larger unit.
- The cost of the new unit is \$232/month. Summit gives one month free if payment for 12 months is made. Total cost of unit will be \$2,552.00/year

Discussion

- Pat Jackson requested that the changes to the bingo program be forwarded to Brian Halverson for additional prominent posting on the website
- Pat Jackson asked Chris Olson to look into simplifying the gambling reports. Chris stated the reports are not available in Excel but that she would look into this request again.

Pat Jackson motioned to approve the allowable expenses for July for the first time and June for the second time. Sue Arcand seconded. Motion carried.

Pat Jackson motioned to adjourn gambling meeting. Shawn Pogreba seconded the motion. Motion carried.

Meeting adjourned at 7:10pm

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1. The following members were present: Sue Arcand, Kevin McFarlane, Pat Jackson, Jesse Fiddle, Steve Snyder, Jeff Martin, Brian Cunningham, Shawn Pogreba, Dennis Olson, Kevin Larson, Chris Olson, Dana Schauer, Mike Smith, Troy McCreary, Angie Cunningham, Jeff Shea, KC Shea, Mike Shearen
2. Meeting called to order at 7:10 by Kevin McFarlane
3. Approval of agenda. Pat Jackson requested an addition to the agenda regarding discussions pertaining to item number 18, Volunteer Member Status. Sue Arcand motioned to approve the agenda with addition. Brian Cunningham seconded. Motion carried.
4. Meeting minutes from March (April was Annual Meeting, to be approved next April). Pat Jackson motioned to approve. Sue Arcand seconded. Motion carried.
5. **Secretary's Report:** Sue Arcand
 - Transfer of documents from Kristi Schillinger has been completed
 - Key for P.O. Box has been received as well
 - Sue will begin work on updating the Handbook for the upcoming season
6. **Treasurer's Report:** Jeff Martin
 - Jeff distributed the April Profit & Loss Statement showing current bank balances for all accounts totaling \$73,363 with income for April of \$44,322 and expenses of \$72,670 resulting in a Net Income of (\$28,348)
 - WB Gambling paid \$25,000 towards ice bill as part of Lawful Purpose
 - Some deposits still need to be made for late ice payments received from teams
 - Monthly P & L will be provided to Board Members
7. **Vice President's Report:** Dennis Olson
 - Chipshop checks have been received and need to be distributed. Looking at possibly running this fundraiser a bit differently this season in regards to funds received. More information to members as this is reviewed by Dennis.
 - August 4th was announced as the date for the Golf Tournament for this year. Four possible sites being looked at currently. Dennis is also looking for some type of celebrity presence at this event.
 - Applebee's is willing to do dining for dollars monthly with 15% of sales going to WBLAHA

8. **President's Report:** Kevin McFarlane

- This year WBLAHA will work at building the High School/Youth relationship. Tim Sager spoke briefly about this thanking all who give their time to the WBLAHA. The high school program is willing to do anything to help develop the youth program. Coach Sager along with Chris Anderson, Matt Greer, Steve Kolova and Joe Dustin will be running the high school program this year. The high school players are asked to spend 6 hours per player working with the youth during the season. School will always come first with sports second. High School tryouts will be the week of November 12th.
- Volunteers for multiple positions are needed this year to help with various items for the WBLALA.
- Board Members are asked to have Job Descriptions completed by May 23rd.
- DIBS program is now on the web site, fundamentally it was not very good last year.
- Added to agenda- revisit volunteer hours matter, possibly set hours with incentive to complete hours per family.
- Bylaw Committee has been established consisting of Chris Newpower, Chris LeClaire, Mike Smith and John Uremovich. Chris LeClaire will be the chair of this committee. Committee will be given Bylaws and will report to members monthly.
- The Peacock family wishes to donate every year. \$1,200 was given to Sponsor Coordinator and the family would like this donation to be used for the younger players in the Association in some manner
- Jon Anderson has agreed to be the ice scheduler for the upcoming season.
- Budgets from all Board Members are due to Jeff Martin by May 23rd.
- A letter was received that WBLAHA had lost its non-profit status and another was received that the Workers Comp Insurance had been cancelled. Kevin will review these documents and report back to members.

D2 Representative: Kevin Larson

- Kevin requested feedback from members as this is a new position for him
- A and AA teams need to be declared by September 1, all but Highland and Mahtomedi to field AA teams, WBL will field A and AA teams with a B team possibly moving to the A level.
- Alex Swan was awarded a \$1,000 Minnesota Hockey Scholarship Award
- Game reports were reviewed and there was a lot of discussion regarding abuse of officials.
- Jeff Merth was appointed President of D2 for the next term.
- Association will be classified based on High School size; this is being set up to allow more teams to experience a State Tournament.

9. **Director's Reports:**

• C Level Director: Brian Cunningham

- Gathered last year's registration information and came up with probable numbers for this season which were provided to the Board
- The C Level is hoping to hold registration numbers steady this year
- Budget are being prepared for the C level program
- Aaron Coonce and Jason Yamamoto have volunteered for the jersey committee, looking to add possibly one or two others as well

- Brian has been contacting members for the registration committee and possible new registrar for the Association
- Player Development: Shawn Pogreba
 - Looking for volunteers to fill Mite Coordinator, Clinic Coordinator and Goalie Equipment Coordinator
 - Attended coaches meeting with Jesse Fiddle, got a lot of good feedback
 - Looking into on-line schedule for dry land center
 - Meeting with Acceleration Minnesota to be scheduled
 - Looking into Sweet hands contract not sure if it was a 1 or 2 year contract. Jeff Martin will look into records
 - Pro High Bread Goalie Clinic to be built into player development budget
 - Looking to enhance communication with coaches regarding player development
 - Possibly getting Matt Greer to work with the clinic skaters. Clinic will be 2 days per week
 - Free jerseys were secured for the mite level this year, also hoping to get equipment donations
 - Netting to be installed at Vadnais will be for stick handling only
 - Discussing with Matt Vail the possibility of Roller Hockey at North Campus for this summer and fall
- Girls Director: Steve Snyder
 - Summer planning underway
 - 45 year end reviews were returned on-line
 - A & B coaching positions have been posted
 - Looking at flyers to elementary schools to announce hockey registration
 - Player Development for the girls program is lacking, will work with Shawn to review program for girls
 - June 16th is the Girls High School tournament at Manitou Ridge
- Junior Gold Director: Pat Jackson
 - District 2 e-mail regarding the Minnesota Hockey Golf Tournament is posted on their web site
 - 45 Scholarship applications were received by District 2 for the \$1,000 scholarship received by Alex Swan of WBLAHA
 - Discussions were had regarding the referee situation at District 2, currently Associations are charged a \$5/game scheduling fee, District 2 is trying to cut this cost
 - Jr Gold coaches meeting was held, possible coaching opening in the program to be posted if needed
 - U19 Girls have asked to be included in the Jr Gold Banquet. Pat has no problem with this but informed Steve Snyder of the cost per player/parent

- Traveling Director: Jesse Fiddle
 - District 2 has changed to a AA and A format. District 10 did this last year, no real feedback either good or bad
 - Jesse Fiddle made a motion to approve the following coaches for the AA level for the 2012/2013 season: Scott Hambly, Bantams; Troy McCready, Pee wee; Mike Smith, Squirt. Steve Snyder seconded. Motion carried.
 - Remaining positions still posted with applications expected by the end of the month
 - Other Associations are going to more C level or In-house teams. Brian Cunningham stated WBL will not have any In-house teams
 - Working with Shawn regarding coaches and player development ideas

Pat Jackson requested that Board members be given a lifetime membership but that they would be required to register with USA Hockey. Pat feels that people who come back to volunteer have already had kids go through the program and have already spent a lot of money. The fee seems to be too high. Pat requests review of dollar amount. It was stated that this is a By-Law issue and should be left for future discussion.

10. Open Forum

- Question raised regarding volunteer hours, would the amount of hours assigned per player be above and beyond team duties? Volunteer hours need quite a bit of review, Board will report back as progress is made on this matter.
- Concession Stands – the Association needs to review the status of both stands and determine if we wish to continue to operate the stands. Also asked was if April through August hours worked be credited towards the upcoming season. No determination has been made but Board will include this in the Volunteer hours matter. A Committee should be established to review concessions
- Question raised regarding line item on the April P&L report "Fundraising Other" (\$5,500). Jeff Martin will review this line item and report back.
- Request was made by Mike Shearen to change the date of the golf tournament due to Tour de Bar benefit conflict. Dennis will look at alternative dates.

11. Unfinished Business

None

12. New Business

- Non-Profit Status. Kevin McFarlane will be contacting Tautges & Redpath and attempt to repair the relationship with WBLAHA. Pat Jackson motioned to replace the current accounting firm with Tautges & Redpath. Brian Cunningham seconded. Motion carried.
- Annual Meeting minutes approval is not done for 1 year. Board needs to review this since frequently approval is given by someone other than the person who gave the report due to change in Board Members

- Pat Jackson requested that motions should be given one at a time in order to allow Board Members the opportunity to question a single item or coach.
- Stated in the Audit report Board motions should become part of the Policies and Procedures. If this is done can they be filed by topic?
- All future records management needs to be located at the White Bear Lake Sports Center. A secure file cabinet is located in the Tournament office and all sensitive documents should be placed there.

13. Discussion
None

14. Meeting Adjournment.

Kevin McFarlane motioned to adjourn meeting. Dennis Olson seconded. Motion carried.

Meeting adjourned at 8:50 pm

