

White Bear Lake Area Hockey Association
Monthly Gambling Meeting
(Open to All Membership)
September 12, 2012

1. The following members were present: Sue Arcand, Kevin McFarlane, Pat Jackson, Jesse Fiddle, Steve Snyder, Jeff Martin, Brian Cunningham, Chris Olson – sign in sheets not picked up, add'l members present will be updated at a future date
2. Meeting called to order at 7:00 by Kevin McFarlane

Pat Jackson motioned to approve meeting minutes from August. Jesse Fiddle seconded.
Motion carried.

8/12 monthly statistics

Net Profit (\$11,628.10)

Pull-tab sales are up \$29,762 from July

Net Profit \$ 43,159

Paddlewheel sales are down \$510 from July

Net Profit \$ 750

Bingo sales are down \$581 from July

Net Profit \$(1,305)

\$ 42,313

Cash Long/Short: (291.00)

Shortage Numbers

WB Bar -20 Saks -101 Stadium -122 Jamesons -48

Payout %: 84%

Continue to look at ways to decrease shortages and payout percentages, including guidelines to sellers, communication of statistics, practice changes, consistent monitoring and discipline, as needed.

Shortages are due to \$5 and \$3 games – Chris is watching this

Allowable Expenses (October 2012)

- Routine

Lawful Purpose Expenditures (October 2012)

- Routine (City of WBL taxes)
- Routine (City of Vadnais Heights)

New Site

- We have signed a new lease with Doc's Landing Sports Bar. We are scheduled to open October 1st. Pulltabs will be open Noon to close Monday through Sunday. There will be bingo on Wednesday at 6pm and Saturday at 2pm. Raffles will be conducted on Tuesday and Thursday at 5pm. They have 3 employees they have asked to remain on from a previous charity. We

will fill in the rest of the hours with employees who lost hours with the closing of Jamesons.

The schedule A reports from the Department of Revenue list the profit after lawful purpose each month approximately \$9,000 to \$11,000. With making a few changes in the games that are played and lowering the payout percentage, this site should be a good addition to our charitable gambling operation.

We will use equipment from Jamesons site, such as the scale, paddlewheel, scanner and booth is owned by the bar, we should only incur a small amount of expense in opening this new site, mainly for signage and supplies.

Thanks to Troy McCrady who knows the owners of Doc's Landing for helping us acquire this new site.

Minnesota Gambling Control

- Minnesota Gambling Control has approved our new lease agreement with the Village Inn & Stadium Sports Bar
- Minnesota Gambling Control conducted a Site Inspection at the Stadium Sports Bar on August 23rd at 3pm. We passed and no issues were found

Annual Gambling Audit

- Our annual gambling audit needs to be completed and turned in to the Department of Revenue. Chris has the required information ready to turn over to Tautges & Redpath. Motion made by Dennis Olson to approve the hiring of Tautges & Redpath to conduct the annual gambling audit. Sue Arcand seconded. Motion carried.

Advertising

- Chris submitted a new ad to the White Bear Press including Doc's Landing and Jeff Shea is going to give the Charitable Gambling a 2 page spread in the Moose Goheen and Jeffrey Hayne Tournament programs. This will save us money on doing a coupon book for the pulltab sites.

Pat Jackson motioned to approve the allowable expenses for October for the second time and November for the first time. Dennis Olson seconded. Motion carried.

Pat Jackson motioned to adjourn gambling meeting. Sue Arcand seconded. Motion carried.

Meeting adjourned at 7:10 pm

White Bear Lake Area Hockey Association
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2. Meeting called to order at 7:10 by Kevin McFarlane
3. Approval of agenda. Sue Arcand motioned to approve the agenda. Pat Jackson seconded. Motion carried.
4. Meeting minutes from August. Pat Jackson motioned to approve. Brian Cunningham seconded. Motion carried.
5. Secretary's Report: Sue Arcand
 - Fall Camp registrations totaling 386 to date have been processed, reported to level directors and posted on the web site. Registrations still coming in.
 - Met with Kevin McFarlane, Jessie Fiddle and 2 potential Sponsorship Coordinators, we are pleased to announce that John Ghilardi and Becki Boldt have accepted this very important volunteer position.
6. Treasurer's Report: Jeff Martin
 - August P&L presented
 - Bank balances were: Concessions: \$2,358, R. Sund: \$4,706, General Acct: \$187,914, Tournament: \$57,271, Savings: \$9,363, Peacock \$1,185 .
 - Team checkbooks that have been funded include: Girls most levels, A and B Bantam, Peewee and Squirt. Jr Gold will be funded this week.
7. Vice President's Report: Dennis Olson
 - Chip Shoppe extended 1 week to end Saturday, September 15th. E-mail blast was sent to Mites.
 - Booster Bash has been scheduled for Friday, October 26th at the White Bear Country Inn, the same band as last year will be playing, we only pay for the rental of the equipment. Dennis is looking for silent auction items
 - Concessions – the beta test had a positive outcome. Ranelle Bauer has offered to take on the concessions this season. Motion made by Dennis Olson to approve Ranelle for this position. Sue Arcand seconded. Motion carried. Pat Jackson stated that Ranelle needs to get her food handling license as soon as possible. Ranelle spoke and stated that she has already cleaned and disinfected the Sports Center Concession stand and plans to tackle the Hipp next. Chip Shoppe brochures will be available at registration; Dennis wanted to again state that this is an individual fundraising opportunity for families.

- Possible fundraising opportunities include a fun run which Dennis' wife will be working on, the phone app and a cell phone/printer cartridge drive

8. President's Report: Kevin McFarlane

- Non Profit status has officially been reinstated, letter from Attorney General has been received
- Kevin questioned if the board had approved payment to Brian Halverson for the Web Site Admin position. Brian Cunningham stated that last year he was paid \$1,000, Kevin not sure what amount Brian is looking to be paid but will follow up with him and remind him that he will be 1099'd for payment.
- Kevin made a public request to the membership to have less complaints without facts. He would like any member contacting him to have all facts and a possible solution to the problem or complaint

D2 Representative: Kevin Larson

The D2 meeting focused on 3 main topics

- 1- Team Declaration submitted
 - 2- Ref Status – things look good
 - 3- Tiering – most controversy, D2 will vote to remove parody at the 9/26 meeting
- Substitution players is a definite NO GO

9. Director's Reports:

C Level Director: Brian Cunningham

- Brian is waiting on final numbers to determine how many C teams will be at each level
- Brian is fielding phone calls from parents with questions regarding teams numbers and sizes
- Looking for volunteers to help with the C level grading to be held in early October

Player Development: Shawn Pogreba

- Shawn has been working the numbers for Acceleration to determine if the Association can make it more affordable for the teams, he would like to see the coaches run the stick handling portion of it
- Mite White Clinic group is overfull – will contact registrants to see if any are willing to move to the Girls U8
- Received donated jerseys for the Mite level but will need to purchase a few more. Needs clinic jerseys
- Pro Hybrid to do a Wednesday night clinic
- Shawn will be meeting with Jesse Fiddle to discuss the treadmill
- Received word from HS coach Tim Sager that high school team will be working with clinic skaters this season

Girls Director: Steve Snyder

- Jerry Kwapick, girls High School coach's brother passed away
- Fall Camp for the girls program has started, more will be starting next week
- The U8 level is really struggling, Steve is looking at many ideas to promote hockey to the younger girls in our area including Ladies First Program, HS girls handing out flyers at schools to create interest and excitement and the USA hockey recruiting November 3 play for free day where there will be give aways etc. Steve is hoping to obtain 25-30 new registrations this year.
- Girls Hockey Day in White Bear will be in January
- Lengthy discussion regarding retention, looking for a lot of momentum
- Tryouts will be at the end of the month
- Looking into getting shared ice to keep the costs in check

Jr Gold Director: Pat Jackson

- Pat asked Angie Cunningham what the current registration totals were, Angie stated around 600 – approximately 230 below last year, Jr. Gold has not had many registrations yet. Pat is still hoping to have 1 A 2 B and 1 JG16 team this year
- Metro League meeting will be Sunday, pat should have more to report next month
- D2 Jr Gold Playdowns will be in Blaine again this year, we will need volunteers
- Our Association is in need of parental training in running the clock, people then would not be so afraid to volunteer for this duty

Traveling Director: Jesse Fiddle

- Tryout dates are on the website, Jesse asked that people please check there for specifics
- Fall camp was very successful – big turnout
- Bantam coach Pat Christopherson quit, Jesse is making decisions regarding teams and coaches, e-mail will be sent when decisions are made
- Shawn Pogreba will run the first 2 hours of Squirt tryouts
- Current numbers: Squirts 86 skaters 9 goalies, Peewees 77 skaters 9 goalies, Bantams 74 skaters 12 goalies
- Board approval will be requested if any additional teams are added

10. Open Forum

Pat Jackson wanted to thank Kevin McFarlane for his work over the last 2 months- most people don't understand how much Kevin has done for the Association

Chris LeClair commented that the By-Laws Committee had met and will meet every 2 weeks, John Uremovich and Chris Newpower stepped down. Contact Chris with any questions or comments regarding the By-laws and their progress. The Committee is working on the following items: Coaches Selection, Team Selection, Coaches Pay, Employee Selection, Eligibility Definition, Rob Sund Scholarship and a standard coaching evaluation

Member questioned the Gambling decision making and requested that there be some type of procedures spelling out the membership/board approval process for these decisions

Dana Schauer had questions regarding Fundraising. Kevin McFarlane will get clarification from Tautges & Redpath regarding the rules for Fundraising and report at a future meeting.

Pat Jackson would like to see some equality regarding sponsors, some teams had multiple sponsors while others went without a sponsor

Angie Cunningham reminded level directors that coaches on the ice for fall camp should be registered with USA Hockey and have their background checks turned in

Jeff Shea asked if the tournament ice bills could go directly to him as Tournament Director. Requested approval to ask Jon Anderson to submit tournament ice bill this way, Approval given. Member asked Jeff about vendors being allowed at rinks during tournaments, Jeff will check with each venue regarding their rules. Jeff will be asking local hotels and bars for donations for tournaments as a promotion for their businesses. Pat Jackson requested to review the team selections for the Jr. Gold tournaments.

Chris Olson has received \$2,000 in gift cards for hockey equipment – girls program seems to need the help, possibly give these to that program?

A/AA teams were again questioned – Kevin McFarlane stated that this has not been decided yet

Squirt B level has been reduced to 3 teams, Kodetek and Menk will not be head coaches, Mike White will coach the 3rd B team

Matt Zeller wanted to comment that it seems the girls program has gotten to be too much for the girls, asked level director to remember to make it fun, we are losing girls in this program due to overload.

ProHybrid Training made a presentation to Board and membership regarding their program and the Associations options available

11. Unfinished Business
None
12. New Business
None
13. Discussion
None
14. Meeting Adjournment

Pat Jackson motioned to adjourn meeting. Jesse Fiddle seconded. Motion carried.

Meeting adjourned at 8:20 pm