

White Bear Lake Area Hockey Association
Monthly Gambling Meeting
(Open to All Membership)
November 14, 2012

1. The following members were present: Sue Arcand, Kevin McFarlane, Pat Jackson, Shawn Pogrebaa, Jeff Martin, Steve Snyder, Brian Cunningham, Chris Olson, Dana Schauer, Kevin Larson, Jessica Goeltl, Chris LeClair, Fred Zappa, Mark Bauer, Ranelle Bauer, Mike Wakefield, Krista Johnson, Brian Halverson, Kathy McKenzie-Halverson
2. Meeting called to order at 7:00 by Kevin McFarlane

Sue Arcand motioned to approve meeting minutes from October, Brian Cunningham seconded. Motion carried.

9/12 monthly statistics

Net Profit \$12,436.80

Pull-tab sales are up \$39,948 from August

Paddlewheel sales are down \$330 from August

Bingo sales are up \$703 from August

Net Profit \$ 49,564

Net Profit \$ 810

Net Profit \$ (722)

\$ 49,408

Cash Long/Short: (244.00)

Shortage Numbers

WB Bar -89 Saks -9 Stadium -146

Payout %: 82%

Continue to look at ways to decrease shortages and payout percentages, including guidelines to sellers, communication of statistics, practice changes, consistent monitoring and discipline, as needed.

Allowable Expenses (December 2012)

- Routine

Lawful Purpose Expenditures (December 2012)

- Routine (City of WBL taxes)
- Routine (City of Vadnais Heights)

Minnesota Gambling Control

Our Compliance Review with Minnesota Gambling Control is underway. Chris Olson has given them the records as requested. Chris will continue to work with them to complete the review, approximate timeframe 2 to 3 months.

Annual Gambling Audit

Our annual gambling audit is almost completed through Tautges and Redpath. They are aware that it is due to the Department of Revenue by the end of November.

Robbery at the Village & Stadium Sports Bar

Someone broke into the Village on November 7th, they ransacked our booth and broke into our storage room. Nothing was taken, everything was accounted for. No funds loss.

Employee Meeting

An employee meeting was held on November 5th at the Village. 21 employees were present. Employees who were not present received an outline of the meeting so they know what was discussed. Chris discussed the importance of keeping monthly percentages below 82%. Also discussed was the change in the rules regarding having employees be allowed to play bingo and raffles, employees and their families will now be allowed to play both bingo and raffles. Chris will stay on top of this and adjust the rules if she feels it is necessary.

Request for payment of ice bill

Last month a motion was made by the board to have gambling pay a portion of the ice bill, at that time Chris wished to wait a month or so to see what the numbers looked like after the addition of the new site and the start of the new tax changes. At this time Chris has \$119,000 in the Gambling Bank Account. Jeff Martin made a motion for the Gambling to pay \$25,000 towards a current ice bill. Sue Arcand seconded. Motion carried.

Employee Christmas Bonuses

Chris would like to make a motion to approve employee Christmas Bonuses for this year for a total amount of \$1,300 which covers all 31 employees. Pat Jackson seconded. Discussion: Since we have cut costs in all areas of the Association should we continue with this practice? How many employees and what amounts are we talking? 16 employees with less than 1 year service \$25 each, 9 employees with 1-3 years service \$50 each, 6 employees with more than 3 years service \$75 each. All members and board present were asked to vote: 16 yes, 4 no – motion carried.

Sue Arcand motioned to approve the allowable expenses for December for the second time and January for the first time. Jeff Martin seconded. Motion carried.

Sue Arcand motioned to adjourn gambling meeting. Jeff Martin seconded. Motion carried.

Meeting adjourned at 7:12 pm

White Bear Lake Area Hockey Association
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November 14, 2012

1. The following members were present: Sue Arcand, Kevin McFarlane, Pat Jackson, Shawn Pogrebaa, Jeff Martin, Steve Snyder, Brian Cunningham, Chris Olson, Dana Schauer, Kevin Larson, Jessica Goeltl, Chris LeClair, Jessica Ebert, Fred Zappa, Mark Bauer, Ranelle Bauer, Mike Wakefield, Krista Johnson, Brian Halverson, Kathy McKenzie-Halverson
2. Meeting called to order at 7:12 by Kevin McFarlane
3. Approval of agenda. Sue Arcand motioned to approve the agenda. Pat Jackson seconded. Motion carried.
4. Meeting minutes from October. Pat Jackson motioned to approve. Steve Snyder seconded. Motion carried.
5. Secretary's Report: Sue Arcand
Nothing to report
6. Treasurer's Report: Jeff Martin
 - October P&L presented
 - Bank balances were: Concessions: \$2,954.40, R. Sund: \$4,707.08, General Acct: \$92,263.18, Tournament: \$89,963.44, Savings: \$9,364.09, Peacock \$1,185 . – Jeff noted that the General Account balance does not reflect the \$33,400 bill the Association still owed to Fredrickson & Byron and that the Tournament account has had no expenses yet since the first tournament will not be held until Thanksgiving weekend.
 - Jeff is hoping to meet with Frederickson and Byron but has had 2 meetings cancelled by them, his hope is to get the bill down closer to the \$25,000 amount
 - Jeff provided the board with a spreadsheet showing that the audit has now cost the Association \$54,419.39.
 - Jeff wants to thank Dana Schauer for doing a great job as the Manager Coordinator this season. He truly appreciates her handling so many of the managers questions and requests.
Shawn Pogreba questioned the line item on the P&L showing \$93.50 under Player Development. Jeff stated that this was Jesse Fiddle's expense reimbursement and that he would make certain the expense was reflected in the traveling budget not player development.
 - Ranelle Bauer stated that the Concessions account needs funds and that she needs checks to start paying expenses. Jeff directed her to contact Lake Area Bank for checks.
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7. Vice President's Report: Dennis Olson – Not Present
- The Booster Bash was not very successful – not a large draw – did not make much money
 - Chip Shoppe – much confusion again this year with the Chip Shoppe. Dana Schauer is meeting Scott at the Super Rink to pick up checks made payable to WBLAHA. It was stated early on that the checks should be made to the Chip Shoppe however the flyers stated checks to be made payable to WBLAHA. Jeff Martin wants them to handle all \$ not the Association. According to Dana this has turned into a disaster again.
8. President's Report: Kevin McFarlane
- The By Laws Committee should have reports ready very soon, Chris leClair would like the Board to find a time to meet to go over these reports.
 - Once again Kevin would like to state that he is not a sounding board for complaints. If you have a complaint he requests that you also have a potential solution in mind. Please do not call or e-mail him simply to vent.
 - Kevin would like to remind the Board that we all need to do a better job at communication. Please make an effort to do a better job of getting back to people in a timely manner.
 - Sponsors – Sponsors are not coming in as hoped, one big issue is that sponsors want their names on the back of jerseys. We need to figure out how to handle this – if we put the names on then we will be buying jerseys every year. Open to suggestions and ideas from members. Sponsors need to be asked specifically what they want for their \$.
 - Jerseys – committee is not being responsive to teams – many are still in need of jerseys. Fred Zappa stated that all jerseys are ready for pick-up. Jersey day for mass pick-up possible? If there were issues the Level Directors should have been included in any e-mail communications to help facilitate the pick-up and distribution.

D2 Representative: Kevin Larson

- District 2 has added 24 new officials and is evaluating 130+ new applicants.
- Question asked at D2 Meeting regarding the need for 3 refs on the ice for Peewee games – WBL Board stated No – not necessary or wanted at the Peewee level.
- WBL tournaments and brackets issue cleared up – Kevin thanked Jeff Shea.
- The D2 website is up and running from Peewee up the managers will need to report scores.
- D2 asked how to process the payments of fees for Scrimmages & Re-Schedules; Jeff Martin prefers that they continue to process as is – directly through the teams.
- District 3 partnered with District 2 at the Bantam level – Brian Cunningham questioned why these associations do not field C level teams – do they have B2's? Member stated that numbers are down everywhere and when you end up with players from B, B2 and C levels all on one

team it is logical to play at the B2 level. WB Lake coaches in attendance tonight stated that they look forward to playing some of the D3 teams

- Paul Mendoza is soliciting AED machines @ no cost to rinks.
- Goalie substitution that had been approved now has all sorts of stipulations *injury only* as it has always been but teams who choose to only take one goalie when more are available will face issues if they need a goalie

9. Director's Reports:

C Level Director: Brian Cunningham

- As stated in the District 2 report Bantams will be skating against District 3 teams
- Everyone is now skating, single sheets of ice an issue. Chris LeClair stated that it really isn't as bad as it appears – he is choosing to work with other teams to have full sheets one a week at least.

Player Development: Shawn Pogreba

- The Mite draft is done – he has a ton of coaches at the mite level. Determined that 1 weekend is really not enough for tryouts.
- Currently running 5 Mite White Teams, 4 Mite Black Teams and 4 Mite Orange Teams with a weekly practice plan set up by Brian Bonin. All teams in house except Orange level – who are allowed to play outside WBL but must stay within District 2
- Winter Blast scheduled for January 12-13 at the Stadium
- Goalie Clinic with ProHybrid – only 9 coaches attended. Shawn needs more coaches in attendance since they will be running the clinic every other week
- Coaches meeting regarding the Treadmill, Shawn wants to see Squirts and Peepees on the treadmill every week until league games start then every other week with coaches running the stick handling
- Clinic has 80 skaters currently with a couple of kids that need to be moved up to Mite White

Girls Director: Steve Snyder

- “Try Hockey for Free” on November 3rd had 15 participants with a good mix of boys and girls. There were 45 volunteers so the skater to volunteer ration was great. Steve has a bunch of donated skates and helmets if anyone needs them

Jr Gold Director: Pat Jackson

- Junior Gold Player/Parent meeting to be held 11/15 at North Campus at 6:30 with tryouts starting on Friday
- Talked with Jon Anderson regarding the ice draft to be held 11/16 in Blaine
- Metro League coaches clinic will be held the 1st week of October
- December 5th league play begins

Traveling Director: Jesse Fiddle – not present

10. Open Forum

Fred Zappa wished to discuss the current jersey situation. Fred is being blamed for the jersey size issues and he states that he really did his best, that he put in the time with the jersey committee to sort the jerseys at the Hipp to get sizes. According to Fred, Aaron Coonce instructed Fred to continue with the lettering even though Fred knew there was something wrong with the sizing. Template from 2 years ago was used and no changes were made by the committee. Fred would like his name restored, this he feels was not his mistake and that he did exactly as he was instructed. Kevin McFarlane stated that in his opinion Fred should have known the sizing was wrong, as a professional it is his job to know these things, Kevin also asked when in the history of WBL hockey did we ever have a squirt team that wore adult sizes?? 40 plus minutes of discussion ensued with the end result being that Fred will replace the 200 plus wrong size squirt jerseys at his cost and the Association will be obligated to pay that.

11. Unfinished Business

None

12. New Business

None

13. Discussion

None

14. Meeting Adjournment

Pat Jackson motioned to adjourn meeting. Steve Snyder seconded. Motion carried.

Meeting adjourned at 9:35 pm