OYHA BOARD MEETING MINUTES

December 19, 2012 Four Seasons Arena

<u>Members Present:</u> Sid Baumgartner, Beth Bogen, Kirsten Conry, Johnny Dehaan, Mike Jacobson, Shelly Johnson, Eric Lehrer, Brad Meier, Becky Munns, Shannon Pederson, Luke Thurnau, Todd Valento, Bob Vereide, and Mike Wolfe.

Members Absent: Michelle Jandt, Sheila Sawyer, and Mike Schoeneman

Minutes Recorded By: Rebecca Munns

November Meeting Minutes:

Motion to approve the November meeting minutes by Bob Vereide. Seconded by Eric Lehrer.

Approved.

GUESTS: none

OFFICER'S REPORT:

Eric and Mike met with Wyonne Priebe about our insurance needs. We are currently under-insured. We have property valued at about \$150,000 and were insured to \$100,000. There may be some items that were inventoried at full value and should be depreciated. We did increase our property coverage up to \$200,000, which increased the premium by roughly \$100 annually.

Gambling – Third Location: we are not moving forward at this time. Colleen did check at 43rd Street – they are considering it. Colleen notes that all of the establishments that she is talking to you would want the electronic machine.

Discussion of lease versus buy of an electronic pull tab machine resulted with a decision not to immediately move forward with a third location. The only option available is to buy a machine. We discussed various possible options with really no recommendations. Colleen is checking with 43rd Street if this is a possible but the consensus was the revenue currently being generated on average would not be profitable over the course of a year. ROI does not support adding a third location at this time.

Review Financials: 9 on scholarship this year. OYHA placed an above normal amount of players on scholarships this year, 12 players. We reviewed and discussed the potential impact on the bottom line to OYHA. Amy and Brad concluded that this should not have a large impact but will need to be monitored and include potential changes to next year's budget. \$1,200 for goalie clinic not in the budget-this will be accounted on the 'Expenditures Faribault Players, Coaches' line item.

Tournament finances & impact on OYHA:

- -Cancelation of U12->Max. \$3k loss, probably more like \$1,500
- -Spring discussion about tournaments-do we do less per team?
- -We continue to collect additional from parents is this how we want to do this? Board picks and approves the tournaments in the summer as an option?

- OYHA sustained increases in coaches' pay, EMT services, officials and tournaments including the lack of commitment to OYHA tournaments. Again this will be reviewed for the impact to OYHA's bottom line and noted to next year's budget.

TREASURERS REPORT:

A few areas appear to be over budget, Fall Camp and Jerseys, but these items have been either approved to be above the budget or need to be pulled from another fund.

The Concession Stand is doing very well.

Motion to approve the Treasurer's Report by Beth Bogen Seconded by Bob Vereide Approved

GAMBLING REPORT:

In November, we were up \$3,000. Wings had a great month and even Plaza increased what Big Ten did last year. The question came up regarding the purchase of electronic pull tabs. We need to consider how the state gambling probation when making the decision to purchase a machine. In order to stay out of gambling probation situation – we need to donate 30% of our net profit to a 501c3(ourselves).

** It recently came to our attention that our Gambling Manager needs to be a full voting board member. Colleen was a board member up until July 2012. We are making plans and talking to our attorney to determine the best way to do this moving forward. Unfortunately at this time, our By-Laws only allow for up to 17 members – without adding Colleen, we are already at 17.

Motion to approve November gambling reports by Brad Meier Seconded by Kiersten Conry Approved

Motion to pre-approve January expenses by Luke Thurnau Seconded by Beth Bogen Approved

COMMITTEE UPDATES

Merchandise Committee:

The kick off, sold \$412 in merchandise

- First weekend sales: \$1,582
- Bantam A/Peewee A Tournament: \$2,405
- Bantam B/ Peewee B Tournament: \$2,390
- Tournament T-Shirts (1st two tournaments) \$1,534

Bear Gloves are selling well again this year and Uber has been great to work with.

Fundraising/Sponsorship Committee:

Johnny is working through the sponsors more on the website. He needs to talk to Mark Arjes about how sponsors are paying this year – do we still have the Gold, Silver, Bronze levels.

Hursh Motors was recently bought out by Walser. We were contacted by Walser to update their information. Johnny has made this correction to the website.

Pancake Breakfast: there were some complaints about the length of time customers had to wait in line to be serviced. There were 1,537 tickets that walked through the door and only 42 walk-ins. Eagles get 60% and we get 40% of the ticket price. We do not pay for any of the supplies and we do not have to rent the building.

Finance Committee:

The finance commission is beginning to discuss the need for possible registration cost increases.

Another item that will be discussed in the upcoming months is the possibility of booking our away tournaments during the summer to ensure the best locations and best picks. Tournament Choices: do we want to choose the tournaments in the summer?

Motion to record the cost of installments \$550 on the lockers to come from the Investment Fund by Bob Vereide
Seconded by Johnny Dehaan
Approved

Motion to approve the appropriation of \$500 for Steele County Wellness and Sports Initiative from the Gambling fund by Becky Munns
Seconded by Shannon Pederson
Brad Meier abstained
Approved

Ice Committee:

Johnny has been checking the ice hours through January to be a second look to ensure the best use of ice.

Bantam A – coach scheduled league games and tournaments. We are checking the ice times and have determined that the game/practice ratio are appropriate for bantams. They will be getting the appropriate Bantam amount of ice time. In January, they will be on the ice 25 of 31 days. A parent has volunteered to schedule a few additional games for the coach.

Equipment Committee:

Our pucks seem to be disappearing.

Luke has ordered a small amount of new equipment this year compared to last year as we ran out of sizes. This includes some XS helmets, some new shin guards in the 11 range as there were some larger Park and Rec kids, as well as some for squirts and some of the girls who seem to get longer legs before the boys. Luke also ordered some different elbow pads of various sizes, and a couple larger sized gloves.

Two goalies also requested new leg pads, and we did not have anything close to their sizes. They made the purchase and will submit reimbursement to Amy S.

It helped that this year that we received 10 sets of equipment from Park and Rec since they were granted one of the equipment grants this past year and received that just before the first equipment night in August. OYHA will attempt to apply again this year and maybe we will also be able to get the grant this time.

I have kept sizes of some equipment at my house, or brought sizes home for people to pick up from me at my house. This has given me more flexibility rather than always meeting people up at the rink, which always seems to take up more time than it should.

We all contributed toward the inventory count as needed for insurance purposes.

Anticipating some needs for the 2^{nd} session of Park and Rec, but won't know until that all happens. Last year there were at least 20 that signed up right about the time the session started, and we ordered quite a bit

of equipment then. We won't try to anticipate what is needed, and will work with Straight River Sports as needed. They have some XS helmets on hand to help with needs. I think we should be ok with other equipment. Only time will tell.

Johnny DeHaan has ordered a couple additional new jerseys due to size needs. Johnny and Bob Vereide mainly will put together a proposal of new sizes to order for next year. Due to sizes being slightly different than the sizes provided as samples, there is a bit of size variation than what was anticipated with the original new jerseys ordered this year.

I have written an inventory number on all goalie equipment that is in the cage. I will have to work with the goalies to write numbers on their equipment.

Education & Development Committee:

The Coach meeting is scheduled for the beginning of January

The Parent meetings will be completed during the first half of January

Playing time on certain teams has been addressed by Mike with appropriate coaches.

Roster of Shooters and On-Ice Help:

We need to start talking about our summer ice. We have the ice booked and need to determine how it will be used.

Status on Coaching Certificates – Todd is checking up with coaches on the age appropriate modules. USA Hockey is behind in entering.

Tournament Committee:

The 12UA tournament has been cancelled. We will in some form make this up to the 12UA team. The cancellation was based on one team registered and zero interest from other associations at a discounted rate to participate.

The BA, PWA, BB and PWB tournaments have gone well with several comments on how well run and organized the tournaments in Owatonna are.

The 10UB team will work some of the BC tournament hours to make up for time not served at the pancake breakfast. The rest of the BC hours will be posted on DIBS.

Communication/Publicity:

The Program for the High School teams that includes pictures of the OYHA teams will be done soon.

The team pictures will be posted in the arena soon.

The sponsor pictures are waiting to be framed. We are checking with Mark Arjes about delivering these to our sponsors very soon.

Kick Off/Banquet:

Bob Vereide will check with the arena and set a date for the Banquet. It has been a suggestion to schedule the banquet before the Alpaca Show.

Concessions Committee:

We are trying new soups in the concession stand: cheesy broccoli, chicken noodle, creamy potato, along with the wild rice.

Park & Recreation Committee:

New session starts in January and we have lots of girls.

New Business:

Steele County Wellness and Sports Initiative:

Because of our donation to the Steele County Wellness Initiative, we have been asked to have a representative in attendance at the meeting on January 15 from 4-5:30 at the Chamber Office.

Recruitment and Retention of players:

Planning to meet with high school coaches and others to brainstorm.

Owatonna Foundation Funding Request -

Shelly Johnson made a motion to approve a donation of \$300 to Owatonna Foundation. Johnny DeHaan Seconded. Approved

Shelly Johnson amended the motion to include that the donation would be pulled from the Gambling Fund.

Johnny DeHaan Seconded

Amended motion approved

Adjuournment:

Motion to adjourn the meeting by Eric Lehrer Seconded by Johnny DeHaan Approved

Next Meeting:

OYHA Board: The next meeting is Wednesday, January 16th at 6pm in the Four Seasons Meeting Room.