2013-2014 8 \$ Under Membership Report Carolina Amateur



HOCKEY ASSOCIATION



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This report focuses on the foundation of USA Hockey's player base – the 8 & under age category. It examines the entry-level age class both at the National and Affiliate level for the past five seasons, as well as the past three seasons at the association level. The objective is to help all levels of USA Hockey's structure understand their past performance and create achievable growth goals for the 2014-15 season.

Recently, concentrated growth efforts in the 8 & under age category have produced positive results:

- 8 & under participation has seen a 16% increase since the 2007-08 season
- During the 2013-14 season there were 103,961 players; the 3rd highest total in USA Hockey history

To continue increasing participation, USA Hockey's efforts remain focused on these key initiatives:

- Attracting new players each season
- Retaining players from one season to the next

By increasing the number of players at the 8 & under age level, associations are positively impacting growth at the older age levels. The table below demonstrates that recent growth at the 8 & under age level is improving the larger 9 to 14 age groups, thus supplementing long-term growth.

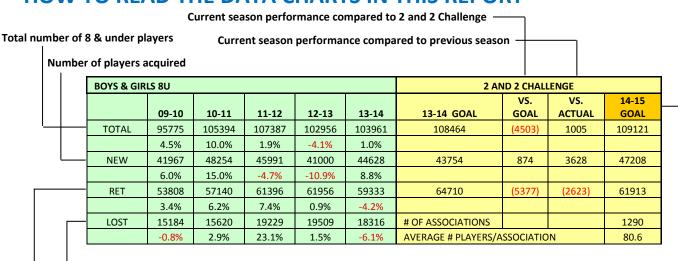
TOTAL BOYS & GIRLS HOCKEY PARTICIPATION: AGES 9 THROUGH 14

	2009-10	2010-11	2011-12	2012-13	2013-14
Participants	169,025	171,826	174,884	175,867	177,906
% increase	-2.5%	1.7%	1.8%	0.6%	1.2%

Putting growth initiatives into action requires a coordinated effort between USA Hockey national staff and local youth hockey volunteers. In an effort to work more closely with local associations, USA Hockey has instituted the 2 and 2 Challenge. The 2 and 2 Challenge, further explained on page 5, is a comprehensive program that utilizes existing national growth programs, resources, and tools to help youth hockey leaders grow participation with their local associations. To achieve these growth goals, the 2 and 2 Challenge asks participating associations to add two new players and retain two more players than the previous season's total.

Combining established growth initiatives with USA Hockey's American Development Model will ensure greater skill development and increased participation.

HOW TO READ THE DATA CHARTS IN THIS REPORT



Number of players that left youth hockey

2 and 2 Challenge goals for the upcoming season, see pages 6 & 7 for more information



2013-14 KEY TAKEAWAYS—NATIONAL

Total

- In 2013-14, the total number of players ages 8 & under increased by 1,005 (1.0%) to 103,961.
- With this increase, the 2013-14 season represents the 3rd largest total of players at the 8 & under level in USA Hockey's history.

Acquisition

- New players increased from 41,000 to 44,628 in 2013-14, an addition of 3,628 (8.8%).
- This is the first increase in new players since the 2010-11 season.

Retention

- Retained players decreased by 2,623 (-4.2%) to 59,333.
- The drop in retention was the result of back-to-back seasons (2011-13) of decreased player acquisition.

NATIONAL BOYS AND GIRLS 8U

	09-10	10-11	11-12	12-13	13-14
TOTAL	95775	105394	107387	102956	103961
%	4.5%	10.0%	1.9%	-4.1%	1.0%
NEW	41967	48254	45991	41000	44628
%	6.0%	15.0%	-4.7%	-10.9%	8.8%
RET	53808	57140	61396	61956	59333
%	3.4%	6.2%	7.4%	0.9%	-4.2%
LOST	15184	15620	19229	19509	18316
%	-0.8%	2.9%	23.1%	1.5%	-6.1%

NATIONAL BOYS 8U

	09-10	10-11	11-12	12-13	13-14
TOTAL	81978	89907	91199	87805	88168
%	4.1%	9.7%	1.4%	-3.7%	0.4%
NEW	34819	40058	37875	33917	36744
%	5.5%	15.0%	-5.4%	-10.5%	8.3%
RET	47159	49849	53324	53888	51424
%	3.0%	5.7%	7.0%	1.1%	-4.6%
LOST	11932	12350	15149	15308	14559
%	-1.9%	3.5%	22.7%	1.0%	-4.9%

NATIONAL GIRLS 8U

	09-10	10-11	11-12	12-13	13-14
TOTAL	13798	15487	16188	15152	15794
%	7.2%	-1.9%	4.5%	-6.4%	4.2%
NEW	7149	8197	8116	7085	7887
%	8.3%	3.9%	-1.0%	-12.7%	11.3%
RET	6649	7290	8072	8067	7907
%	6.0%	-7.8%	10.7%	-0.1%	-2.0%
LOST	3253	3272	4081	4201	3759
%	3.4%	-13.0%	24.7%	2.9%	-10.5%



2013-14 KEY TAKEAWAYS—CAROLINA

Total

- The total number of players ages 8 & under in Carolina increased by 18 (2.1%) to 871.
- Carolina's total participation has grown four out of the past five seasons.

Acquisition

- New players increased by 63 (16.3%) to 450.
- 450 is the second highest total of new players in the previous five seasons.

Retention

- Retained players decreased by 45 (-9.7%) from 2012-13 to 421.
- Despite the decrease, Carolina experienced three consecutive seasons of retention growth prior to 2013-14.

CAROLINA BOYS AND GIRLS 8U

	09-10	10-11	11-12	12-13	13-14
TOTAL	779	854	957	853	871
%	16.8%	9.6%	12.1%	-10.9%	2.1%
NEW	441	438	514	387	450
%	46.5%	-0.7%	17.4%	-24.7%	16.3%
RETAINED	338	416	443	466	421
%	-7.7%	23.1%	6.5%	5.2%	-9.7%
LOST	122	153	194	211	199
%	-22.8%	25.4%	26.8%	8.8%	-5.7%

CAROLINA BOYS 8U

	09-10	10-11	11-12	12-13	13-14
TOTAL	723	779	880	782	782
%	14.6%	7.7%	13.0%	-11.1%	0.0%
NEW	401	393	464	358	392
%	41.2%	-2.0%	18.1%	-22.8%	9.5%
RETAINED	322	386	416	424	390
%	-7.2%	19.9%	7.8%	1.9%	-8.0%
LOST	116	141	170	191	175
%	-23.2%	21.6%	20.6%	12.4%	-8.4%

CAROLINA GIRLS 8U

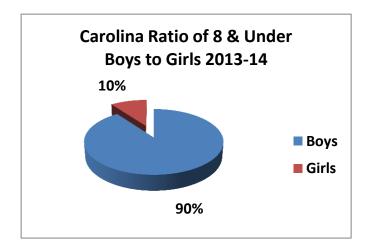
	09-10	10-11	11-12	12-13	13-14
TOTAL	56	75	77	71	89
%	55.6%	33.9%	2.7%	-7.8%	25.4%
NEW	40	45	50	29	58
%	135.3%	12.5%	11.1%	-42.0%	100.0%
RETAINED	16	30	27	42	31
%	-15.8%	87.5%	-10.0%	55.6%	-26.2%
LOST	6	12	24	20	24
%	-14.3%	100.0%	100.0%	-16.7%	20.0%

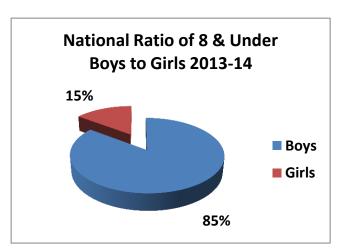


RATIO OF BOYS TO GIRLS—8 & UNDERS

Carolina: Boys represented 90% of all 8 & under youth hockey participants, while girls represented 10%.

National: Boys represented 85% of all 8 & under youth hockey participants, while girls represented 15%.





RETENTION INCREASES WITH AGE

Youth hockey retention increases with both age and seasons accrued. While retention rates increase from Squirts (9 years old) on up, the overall growth of hockey relies on acquiring more 8 & under players.

Carolina's retention results for 2013-14 by age segment:

•	25.8% of all 4 Year Olds returned as 5 Year Olds	National Average 36.5%
•	42.8% of all 5 Year Olds returned as 6 Year Olds	National Average 54.9%
•	52.8% of all 6 Year Olds returned as 7 Year Olds	National Average 70.2%
•	67.5% of all 7 Year Olds returned as 8 Year Olds	National Average 78.2%

73.0% of all Squirts returned in 2013-14

83.1% of all Pee Wees returned in 2013-14

86.5% of all Bantams returned in 2013-14

National Average 92.1%

National Average 94.6%



2 AND 2 CHALLENGE

The 2 and 2 Challenge is a comprehensive growth program for local associations. It is a blueprint that guides youth hockey leadership through national programs and tools to reach their growth goals of acquiring two additional players and retaining two more players than last season.

To complete the 2 and 2 Challenge, associations utilize three programs that drive growth – Retention, Acquisition & Conversion.

RETENTION—Welcome Back Week September 15th-21st

Reaching out with a personal invitation to return to youth hockey is crucial. For this program, associations coordinate phone calls inviting families back to youth hockey.



ACQUISITION—Try Hockey For Free Days November 8th & February 21st

Try Hockey events provide associations the opportunity to attract new families to the rink. Last season over 28,000 kids were introduced to youth hockey through this program.



CONVERSION—Transition Program

Children that sample youth hockey don't always become new hockey players. A low-cost, low-commitment program to easily transition families from trying hockey to participating in youth hockey programs will significantly increase the likelihood of adding more players. Examples of how this can be achieved is offering a Learn-to-Play program or mixing prospective players into existing beginner programs.



By taking advantage of these national programs, participating associations will be nationally recognized as achieving the 2 and 2 Challenge and be rewarded for their efforts.

To learn more and to accept the 2 and 2 Challenge, visit www.2and2Challenge.com or call (719) 538-1124.





2 AND 2 CHALLENGE GOALS

ASSOCIATION

The 2 and 2 Challenge goals for every association are to add two additional new players and retain two more players than the previous season's 8 & under player total.

Below is an example of an association that achieved their 2 and 2 Challenge goals from this past season and their new goals for 2014-15:

Previous three s	easons re	sults —		2 and 2	2 Challenge results and goals		
BOYS & GIRLS 8 &	LINDER				CHALLENCE		
DUTS & GIRLS_8 &	ſ				Ī	2 CHALLENGE	
	11-12	12-13	13-14	13-14 GOAL	VS. GOAL	VS. ACTUAL	14-15 GOAL
TOTAL	71	64	79	68	11	15	83
NEW	37	32	42	34	8	10	44
RETAINED	34	32	37	34	3	5	39
LOST	23	25	15				

If the 2 and 2 Challenge goals are achieved again in 2014-15, this program will enjoy a 5.1% increase.

• TOTAL: 44 new + 39 retained = 83 total players

• **NEW:** 42 + 2 = 44 new players

• **RETAINED:** 37+ 2 = 39 retained players

CAROLINA

CAROLINA	2013-14 GOAL	2013-14 ACTUAL	2014-15 GOAL
TOTAL	913	871	927
NEW	417	450	478
RETAINED	496	421	449

Based on 14 associations that registered 5 players or more, the 2014-15 goals are:

• TOTAL: 871 + 56 = 927 (6.4 %)

• **NEW:** 450 + 28 = **478 (6.2 %)**

• **RETAINED:** 421 + 28 = **449 (6.7 %)**

NATIONAL

NATIONAL	2013-14 GOAL	2013-14 ACTUAL	2014-15 GOAL
TOTAL	108,464	103,961	109,121
NEW	43,754	44,628	47,208
RETAINED	64,710	59,333	61,913

Based on 1,290 associations that registered 5 players or more, the 2014-15 goals are:

• TOTAL: 103,961 + 5,160 = **109,121 (5.0%)**

NEW: 44,628 + 2,580 = 47,208 (5.8%)

• **RETAINED:** 59,333 + 2,580 = **61,913 (4.3%)**



ASSOCIATIONS ACCOMPLISHING THEIR 2 AND 2 CHALLENGE GOALS

While many associations experienced growth, only Cape Fear Youth Hockey and Charlotte Metro Hockey Association successfully met their 2 and 2 Challenge goals of growing by two for both new and retained players.

CAROLINA'S 2013-14 ASSOCIATION PERFORMANCE

Ass	<u>sociation</u>	<u>Net Growth</u>
1.	Polar House Hockey Association	+111
2.	Carolina Lightning Hockey	+51
3.	Charlotte Metro Hockey Association	+43
<mark>4.</mark>	Cape Fear Youth Hockey	+19
5.	Wilmington Ice Hockey Assoc	+5
6.	Charleston Youth Hockey Association	+2
7.	Triangle Youth Hockey of North Carolina	0
8.	Greensboro Youth Hockey Association	-1
9.	Ice House at Pineville	-9
10.	Winston-Salem Youth Hockey Association	-9
11.	Raleigh Ice Plex	-13
12.	Carolina Ice Palace Senior League	-16
13.	Upstate Sports Association	-21
14.	Raleigh Youth Hockey Association	-205



NORTH CAROLINA

NCH0005 CAPE FEAR YOUTH HOCKEY

BOYS & GIRLS_	8 & UNDER			2 AND 2 CHALLENGE				
11-12 12-13 13-			13-14	13-14 GOAL	VS. GOAL	VS. ACTUAL	14-15 GOAL	
TOTAL	12	20	39	24	15	19	43	
NEW	12	13	30	15	15	17	32	
RETAINED	0	7	9	9	0	2	11	
LOST	0	0	5					

BOYS_8 & UND	ER			GIRLS_8 & UNDER				
	11-12 12-13 13-14				11-12	12-13	13-14	
TOTAL	12	20	33	TOTAL	0	0	6	
NEW	12	13	24	NEW	0	0	6	
RETAINED	0	7	9	RETAINED	0	0	0	
LOST	0	0	4	LOST	0	0	1	
RATIO BOYS								
TO GIRLS			95.7%				4.3%	

NCH0019 CAROLINA LIGHTNING HOCKEY

BOYS & GIRLS_	8 & UNDER			2 AND 2 CHALLENGE				
	11-12	12-13	13-14	13-14 GOAL	VS. GOAL	VS. ACTUAL	14-15 GOAL	
TOTAL	0	0	51	4	47	51	55	
NEW	0	0	51	2	49	51	53	
RETAINED	0	0	0	2	(2)	0	2	
LOST	0	0	2					

BOYS_8 & UND	ER			GIRLS_8 & UNDER				
	11-12	12-13	13-14		11-12	12-13	13-14	
TOTAL	0	0	46	TOTAL	0	0	5	
NEW	0	0	46	NEW	0	0	5	
RETAINED	0	0	0	RETAINED	0	0	0	
LOST	0	0	2	LOST	0	0	0	
RATIO BOYS								
TO GIRLS			95.7%				4.3%	

NCH0003 CHARLOTTE METRO HOCKEY ASSOCIATION

BOYS & GIRLS_	8 & UNDER			2 AND 2 CHALLENGE				
	11-12	12-13	13-14	13-14 GOAL	VS. GOAL	VS. ACTUAL	14-15 GOAL	
TOTAL	38	31	74	35	39	43	78	
NEW	5	17	42	19	23	25	44	
RETAINED	33	14	32	16	16	18	34	
LOST	61	16	9					

BOYS_8 & UND	ER			GIRLS_8 & UNDER				
	11-12	12-13	13-14		11-12	12-13	13-14	
TOTAL	38	30	68	TOTAL	0	1	6	
NEW	5	16	38	NEW	0	1	4	
RETAINED	33	14	30	RETAINED	0	0	2	
LOST	58	16	9	LOST	3	0	0	
RATIO BOYS								
TO GIRLS			95.7%				4.3%	



NCH0021 GREENSBORO YOUTH HOCKEY ASSOCIATION

BOYS & GIRLS_	8 & UNDER			2 AND 2 CHALLENGE				
	11-12	12-13	13-14	13-14 GOAL	VS. GOAL	VS. ACTUAL	14-15 GOAL	
TOTAL	45	22	21	26	(5)	(1)	25	
NEW	26	3	12	5	7	9	14	
RETAINED	19	19	9	21	(12)	(10)	11	
LOST	2	12	2					

BOYS_8 & UND	ER			GIRLS_8 & UNDER				
	11-12	12-13	13-14		11-12	12-13	13-14	
TOTAL	44	22	20	TOTAL	1	0	1	
NEW	26	3	11	NEW	0	0	1	
RETAINED	18	19	9	RETAINED	1	0	0	
LOST	2	12	2	LOST	0	0	0	
RATIO BOYS								
TO GIRLS			95.7%				4.3%	

NCH0010 ICE HOUSE AT PINEVILLE

110110010	102 110 002 711 1							
BOYS & GIRLS_	8 & UNDER			2 AND 2 CHALLENGE				
	11-12	12-13	13-14	13-14 GOAL	VS. GOAL	VS. ACTUAL	14-15 GOAL	
TOTAL	21	23	14	27	(13)	(9)	18	
NEW	8	18	9	20	(11)	(9)	11	
RETAINED	13	5	5	7	(2)	0	7	
LOST	10	3	2					

BOYS_8 & UND	ER			GIRLS_8 & UNDER				
	11-12 12-13 13-14				11-12	12-13	13-14	
TOTAL	21	23	14	TOTAL	0	0	0	
NEW	8	18	9	NEW	0	0	0	
RETAINED	13	5	5	RETAINED	0	0	0	
LOST	9	3	2	LOST	1	0	0	
RATIO BOYS								
TO GIRLS			95.7%				4.3%	

NCH0034 POLAR HOUSE HOCKEY ASSOCIATION

BOYS & GIRLS_	8 & UNDER			2 AND 2 CHALLENGE				
	11-12	12-13	13-14	13-14 GOAL	VS. GOAL	VS. ACTUAL	14-15 GOAL	
TOTAL	0	0	111	4	107	111	115	
NEW	0	0	111	2	109	111	113	
RETAINED	0	0	0	2	(2)	0	2	
LOST	0	0	0					

BOYS_8 & UND	BOYS_8 & UNDER				GIRLS_8 & UNDER				
	11-12	12-13	13-14		11-12	12-13	13-14		
TOTAL	0	0	100	TOTAL	0	0	11		
NEW	0	0	100	NEW	0	0	11		
RETAINED	0	0	0	RETAINED	0	0	0		
LOST	0	0	0	LOST	0	0	0		
RATIO BOYS									
TO GIRLS			95.7%				4.3%		



NCH0014 RALEIGH ICE PLEX

BOYS & GIRLS_8 & UNDER				2 AND 2 CHALLENGE				
	11-12 12-13 13-14			13-14 GOAL	VS. GOAL	VS. ACTUAL	14-15 GOAL	
TOTAL	0	25	12	29	(17)	(13)	16	
NEW	0	21	9	23	(14)	(12)	11	
RETAINED	0	4	3	6	(3)	(1)	5	
LOST	0	4	14					

BOYS_8 & UND	BOYS_8 & UNDER				GIRLS_8 & UNDER				
	11-12	12-13	13-14		11-12	12-13	13-14		
TOTAL	0	23	9	TOTAL	0	2	3		
NEW	0	19	7	NEW	0	2	2		
RETAINED	0	4	2	RETAINED	0	0	1		
LOST	0	4	14	LOST	0	0	0		
RATIO BOYS									
TO GIRLS			95.7%				4.3%		

NCH0038 RALEIGH YOUTH HOCKEY ASSOCIATION

BOYS & GIRLS_8 & UNDER				2 AND 2 CHALLENGE				
	11-12	12-13	13-14	13-14 GOAL	VS. GOAL	VS. ACTUAL	14-15 GOAL	
TOTAL	235	266	61	270	(209)	(205)	65	
NEW	122	138	6	140	(134)	(132)	8	
RETAINED	113	128	55	130	(75)	(73)	57	
LOST	36	23	109					

BOYS_8 & UND	ER			GIRLS_8 & UNDER				
	11-12	12-13	13-14		11-12	12-13	13-14	
TOTAL	213	249	59	TOTAL	22	17	2	
NEW	110	129	6	NEW	12	9	0	
RETAINED	103	120	53	RETAINED	10	8	2	
LOST	36	18	100	LOST	0	5	9	
RATIO BOYS								
TO GIRLS			95.7%				4.3%	

NCH0006 TRIANGLE YOUTH HOCKEY OF NORTH CAROLINA

BOYS & GIRLS_	BOYS & GIRLS_8 & UNDER				2 AND 2 CHALLENGE				
	11-12	12-13	13-14	13-14 GOAL	VS. GOAL	VS. ACTUAL	14-15 GOAL		
TOTAL	26	15	15	19	(4)	0	19		
NEW	16	9	10	11	(1)	1	12		
RETAINED	10	6	5	8	(3)	(1)	7		
LOST	3	8	1						

BOYS_8 & UND	BOYS_8 & UNDER				GIRLS_8 & UNDER				
	11-12	12-13	13-14		11-12	12-13	13-14		
TOTAL	25	15	14	TOTAL	1	0	1		
NEW	15	9	9	NEW	1	0	1		
RETAINED	10	6	5	RETAINED	0	0	0		
LOST	2	8	1	LOST	1	0	0		
RATIO BOYS									
TO GIRLS			95.7%				4.3%		



NCH0008 WILMINGTON ICE HOCKEY ASSOC

BOYS & GIRLS_8 & UNDER				2 AND 2 CHALLENGE				
	11-12 12-13 13-14			13-14 GOAL	VS. GOAL	VS. ACTUAL	14-15 GOAL	
TOTAL	22	7	12	11	1	5	16	
NEW	16	1	8	3	5	7	10	
RETAINED	6	6	4	8	(4)	(2)	6	
LOST	4	5	2					

BOYS_8 & UND	BOYS_8 & UNDER				GIRLS_8 & UNDER				
	11-12	12-13	13-14		11-12	12-13	13-14		
TOTAL	20	7	12	TOTAL	2	0	0		
NEW	15	1	8	NEW	1	0	0		
RETAINED	5	6	4	RETAINED	1	0	0		
LOST	4	5	2	LOST	0	0	0		
RATIO BOYS									
TO GIRLS			95.7%				4.3%		

NCH0050 WINSTON-SALEM YOUTH HOCKEY ASSOCIATION

	WHITE OF STREET TO STREET TO SECURITION								
BOYS & GIRLS_	BOYS & GIRLS_8 & UNDER				2 AND 2 CHALLENGE				
11-12 12-13 13-14				13-14 GOAL	VS. GOAL	VS. ACTUAL	14-15 GOAL		
TOTAL	44	40	31	44	(13)	(9)	35		
NEW	21	10	14	12	2	4	16		
RETAINED	23	30	17	32	(15)	(13)	19		
LOST	22	40	10						

BOYS_8 & UND	BOYS_8 & UNDER				GIRLS_8 & UNDER				
	11-12	12-13	13-14		11-12	12-13	13-14		
TOTAL	35	30	27	TOTAL	9	10	4		
NEW	13	6	13	NEW	8	4	1		
RETAINED	22	24	14	RETAINED	1	6	3		
LOST	18	38	6	LOST	4	2	4		
RATIO BOYS									
TO GIRLS			95.7%				4.3%		



SOUTH CAROLINA

SCH0006 CAROLINA ICE PALACE SENIOR LEAGUE

BOYS & GIRLS_8 & UNDER				2 AND 2 CHALLENGE				
11-12 12-13 13-14				13-14 GOAL	VS. GOAL	VS. ACTUAL	14-15 GOAL	
TOTAL	72	64	48	68	(20)	(16)	52	
NEW	31	23	23	25	(2)	0	25	
RETAINED	41	41	25	43	(18)	(16)	27	
LOST	34	33	42					

BOYS_8 & UNDER			GIRLS_8 & UNDER				
	11-12	12-13	13-14		11-12	12-13	13-14
TOTAL	63	57	45	TOTAL	9	7	3
NEW	24	23	22	NEW	7	0	1
RETAINED	39	34	23	RETAINED	2	7	2
LOST	30	30	37	LOST	4	3	5
RATIO BOYS							
TO GIRLS			95.7%				4.3%

SCH0003 CHARLESTON YOUTH HOCKEY ASSOCIATION

BOYS & GIRLS_8 & UNDER				2 AND 2 CHALLENGE			
11-12 12-13 13-14				13-14 GOAL	VS. GOAL	VS. ACTUAL	14-15 GOAL
TOTAL	15	17	19	21	(2)	2	23
NEW	5	12	15	14	1	3	17
RETAINED	10	5	4	7	(3)	(1)	6
LOST	0	0	2				

BOYS_8 & UNDER			GIRLS_8 & UNDER				
	11-12	12-13	13-14		11-12	12-13	13-14
TOTAL	15	17	18	TOTAL	0	0	1
NEW	5	12	14	NEW	0	0	1
RETAINED	10	5	4	RETAINED	0	0	0
LOST	0	0	2	LOST	0	0	0
RATIO BOYS							
TO GIRLS			95.7%				4.3%

SCH0007 UPSTATE SPORTS ASSOCIATION

BOYS & GIRLS_8 & UNDER			2 AND 2 CHALLENGE				
	11-12	12-13	13-14	13-14 GOAL	VS. GOAL	VS. ACTUAL	14-15 GOAL
TOTAL	31	37	16	41	(25)	(21)	20
NEW	22	20	5	22	(17)	(15)	7
RETAINED	9	17	11	19	(8)	(6)	13
LOST	11	5	15				

BOYS_8 & UNDER			GIRLS_8 & UNDER				
	11-12	12-13	13-14		11-12	12-13	13-14
TOTAL	30	35	14	TOTAL	1	2	2
NEW	21	18	4	NEW	1	2	1
RETAINED	9	17	10	RETAINED	0	0	1
LOST	10	5	14	LOST	1	0	1
RATIO BOYS							
TO GIRLS			95.7%				4.3%