

Total Other Income	3,500	52,200	0	0	0	5,800	0	0	10,500	72,000
Total USFA- Total Income	1,871,285	3,255,956	1,028,165	5,000	0	35,800	952,250	115,000	205,000	7,468,456
USFA- Total Expenses										
Operating Expenses										
500120 - Depreciation- Furn, Fix, Bldg	0	0	0	0	53,263	0	0	0	0	53,263
500440 - Phone	705	3,360	1,440	600	19,680	600	2,400	600	0	29,385
500460 - Postage and Shipping	0	4,100	0	0	5,200	0	0	2,400	0	11,700
500480 - Printing	40,000	0	2,400	0	300	500	0	5,000	5,500	53,700
500140 - Equipment/Copier	0	0	0	0	1,600	0	0	0	0	1,600
500142 - Leased equipment	0	0	0	0	6,800	0	0	0	0	6,800
Total Operating Expenses	40,705	7,460	3,840	600	86,843	1,100	2,400	8,000	5,500	156,448
USFA- Compensation Expense	129,234	239,804	172,542	121,014	158,137	0	157,416	0	0	978,147
USFA- Insurance Expense										
Athlete Accident Insurance Expense	28,428	0	0	0	0	0	0	0	0	28,428
General Liability Insurance expense	158,208	0	0	0	0	0	0	0	0	158,208
Other Insurance expense	0	4,800	5,000	0	14,340	0	0	0	0	24,140
Total USFA- Insurance Expense	186,636	4,800	5,000	0	14,340	0	0	0	0	210,776
Rent Expense	0	4,800	0	0	37,952	0	0	0	0	42,752
Administration Fees										
Data Center & Software	82,152	43,470	0	0	0	0	29,448	0	0	155,070
Paypal & bank fees	0	0	0	0	155,850	0	0	0	0	155,850
Background Checks	41,040	0	0	0	0	0	0	0	0	41,040
Company Software	0	16,000	0	0	8,100	0	3,000	0	0	27,100
Total Administration Fees	123,192	59,470	0	0	163,950	0	32,448	0	0	379,060
Event Expense										
500160 - Freight	0	84,500	0	0	0	0	0	0	9,200	93,700
500549 - Venue Rental	0	111,501	0	0	0	0	0	0	70,000	181,501
500550 - Venue Decorator	0	142,000	0	0	0	0	0	0	47,050	189,050
500552 - Venue Security	0	21,200	0	0	0	0	0	0	3,000	24,200
500553 - Venue Electric	0	32,000	0	0	0	0	0	0	0	32,000
500554 - Venue Catering	0	243,000	0	0	0	1,200	0	0	30,000	274,200
500555 - Local Organizing Committee	0	2,000	0	0	0	0	0	0	0	2,000
500556 - Venue - Copier	0	500	0	0	0	0	0	0	0	500
500557 - Venue- EMT	0	34,500	0	0	0	0	0	0	0	34,500
500558 - Venue - Phone/AV/Internet	0	60,000	0	0	0	3,000	0	0	41,500	104,500
500559 - Production/Staging	0	12,200	0	0	0	0	0	0	32,360	44,560
500620 - Trophies & Medals	0	18,900	0	0	0	0	0	0	20,500	39,400
Total Event Expense	0	762,301	0	0	0	4,200	0	0	253,610	1,020,111
Professional Services Expense										
500106 - Audit fees	0	0	0	0	7,750	0	0	0	0	7,750
500107 - Tax return fees	0	0	0	0	2,750	0	0	0	0	2,750
500562 - Contract labor	0	24,420	0	0	18,000	3,100	12,000	65,000	5,000	127,520
500564 - Non 1099 Payments	0	0	0	2,000	0	0	0	0	0	2,000
500756 - Professional Service Fees	0	0	2,500	0	0	0	0	0	0	2,500
500780 - Consulting Fees	0	0	0	10,000	0	5,000	12,000	0	0	27,000
Total Professional Services Expense	0	24,420	2,500	12,000	28,500	8,100	24,000	65,000	5,000	169,520
Travel Expense										
500020 - Air	0	211,046	4,300	2,400	3,600	38,320	556,330	5,700	48,600	870,296
500021 - VIK - Air	0	55,000	0	5,000	0	0	0	0	10,000	70,000
500022 - Baggage Fees	0	32,750	0	0	0	0	4,000	0	0	36,750
500200 - Ground Transportation	0	90,250	1,000	500	0	6,225	44,375	2,000	22,130	166,480
500240 - Hotel	0	293,059	5,200	4,500	2,800	27,505	214,440	3,600	66,200	617,304
Total Travel Expense	0	682,105	10,500	12,400	6,400	72,050	819,145	11,300	146,930	1,760,830
Per Diem & Honorarium	0	416,060	0	0	0	12,840	177,200	0	44,430	650,530
International Programs Expense										
Direct Athlete Support	0	0	0	0	0	0	135,500	0	0	135,500
International License Expense	0	0	0	0	0	0	15,400	0	0	15,400
Coaches Salaries	0	0	0	0	0	0	352,715	0	0	352,715
International Programs Other	0	0	0	0	0	0	49,416	0	90	49,506
Total International Programs Expense	0	0	0	0	0	0	553,031	0	90	553,121
Marketing Expense										

Magazine Expense	0	0	79,000	0	0	0	0	0	0	79,000
Marketing Expense	0	0	12,500	0	0	0	3,800	0	17,000	33,300
Website Expense	0	0	27,000	0	0	0	0	0	0	27,000
Broadcasting	0	16,000	0	0	0	0	0	0	47,000	63,000
Total Marketing Expense Group	0	16,000	118,500	0	0	0	3,800	0	64,000	202,300
Division Rebates	49,021	0	0	0	0	0	0	0	0	49,021
Sponsorship Expense										
500650 - VIK- Tournament Equipment expense	0	0	680,400	0	0	0	0	0	0	680,400
500651 - VIK- Apparel expense	0	0	30,000	0	0	0	0	0	0	30,000
500652 - VIK- Merchandise expense	0	0	106,555	0	0	0	0	0	0	106,555
500760 - Sponsorship Fulfillment	0	0	10,000	0	0	0	0	0	0	10,000
Total Sponsorship Expense	0	0	826,955	0	0	0	0	0	0	826,955
Other Expenses										
500130 - Dues and Fees - Other	0	0	0	0	0	8,100	50,800	0	21,400	80,300
500335 - Entertainment	0	0	3,000	0	0	0	0	0	0	3,000
500340 - Meals	0	6,000	2,400	3,600	3,210	17,000	5,300	2,500	6,500	46,510
500600 - Supply	0	16,425	2,500	1,800	3,880	5,750	3,000	0	2,250	35,605
500292 - Chase LOC Interest	0	0	0	0	2,520	0	0	0	0	2,520
500290 - Interest Expense - Other	0	0	0	0	600	0	0	0	0	600
500360 - Miscellaneous	0	0	0	0	3,000	475	0	0	750	4,225
500799 - Employee Development	0	1,200	0	0	3,000	0	0	0	0	4,200
500800 - Dues/Memberships/Subscriptions	0	100	0	1,000	1,725	100	0	0	0	2,925
Total Other Expenses	0	23,725	7,900	6,400	17,935	31,425	59,100	2,500	30,900	179,885
Total USFA- Total Expenses	528,788	2,240,945	1,147,737	152,414	514,057	129,715	1,828,540	86,800	550,460	7,179,456
Total USFA- Net Income	1,342,497	1,015,011	-119,572	-147,414	-514,057	-93,915	-876,290	28,200	-345,460	289,000