

## **April 18, 2016 WFHA Board Meeting**

1. Call meeting to order: President, Mike Prochnow called meeting to order @ 6:03pm
2. Attendance: Board members in attendance were: Mike Prochnow, Tim Nissen, Judy Werner, Stephanie Strand, Joel Cummings, Chris Miller, Ryan Endres, Jay Ysteboe, Matt Weber, Lance Belisle, Jessi Kuhn, Justin Routh, Business Manager, Mark Lester. Absent: Scott Krank and Ryan Clouse. Guests: Parker Metz, Ryan Griggs, Eli Duncan and Zach Feltman.
3. Reading and Approval of Minutes of the March 21, 2016 Meeting: Stephanie Strand made a motion to approve the minutes. Joel Cummings seconded motion. Motion carried and the minutes were approved.
4. Unfinished Business: None
5. Place new board members: President Prochnow recognized and thanked exiting board members, Lance Belisle & Stephanie Strand, for their hard work over the past years. He invited new board members, Jessi Kuhn and Ryan Endres to join the boardroom table.
6. Financial Report and Gaming Update:
  - A. Current cash balance as of April 2016 is \$581,025.40.

Mark suggested we cut ties with WorkZone, which has been steadily declining over the years with 2015 being our biggest loss. Judy Werner motion to discontinue relationship with WorkZone effective June 1. Chris Miller seconded motion. Motion carried.
  - B. Gaming/wage analysis: Mark explained that WFHA is seeing a 19% return on every dollar spent gaming, which he was happy with. He also stated that our labor costs for gaming is at 35.6% and was quick to say that when you stay below 40%, we should be happy with that, as well.
  - C. Gun Raffle: Mark expects to wrap up the gun raffle in the next few weeks. Our estimated Net Income is around \$142,000.

Tim Nissen made a motion to approve the financials. Joel Cummings seconded motion. Motion carried.
7. Fundraising:
  - A. Pizza: Lance Belisle stated that he has several calls into Pizza Corner to discuss if we are still partnering with them for the pizza fundraiser, since they sold the business to Bernatello's in May. The board would like to stay with Pizza Corner if they are still willing to work with us. Lance has contacted Ole & Lena's and Hornbacher's to discuss new possibilities. We will discuss again at the May meeting.
  - B. Fall Raffle – Want it distributed by the first week of November, 2016.
  - C. Gun Raffle – Want gun raffle out Sept. 1, 2016.
  - D. Center Ice – No Report
  - E. Marketing – No Report

F. Grow the Game – No Report

G. Host Tournamants – No Report

8. Coordinators Updates:

Termite & Mite – Justin Routh: No Report

Squirt – Ryan Griggs: No Report

PeeWee – Ryan Griggs: No Report

Bantams – Parker Metz: No report

Girls Teams – Pat Johnson: Absent, no report

Dryland – Parker Metz: Waiting on powder coat to go on before continuing the construction for dryland room. Putting the same flooring around the treadmill as what is in the dryland room.

Camps – Parker Metz: Placed ads in the West Fargo Pioneer and The Fargo Forum for our Summer camps. Getting a good response.

Ryan Griggs: wrapping up with the coaches on Sunday night 4/24/16. Going to gage interest in who is planning to return so we can be proactive for the 2016-17. Nine of our hockey coaches worked with the state camp this year & wishes we had more. At the camp, they spoke about the ADM model and how it is not just for the Termite/Mite levels. High schools use it & they showed the MN Wild while they were running ADM drills. Judy Werner added that she would like our parents to be better educated as to what the ADM is, what it looks like & why we use it. Ryan Griggs is getting a PowerPoint that does a great job of explaining all of it. There are 360,000 kids using the ADM with USA hockey...we are but 525.

Girls State Hockey: meeting is April 30. We need to set up a meeting regarding girl's hockey next year. We are looking at doing a 15U league instead of the 19U. We will need to know by July 1.

Host: We are hosting the Bantam State tournament next year.

Pucks: Collect the pucks to see where we are at for next year.

Jersey washing: Camelot cleaners will clean them for \$500.

9. Future ice: We will be renting a sheet of ice at Scheel's arena next year. No new news on the new arena.

10. Survey:

217 responses.

Very few parents did multiple responses when having children at different levels

88.4% had a positive experience, while 12% did not

70% agreed fundraiser requirements were fair, 30% did not. They thought the raffle tix were too expensive & there were too many fundraisers.

90% said they would be participating next year.

72% thought the coaches did a good job.

11. President-elect: Tim Nissen stated that he is interested in the position. Judy Werner made a motion that Tim Nissen be president-elect of WFHA. Jessi Kuhn seconded the motion. Motion carried.

12. New business: No new business

13. Stipend: Joel Cummings made a motion to extend the stipend of \$400 for the 2015-2016. Chris Miller seconded the motion. Motion carried.

14. Adjournment: Jay Ysteboe moved to adjourn the meeting and Ryan Endres seconded motion. Motion carried and the meeting was adjourned at 7:46 p.m. Next meeting will be Monday, May 16, 2016, at the Veteran's Memorial Arena at 6:00 p.m.