

	Member Services	National Events	Marketing and Communications	Executive office	General Admin	Board and committee	Sports Performance	Development	US International Events	All Departments
	Year To Date	Year To Date	Year To Date	Year To Date	Year To Date	Year To Date	Year To Date	Year To Date	Year To Date	Year To Date
	07/31/2017	07/31/2017	07/31/2017	07/31/2017	07/31/2017	07/31/2017	07/31/2017	07/31/2017	07/31/2017	07/31/2017
	2016-17 Budget	2016-17 Budget	2016-17 Budget	2016-17 Budget	2016-17 Budget	2016-17 Budget	2016-17 Budget	2016-17 Budget	2016-17 Budget	2016-17 Budget
410940 - Regional Jr/Cadet Circuit	0	10,500	0	0	0	0	0	0	0	10,500
410600 - Miscellaneous Revenue- Other	0	36,000	0	0	0	3,500	0	0	0	39,500
Total Other Income	1,800	114,000	0	0	0	12,000	0	0	28,000	155,800
Total USFA- Total Income	2,066,445	4,076,800	1,142,300	2,000	25,562	17,000	783,250	197,000	299,350	8,609,707
USFA- Total Expenses										
Operating Expenses										
500120 - Depreciation- Furn, Fix, Bldg	0	0	0	0	30,000	0	0	0	0	30,000
500122 - Amortization	0	0	0	0	24,000	0	0	0	0	24,000
500440 - Phone	0	2,800	2,880	1,200	16,750	1,000	4,400	900	0	29,930
500460 - Postage and Shipping	11,000	4,750	1,000	0	4,550	0	2,000	9,000	1,600	33,900
500480 - Printing	24,520	450	2,500	0	300	1,250	0	9,000	3,000	41,020
500140 - Equipment/Copier	0	0	0	0	1,000	0	3,500	0	0	4,500
500142 - Leased equipment	0	0	0	0	8,030	0	0	0	0	8,030
Total Operating Expenses	35,520	8,000	6,380	1,200	84,630	2,250	9,900	18,900	4,600	171,380
USFA- Compensation Expense	215,800	166,919	168,373	122,638	191,425	0	173,490	89,292	0	1,127,937
USFA- Insurance Expense										
Athlete Accident Insurance Expense	39,882	0	0	0	0	0	0	0	0	39,882
General Liability Insurance expense	283,466	0	0	0	0	0	0	0	0	283,466
Other Insurance expense	0	0	3,500	0	4,600	0	0	0	0	8,100
Total USFA- Insurance Expense	323,348	0	3,500	0	4,600	0	0	0	0	331,448
Rent Expense	0	6,650	0	0	35,206	0	0	0	0	41,856
Administration Fees										
Data Center & Software	74,168	39,200	0	0	0	0	26,604	0	0	139,972
Paypal & bank fees	0	0	0	0	175,350	0	0	0	4,500	179,850
Background Checks	41,000	200	0	0	400	0	0	0	0	41,600
Company Software	0	12,500	5,000	0	12,500	10,500	18,000	3,500	0	62,000
Total Administration Fees	115,168	51,900	5,000	0	188,250	10,500	44,604	3,500	4,500	423,422
Event Expense										
500160 - Freight	0	77,000	0	0	0	0	0	0	26,000	103,000
500549 - Venue Rental	0	157,100	0	0	0	0	3,250	0	80,000	240,350
500550 - Venue Decorator	0	153,500	0	0	0	0	0	0	25,000	178,500
500552 - Venue Security	0	25,725	0	0	0	0	5,000	0	3,000	33,725
500553 - Venue Electric	0	41,400	0	0	0	0	0	0	12,000	53,400
500554 - Venue Catering	3,000	277,790	0	0	0	9,000	5,000	5,000	25,000	324,790
500555 - Local Organizing Committee	0	8,200	0	0	0	0	0	0	1,000	9,200
500557 - Venue- EMT	0	6,250	0	0	0	0	0	0	7,500	13,750
500558 - Venue - Phone/AV/Internet	0	39,075	0	0	0	1,500	0	0	15,000	55,575
500559 - Production/Staging	0	3,000	0	0	0	0	0	0	17,000	20,000
500620 - Trophies & Medals	1,200	15,234	0	0	0	1,000	0	0	3,100	20,534
Total Event Expense	4,200	804,274	0	0	0	11,500	13,250	5,000	214,600	1,052,824
Professional Services Expense										
500106 - Audit fees	0	0	0	0	8,350	0	0	0	0	8,350
500107 - Tax return fees	0	0	0	0	3,100	0	0	0	0	3,100
500108 - Legal fees	0	0	0	0	12,000	0	0	0	0	12,000
500562 - Contract labor	0	74,450	0	0	7,000	11,000	25,200	0	16,800	134,450
500756 - Professional Service Fees	1,000	0	15,000	0	0	0	0	0	0	16,000
500780 - Consulting Fees	0	0	0	0	2,000	5,000	0	0	0	7,000
Total Professional Services Expense	1,000	74,450	15,000	0	32,450	16,000	25,200	0	16,800	180,900
Travel Expense										
500020 - Air	1,200	321,900	8,000	3,600	1,200	45,200	662,300	4,700	51,000	1,099,100
500021 - VIK - Air	0	0	0	2,000	0	0	0	0	0	2,000
500022 - Baggage Fees	0	10,100	600	0	0	0	4,000	0	800	15,500
500200 - Ground Transportation	160	70,860	1,850	1,200	100	4,000	47,725	750	17,500	144,145
500240 - Hotel	2,025	445,361	9,150	6,000	810	25,110	281,480	5,030	79,000	853,966
Total Travel Expense	3,385	848,221	19,600	12,800	2,110	74,310	995,505	10,480	148,300	2,114,711
Per Diem & Honorarium	0	634,300	0	0	0	23,900	190,860	0	33,700	882,760

	Member Services Year To Date 07/31/2017 2016-17 Budget	National Events Year To Date 07/31/2017 2016-17 Budget	Marketing and Communications Year To Date 07/31/2017 2016-17 Budget	Executive office Year To Date 07/31/2017 2016-17 Budget	General Admin Year To Date 07/31/2017 2016-17 Budget	Board and committee Year To Date 07/31/2017 2016-17 Budget	Sports Performance Year To Date 07/31/2017 2016-17 Budget	Development Year To Date 07/31/2017 2016-17 Budget	US International Events Year To Date 07/31/2017 2016-17 Budget	All Departments Year To Date 07/31/2017 2016-17 Budget
International Programs Expense										
Direct Athlete Support	0	0	0	0	0	0	135,500	0	0	135,500
International License Expense	0	0	0	0	0	0	15,400	0	0	15,400
Coaches Salaries	0	0	0	0	0	0	390,996	0	0	390,996
International Programs Other	0	0	0	0	0	0	49,386	0	0	49,386
Total International Programs Expense	0	0	0	0	0	0	591,282	0	0	591,282
Marketing Expense										
Magazine Expense	0	0	63,000	0	0	0	0	7,000	0	70,000
Marketing Expense	0	1,200	15,500	0	500	0	37,332	0	4,700	59,232
Website Expense	0	0	25,000	0	0	0	0	1,000	0	26,000
Broadcasting	0	0	0	0	0	0	0	0	73,000	73,000
Total Marketing Expense Group	0	1,200	103,500	0	500	0	37,332	8,000	77,700	228,232
Division Rebates	57,900	0	0	0	0	0	0	0	0	57,900
Sponsorship Expense										
500650 - VIK- Tournament Equipment expense	0	0	680,400	0	0	0	0	0	0	680,400
500651 - VIK- Apparel expense	0	0	30,000	0	0	0	0	0	0	30,000
500652 - VIK- Merchandise expense	0	0	25,000	0	0	0	0	0	0	25,000
500760 - Sponsorship Fulfillment	0	0	10,000	0	0	0	0	0	0	10,000
500761 - Scholarship Expense	2,000	0	0	0	0	0	0	0	0	2,000
500654 - VIK- Services	0	0	200,000	0	0	0	0	0	0	200,000
Total Sponsorship Expense	2,000	0	945,400	0	0	0	0	0	0	947,400
Other Expenses										
500130 - Dues and Fees - Other	0	0	500	400	0	8,100	22,930	0	21,300	53,230
500335 - Entertainment	0	0	0	0	0	0	500	8,920	0	9,420
500340 - Meals	500	8,650	3,600	3,600	3,500	9,900	2,400	2,600	2,200	36,950
500600 - Supply	1,000	14,000	500	1,200	4,200	2,500	18,585	500	2,600	45,085
500751 - Hall of Fame	0	0	0	0	0	1,300	0	0	0	1,300
500430 - Prior Year Adjustments	0	4,000	0	0	1,000	0	0	0	0	5,000
500360 - Miscellaneous	2,000	4,620	0	0	9,000	250	0	8,100	25,000	48,970
500799 - Employee Development	0	0	0	0	1,500	0	0	1,000	0	2,500
500800 - Dues/Memberships/Subscriptions	2,000	100	0	1,000	2,000	100	0	0	0	5,200
Total Other Expenses	5,500	31,370	4,600	6,200	21,200	22,150	44,415	21,120	51,100	207,655
Total USFA- Total Expenses	763,821	2,627,284	1,271,353	142,838	560,371	160,610	2,125,838	156,292	551,300	8,359,707
Total USFA- Net Income	1,302,624	1,449,516	(129,053)	(140,838)	(534,809)	(143,610)	(1,342,588)	40,708	(251,950)	250,000

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