



ACYHA Board Of Directors **Monthly Meeting - Approved Minutes** **September 2016**

Meeting Type: Monthly meeting
Date: September 12, 2016
Time: 6:30 pm
Location: New Hope Ice Arena - Meeting Room #1

Attendees:

P	Buck Humphrey - Chair	P	Jeff Pappas- Vice	P	Eric Jeffreys-Berns - Trea	P	Jim Tuchtenhagen - D3
P	Julie Ann Schmidt - Sec	P	Dave Essen - BTT	P	Jerry Mlekoday - GTT	P	Matt Cook - ACE
P	Tawnia Johnson - CD	P	Kirk Anderson - ED	P	Mark Lucas - Ice Sch	P	Carla Schoenberg - SFD
e	Brian Thul - Mite	P	Jay/Lisa Annis - CMD	P	Crissy Ginther - Reg	P	Jenn Sondrall/ Susie Melynychuk - TD
P	Stephanie Smith - VPD	P	Tim McGlone - SS	P	Scott Graul - At Large		

Add'l Reps:

P	(NV) Rachelle Erickson - Web	P	(NV) Tracee deNeui - GM	A	(NV) Jon Hill - Ast ACE	E	(NV) Assist Treas Anne Saffert
P	(NB) Catherine Hansen - Eval Cord	A	(NB) Dawn Speltz - AMC				

A Absent E Excused P Present

Guests:

19 Current voting board members; 10 required for quorum; have 15, so quorum is met for this meeting.

6:36 pm Call to Order by Buck Humphrey
Roll Call above by Julie Ann Schmidt
Motion to approve August minutes by Julie Ann. Second. Approved

Gambling Report by Tracee deNeui - report attached. Business is down at Broadway, so our business is also down a bit. Just opened back up at New Hope Ball. New banner in the hallway, check it out.

Every two years the state does a compliance review. They audit for three months and check all sorts of data points including banking, receipts, product, bills, etc. This year is an audit year and we just completed submitting all our data. We had 10 points we had to provide a follow up answer for due to difference in reports. These were all fairly minor and there were no citations issued on them. There was one issue earning us a citation and that is the bank deposits have to be in within 4 days. We had some at 5 days and a few more at 6 days. In total, it was enough for a \$150 citation. We did also overpay on our rent at Pub 42 due to an accidental account error. This was only about \$119 overpayment. We also had an overpayment on prizes, which was a new rule to Tracee. The issue is if we buy a gift card from one of our sources, we legally can only pay 50% of the face value.

Tracee is meeting with our auditor one last time to clear up the accounting difference and then the audit will be done. He raved about our staff he met on the surprised inspections. We have 60 days to follow up and get the data discrepancies resolved. Tracee will report back to Exec once finalized.

It was suggested we look at some of the data points at our next internal annual audit.

Motion to approve the monthly October report, motion for expenses for October 2016, \$49,250, approval to make a donation in the amount of \$3,000 to the City of Plymouth to be used by the Police Department/Fire Department and approval to make donations to ACYHA for ice time in the amount of \$20,000 for the month of August by Tawnia, second. Motion Approved

Chairman Report Buck Humphrey - Feels good, we are going to have a great year. Everyone is doing their job and getting stuff done. Thank you everyone for all the hard work, we are helping a lot of kids and thank you.

Motion to Appoint Eric Marsh as the Goalie Coordinator for one year with full hours of compensation by Buck. Second. Approved.

Eric - We are looking at how to administer the goalie credit for our goalies. We are updating the web site and the final approved details will be added to the next guideline's revisions. The proposed new plan by HDC and Eric is:

Goalies must attend a minimum of half the goalie clinics and attendance will be taken by the Goalie Coordinator. The attendance will be posted by Wednesday and parents have until the next Saturday to make note of any discrepancies. Any discrepancy must be submitted in writing electronically to the Goalie Coordinator. We are removing the "Playing half the games" requirement from the wording. If this requirement is met, each goalie family gets a refund of half of their registration back at the end of the season. The attendance will be posted on the goalie attendance page. We requested the first few weeks Eric push out the attendance via email.

Motion to change the goalie policy by removing the "Playing half the games" requirement, adding the new process details, and incorporating it back into the Guidelines and Policy documents. Second. Approved.

Question was asked how much more it costs to be a goalie: Goalie families spend more than the average player parent on the cost of gear. For example, a goalie helmet can be \$200 and above. It is common for associations to credit back to goalies' families, just like we are doing.

(Name pending) is Eric's back up if he cannot make a session.

Vice Chair Jeff Pappas - Dry Land update next month, we are working on it. We will continue to keep syncing up with practices.

Treasurer Eric Jeffreys-Berns - Report is attached. Just to share a few highlights if you are not reading my detail reports - here are two highlights: We are close to our cap of \$7,000 on the scholarship awards. We raised \$13,000 (or there about) for the half boards from registration.

District Three Report Jim Tuchtenhagen - Important dates coming up - see attached for details

There should be a Mite Coordinator meeting coming up. Information should have gone out.

Sept 28 is the Mandatory Tournament Directors Meeting

Oct 3 Bantam and U12 Schedule meeting

Oct 10 D3 schedule for PeeWee

Oct 24 is Scheduling for Squirt

Oct 13 Coaches and Managers for U12, PeeWee, and Bantam Meeting *

Nov 10 Coaches and Manager for Squirt, U10, U14, U19 Meeting *

*Last year if the Head Coach misses the meeting he would be receive a one game suspension

There is talk about going away from the Squirt / U10 requirement that all teams at this level need to be equal coming out of try-outs. Likely motion to exclude Squirt As from this requirement.

Secretary Julie Ann Schmidt - Draft of updated Guidelines Document will be out in two weeks with review process out line. Please spend time to review. Brian Thul has an approved absence for Sept, Oct, and Nov, if Dawn brings his reports and things are going well, he will not lose his vote when he comes back. Dawn does not have his vote while he is gone. He has a class moved to Monday for the three months. Job Descriptions, almost done and would like to wrap up this week.

- They would pay full team fees
- They would participate in our Wreath Fundraiser
- They would participate in the tryout process and evaluations here at ACYHA
- No team placement is guaranteed to any player from either Association
- They do not need to buy White helmets or red breezes

Motion to extend the above offer to U12 girls at the Minneapolis Storm Association and waive them in for 1 year to play at ACYHA, Julie Ann. Second.

Mite Program- Mite registration is at 330; we are down 65 from the expected number, but not too worried. We got the Hard Board Grant Award. Scott is working on where we will store them. We also got the Pass the Puck Grant (\$2,000) for promoting hockey; we used it for signage. The signs are really nice professional pull ups and we can use them, we have 11. Try Hockey for Free is this weekend at 12:30-1:30 pm on Saturday, we need adults on the ice, so if you can come please do.

Mite Jamboree issue - The challenge is we took on a tournament for D4 and now it causes a conflict with the Mite Jamboree. We picked up a PeeWee AA Regional D4 Tournament, we were assigned PeeWee C D3 end of the year tournament, and this was the weekend for the Jamboree. So we need to sort this out. The team Chaired by Buck will include: Mark, Dawn, Brian, Jenn, and Susie; will report back.

Evaluations Coordinator Catherine Hanson - Present HDC Evaluation Update. They are working to clarify the evaluation categories and document them. All the evaluators are in place, we are wrapping and get them finalized.

Registrar Crissy Ginther - Jr Gold picnic was August 28th, we had Danny show up and represent ACYHA. It was well received. September 30th - 6:00-9:00 pm is the Season's Kick off date. Buck will do a program; we will have open skate and an Ice Cream Social. It is open to the public. We need full board participation to volunteer to help with this event.

All families, including the board, must turn in a volunteer hours check. No exceptions.

All waiver questions and requests, please send them to Crissy.

All board members are required to take SafeSport Training and a background check. Both are good for two years. Get out and verify you are compliant and send the verification to Crissy by the next meeting.

9:21 pm Adjourn

Preliminary minutes respectfully submitted by Julie Ann Schmidt, Secretary, September 13, 2016. Approved October 10, 2016



**ARMSTRONG COOPER
YOUTH HOCKEY ASSOCIATION**

Julie Ann

MONTHLY GAMBLING REPORT TO MEMBERS - SEPTEMBER 2016

MEETING DATE - September 12, 2016

ITEMS INCLUDED IN REPORT TO MEMBERSHIP OF ACYHA (SEE ATTACHED DOCUMENTS)

<input checked="" type="checkbox"/>	1 - G-1 Lawful Gambling Summary (Schedule A, B2, E)
<input checked="" type="checkbox"/>	2 - Copy of check register or itemized expense journal
<input checked="" type="checkbox"/>	3 - Copy of LG1010 Schedule C/D
<input checked="" type="checkbox"/>	4 - Copies of Distributor invoices or perpetual inventory records
<input checked="" type="checkbox"/>	5 - Copy of month-end inventory
<input checked="" type="checkbox"/>	6 - Copy of Itemized bank statement
<input checked="" type="checkbox"/>	7 - Correspondence with GCB, MN Revenue, IRS, Miscellaneous items
<input checked="" type="checkbox"/>	8 - P&L Statement
<input checked="" type="checkbox"/>	9 - Monthly Expense Approval - See below
<input checked="" type="checkbox"/>	10 - Review of recent and upcoming activities

BOARD APPROVAL ITEMS

<input checked="" type="checkbox"/>	Approval of monthly report to board
<input checked="" type="checkbox"/>	Approval for expenses for October 2016 - \$49,250 Needs to be in Minutes.
<input checked="" type="checkbox"/>	Approval to make a donation in the amount of \$3,000 to the City of Plymouth to be used for the
<input checked="" type="checkbox"/>	Police Department Department/Fire Department (ties to the Sunshine Factory)
<input type="checkbox"/>	Approval to make a donation to ACYHA for ice time in the amount of \$20,000 for the month of Aug. 2016.
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	

1 - Checkbook balance end of AUGUST 2016 - \$75,622.41

2- Profit for AUGUST 2016 - \$32,804.07

3 - Had a Compliance Review with the Gambling Control Board. Went very well. Couple of things to go over with the Board.

4- Having a Purse Bingo at the Sunshine Factory this Sat., Sept. 17th at 11am. No more reservations but weather permitting, the patio will be open as well for walk ins..

5-We are also having a High Stakes Cash Bingo at the Pub on this Sat., Sept. 17th at 1 pm.

6 - Broadway Pizzas business is way down. One of our worst months was in August.

7 - Opened back at New Hope Bowl on Tuesday, Sept. 6th. So far, so good. They are glad to have us back.

Forecasting profits and plans for gambling money

Current running total of City taxes owed for 2016 - estimate \$15,000

To see additional details on revenue or expenses please contact Tracee L. deNeui 763.226.8372

Copy of this information must be included in meeting minutes (including pre-approved amounts)

See Page 2 for Monthly Expense approval for October 2016

ARMSTRONG COOPER YOUTH HOCKEY ASSOCIATION - PRE-APPROVAL FOR EXPENSES -

Pre-Approval: Allowable Expenses for October 2016

Payee	Purpose		Estimate	Actual	Approved
Compensation	Pay of employees		14,000		9/12/16
Pub 42	Rent		1750		9/12/16
Sunshine Factory	Rent		1750		9/12/16
Broadway Pizza	Rent		900		9/12/16
Larson Allen	accounting		600		9/12/16
of Diamonds - Ben's	Pull tabs		9000		9/12/16
Fees and Taxes	Fees and Taxes		20000		9/12/16
Operation expenses	supplies		500		9/12/16
Storage unit	Storage unit		750		9/12/16
TOTAL			49,250		

Pre-Approval: Lawful Purpose Expenditures for October 2016

Payee	Purpose		Estimate	Actual	Approved
TOTAL			0		

This report was presented to the organization by the Gambling Manager.

Signature, _____

Date: _____

AYHA Director

Signature, _____

Date: _____

Armstrong Cooper Youth Hockey Association
8/31/2016

<u>Pub 42 - 003</u>	
Net receipts	28,582.00
Last Months Tax Paid	(2,709.96)
Allowable expenses	<u>(11,275.65)</u>
Net profit/(loss)	<u><u>\$14,596.39</u></u>

<u>Broadway - 006</u>	
Net receipts	6,273.00
Last Months Tax Paid	(594.78)
Allowable expenses	<u>(4,985.61)</u>
Net profit/(loss)	<u><u>\$692.61</u></u>

<u>Sunshine - 009</u>	
Net receipts	31,634.00
Last Months Tax Paid	(2,999.32)
Allowable expenses	<u>(11,319.61)</u>
Net profit/(loss)	<u><u>\$17,315.07</u></u>

<u>The Lodge - 010</u>	
Net receipts	0.00
Last Months Tax Paid	0.00
Allowable expenses	<u>200.00</u>
Net profit/(loss)	<u><u>\$200.00</u></u>

<u>New Hope Bowl - 011</u>	
Net receipts	0.00
Last Months Tax Paid	0.00
Allowable expenses	<u>0.00</u>
Net profit/(loss)	<u><u>\$0.00</u></u>

Lawful Gambling Monthly Tax Return

Please Print	Organization Name Armstrong Cooper Youth Hockey		Fed ID No.(FEIN) 41-1620723	MN Tax ID No. 6857627	License Number 05723
	Address PO Box 41234		Email Address		Month/Year Reported 8 / 2016
	City Plymouth		State MN	Zip Code 55442	Number of Sites 5
	Number of pull-tab (paper and electronic), tipboard and paddleticket games reported on Schedule B2s for the month: 123 PT 1 PW 124		Check all that apply: <input type="checkbox"/> Amended return <input type="checkbox"/> Filing under extension (see instructions) <input type="checkbox"/> No gambling activity <input type="checkbox"/> Final return (see instructions)		
	This return includes: <input checked="" type="checkbox"/> Schedule B2 <input type="checkbox"/> Schedule NRL <input type="checkbox"/> Schedule ER				

	A gross receipts	B prizes	C net receipts
1 Non-linked bingo	1 5736	4798	938
2 Raffles(if tax-exempt raffles were conducted, complete Schedule ER)	2 0	0	0
3 Paddletickets	3 1200	800	400
4 Add lines 1 through 3	4 6936	5598	1338
5 Interest and other income (including advertising or sponsorship income; see instructions)	5 0		0
6 Linked bingo	6 0	0	0
7 Tipboards	7 0	0	0
8 Paper pull-tabs	8 391361	326210	65151
9 Electronic pull-tabs	9 0	0	0
10 Add lines 4 through 9. Line 10c is your gross profits for the month	10 398297	331808	66489
11 Net receipts tax (multiply line 4C by 8.5% [0.085]; if negative, enter zero)			114
12 Combined net receipts tax (from Worksheet E, line 11; if negative, enter the amount on line 18)			10022
13 Total tax before credits (add lines 11 and 12)			10136
14 Net receipts tax credit used (from Schedule NRL, column E)			0
15 Exempt raffle tax credit (from Schedule ER, line 4)			0
16 Total nonrefundable credits (add lines 14 and 15)			0
17 Total tax before refundable credit (subtract line 16 from line 13; if negative, enter zero)			10136
18 Combined net receipts tax credit (from Worksheet E, line 11; if negative)			0
19 Monthly regulatory fee (multiply line 10a by 0.125% [0.00125])			498
20 TOTAL TAX DUE OR REFUND (add lines 17, 18 and 19)			10634

Continued

MINNESOTA GAMBLING CONTROL BOARD
Lawful Gambling Fund Reconciliation

LG100F

Organization Name	License Number	Month Reported	Year Reported
Armstrong Cooper Youth Hockey	05723	8	2016

1	End-of-month checking account balance from bank statement(s)	1	75622.41
2	Deposits made during the month that are not included on bank statement(s)	2	2588.00
3	Checks written during the month that are not included on bank statement(s)	3	22498.95
4	End-of-month reconciled checking account balance	4	55711.46
5	Net end-of-month cash balance in starting cash banks	5	21350.00
6	Cash received but not deposited by month-end from games reported on LG100A. Do not list amounts included on line 2 above.	6	0.00
7	Total in savings and other non-checking accounts	7	0.00
8	Fund loss requests for profit carryover adjustments submitted to Gambling Control Board, but not yet acted upon by the board	8	0.00
9	Amounts to be reimbursed for denied fund loss requests, or for fund losses for which a profit carryover adjustment has not been requested	9	0.00
10	End-of-month value of merchandise prize inventory	10	7734.05
11	Other additions to gambling fund balance (for any amounts reported on this line, include brief explanation on line 29 at the bottom of this page)	11	0.00
12	Total additions (sum of lines 5 through 11)	12	29084.05
13	Linked bingo prize amount payable to (receivable from) linked bingo provider	13	0.00
14	Receipts deposited from games still in play that are not included on an LG100A	14	0.00
15	End-of-month amount due for loans made to the gambling fund	15	0.00
16	Total unpaid invoices for merchandise prizes	16	0.00
17	Raffle and other prizes reported on an LG100A that have not yet been paid to winner(s)	17	0.00
18	Other subtractions to gambling fund balance (for any amounts reported on this line, include brief explanation on line 29 at the bottom of this page)	18	0.00
19	Total subtractions (sum of lines 13 through 18)	19	0.00
20	Reconciled gambling fund balance (sum of line 4 and line 12 minus line 19)	20	84795.51
21	Total net receipts(sum of all LG100A's line 10C)	21	66489.00
22	Total lawful purpose expenditures(from LG100C)	22	21304.00
23	Total allowable expenses (sum of all LG100A's line 24)	23	27380.87
24	Profit carryover increase (decrease)(line 21 less lines 22 and 23)	24	17804.13
25	Profit carryover from prior month's Schedule F, line 27	25	66991.38
26	Adjustments authorized by the Gambling Control Board(requires written approval)	26	0.00
27	End-of-month profit carryover (line 24 + line 25 + line 26)	27	84795.51
28	Profit carryover variance (see instructions if amount does not equal \$0)	28	0.00



Hockey Development Committee

9/11/16

Members: Buck Humphrey, Jeff Pappas, Jon Hill, Matt Cook, Mark Lucas, Carrie Campion, Dave Essen, Derrick Raymond, Eric Marsh, Catherine Hansen, Danny Charleston, Pete Samargia, Jerry Mlekoday and Brian Thul. (Bolded Were Members Present For Meeting.)

Agenda Item	Discussion	Commitment to Action
Goalie Contract	Reviewed Goalie Contract. One note on U12 not needing as many evaluators.	Buck and Pete will sign the contract.
Goalie Credits	<p>\$400.00 Eric proposes having a flat deduction for registration. Group discussed the need to required goalies to attend training.</p> <p>HDC agreed to remove playing half of games requirement from the language for goalie credits. Keep the goalie training attendance requirement. Goalies will be required to attend ½ the sessions to receive ½ their registration refunded.</p> <p>The group also discussed the need to balance the workload on Sundays for our goalies.</p>	Present the new requirement to the board 9/12/16.
Coaches	<p>Bantams: All three bantam teams are filled.</p> <p>PeeWees: One non-parent coach and the other will be</p>	Matt Cook will talk to Danny about estimated numbers.

	parent coaches. Squirts: Will be coached by parents. U15: One person interested. U12: Depends on number of teams. U10: Non-Parent at one level and Kevin Gray.	
Coaching Philosophy	Jr. Gold: Dan is not sure he can be the full-time coach. Matt passed out a hand out to the group. Group reviewed.	Matt will send an electronic copy.
Danny and Coaching Clinics	Run Monthly Meetings	October 29 th 6:30 PM Danny will be running a session for our squirt and pee wee coaches.
Levels	Girls: U12 9 2 nd year and 7 1 st year. Minneapolis may send players. Jerry proposed giving a reduced price for the Minneapolis players. (4-6 players) The HDC recommends offering this agreement.	
D-3 Petition	Dave will be submitting to D-3 that we will be fielding PeeWee B-1 and Squirt B-1. This must be submitted to D-3.	
D-3 By-Law Change	D-3 will be voting to change the way associations level their teams.	
Camps	Does Danny want coaches on the ice for camps? Danny wants coaches out on the ice that want to be there to see the drills and be engaged.	
Evaluators	There are no parent coaches evaluating. Thomas Johnson is the only parent and he has a mite player.	
Pee Wee Levels	There is a concern that we are losing players. Is this because we are not fielding an "A" team?	

ACYHA
Profit and Loss
June 1 - September 13, 2016

	Total		
	Jun 1 - Sep 13, 2016	Jun 1 - Sep 13, 2015 (last year)	Budget
Income			
4000 *REGISTRATION FEES*3.25%+ \$1.50	134,561.33	114,748.70	352,737.00
4005 TEAM LEVEL(manual payments)	0.00	0.00	0.00
4010 Bantam/U14 \$1,350	8,800.00	6,250.00	0.00
4015 Peewee/U12 \$1,250	11,550.00	13,250.00	0.00
4020 Squirt/U10 \$1,150	8,375.00	8,800.00	0.00
4024 house mite	250.00	0.00	0.00
4025 Mite 3	787.50	1,100.00	0.00
4026 mite 2 \$330	0.00	660.00	0.00
4027 mite 1 \$200	200.00	200.00	0.00
Total 4005 TEAM LEVEL(manual payments)	\$ 29,962.50	\$ 30,260.00	\$ 0.00
Total 4000 *REGISTRATION FEES*3.25%+ \$1.50	\$ 164,523.83	\$ 145,008.70	\$ 352,737.00
4050 MISC INCOME*	2,150.00	1,000.90	2,275.00
4052 fee income	267.25	170.50	150.00
4060 Interest Income	9.04	2.20	160.00
4065 mite jamboree income	0.00	0.00	1,500.00
4070 Volunteer Deposits	0.00	0.00	4,000.00
4404 NHIA Ad revenue	835.00	835.00	5,000.00
4901 Ice sold off INCOME	0.00	270.00	16,000.00
Total 4050 MISC INCOME*	\$ 3,261.29	\$ 2,278.60	\$ 29,085.00
4200 *ACYHA TOURNY INCOME*	0.00	4,781.60	64,000.00
4204 tourney(internal)payback	900.00	0.00	0.00
4217 merchandise sales			1,050.00
Total 4200 *ACYHA TOURNY INCOME*	\$ 900.00	\$ 4,781.60	\$ 65,050.00
4400 *FUNDRAISING income	0.00	0.00	1,600.00
4401 Wreath Sales			54,000.00
4402 United Way, CFC Contributions	284.94	0.00	0.00
4403 Fundraiser buyout/deposit	25.00	0.00	4,750.00
4405 Mite pancake breakfast			2,000.00
Total 4400 *FUNDRAISING income	\$ 309.94	\$ 0.00	\$ 62,350.00
4450 *SPONSORSHIPS*			5,000.00
4700 *Gambling Income*	30,000.00	0.00	110,000.00
4900 *Concessions Income*			30,000.00
Total Income	\$ 198,995.06	\$ 152,068.90	\$ 654,222.00

Cost of Goods Sold			
5000 Scholarships	0.00	0.00	7,500.00
5015 bantam/U14 scholarships	500.00	0.00	0.00
5016 pw/U12 scholarships	3,759.40	3,000.00	0.00
5017 squirt/u10 scholarships	2,775.00	1,700.00	0.00
5019 mite 3/U8 \$475 scholarships	0.00	475.00	0.00
5021 mite 1 \$200 scholarships	200.00	0.00	0.00
Total 5000 Scholarships	\$ 7,234.40	\$ 5,175.00	\$ 7,500.00
5001 registration credits~mgrs/ice sched/registrar	0.00	0.00	15,450.00
5030 bantam/U14 reg credits	4,800.00	5,750.00	0.00
5031 pw/U12 reg credits	5,000.00	5,750.00	0.00
5032 squirt/u10 reg credits	3,050.00	5,450.00	0.00
5033 mite 3/U8 reg credits	700.00	955.00	0.00
5037 mite 1 \$200 reg credit	0.00	200.00	0.00
Total 5001 registration credits~mgrs/ice sched/registrar	\$ 13,550.00	\$ 18,105.00	\$ 15,450.00
5002 Refunds	0.00	0.00	7,440.00
5102 refunds squirt/U10	0.00	350.00	0.00
Total 5002 Refunds	\$ 0.00	\$ 350.00	\$ 7,440.00
5090 fundraising invoices	\$ 0.00	\$ 0.00	36,700.00
5200 Goalie Credits	0.00	0.00	13,175.00
5201 goalie credit bantam/U14	675.00	0.00	0.00
5202 goalie credit PW/U12	0.00	0.00	0.00
5203 goalie credit squirt/U10	0.00	0.00	0.00

Total 5200 Goalie Credits	\$	675.00	\$	0.00	\$	13,175.00
5300 Shared ad revenue w NH						4,000.00
56650 bad debt						1,000.00
Total Cost of Goods Sold	\$	21,459.40	\$	23,630.00	\$	85,265.00

Gross Profit	\$	177,535.66	\$	128,438.90	\$	568,957.00
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Expenses

6000 *FACILITIES FEES*						2,250.00
6001 New Hope ice						270,000.00
6015 BRECK						10,000.00
6020 other ice time purchases						20,000.00
Total 6000 *FACILITIES FEES*					\$	302,250.00
6200 *HOST TOURNAMENT EXPENSES	0.00		0.00			0.00
6203 tourney ref fees~host						11,170.00
6204 tourney advertising~host	240.00		480.00			720.00
6205 tourney food~host						750.00
6206 tourney sales expenses~host						975.00
6207 tourney medical~host						3,025.00
6208 tourney trophies~host						2,000.00
6210 tourney printing~host						2,388.00
6211 tourney give aways						5,000.00
6215 MN Hockey tourney registration						1,000.00
6250 tourney HOST						2,817.93
Total 6200 *HOST TOURNAMENT EXPENSES	\$	240.00	\$	480.00	\$	29,845.93
6201 *TRAVEL AWAY TOURNAMENT REGISTRATION*	13,440.00		13,030.00			35,000.00
6281 *DONATIONS*						5,000.00
ESTIMATE ONLY Donations						0.00
Total 6281 *DONATIONS*					\$	5,000.00
6300 *LEAGUE REFEREE FEES*						14,300.00
6400 *COACHING/SKILLS*	0.00		0.00			0.00
6405 Coach Registration Reimbursement	465.00		140.00			3,800.00
6410 Evals & Camp Pay/expenses	0.00		0.00			7,750.00
6415 Coach Salary	0.00		0.00			38,000.00
6420 Attitude Goaltending						18,000.00
6435 Charleston						32,000.00
6440 mite skills coaching						1,000.00
Total 6400 *COACHING/SKILLS*	\$	465.00	\$	140.00	\$	100,550.00
6500 *ACYHA ADMIN*	0.00		0.00			0.00
6501 Insurance						2,275.00
6502 recruit/retention expense	3,955.69		0.00			7,400.00
6510 technology(NGIN/Max Solutions/wifi)	1,098.34		930.31			3,550.00
6530 misc	5,400.00		1,942.00			7,675.00
6545 Printing/copying/postage/shipping	209.59		724.30			2,075.00
6560 tax prep/audit services						1,990.00
6590 bank fees & CC use charges	140.58		0.00			350.00
6600 mite jamboree expense						6,500.00
6645 fundraising expense	0.00		505.19			1,200.00
Total 6500 *ACYHA ADMIN*	\$	10,804.20	\$	4,101.80	\$	33,015.00
6525 SKATE expense						1,000.00
6665 *DISTRICT 3 TEAM FEE*	0.00		0.00			13,500.00
Total 6665 *DISTRICT 3 TEAM FEE*	\$	0.00	\$	0.00	\$	13,500.00
6700 *EQUIPMENT*						5,300.00
6705 goal equipment						3,500.00
6710 game jerseys						4,000.00
6715 practice jerseys						1,500.00
6724 mite jerseys						7,200.00
6725 mite equipment						3,345.00
6730 travel game socks						8,000.00
Total 6700 *EQUIPMENT*					\$	32,845.00
Total Expenses	\$	24,949.20	\$	17,751.80	\$	567,305.93

Net Operating Income	\$	152,586.46	\$	110,687.10	\$	1,651.07
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DISTRICT 3 BOARD MEETING

August 10, 2016

D3 DIRECTOR:

- **NEED MITE COORDINATOR CONTACT INFO - ASAP**
- **Mandatory Meeting in September**

OFFICIALS REPORT:

- Received 24 new Official Applications – More than what is needed for this year
- Evaluating Officials for placement of possible levels
- Typically ask for 16 years or older
- D3 Offering 2 USA Hockey Officiating Seminars @ Brooklyn Park (Filling up Fast)
 - September 21st: Level 3
 - September 25th: Level 1 & 2

ADMINISTRATORS REPORTS:

- Game Plan for Fall Managers & Coaches Meeting – Paperless (Power Point Presentation)
- Requesting Pre-Reports to be submitted by Friday evening prior to D3 Meeting

ASSOCIATION REPORTS:

ACYHA – Reiterated need for U15B and U12A Players

Delano – Offering a Bantam C Scrimmage Fest in late October – Sunday

OMGHA – Looking for Teams to Participate in Tin Bin (Cross Ice Hockey)

- Doing Heart Screening for all Travel Players. Haven't decided if partially funding or if relying on families to pay for it.

MPLS – In need of Goaltenders (Bantam Level) = 3 Goalies with possibility of 5 Teams

HOPKINS – Hosting 15U – B Tournament

COACH IN CHIEF:

- **All CEP Clinics have been scheduled** – On D3 Website and will be Minnesota Hockey (Registration Opening September)

ACE COORDINATOR:

REGISTER: New E-mail Address - MND3registrar@gmail.com

- **Monday August 15th, Register's Meeting**

MEMBERSHIP & DEVELOPMENT REPORT:

- QuickChange Goalie Gear: Minnesota Hockey will provide every MH Affiliated Association with 2 Sets of Total Hockey's newly designed goalie gear. To be distributed in November.

D3 GIRLS LEAGUE COORDINATOR - Chad

Girls Coordinator Report – Chad Goldenberg

- District 3 Fall Girls Coordinator meeting set for Tuesday, Aug. 16, 2016 @ 6:30pm in PIC Blue Line Room.
- Minnesota Hockey's new 15U Tournament Policy – Enables 15UB teams to enter 15UA tournaments.
 - Intent is to enable the (13-16 typical) B teams to participate in more tournament opportunities
 - Encourage lower skilled A teams to play/compete at the B level.
 - It will involve tournament hosts selecting teams competing at a similar level to the home team (i.e. Maple Grove Hosts High A tourney & St. Louis Park hosts a low A tournament).

- MN Hockey 15U placement support- District groups may gather to host a 15U jamboree in Mid-November to allow selected “bubble teams” to see where they stand and where they fit best for a season designation. Often new Girls Coordinators haven’t had sufficient exposure to make wise choices for their 15Us. This will enable fewer 15UA placement mistakes
- Last season, District 3 had strong A/B placements. Association leadership was experienced last year, plus the detailed summaries of talent were honest and thoughtful. These projections are helpful facilitating discussions for team placement levels and to assist the coordinators in finding beneficial matches for unattached individuals from smaller associations and for the annual game of musical chairs that occurs as unexpected changes occur around tryout times.
- After reviewing our 2016 team projections, we will consider whether District 5 or 6 are better partners for us. Beyond geography as a consideration, District 3 has been working to overcome our lack of many A teams. We have had the fewest A teams at all age levels throughout the State. If we have a number of Associations stepping up to place A teams that are trying to make the transition, playing paired with a less competitive District may afford them more competitive games and fewer slaughters leaving fewer teams that feel like they made the wrong choice.

TOURNAMENT COORINATOR”S

- **Wednesday, September 28th at SLP – Mandatory if hosting an Invitational**
- **NEED TO SUBMIT TOURNEY FORM IN 30 DAYS**
- **REFEREE FORM – WANTS SUBMITTED 6 WEEKS IN ADVANCE**

ACE COORDINATOR:

- Level 4 Clinic – September 17th and 18th – In Bloomington = Available to Register Now (Fills Fast, Register Now)

NEW BUISNESS:

- **Maximum Number of Games allowed for Mites**
 - Mites allowed 6 Full Ice Games
 - Will Leave up to Associations on number of Half Ice
 - Any time Team leaves Association for scrimmage (full or half), D3 Director needs to be advised
 - Need approval for any Mite Jamboree
- **BY LAW CHANGES** – Will receive Electronic Copy of to review to vote on at next meeting
- **GREIVANCES** – Debating if D3 Director should be at Grievance Meeting
 - Since Director is next level if Appealed
 - Assists in Speeding up Decisions and avoids going over details again
- **MOTION TO EXCLUDE SQRIT A TEAMS** from Rule 1.1.6 = *“At the Squirt and 10U Classifications, if an association is fielding more than one team at a level the teams must be balanced coming out of tryouts.”*
 - **POSTPONED FOR NEXT MEETING – DISCUSS WITHIN ASSOCIATIONS**



Armstrong Cooper Youth Hockey

ADVERTISING &
MARKETING OPPORTUNITIES



ACYHA Mission Statement:

The primary purpose of the Armstrong Cooper Youth Hockey Association (ACYHA) is to give kids, regardless of their age and athletic ability, an opportunity to develop hockey playing skills and game knowledge in a safe and fun environment, and to promote enjoyment for youth families.

ACYHA's Home is New Hope Ice Arena

Photography provided by:
Rempel Design and Dixon Pictures

For more information,
email: ACYHA.Sales@gmail.com
or visit: acyha.org



It's a Win - Win!

Put your advertising dollars directly in front of 500,000+ consumers in your immediate area by supporting youth hockey in New Hope. Space is limited. Please contact us today to reserve your space.

For more information,
email: ACYHA.Sales@gmail.com
or visit: acyha.org

ADVERTISING & MARKETING OPPORTUNITIES

Gold Sponsor - you'll receive our premier advertising package including:

- Dasher Board in 2 rinks (includes production of boards)
- Advertising space in all ACYHA tournament books (currently 4)
- ACYHA website Ad with link to company's website
- Insert (coupon/flyer) in tournament bags given to all participating teams
- Company sponsorship announced at each tournament game
- Promotion on ACYHA Facebook page
- Promotion to ACYHA Twitter followers
- E-mail blasts to ACYHA association showing company sponsorship
- Banner advertising at ACYHA tournaments
- Zamboni Advertising (1/2 Zamboni), including production of wrap
- Advertising on TV's within the arena
- Company logo on tournament t-shirts

COST = \$2,250 for 1 yr, \$5,400 for 3yr (paid annually) or \$4,900 for 3yr paid up front

We have several individual options that will allow you to effectively reach your target audience. If you have other sponsorship ideas not on this list, please contact ACYHA.Sales@gmail.com

- **Advertising Spot in ACYHA**
Tournament Books (currently 4)
COST = \$450 for 1 year
\$1,100 for 3yr contract paid annually
\$900 for 3yr paid up front
- **Dasher Board in Main North Rink**
COST = \$750 for 1 year
\$1,800 for 3yr contract paid annually
\$1,600 for 3yr paid up front
(Production cost is \$250)



Get your business in front of local customers, 500,000+ each year!

Silver Sponsor - you'll benefit from the following impactful opportunities:

- Dasher Board in 2 rinks, including production of boards
- Advertising space in all ACYHA tournament books (currently 4)
- ACYHA website advertising with link to company's website
- Insert (coupon/flyer) in tournament bags given to all participating teams
- Company sponsorship announced at each tournament game
- Promotion on ACYHA Facebook page
- Promotion to ACYHA Twitter followers
- E-mail blasts to ACYHA association showing company sponsorship
- Banner advertising at ACYHA tournaments

COST = \$1,750 for 1 yr, \$4,200 for 3yr (paid annually) or \$3,750 for 3yr paid up front

- **Dasher Boards in Both Rinks**
COST = \$1,000 for 1 year
\$2,600 for 3yr contract paid annually
\$2,500 for 3yr paid up front
Production cost is \$500
- **Zamboni**
COST = \$500 for 1 year
\$1,300 for 3yr contract paid annually
\$1,150 for 3yr contract paid up front
(Production cost TBD)



100% of your advertising dollars help keep the kids on the ice!

Bronze Sponsor - you'll receive a cost effective advertising solution:

- Dasher Board in 1 rink, including production of board
- Advertising space in all ACYHA tournament books (currently 4)
- ACYHA website advertising with link to company's website
- Insert (coupon/flyer) in tournament bags given to all participating teams
- Promotion on ACYHA Facebook page
- Promotion to ACYHA Twitter followers
- E-mail blasts to association showing company sponsorship

COST = \$1,250 for 1 yr, \$3,000 for 3yr (paid annually) or \$2,750 for 3yr paid up front

For more information,
email: ACYHA.Sales@gmail.com
or visit: acyha.org



Volunteer Hours of Credit by Position

Position	Hours of Credit
Board Member	Full Hour Requirement Waived
PDC Chair	25 hours
Travel Team Manager	10 hours <i>15</i>
Mite Coaches	600 hours to distribute
Mite Equipment Manager	20 hours
Mite D3 Rep	25 hours
Level Coordinators	Full Hour Requirement Waived
Mite Coordinator	20 hours
Mite team Managers	5 hours
Assistant Mite Coordinator	25 hours
Goalie Coordinator	10 hours <i>full</i>
Jr Gold Coordinator	10 hours
Jamboree Committee	60 hours to distribute
Tournament Committee	20 hours
Concessions Stand	Number of hours assigned by shift
Concessions Managers	Full Hour Requirement Waived
SKATE Coordinator	20 hours
Wreath Volunteer	Number of hours assigned by shift
Wreath Sales Coordinator	Full Hour Requirement Waived
Gambling - Monthly Reporting	Full Hour Requirement Waived
Evaluation Coordinator	20 Hours
School Ambassadors	3 Hours
Recruiting Events (Duk Duk Daze, Crystal Frolics, Etc.)	Number of hours assigned by shift

New

Fundraising Review

9/12/2016

Dasher boards –

Currently 10 active dasher boards, 3 more in the works. Annual income approximately \$4000 for ACYHA. Current contract with City of New Hope, the city gets ½ of every dasher board sold.

Rinkside Advertising Network - \$625 per dashboard, they pay for manufacturing of dasher board and find clients. Under current arrangement with the City of New Hope, ACYHA would only get \$250, while the city would get their share \$375. Renegotiate with the city?

Wreath Fundraiser – Nominate Marlo Korbel and Janet Tuchtenhagen – Fundraising Committee

Fundraiser well underway. ACYHA earns approximately \$30,000 each year from this fundraiser and fundraiser buyouts. Next year move nominations for this position to May since work on this committee starts in June.

Optional Fundraisers:

Village Chevrolet – 3 Oil Changes for \$30 (\$15 goes to ACYHA, \$15 skaters travel team fee. 100% profit, Village Chevrolet donates the oil changes.

Chanticlear Frozen Pizza's – Sell Pizza's for \$10 each. Cost is \$6 (\$4 towards skaters travel team fee). Chanticlear is purchasing a Bronze Advertising package for the year.

Cub Bagging – Try get additional Cub bagging events. (1/2 profits go to ACYHA, ½ to skaters travel team fee.)