

**CGAA Main Board Meeting Minutes**  
**Sunday, October 9, 2016**

Start Time: 7:04 call meeting to order p.m.

End Time: 9:02 p.m.

**TO DO:**

- Player fee & Budget Discussion
- PCA review
- Tryout Scheduling w/Divisions
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**Attendance:**

- Dan Harrison, President Main
- Dave Blumberg [President, Basketball Division]
- Justin Langbehn, [Vice President Main/Treasurer, Football Division]
- [President, Volleyball Division] Kim DeVaen, [Treasurer Main]
- Kevin Valento [[President, Soccer]
- Mary Perren [Gambling Director]
- Andrew [President, Hockey]
- Dan Smoot [President, Football] Tina Clark [Bookkeeper Main]
- Tim Kaplan [President, Baseball] Verna Witzany [Secretary Main]
- Dave Rumpca [President, Softball] Amanda [Member at Large]

**Guest:** Phil Kuemmel update:

- none

**New Business:** none

**President:** Dan Harrison

- Successful with 'clean opinion' and expect again this year. All members need to understand how Gambling, Divisions, Money movement.
- Youth Athletic Speed & Strength. Teach young youth how to be athletic. Following up with contacts & discussed Sunday nights, 8-week program, funding to be worked out – 20-25 kids/session – approx. \$1600/session cost distributed over kids or division. Do we still have desire to proceed? Ages? 3gr-7thgr, not limited... Possible NGIN registration. Will follow through and try it out with one trainer to start. Will keep board posted on process. May begin to offer more times/year/season.
- Gambling Convention November. Mary to register and will take one assistant & Dan H.

**Vice President:** Justin Langbehn

- Website, Football & Softball & Soccer website redo, NGIN will give reduction in price. Football is willing to help Hockey with a small fee and maybe interested in all divisions so they all look, Steve Frosh, alike. 1) More mobile responsive 2) using PS-4 status.
- Molly can get info out for mobile response & had conference fee \$1500 not working, upgrade for \$400 and maybe Steve can upgrade more options. **Follow up with all Divisions** to see if they're interested & want to be consistent. If hit 5 Divisions, greater divisions and if large enough, may be able to connect all sites. If can tie them, everything financial is easier [registration, audit, treasure].

**Secretary:** Verna Witzany

- MSP July Justin, Blumberg Motion to accept July minutes.
- MSP August Dan Smoot, Justin Lanaccept last months' minutes.
- NSO Tim, Justin, Motion to accept September Minutes.

**Treasurer:** Kim DeVaen

- Treasurer meeting weeks ago.
- Reviewed list for W9's to have filled out before yearend. *EVERY*body needs one. Tina has a list for those who were not on the list.
- Budgets for 2017, will be done by the end of this month
- Had 4 of 7 divisions show up. Talked to two by not third [Basketball Treasurer], basketball needs to be monitored. Kim will help monitor. Q: BB paid all tournament fees paid out and still getting players' fees. Didn't hold checks, but historically not an issue

- Year End results [passed around] CGAA were about 18K favorable [1% revenue]. See attached.
- Balance \$568,835. And \$17K in CD for baseball. Comment: need to include in budgets include all outlays. Should be a motion for large "out-laying" expenses. Once get budgets back, will approve and then each Div will approve.
- Player accounts declining @ 14%/year. May need to raise fees. Will need to look into further to cover Tina's wage and all expenses of Main board.
- MSP Kim DeVaun, Dave Blumberg. Motion to pay operational expenses not to exceed \$2500.00. No discussion. Passed
- Will reach out to auditors for dates for auditors. Please respond ASAP to auditor requests.
- Player fees. Reevaluate. Baseball down; Football Up 100ct; Hockey up <100ct; Basketball [travel] up

**Bookkeeper: Tina Clark**

- Need a couple "cleanup" board meeting minutes
- Diligently getting deposits into QB, but haven't gotten to outstanding items. Will be done by Thursday
- Decent shape for Audit.
- Not sure how to handle refunds, will deal with after Auditors. Tina only has "viewer" rights. Set up by each division. Each webmaster should allow permissions. Difficulty is that we have 7 different sites with 7 different webmasters. Comment: message went out to divisions. But only 90% are noted in NGIN system. Believe can go into NGIN and request help from Dan Smoot to pull report. Concern: Auditors may need more time to review. Justin Langbehn to send Molly's email to pull a refund report for each division.

**Gambling: Mary Perren**

CGAA BOARD MEETING		10/9/16				
Estimated gambling expenses for:		Nov-16				
LOCATION	PARK PLACE	CLOVERLEAF	Tavern 829	OPINION BREWRY	Carbone's	Total
RENT	\$3,000.00	\$5,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$14,000.00
PAYROLL	\$1,500.00	\$2,500.00	\$ 1,000.00	\$ 1,500.00	\$ 1,000.00	\$7,500.00
MISC EXP	\$1,500.00	\$3,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$7,500.00
OTHER	\$1,000.00	\$500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$3,000.00
SITE TOTAL	\$7,000.00	\$11,000.00	\$ 4,500.00	\$ 5,000.00	\$ 4,500.00	\$32,000.00
COMBINED SITE TOTAL		\$32,000.00				
STATE TAX		\$8,500.00				
MONTHLY REGULATORY FEE		\$450.00				
TOTAL ESTIMATED EXPENSES		\$40,950.00				

TAX RETURN FOR MONTH & YEAR:	Sep-16
Paper Bingo Gross Receipts	\$956.00
Bingo Prizes Paid	\$745.00
Net Receipts	\$211.00
Raffle Gross Receipts	\$2,355.00
Raffle Prizes Paid	\$400.00
Raffle Net Receipts	\$1,955.00
Paddletickets Receipts	\$3,270.00
Paddletickets Prizes	\$1,960.00
Paddlewheel Net	\$1,310.00
Interest	\$0.00
Gross Pull Tab Receipts	\$220,982.00
Pull Tab Prizes Paid	\$190,723.00
Net Pull Tab Receipts	\$30,259.00
Net Receipts	\$33,735.00
8.5% Tax	\$295.46
Combined Receipts Tax	\$3,400.02
Gambling Taxes for this month	\$3,695.48
Board Fee .125% of Gross Pro	\$284.45
Total Taxes Paid this month	\$3,979.93
Gross Profit After Taxes	\$29,755.07
Total Allowable Expenses	\$18,551.73
Profit for Park Place	\$ 8,663.05
Profit for Cloverleaf	\$ 1,213.09
Profit Tavern 829	\$ 35.57
Profit Opinion Brewery	\$1,291.63
Total Profit	\$ 11,203.34

Checkbooks balance: \$ 41,967.28

Start Banks	
Park Place	\$ 8,100.00
Cloverleaf	\$ 3,100.00
Opinion Brewery	\$ 5,200.00
Tavern 829	\$ 4,100.00
Totals	\$ 20,500.00

Original Balance \$47,668.66	
Raffle funds Balance Due as of 6/12/16	
Soccer	\$ 6,500.00
Softball	\$ 2,000.00
Total	\$ 8,500.00

August-16	
Lawful Purpose Expenditures	
Taxes	3,979.93
Charitable Contribution	2,160.07
Total	6,140.00

Motion to pay:	State of MN	\$ 3,979.93	Gambling Tax	MSP/ Perren	Dave Blumberg, No disc. passed
Motion to pay:	Youth Services Bureau	\$ 1,655.40	corporate rent	MSP /Perren	Dan Smoot - No disc. passed
Motion to pay:	Century Link not to exceed	\$ 95.00	CGAA phone bill	MSP /Perren	Dave Blumberg, No disc. passed
Motion to pay:	City Of Newport 10% profit	\$ 420.71	10% contribution	MSP /Perren	Tim Kaplan
Motion to pay:	Park Football Boosters	\$ 2,392.72	Fundraiser meet	MSP /Perren	K. Valente, No disc. passed
Motion to pay:	Park Wrestling Boosters	\$ 420.90	Fundraiser 5/5/16	MSP /Perren	Justin Langbehn passed
Motion to pay:					no disc.

Site deposits	Last Year	This Year	Difference	Last Year	Oct-15	Nov-15
	Sep-15	Sep-16				
AMSBG	\$ 8,248.00	\$ -	\$ (8,248.00)	AMSBG	17,301.00	19,954.00
Park Place	\$ 12,509.00	\$ 13,235.00	\$ 726.00	Park Place	2,831.00	9,732.00
Cloverleaf	\$ 22,039.00	\$ 10,865.00	\$ (11,174.00)	Cloverleaf	25,320.00	21,242.00
Tavern 829	\$ 2,595.00	\$ 3,069.00	\$ 474.00	Tavern 829	3,260.00	2,360.00
Opinion Brewr	\$ 8,020.00	\$ 6,566.00	\$ (1,454.00)	Opinion Brewery	4,262.00	8,237.00
	\$ 53,411.00	\$ 33,735.00	\$ (19,676.00)	Down	52,974.00	61,525.00

notes  
 1) Carbone's begin renovation, hopefully open +/- (1) month booth  
 - Q: get softball a check to clear balance  
 A: need to pay expenses first, then will look @ clearing division acct 1st

!!  
 \* if division is planning a promotional event, don't assume you can host without CGAA's involvement.  
 \* CGAA Needs to be involved in any gambling @ any CGAA site by any organization  
 (Park Place)  
 → may to dictate letter to all sites - cc: divisions  
 2nd  
 Dave Blumberg, No disc. passed  
 Dan Smoot - No disc. passed  
 Dave Blumberg, No disc. passed  
 Tim Kaplan  
 Q: Cloverleaf & Opinion?  
 A: yes  
 → recalculate donation remotion. not to exceed \$ 420.71 amendment  
 → passed.  
 → amended "motion not to exceed 10% to be announced next month".

## Dave Blumberg

- No problem with travel players: count is up

## Soccer Kevin Valento

- Season officially ended tonight. Off for about 3 weeks before winter training.
- Nothing but budget for now.

## Hockey

- Registration ongoing and new numbers increasing
- Working on teams & tryouts & kicking off season
- No issues.

## Baseball

- Done, teams made. Nothing
- Turnover on Board: need to fill positions.
- Nothing but budget &

## Volleyball

- Rec done 28<sup>th</sup>
- JO registration opens & tryout dates to be determined by eoNovember
- Looking at Plyer/Coach code of conduct, but nothing stated social media context: possible amending verbage to reduce bullying both verbal and written. Volleyball to provide basis of verbage for CGAA to provide process of discipline to brainstorm forward

## Basketball

- Travel teams formed, practice begin w/in a couple weeks
- InHouse soft deadline of MEA Wednesday
- Boys tournament is completely full, biggest ever ahd
- Q: concessions, who is running? A: same, but will expect new people in board position. Currently attending meetings to familiarize with bb functions.
- Treasurer issues straightened out? She's one of the positions that will be rolled over. Use caution. Term is not up this Spring, but understand can influence resignation, then roll over.
- MidWest 3:3 is last night. Dave wants to help clean up.

## Softball

- U10 tryouts [26 total, cut 3 that were too young and didn't fall w/in rules of play] Two of 3 understood, one wished to "leave"
- Board here for 9 hours re: long-range planning re: scheduling, setting calendar dates: pictures/tournaments/etc.
- Have a couple committees to review other areas of play [U8 travel, trying to get an ELITE team through CGAA Softball – but goes against current rules/open tryouts maybe 2018,
- Comment: be aware of how CGAA "pays" for non-Cottage Grove players. Comment: Softball is currently set up as an individual team finance.
- High School "bridge" is being built rapidly. C L host two clinics: coach and player training sessions. Comment: for the U8, will start losing kids. Baeball pulled out 18 InHouse kids & 11 tried out and played in a tournament.
- Rec State Tournament: Who ever wins the InHouse tournament and blend All-Star to make a team and both participate in tournament.
- Q: Previous President offered to participate as Member at Large position on Main. Will discuss with Dave R later.

## Football

- Updated website. JrWolfpack.org. made more mobile responsive and have a volunteer make it more friendly better graphics & take advantage of technology.
- End of Season wraps up on Sunday 3-6<sup>th</sup> will be done and flag will be done. Will take tournament team to West Demone, IA. Something new.
- Practicing developmental model and working. Got first formal complaint on sideline.
- Want to have conversation re: tryouts; they were tough. Need more help from Hockey. Plan: remove tryouts from Football season. Hockey still difficult – 7 events had to schedule around 3x/year. Too much work to reschedule. Hockey tries out in October [FallBall Season]. Have the shortest season and deals with 3 tryouts to work around. Personally exhausting for Football to work around three other sports. Sit with Dan and decide what we HAVE to do and resolve issue.
  - Week one: Baseball. Reviewed & made it work.
  - Week two: Basketball. Reviewed & made it work.

- Week three: Hockey tryouts AND clinics to schedule around. Not a positive method to encourage kids to multi-sport. Comment: Primary sport should take precedence. Situation is made more difficult because each sport is expanding. GOAL: not to change, but work together. Q: is there a solution? A: change tryouts? Not possible. Idea: Question could make an adjustment? Could, but would be difficult. Need to make a plan [together]. If a real issue, then will *make* it happen.

- Q: How Soon do you have your schedule out? A: August. Baseball will always have conflict, but is willing to work it out for the kids so they don't have to tryout and then rush to attend a game. Please, just be conscious what putting kids through.
- Justin idea: Listening to Joe Maturie at PCA- incredible speaker. Thinking about how hard Dan works & Football is considered the “poster-child” for PCA and it's immediate results. I think someone needs to be PCA person and Events Coordinator. To create a master calendar and each Division has a PCA member to communicate. Not currently utilize the power of that program. We need someone whose focus is to drive that program and relieve Dan of that, so he can focus on Football and his family.
- MEETING OF THE MINDS. Dave Blumberg would be a great idea to get presidents together and discuss calendars to make all sports work flawlessly. That or CGAA has to let go of training multi-sport athletes. Just DO it. Set up meeting 6:[00:00:00] pm November 13th [Charlie Lentz is in charge of hockey schedule] & meet prior to meeting 6:00pm. Baseball [Tim or Shane], Basketball [Dave Blumberg], Softball [Dave Rumpca] and Dan Harrison attend.

#### PCA: Dan Smoot

- Update: 17 at meeting with Former AD from UofM. Terrible turnout. If don't want to adopt PCA, that's ok. Q: do we have access to video and give access to membership – those who CAN'T make the session. A: then we get lesser turnout. But, yes, we can. Dan not going to video/post/manage for no one to watch. Q: how is this failing? No value seen in the program? What is not happening? A: need to change marketing to the membership, especially the new members. Q: Who do we want to see there? A: all board members, members, coaches. Comment: maybe need to make it mandatory for all coaches. Possibly offering incentive to coaches and having the parents/families involved. Have to get the board who gets the coaches who get the assistant coaches who then get the general membership – personal invitation.
- A: have a subcommittee plan on how to “start small” and then grow with time. Amanda would love to help grow the program. Seen how kids grow in confidence and happiness.
- **Next PCA meeting led by Joe Maturie 7-9p.m. October 16. This is the workshop to go to, will be delivered and interesting. Go to first time and/or refresher.**
- **Conclude: Each Division to ask if they're willing to promote on a multi faceted level & put energy behind it. Rate their willingness. Find someone who is willing to run with the program. YES or NO. Send email to Dan Harrison directly. Vote the value.**
- **#1 reason is the budget [the sport numbers grow – people want to participate].**
- PCA talks about Cottage Grove as a leader for the program.
- Dan Harrison to talk to Dan Smoot with ideas later.
- Hockey still has open coaching positions – difficult to get them involved. But know the coaching community [some] and take the A coaches and “want them here”. But if wait, then events will intercept attendance of meetings.
- Dave Rumpca Q: different times of the year? A: no, as needed, mostly pre sport. And as needed. Hockey had with annual board meeting. Softball wasn't advertised yet.

#### Soccer

- Not fulfilled volunteer hours. Can use No Pay-No Play? How to handle by putting into poor standing? A: Have process set: letter from Main Board, then follow up with collections. Coming from family members who should know better. The list goes to? The letters went out w/72 hours to respond. No response. Then Dan Harrison makes a phone call. Call Dan
- Referee payment. NO CASH. Hockey season & payment to referees cash & kids that play hockey, also. Q: Soccer: how is Hockey going to handle this year? A: No comment as don't know issue. Comment: CGAA Main can discuss with Hockey to avoid cash payment. Scrimmages only. Section 8 referees in a 6-week period. Teams made tomorrow night.
- Clinics. Having coaches divide teams w/in minutes of attendance on the rink. Please change jerseys. Baseball had players turn out jerseys to prevent identity. Suggestion: 1) not have “A” coach running clinics as it appears suspicious when clinics are perceived as part of tryouts. 2) Soccer initiated: change all jerseys one color handed out on tryout days as part of “player fee”/“tryout fee”.
- Scrimmages: History: how many scrimmages in the past played when slipped \$\$ to ref? Grab a HS kid, vs. scoreboard/ref [which makes a “game”], illegal. Can only have so many games per the MN Hockey, so coaches find loops.