

White Bear Lake Hockey Association
Monthly Gambling Meeting
(Open to All Membership)
December 14, 2016

1. The following members were present: Lorraroy Rofler, Heide Geir, Brian Geir, Sarah Smith, Rob Thilmany, Chris Olson, Kirk Miland, Joel Cessna, Terri Dresen, Lisa Beecroft, Brian Griffen, Dan Ponsolle, Joe Ponsolle, Brett Olsen, Brett Maas, Molly Doran, Tom Doran
2. Meeting called to order at 7:03 by Kirk Miland
3. Kirk Miland approved November's gambling minutes. Rob Thilamany seconded. Motion carried.

10/16 Monthly statistics

Pull-tab sales were up \$58,764 from September	Net Profit	\$181,400
Paddlewheel Sales were up \$3160 from September	Net Profit	\$5885
Bingo Sales were up \$18,315 from September	Net Profit	(2,996)
Tipboard Sales were up \$600 from September	Net Profit	\$600
	Total	\$184,889

Cash long/short:

Payout %: 83%

Balance as of today: \$457,780 (*High because of the raffle calendar deposits

Continue to look at ways to decrease shortages and payout percentages, including guidelines to sellers, communication of statistics, practice changes, consistent monitoring and discipline, as needed.

Allowable Expenses (January 2017)

- Routine

Lawful Purpose Expenditures (January 2017)

- Routine (City of WBL taxes)
- Routine (City of Vadnais Heights)

2nd Annual Calendar Raffle

Calendars were handed out to teams last night.

12 teams of the 42 still need to pick up their calendars.

Second pick up time and location will be Friday, November 11th from 5-6 pm at the VHSC.

Possible profit:

450 families at 6 calendars per family – 2700 calendars = \$67,500

Plus, additional sales (families, teams, pulltab booths) 500 calendars = \$12,500

Total \$80,000 minus expenses and prizes – approximately \$60,000 profit

- Team sales – teams can request additional calendars to sell and earn \$5 back per calendar sold. Setting up schedule for teams to sell at pulltab locations.
- Individual Family Sales – families can sell additional calendars and earn \$5 back per calendar sold.

Calendar Raffle - Update

Team sales = \$55,350

Outstanding team sales (approximately) = \$13,000

Pulltab booth sales (approximately) = \$4000

Additional sales; teams, families, pulltab employees (approximately) = \$7000

Total = \$80,000

Expenses:

Cost of calendars = \$8000

Prizes = \$15,000

Total = \$23,000

Profit based on these numbers (approximately) = \$57,000

Important dates

Team ticket stub turn in Thursday, December 15th at the VHSC from 6pm to 7:30pm

Drawing is Friday, December 30th at Jimmy's Food and Drink at 6pm

Winners posted Saturday, December 31st

Checks sent to winners the first week of January

Ice Bill

Chris Olson made a motion to pay a \$12,500 ice bill at the Vadnais Sports Center. Joel Cessna seconded. Motion carried.

Annual Audit

Copy of the annual audit is here tonight for membership to review and I've requested that Brian Halverson post it on the WBL Hockey website.

The audit is completed by an independent certified accountant. They reviewed our financial statements which comprise the statement of assets, liabilities and profit carry over.

The annual audit was completed without any discrepancies or issues.

Vadnais Heights Lions Club Donation

Chris Olson made a motion to donate \$1000 to the Vadnais Heights Lions Club for their holiday food/toy drive. They have sent gambling a letter asking for the donation. Heide Geir seconded.

Calendar Raffle – Online

Currently working on getting the calendar raffle set up online through our registration. Next year families should be able to pay for the calendars online and then team managers will not have to collect or write checks.

Adjournment:

Kirk Miland motioned to adjourn meeting. Rob Thilmany seconded. Motion carried.

Meeting adjourned at 7:09 pm

White Bear Lake Area Hockey Association
Monthly Board Meeting
(Open to All Membership)
December 14, 2016

1. The following members were present: Lorrar Rofler, Heide Geir, Brian Geir, Sarah Smith, Rob Thilmany, Chris Olson, Kirk Miland, Joel Cessna, Terri Dresen, Lisa Beecroft, Brian Griffen, Dan Ponsolle, Joe Ponsolle, Brett Olsen, Brett Maas, Molly Doran, Tom Doran
2. Meeting called to order at 7:10pm by Kirk Miland
3. Approval of agenda: Kirk Miland motioned to approve the agenda. Joel Cessna seconded. Motion carried. Kirk Miland approved November's meeting minutes. Joel Cessna seconded. Motion Carried.

Open Forum: Brett Maas spoke regarding differences in ice time between U8 girls and Mites. Wants to know why there is such a disparity between the upper level mites vs. upper level girls. It is really hard to grow the girls program without treating the two the same. Joel said that there was a conversation with Andy regarding this and he stated that someone had instructed him to give the girls only 2 days. He also stated that this will be rectified going into January. Brian Geir said that other associations are using ice outside their association and wants to know why we aren't looking for ice in Stillwater, Shoreview, etc. Andy is looking for ice outside our association. Kirk stated that hopefully we can outdoor ice soon. We really need to make sure that ice is going on the ice store when it is available.

Molly Doran spoke in regards to the player that was added to the Junior Gold A team. She wants to know how he could be added 2 weeks after the teams were formed. She stated that he didn't do warm ups for junior gold, didn't try out for junior gold and didn't tryout for high school. She wanted to know how we will prevent this from happening in the future. Tim Fletcher stated that the coaches had months of conversations with the player to convince him to tryout. The added player was approved by members of the board. Kirk stated that we can't help what has happened in the past. We aren't going to yank the kid off the team now. We will rework the handbook. We need to grow the junior gold program.

Lorrar Rolfer stated that people are trying to get out their responsibilities for working the concession stand.

4. Treasurer's Report: Heide Geir
 - Currently have \$34906.00 in the savings account and \$14426.27 in the Rob Sund fund.

5. Vice President of Business Operations report: Rob Thilmany
 - Nothing to report
6. Vice President of Hockey Report: Kirk Miland
 - Something needs to be added to the bylaws or handbook in regards to parents who won't pay their team fees. We need to be able to block them from registration in the future.
 - We need a bullying protocol. Proposes that a coach at the bantam level needs to bring a situation to the board.
 - Terrance Fogerty contacted me and said that he's painting a diverse mural and would like 5 or 6 sixs from our association to be involved.
7. President's Report: Kevin McFarlane
 - Not present

D2 Representative: Chris LeClair

 - Not present
8. Boys Hockey Director report- Joel Cessna
 - Would like new positions added during the tryout process. Wants someone to be specifically in charge of tryouts.
9. Girls Hockey Director report- Sarah Smith
 - U10B orange took second in the Hastings Sugar and Spice tournament
10. Player Development Report- Scott Ide – Player Development
 - Not present
11. Coordinators Report – Brian Griffin
 - Moved 8 players from Clinic to Mites
 - 15 man rosters for all levels
 - Needs girls info for the Winterblast from Brett ASAP
12. Junior Gold Coordinator – Tim Fletcher
 - Nothing to report

13. Old Business
None

14. New Business
Dan (Ponsolle?) representing the girls side. Wants to start working on Girls Hockey Day for next year. It needs to be talked bout at the June/July meeting. Also wants to get the girls booster golf tournament on the website.

15. Meeting Adjournment

Rob Thilmany motioned to adjourn meeting. Sarah Smith seconded.
Motion carried.

Meeting adjourned at 9:10pm