

## **NWBA Board of Directors Teleconference Minutes**

February 28, 2017

Call to Order: 6:08 p.m. Central

## **Present:**

**Board of Directors:** Sarah Castle (President)[joined at 6:22], Bruce Fishbach, Scott Voskovitch (Secretary), Dan Ferreira, Tim Fox, Lee Montgomery, Curtis Lease, Mark Creer

**Staff:** Jim Scherr, Anthony Bartkowski (Director, Marketing, Communications, Events), Brandon McBeain

Absent: Jon Pritchet, Jay Abraham, Will Waller, Michelle Alban

## **Discussion Topics:**

- 1. Jim. Two housekeeping items. Approval of Oct and Dec minutes. October minutes: Motion by Tim, second by Curtis. Vote-PASS-unanimous, no abstentions. December minutes: Motion by Tim, second by Lee. Vote-PASS-unanimous, no abstentions.
- 2. Jim/Anthony. Discussion of Tim Nugent Person of the Year. Much discussion about possible winners. Motion by Scott for email vote of full board, second by Dan. Vote-PASS-unanimous, no abstentions. Motion by Scott for Paralympic coaches to be treated as a pair for election, second by Dan. Vote-PASS-unanimous, no abstentions.
- 3. Anthony. Reminder to get Anthony travel plans for NWBT.
- 4. Lee. Discussion about Junior div championship on Sunday. This has been well discussed at junior division level and set for this year. Recommendation that Mike B. send something out to let junior teams know about this change.
- 5. Jim. 2016 recap. Fundraising predictions for 2017 into 2018. Sponsorship negotiations ongoing with four new sponsors. Also have list of more sponsors to approach. Donation prediction review. Nat tourney revenue discussion. Huge expense but losses are decreasing significantly every year. High performance funding discussed (increased funding). VA grants down a bit as competition is up for this money. Revenue should be up 2017. Expense side discussion. Admin and wage expense down in 2016 and further down in 2017. Marketing and advertising expense up but should earn us money. Predict positive net revenue in 2017. Compared to prior years, very little income is NOT secured already so loss risk very limited compared to prior few years. Motion to approve budget by Tim, second by Scott. Limited discussion of shipping line item. Vote-PASS-unanimous, no abstentions.
- 6. New business. Anthony: college mid-year report did not meet board expectations and requirements. Seeking group to chase down the real answers—Sarah, Bruce (and Jim will get info at college champ tourney). Seeking report that indicates actual interest in the pilot program for AB in college division. We desire a report that actually reports on the program so it can be evaluated. Anthony: nominations for director elections reviewed.



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- 7. New business. Dan: Hosting Warrior Games in his area with basketball being a big part of it. Chicago Parks is hosting. Wants to connect this event to NWBA.
- 8. Motion by Scott, second by Lee to close the meeting. Vote-PASS-unanimous, no abstentions.

Meeting concluded at 7:40 PM CDT.

**Respectfully Submitted** 

Scott Voskovitch, Secretary

