

GEVA 2015 Annual Board of Directors Meeting

St Johns University

Jamaica NY

August 2, 2015

Minutes for Approval

9:30 AM-11AM

Junior Competition Pre-Meeting

Bill Doyle Junior Competition Director

Adult Competition Pre-Meeting

George Fetz Adults Competition Director

11:15AM-4:30PM

Joint Meeting of Board of Directors

Attendance: Tim Countryman (TC), George Fetz (GF), Jacques Benoit (JB), Jackie Goldstein (JG), Joanne Stoy (JS), Greg Feeney (GFen), Bill Doyle (BD), Kevin DesLauriers (KDL), Doug Levine (DL), Merlin Thompson (MT), Peter Amadeo (PA), Bob Baker (BB), David Vogel (DV), Marianne LePore, via phone Lauren Schmidt and Matt Brninski: absent Annie Hung

Guests: Mike Adams & Matt Winkler

2:30- 4 PM Junior and Adult breakout sessions

*Attachments provided

TC: Official's Chair Report (attached) following Juniors morning session

KDL: Opened discussion on process of certification.

TC: Babs is working on paper: conclusion-system is poor

GF: Poor coverage on teams

JG: Divide them in half-everyone needs to do everything

JB: Really bad putting inexperienced people on Regionals-aren't coaches putting them forward?

BD: Academy is supposed to be tied to everything. Academy moved to Webpoint

Discussion on Ethics Committee issue:

DL: A second ref, not certified, accused of making deliberate calls in favor of one team was attached in the parking lot and cyber bullied.

TC: Need to do a better job at getting certifications out

MT: Only a few kids have the ability to be a second official/ Second coach should work

JB: Coach yells at R2 when the right kids are not on the court. It is ultimately the responsibility of the coach-R2 checks as a courtesy

Boards Members

- New Women's B rep appointed to fill vacant **Women's B** position, Joanne Stoy

- Reelected to the board

- David Vogel
- Jackie Goldstein
- Doug Levine

- Confirmation Bill Doyle as Junior Competition Director

Motion GFen: seconded DL: Unanimous

Additional Motions or Agenda items

- Consent Agenda (items that were approved electronically)-one vote to approve all-no

Discussion. This serves to officially document electronic votes into the minutes. Can
Reconsider an electronic vote result only by a motion and vote.

BB: Vote on consent agenda: Approved (7y-0n-3 absent-2 not eligible to vote at the time)

- Aug 2014 Annual Meeting minutes- Confirm approval (11y-0n-1a) by electronic vote on Jan 21, 2015
- 2014 IRS 990—confirm unanimous approval of 990 tax return on Feb 10, 2015
- Motion: (BD) have minutes within 2 weeks of meeting. Sec (PA) (unanimous)

Commissioners Report

- Governance (bylaws) and Operational Changes
- Approval of updated by-laws*

BB: Lengthy discussion of how the bylaws changes came about. Intent of original motion was vague. Results were not what were expected.

GF: What should we do now?

PA: Motion to vote on updated version of bylaws. Sec (KD) (2 abstains, 7 no, 3 absent) declined.

BD: Motion: For an eventual change in our bylaws. The proposed descriptive organizational chart is attached to this motion. A vote for approval will serve to initiate the restructuring and the additional executive position. It will also change some of the present responsibilities of the executive committee. Approved - serves to reconfirm Aug 2014 approval

- NYU Transactional Law clinic
 - Schedule meeting to discuss possible changes due to NYS and USAV requirements.
- Membership and Programing
 - GEVA Growth*
 - Beach activities
 - May 9 USAV HP tryout Seaside Heights 54 players
 - USAV still owes \$790
 - June 6 clinicPoint Pleasant- 50 players
 - June 13 Coney Island- Hosted by NYC Parks Dept. – 80 juniors volunteers

- Sitting VB-John Kessel helped kick off
 - Tuesday nights McCarran Park Brooklyn. Run by NYC Parks
 - 4 Clinics hosted by VA
 - Sitting- VA and NYC Parks collaborations

• Outdoor Program

Request for Outdoor programs and potential Board and/or Staff Position

Mike Adams and Matt Winkler initially, need to identify additional people

Beach hosting and sanction them out by GEVA

Mike Adams- Sand Program proposal

Very strong in the South for indoor and they don't have the coaches for beach. We are ahead of the game with knowledgeable coaches. Informing parents and players that it does not create conflict with indoors is necessary to build trust.

Here are 6 accessible HP beach programs available.

Colleges DIVI, II, III all have programs.

- Long range planning

request HP Beach start next year within region, model after National Juniors.
Inexpensive to run.
Certifications are the same.

BD: Waivers?

Matt Winkler: Shouldn't be any liability. Same as grass.-- (note-this is not an accurate statement, juniors must follow same junior/adult requirements as indoor)

BD: I'd like to see GEVA Outdoor, with beach and grass under the heading. A function under Juniors.

Motion: (BD) To create an Outdoor Committee under the auspices of the Juniors, Peter to head the committee. Sec (JG) approved (9 Y-3absent)

- Underserved areas-/areas for growth- NYC, southern NJ
- Special events

BB: Does not affect adults's ability to run their own beach program under existing sanctioning procedures

New staff

- Erin LeBan- Jr Social coordinator

BD: Four-month trial starting 8/1/2015. Focus on Twitter.

Policy and procedures needed for posting to social media.

Marketing/Fundraising?

- Additional staff to help free up Board members USAV meeting

JG: A facilities position to help coordinate within Adults to improve efficiency.

GFe: Tried that – wasn't effective. added another person into the mix for court schedules and became very confusing – information gets lost

12:30PM Lunch

2014-15 Financial Report

GFe: Would like to see programs split out and identified.

o P/L and Actual vs. Budget*

BB: "Membership fees" is the total gross membership fees collected. Use the ratio 19:1 take out all the admin expenses and appropriate the balance.

GFe: The intent is to view each program on its own. Today I have to add it up. Are you funding the initiatives, how much? This is a million dollar business let's treat it that way.

PA: I can split this out in 20 minutes. Let me know what you want to see. (was done by GF / PA right there at the meeting)

JB: Who controls PVL?

BB: I do. Not everything was added in yet.

BD: USA has issues on their website for PVL.

BB: We enter that tournament like we enter any other tournament.

GFe: If they don't make the revenue budgeted are we subsidizing them?

BB: PVL is not a professional team. We sponsor them.

JB: We discussed PVL at Adults. It's not an Adult program. Where is their voice being heard? Adults want to be informed about monies being directed to PVL.

GFe: Outdoor (Peter) has been charged to put together a business plan: why isn't PVL required to do that?

LS: (via phone) PVL offers high caliber players to come in and play on a National level. It's turned into a high-level college program providing players the opportunity to be picked up by a European team. It's a good opportunity and I think we should do it. Needs more planning.

PA: I can do a budget, but we don't know how much they need to operate.

GFen: They need revenue.

BB: Tryouts need to start October/November.

KD: Are we growing volleyball? Or funding adult professional players? Need clarification on what the program actually is.

TC: Need marketing and fund raising. Maybe you can get future coaches out of it.

MT: Will this bring in International players to take away the opportunity for our players?

LS: No, International is not allowed.

BB: What do you want to do now?

GFen: Motion to approve the 2016 budget, holding release of funds for PVL and outdoor programming pending an approved business plan by Executive Council.

KD sec. (9y- 0n)

- Membership categories and fees*

GFen: Expense lines will be the same and the revenue will increase, is that right?

GFen: Motion: Approve budget with the membership fee changes as follows: Full memberships from \$55 to \$65, one day \$10.

o Tryout increase at \$15. Increase the background fee from \$17.50 to \$20.

o Add a \$10 fee anytime we need to cancel a limited membership that can't be upgraded in order to register as a full member.

Sec. (JG) (1 no, 1 abstention, remainder yes)

- Tournament cost overview*
- Referee pay- review and proposed increase*

The following fees were modified from the enclosed proposal:

National + Junior and Retired	220
National + Junior and Retired Conditional	195
Regional	210
Regional Conditional	185
Provisional	200
Provisional Conditional	175
Junior Olympic (Jr R-1)	130

Additional Match Fees

National	27
Regional	25
Provisional	23
Junior Olympic (after 6 or 4 matches)	20

BD: Motion to approve Referee compensation as listed above, Sec GFen: Motion passed with majority approval

- 2015-16 Budget*
 - Approval of Junior and Adult operational payroll and GEVA administration payroll
 - Approval of outdoor, PVL and special events budgets

- Bank of Am Credit Card account opened with \$15K limit. Will get 1-3% cash back on all purchases.
- SafeSport
 - o Ranked 5th in number certified
 - o Background Screen required for all non-player rostered personnel as well Chaperones, Tournament Directors and Site Directors as required by USAV

BD: Motion to initiate discussion of Bylaws in order to restructure current Bylaws and align them with changes in the New York Non-Profit Revitalization Act of 2013. Sec: JG approved by majority vote.

PVL report*

Junior Report* Not presented

Adult Report* Not presented

Officials Chair Report*

Junior and Adult Competition breakout Meeting (if needed) (Annual Meeting ran long-no time for additional breakout meetings.)

APPROVED electronically Nov 11,2015 (7Y, 2 N)