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**MEETING MINUTES**

**Board of Directors**

June 27, 2017

Applebee’s 8:00 PM

|  |  |  |
| --- | --- | --- |
| **Matt Peterson** | **President** | **Present** |
| **Jennifer Mastrud** | **Past President** | **Absent** |
| **DJ Rieger** | **Vice President** | **Present** |
| **Dusty Jensen** | **Secretary** | **Absent** |
| **Mike Hartel** | **Treasurer** | **Present** |
| **Nate Kirkeby** | **VP of Hockey Programs** | **Present** |
| **Travis Kurtz** | **VP of Hockey Operations** |  |
| **Stacy Matter** | **Director of Marketing & Communications** | **Present** |
| **Jennifer Thompson** | **Director of Fundraising** | **Present** |
| **Dan Ness** | **Recruiting Program Director** | **Present** |
| **Matt Fowler** | **Director of Equipment & Supplies** |  |
| **Holly Younggren** | **Director of Safesport/Team Manager** | **Absent** |
| **David Oksendahl** | **Program Director – Termites** | **Present** |
| **Tye Korbl** | **Program Director – Mites** | **Present** |
| **Kevin Spiewak** | **Program Director – Squirts** | **Absent** |
| **Chad Zimmerman** | **Program Director – Pee Wees** | **Present** |
| **Dave Suppes** | **Program Director – Bantams** | **Present** |
| **Open** | **Program Director – Jr. Gold / Recreation** | **NA** |
| **Anne Wang** | **Program Director – 8U / 10U** | **Present** |
| **Mitch Hanson** | **Program Director – 12U / 14U & State Rep** | **Present** |

FYHA Staff: Jeff Lochart, Justin Kirchevel, Mark Johnson (8U Coordinator)

Member:

Call to Order: 8:01PM

Agenda Approval

* Review and modify as needed.

Acknowledgment of Absences

Recognition of Members/Guest

Secretary Report – Dusty Jensen

* Approval of May 2017 minutes. Motion to pass minutes as written Rieger, 2nd by Suppes. Passed

Treasures Report – Mike Hartel

* FYHA is projecting a year end cash balance of $351,655

$124,055 increase from prior year

$50,000 in one-time purchases were expensed in 2016-2017 ($25,000 new jerseys; $20,00 FUIC Flooring, Dashers, Bumpers, etc; $5,000 Give N GO’s)

$43,000 in new assests were purchased with cash in 2016-2017 ($29,000 Teamsters Flooring, $14,000 Teamsters Zamboni)

$93,000 depreciated in one time purchase items

$29,000 Teamsters flooring

$25,000 new jersey’s

$20,000 FUIC Flooring, Dashers, Bumpers

$14,000 Teamsters Zamboni

$5,000 Give n GO

* FYHA is projecting a net income of $91,000 next year after projected additional expenses. Cash balance should increase by $134,557 ($43,557K in depreciation). $30,000 of the $91,000 goes to New Rink restricted funds.
* FYHA is projecting $75,000 in new expense for 2017/2018

Programming team expenses will increase by $16,000

Programming ice rental and refs will increase by $11,000

Programming cost of living (3%) will increase by $2,000

Jersey expense of $16,000

Loss of revenue from Teamsters ice rental of $15,000 (ice out July-Sept)

Miscellaneous player equipment needs of $10,000

Creation of office space for Hockey Director will cost $5,000

* New Rink restricted funds balance should end the year at $134,199.02. $40,00 will be allocated to FUIC lease next year. The restricted funds balance should reach $300,000 in 8 years.
* Suppes motion to approve financials, 2nd Ness. Passed

Tournaments Report – Sommer Lockhart

* Tournament Report
  + - 2018 Tournament Registration opened June 1
    - Adding a Bantam AA Tournament Feb 2-4. 8 teams.
* Sales Report
  + - 2017-2018 Arena Advertising Sales $10,600
    - 2017-2018 Tournament Advertising Sales $19,000
    - Have received an off on naming rights for Teamsters. Sponsor is working on signage and payment terms.

Operations/Facilities Report – Jeff Lockhart

* Ice rental is tracking down from previous year. 132 hours of rented ice in June.
* Ice will be taken out of Teamsters on Friday June 30. Plan to have it back in and operational by September 15.
* New Hockey Director office is moving along on schedule. Justin should be in the first week in July.
* There are 3 options for the new entrance at Teamsters. Waiting on naming rights sponsor to decide.

President Report – Matt Peterson

* My Athlete app. – filming games/ live streaming for others to watch. Live Barn is another option. Justin and Programming will look into this and report back

New Business

VP of Hockey Operations – Travis Kurtz

* Teamsters lot – Fargo Parks will cover full cost of parking lot/driveway due to construction at Coliseum.
* Holly and Dan have indicated they will stay on the compliance committee. Would like to add a non-board member, maybe Chad Hanson.

VP of Hockey Programming – Nate Kirkeby

* Justin is meeting with all level directors to go over details of upcoming season.

Operational Director Reports -

* Director of Participation/Recruitment Report – Dan Ness
  + Intro camp is now going to be known as The First Shift. No mass equipment handout. Will be an instructional sit down during equipment disbursement.
  + Handing out flyers for daycare and other youth centers. Will hand out to schools once started.
* Director of Team Management & Safe Sport – Holly Younggren
  + No Report
* Director of Fundraising – Jennifer Thompson
  + No Report
* Director of Marketing – Stacy Matter
  + Looking at smaller jersey sizes to supplement what we have recently purchased.
  + Meeting with Scheels on apparel orders. No intro gear this year.
* Director of Equipment Report – Matt Fowler
  + No Report

Hockey Level Report

* Termites – Schedules are laid out. More teams, fewer kids per team.
* Mites – No major changes in programming for next season,
* 8U/10U – Waiting on numbers from 8u to determine if they will have 3 or 4 teams. Looking at addressing potential growth at 8u level in future.
* Squirts – No major programming changes for next season. Looking at 6 skills sessions for 6 am’s.
* PeeWee – 9 teams, number of players similar last year. A (2), B1 (3), B2 (4)
* 12U/14U/15U/19U – Looking like there will be one team at each of the following levels; 12A, 12B, 14U, 15U teams for this year.
* Bantams – Tryout calendar complete. Pre-camp starting 9/28. AA tryouts begin on 10/13. Final rosters set and published on 10/31.
* Jr Gold/Rec – There is a good chance that there will be a Jr. Gold team this season and very strong possibility of multiple teams in the near future. Clarke and Kirchevel will start looking into building program in the near future.
* Justin – new training facility on 52nd Ave. Justin working on ideas on what needs could be met???

Old Business

* Golf Tournament update
  + - 25 teams/ 100 players
    - Event went well. Should see a net revenue around $10,500.
    - Golf committee sending out thank you’s and planning for next years event.
* Working on naming rights for HA Thompson and sons for Teamsters Arena.
* Hartel mentioned that JLG has been asked to propose a budget for a 2 sheet arena. FYHA would have a 2 million dollar share. Looking at 4 artificial ice outdoor sheets. 3rd sheet at new arena would be outdoor artificial ice. Location would be next to Davies.
* Hansen makes motion to adjorn, 2nd by Suppes. Passed.

Adjourn: Motion to adjourn Nate, 2nd by Tye. Passed. Adjourn 9:51 PM

Next meeting Applebee’s on 45th Street at 8:00pm July 25.