

White Bear Lake Hockey Association
Monthly Gambling Membership Meeting
(Open to All Membership)
July 12, 2017

1. The following members were present: Heide Geir, Tim Fletcher, Joel Cessna, Jessica Goeltl, Chris LeClair, Scott Ide, Kevin McFarlane, Rob Thilmany, Steve Rolfer, Lisa Beecroft, Chris Olson, Terri Dresen, Sara Hanson, Joe Law
2. Meeting called to order at 7:05 by Kevin McFarlane
3. Joel Cessna approved June's gambling minutes. Heide Geir seconded. Motion carried.

5/16 Monthly statistics

Pull-tab sales were down \$344,036 from April	Net Profit	\$178,385
Paddlewheel sales were down \$5275 from April	Net Profit	\$7435
Bingo Sales were down \$10,553 from April	Net Profit	\$3876
Tipboard Sales were down \$300 from April	Net Profit	\$450
E Gaming Sales were up \$141,136 from April	Net Profit	\$18,976
	Total	\$208,888

Payout percentage: 85%

Balance as of today: \$366,703

Allowable Expenses (August 2017)

- Routine

Lawful Purpose Expenditures (August 2017)

- Routine (City of WBL taxes)
- Routine (City of Vadnais Heights Taxes)
- Routine (City of Maplewood Taxes)

Fiscal Year End Audit

Chris Olson motioned to use Abdo, Eick and Meyers to conduct our fiscal year end audit for 2016-2017. The engagement letter listed a cost of \$11,000.00. Heide Geir seconded. Motion carried

Calendar Raffle

Chris Olson motioned to approve the conduct of the calendar raffle for the upcoming season. Heide Geir seconded. Motion carried.

- 6 calendars sold per family (Mites through Junior Gold/19U level)
- Calendars will be sold for \$25.00 each
- Calendars would be paid for online through a link provided after families complete their registration
- Families can keep the 6 raffle calendars or they can sell them and get the \$150.00 they paid back
- Families will receive the raffle calendars around the second week of November to sell during the Holidays.
- The drawing to conclude the raffle will be held the ;last week of December.

Additional Sales

Team sales – prizes awarded for top 3 team sales

1st prize - \$1000.00

2nd prize - \$300.00

3rd prize - \$200.00

The individual family that sells the most raffle calendars - \$500.00

We have added the sale of calendars to any ice skating families.

\$125.00 buyout per family

Teams will also earn \$5.00 for each additional raffle calendar sold

Pulltab Booth Sales

1st prize - \$500.00

2nd prize - \$300.00

3rd prize - \$200.00

Employees also earn \$5.00 for each additional raffle calendar sold

Last year with buyout option

358 families sold calendars = \$53,775

144 families chose buyouts = \$14,450

621 pulltab booth sales & additional team sales = \$15,525

Total = \$83,750 (before prizes and expenses)

New Business

Gulden's has approached us in regards to pulltabs. They want to have us try them out for a month or so and see how it goes. We are currently working with the city to get more sites.

Meeting adjourned at 7:17 pm Joel motioned to adjourn. Heide Geir seconded. Motion carried.

White Bear Lake Area Hockey Association
Monthly Board Meeting
(Open to All Membership)
July 12, 2017

- The following members were present: Heide Geir, Tim Fletcher, Joel Cessna, Jessica Goeltl, Chris LeClair, Scott Ide, Kevin McFarlane, Rob Thilmany, Steve Rolfer, Lisa Beecroft, Chris Olson, Terri Dresen, Sara Hanson, Joe Law
- Meeting called to order at 7:17 by Kevin McFarlane
- Approval of agenda: Joel Cessna motioned to approve the agenda. Heide Geir seconded. Motion carried. Joel approved June's meeting minutes. Heide Griffin seconded. Motion Carried.

Open Forum: Steve Rolfer asked about installing cameras about both concession booths. Also looking for volunteer coordinators for both rinks, to help with concessions. Kevin McFarlane to have that posted on the website
- Treasurer's Report: Heide Geir
 - MN audits are finally done and all good.
 - General fund - \$37,468.82
 - Savings - \$34,913.21
 - Improvement fund - \$94,189.05
 - Rob Sund fund - \$10,328.75
 - Working on renaming all the bank accounts. Will cost to print new checks, but it needs to be done.
- Vice President of Business Operations report: Rob Thilmany
 - Golf tournament is Sunday, August 13th.
 - Ordering socks through Strauss
 - Has emailed Will Anderson and UNRL in regards to practice jerseys
- Vice President of Hockey Report: Kirk Miland
 - Not present
- President's Report: Kevin McFarlane
 - Meeting with the city and architects. Every two weeks a committee meets. A lot needs to be changed during the renovation to the rink. The rink needs more bathrooms and new doors.
 - Budget has changed to \$5.7 million. We have committed to \$2 million.

- City council is voting in 2 weeks on moving forward with the renovation with 1 rink or 2. It would add about \$400,000 to the budget to have it sized for 2 rinks. Kevin wants to up out commitment to \$2.5 million to show that we are in this for the long haul.
- Will get board approval before signing and contracts with the new rink

D2 Representative: Chris LeClair

- Went over new rule changes for MN Hockey and USA Hockey. They can all be found on those websites.
- Boys Hockey Director report- Joel Cessna
 - Has set up all out of town tournaments for all B2 and C teams that don't currently have head coaches.
 - Heide Geir has prefunded some team checkbooks already
 - Right now we don't have any conflict with football and hockey tryouts
- Girls Hockey Director report- Sarah Smith
 - Motioned to have Matt Lee and Mark Domschot named as Co-head coaches for the 10A team. Joel Cessna seconded. Motion carried.
 - Motioned to have Troy Duncanson named as the head coach for 12A. Joel Cessna seconded. Motion carried
 - Motioned to have Ricci Casa DaCalvo named as the head coach for 12B. Joel Cessna seconded. Motion carried
 - 20 girls came out to the Manitou Days Parade, no boys. Kevin stated that going forward we have ONE float for the boys and girls. We are one association
- Player Development Report- Scott Ide – Player Development
 - STP is rolling
 - Had a meeting with Chad Marquardt regarding ice for fall warm ups
- Coordinators Report – Brian Griffin
 - Mite Fundraiser at Cabin 61 on August 22nd.
 - Been in touch with Moose at Strauss regarding Mite Jerseys. Will need multiple colors due to numbers
 - Been in contact with some coaches at the Mite 3 and 4 level.
 - Still looking for a Clinic Coordinato
- Junior Gold Coordinator – Tim Fletcher

- Had a meeting with the Junior Gold coaches this past weekend. Would really like to have a 16U team, 1 B team and 1 A team this season. This would help grow the program
- If we have a 16U team, Mike Wakefield and Rick Albertson would be willing to coach that level
- Working on getting an offseason program together
- Joel Cessna motioned to name Dan Schwartz as Jr. Gold A head coach. Heide Geir seconded. Motion carried.
- Joel Cessna motioned to name Mike Wakefield as Jr. Gold B head coach. Heide Geir seconded. Motion carried.
- Joel Cessna motioned to name Pat Anderson as Jr. Gold B head coach. Heide Geir seconded. Motion carried.
- Currently working with Sean Padded for Jr. Gold tryouts. Need to work in conjunction with the high school levels.

- Old Business
 - None

- New Business
 - Joel Cessna has been in contact with Emily St. Marten. She is interested in taking over the Tournament Director position. Emily will get back to the board later this week to let them know if she will accept the position

- Meeting Adjournment

Scott Ide motioned to adjourn meeting. Heide Geir seconded. Motion carried.

Meeting adjourned at 9:00pm