White Bear Lake Hockey Association Monthly Gambling Membership Meeting (Open to All Membership) August 9, 2017

- 1. The following members were present: John Ghilardi, Chris Olson, Lorray Rolfer, Chad Marquardt, Heide Geir, Joel Cessna, Kevin McFarlane, Jessica Goeltl, Chris LeClair, Brian Griffin, Scott Ide, Sarah Smith, Dan Schwartz, Tim Fletcher, Lisa Beecroft, Troy Duncanson, Rob Thilmany, Bret Olson, Joe Law, Dennis Sarauer
- 2. Meeting called to order at 7:00 by Kevin McFarlane
- 3. Joel Cessna approved July's gambling minutes. Scott Ide seconded. Motion carried.

6/17 Monthly statistics

Pull-tab sales are up \$86,935 from May	Net Profit	\$175,186
Paddlewheel Sales are up \$9070 from May	Net Profit	\$8248
Bingo Sales are up \$8771 from May	Net Profit	\$7062
Tipboard Sales are up \$600 from May	Net Profit	\$650
E-Gaming Sales were up \$38,665 from May	Net Profit	\$25,673

Total \$216,633

Payout %: 85%

Balance as of today: \$296,984

Allowable Expenses (September 2017)

Routine

Lawful Purpose Expenditures (September 2017)

- Routine (City of WBL taxes)
- Routine (City of Vadnais Heights taxes)
- Routine (City of Maplewood taxes)

TV Donation

A White Bear Lake Hockey player, Cole Letourneau's family just learned that Cole has cancer. It just so happens the Village Sports Bar was looking for a family in need to support with their upcoming Bean Bag tournament. The event will take place on Saturday, September 16th at the Village. It will be a 64 team bag tournament outside, with grilled food and music. The Village will be donating ½ the entrance fee and food proceeds. I've let the family know that I

can assist with conducting raffles. Chris Olson motioned for the general to donate a \$600.00 TV. Scott Ide seconded. Motion carried.

Bingo Hall

When we opened our pulltab operation at Jimmy's the owner and I discussed that we had been considering a Bingo Hall but were unable to secure a location. He reached out to me last week regarding subleasing the Jimmy's Event Center to White Bear Lake Hockey for a Bingo Hall.

At the May 2015 Annual Meeting the membership voted to approve the charitable gambling opening a bingo hall. At the time, there were no suitable locations; therefore, the bingo hall was put on hold.

There was a bingo hall business plan prepared in May 2015 and I have copies here today.

Kevin and I have met with the owners of Jimmy's to discuss leasing the space. We toured the location which is very nice. There is a space for an office, storage, concessions and a point of sale. We wouldn't have to do much as far as construction.

The setup costs to open the bingo hall would be approximately \$50,000.00

Adjournment

Joel Cessna motioned to adjourn meeting. Brian Griffin seconded. Motion carried.

Meeting adjourned at 8:25 pm

White Bear Lake Area Hockey Association Monthly Board Meeting (Open to All Membership) August 9, 2017

- 1. The following members were present: John Ghilardi, Chris Olson, Lorray Rolfer, Chad Marquardt, Heide Geir, Joel Cessna, Kevin McFarlane, Jessica Goeltl, Chris LeClair, Brian Griffin, Scott Ide, Sarah Smith, Dan Schwartz, Tim Fletcher, Lisa Beecroft, Troy Duncanson, Rob Thilmany, Bret Olson, Joe Law, Dennis Sarauer
- 2. Meeting called to order at 7:14 by Kevin McFarlane
- 3. Approval of agenda: Joel Cessna motioned to approve the agenda. Scott Ide seconded. Motion carried. Joel Cessna approved July's meeting minutes. Scott Ide seconded. Motion Carried.

Open Forum: Lorray Rolfer stated that there is a tournament this weekend and that concessions will be open. She wants to get together with the ice scheduler and try to get as much ice as possible for games at the WBSC to keep the revenue there instead of at Vadnais. Also a new sign up system for concessions up and running and we will see how it goes.

- 4. Treasurer's Report: Heide Geir
 - Thanked the registrars for working so hard getting everything ready for registration to open. Families are registering already and money is also coming in for tournaments.

General account: \$13436.12
Savings account: \$34914.10
Rink improvement: \$53841.18
Rob Sund fund: \$10328.84

- 5. Vice President of Business Operations report: Rob Thilmany
 - Received confirmation form Will Anderson and UNRL will supply practice jerseys for the association again
 - Been receiving a lot of phone calls about sponsoring in the rink once renovations are completed. Kevin told Rob to speak to Lisa Beecroft. There aren't any restrictions about advertising on the zamboni or the boards.
 - Association golf tournament was cancelled due to lack of interest.
- 6. Vice President of Hockey Report: Kirk Miland

- Not present.
- 7. President's Report: Kevin McFarlane
 - City council voted 5-0 to move forward with the rink renovation
 - Meeting with construction crews next week.
 - Meeting with a potential big donor on August 17th, but still looking for donations and fundraising.
 - Spoke about Kirk Miland being absent from board meetings (has missed 4 of the last 5 meetings) and major lack of communication with the board. Kevin motioned to have Kirk removed from the board. Jessica Goeltl seconded. Roll call was requested and results were as follows: Sarah Smith yea. Brian Griffin yea. Scott Ide yea. Rob Thilmany yea. Joel Cessna nay. Jessica Goeltl yea. Heide Geir yea. Motion passed.

D2 Representative: Chris LeClair

• Preliminary declarations are due at the next D2 meeting

As of now teams are as follows:

Junior Gold – A, B and 16U

Bantam – AA, A, B1, B2 and 2 C

Peewee – AA, 2 B1, B2 and 2 C

Squirt – A, 2 B1, 2 B2 and 2-3 C

Girls – U19, U15A, U12A, U12B, U10A, 2 U10B and 2-3

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- D2 fees are changing to a flat fee of \$75.00 per player rostered as of 12-31-17. This is for Squirts on up.
- 8. Boys Hockey Director report- Joel Cessna
 - Tryout ice is ready to go. Will email out to coaches
 - Joe Law is our tryout director
 - Coaches meeting August 21st at the Stadium
- 9. Girls Hockey Director report- Sarah Smith
 - Will be emailing out tryout ice to coaches soon.
 - January 13 is Girls Hockey Day.
 - 8U will have a year end jamboree, just like Mites.
 - Coaches meeting August 22nd at 6:30pm
 - Motioned to allow Peyton Lee play up from 15U to 19U. Heide Geir seconded. Motion carried.
 - Motioned to donate \$1500.00 to the boy's high school booster and \$1500.00 to the girl's high school booster with a portion of that money to go towards the girl's golf tournament. Scott Ide seconded. Motion carried.

10. Player Development Report- Scott Ide – Player Development

- STP wrapped up on Sunday
- Working with Chad on ice for Fall Warm Up
- Intelligym is up and running

11. Coordinators Report – Brian Griffin

- Final numbers are in for the Cabin 61 fundraiser. Brought in approx. \$3000.00. We had partnered with the Ski Otters for this fundraiser, so they will get a portion of the funds.
- Ordered Clinic and Mite jerseys through Strauss
- Coaches meeting August 29th
- Still looking for a Clinic Coordinator

12. Junior Gold Coordinator – Tim Fletcher

- Off-season program up and running. Currently have 29 guys registered.
- Working on tryout dates with High School
- Meeting with all Junior Gold coaches to go over guidelines in regards to tryouts.
- Would like to have a Junior Gold Day. Will be talking with the ice scheduler about ice.
- Gearing up for fall camp

13. Old Business

None

14. New Business

15. Meeting Adjournment

Joel Cessna motioned to adjourn meeting. Brian Griffin seconded. Motion carried

Meeting adjourned at 8:25 pm