



TONKA WRESTLING

2017 Fall Board Meeting

Nov 2, 2017

2018 Board



President – Russ Sanders



Vice President – Dave Fuecker



Treasurer – Renee Agan



Secretary– Rich Barret



At Large – Scott Schroeder



“Individual commitment to a group effort -- that is what makes a team work, a company work, a society work, a civilization work.”

– Vince Lombardi

INTRODUCTION

Tonka Wrestling Board Goals

- **Unified approach for Tonka Wrestling - Grades K-12**
- **Provide for the safety, health, and well-being of our athletes**
- **Work toward establishing a best in class wrestling facility**
- **Minnetonka High School Wrestling Team goes to State**
- **Build Tonka Wrestling brand within our community**
- **Increased numbers through recruitment and retention**

Our mission

Developing boys into men through exposure to life lessons learned training and competing in the sport of wrestling. Leveraging our expertise in statistics, technology, creating an inclusive environment, conditioning, and access to coaching resources to deliver results to wrestlers, parents, and alumni in the Minnetonka community. We will help build a network of lifelong driven and capable friends for the entire family, and provide peace of mind that the kids are doing the right things by keeping them busy, teaching nutritional and fitness lessons to the wrestlers, and help the kids experience the ups and downs of life in a controlled environment through the sport of wrestling.

How are we planning to do this in 2018?

Agenda

Agenda

- **Volunteers – Russ Sanders**
- **Budget – Renee Agan**
- **Captain's Requests - Captains**
- **Fundraising – Mike McAnally**
- **Ad Sales – Russ Sanders**
- **Website – Russ Sanders**
- **Communications – Russ Sanders**
- **Social Media – Annette Gentile**
- **Uniform – Russ Sanders**
- **Room – Russ Sanders**
- **Special Events – Angela Schumacher**
- **Fan Apparel – Annette Gentile**
- **501C3 – Rich Barrett**
- **Open Discussion - All**

Volunteers

-Russ Sanders

2018 Volunteer Planning

Continuing the vision from 2016



Top Priority

- Keep track of who donated what and keep levels, certain levels get in free
- Recognition in Program for Major Donors
- Coordinate/Solicit Ads
- Acquire Payment for Ads

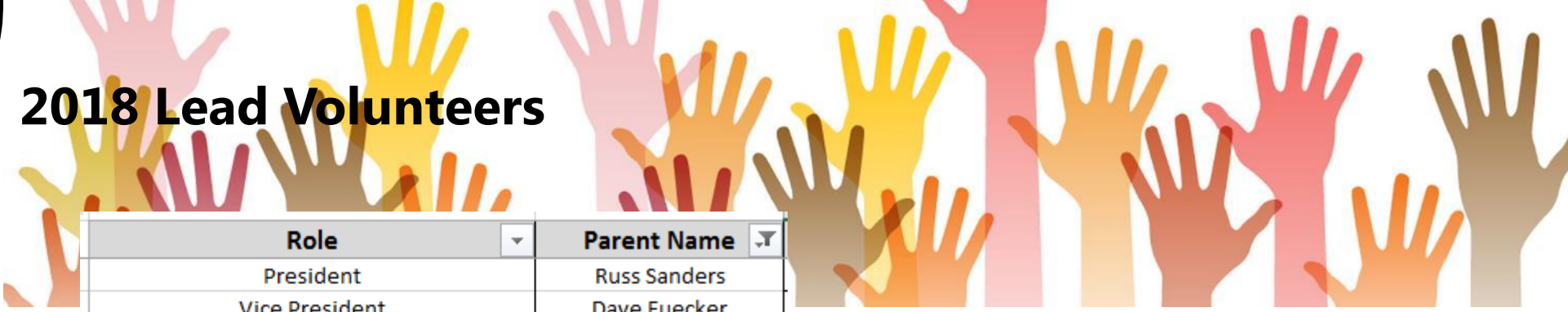
Other Roles

- JV Liason
- Freshman Liason

Primary point of contact and communications around JV
Primary point of contact and communications around Freshmen
Partner with coaches and communications lead on tournaments, transportation, etc. for Freshman meets
Identify learning opportunities for Freshmen new to the sport and/or Minnetonka HS Wrestling
Participate in recurring parents meetings, provide recommendations related to the Freshman class

Volunteers

2018 Lead Volunteers



Role	Parent Name
President	Russ Sanders
Vice President	Dave Fuecker
Treasurer	Renee Agan
Secretary	Rich Barrett
Concession Stand Manager	Renee Agan
Timer / Scorekeeper Manager	Randy Johnson
Announcer	Dave Bower
Hospitality Room Manager	Lexi Bixler
Assistant	Chris Bixler
Fundraising Manager	Mike McAnally
End Of Season Banquet Manager	Lexi Bixler
Collage Manager	Sonja Schroeder
Communications Manager	Russ Sanders
Website Manager	Russ Sanders
Published Program Manager(s)	Chris Bixler
Apparel Manager	Annette Gentile
Special Events Manager and School Liaison	Angie Schumacher
Video Manager	Team Captains
Parent Handler	Sonya Schroeder
Away Tournament Management	Dave Fuecker
Coach	Josh Frie
Statistic Manager	Jeff Agan
Equipment Manager	Dave Fuecker
School Liaison	Russ Sanders
JV Liaison	OPEN
Frosh Liaison	OPEN
Room improvement	Russ Sanders

Budget

-Renee Agan

2018 Budget Planning

Continuing the vision from 2016

What went well.....

- Starting 2018 with \$3,241.

....and What Didn't

- Lost -\$2,201 vs projected \$5,400 gain
- Previous Treasurer moved out of state mid season
- Bank Hours Inconvenient
- Bulk Deposits not detailed out
- Only 27 wrestlers last year fundraising

2018 Plans

- Change to US Bank
- All Deposits Made by Treasurer
- Update standard spreadsheet with better reports
- Add Golf Tournament

2017 Budget Net Summary

Roll Over to 2018:

- **6/1/2017 - \$10,080**

Net Income - \$14,138 (\$22k)

- Takedown Club - \$3846 (\$3700)
- Heggies Pizza - \$2441 (**\$5304**)
- Program - \$2253 (**\$4650**)
- **Coach Fundraiser - \$2000 (\$0)**
- Concessions - \$1182 (\$1500)
- Brat Stand - \$836 (\$1800)
- Pizza Buyout - \$750 (\$0)
- Rummage Sale - \$450 (\$200)
- Section Shirts - \$379 (**-\$1680**)

Net Expense - \$11,737 (\$16k)

- **Singlets\Warm-up - \$2990 (\$365)**
- State Tournament - \$1406 (\$1793)
- Panoramics - \$1065 (\$640)
- Rochester Hotel - \$1000 (\$724)
- Website - \$890 (\$890)
- Wrestling Room - \$764 (\$1000)
- Photographer\Collage - \$693 (\$790)
- ISI Camp - \$513 (\$513)
- Matboss - \$499 (\$549)
- 501C3 - \$475 (\$0)
- Awards - \$346 (\$386)
- Other - \$601 (**\$4252**)

Net \$0

Unpaid Invoices:

- **\$6,839**

- Fan Apparel

Budget

2018 Budget Net Plan

Roll Over to 2019:

• **\$7,838**

Net Income - \$20,266

- Program - \$4650
- Golf Tournament \$4200
- Takedown Club - \$3700
- Heggies Pizza - \$2800
- Concessions - \$1500
- Pizza Buyout - \$1500
- Minnetonka Family Friends - \$390
- Donations for Pizza - \$150
- Brat Stand, Rummage Sale - \$0

Net Expense - \$18,525

- Wrestling Room - \$4200
 - State Tournament - \$1793
 - Awards - \$928
 - Website - \$890
 - Photographer\Collage - \$840
 - Rochester Hotel - \$724
 - Panoramics - \$640
 - Matboss - \$549
 - ISI Camp - \$513
 - 501C3 - \$400
 - Uniforms - \$365
 - Other - \$1113
 - Past Due Invoices - \$6839 (income received in 2017)
- Net \$0**
-
- Fan Apparel, Coach Fundraiser, Section Shirts

Budget

2018 Gross Budget Plan

Gross Income \$60,968

Budget 2017-2018			
Beginning Balance		6/1/2017	10,080.36
INCOME			
Category	Detail	Planned	Actual
Fundraisers	2016-2017 Concessions	\$ 1,500.00	
	Heggies Pizza	\$ 7,000.00	
	Pizza Buyout	\$ 1,500.00	
	Program	\$ 5,410.00	
	Golf Tournament	\$ 13,799.00	\$ 13,799.00
	Schrimpf Coach Fundraiser	\$ 2,000.00	
	Fan Apparel		
	Donations Take Down Club	\$ 3,700.00	
Wrestler Related Items	Warm ups and shorts	\$ 2,400.00	
	Section shirts	\$ 2,600.00	
	Minnetonka family friends	\$ 390.27	
	Donations for pizza for coaches room	\$ 150.00	
	Panoramics	\$ 660.00	
Annual Events	Banquet	\$ 2,320.00	
	State Tournament Suite Tickets and indiv. Plaque	\$ 4,199.00	
Camps	ISI camp	\$ 3,260.00	\$ 3,950.00
	Total Income	\$60,968.63	\$ 27,829.36

Gross Expenses \$53,130

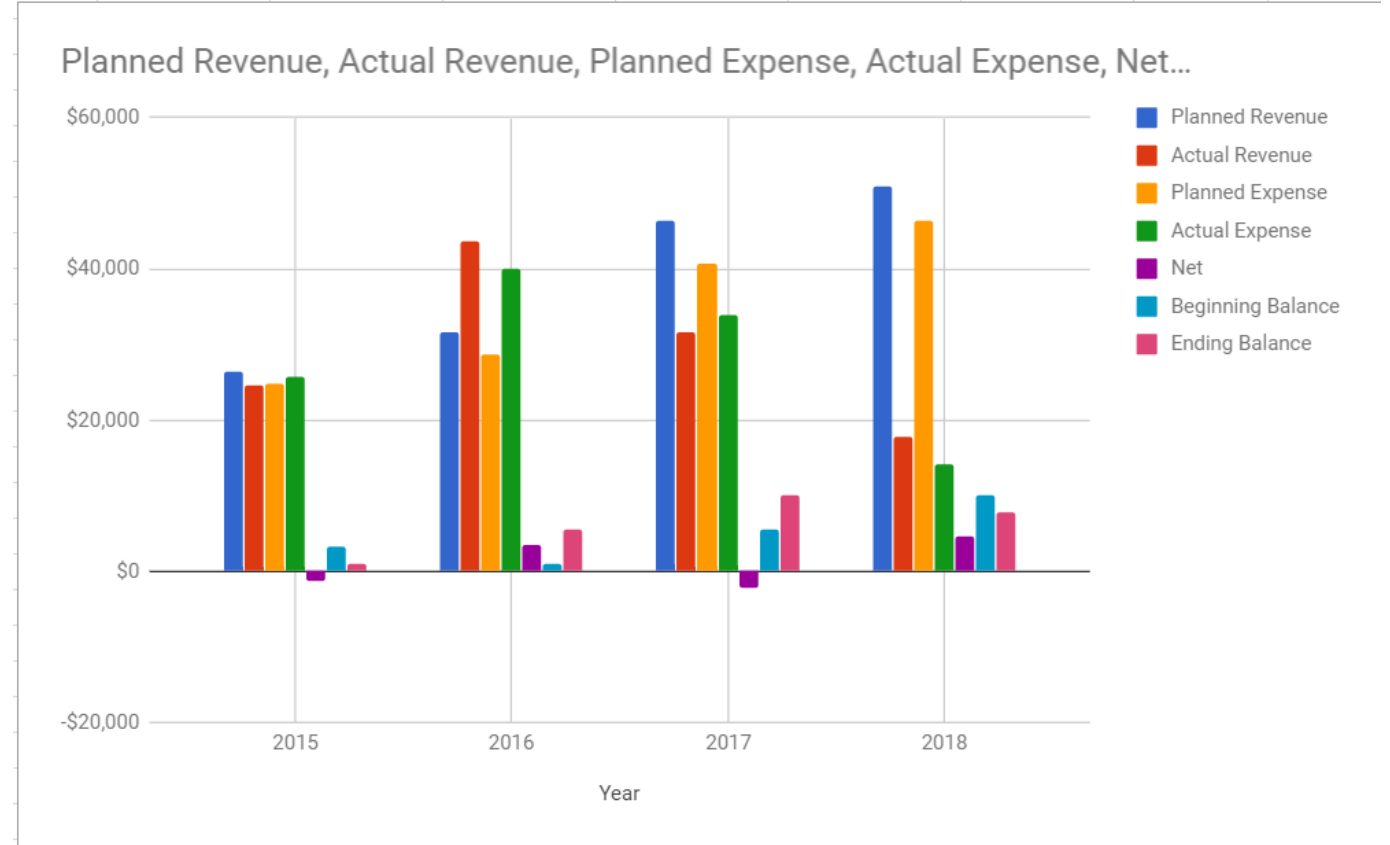
EXPENSES		Planned	Actual
Fundraisers	Heggies Pizza	\$ 4,200.00	
	Check to HiFlyers for Tonkawave's half of Heggie's fundraiser	\$ -	
	Program	\$ 760.00	
	Golf Tournament	\$ 10,012.68	\$ 10,012.68
	Section shirts	\$ 2,600.00	
Wrestler Related Items	Warm ups and fight shorts	\$ 2,765.50	
	Rudis Past Due Invoices	\$ 5,039.00	\$ 5,039.00
	Past Due Panoramics	\$ 1,100.00	\$ 1,100.00
	Panoramics	\$ 1,300.00	
Annual Events	Banquet	\$ 2,584.55	
	State Tournament Suite, Hotel, and misc	\$ 5,992.81	
	Coaches Gifts	\$ 800.00	
	Past Due Rober Wagner	\$ 693.00	\$ 693.00
	Robert Wagner / Senior collages	\$840	
	Awards individual	\$ 542.61	
	M. Renninger (reimbursement for food bought for coaches room)	\$ 494.24	
	Cub Foods, fruit and Gogurt for concessions	\$ 28.81	
	Awards meets/tournaments	\$ 386.08	\$ 14.00
Facilities / Equipment	Wrestling room improvements	\$ 4,200.00	
	DC Berne Scale CO	\$ -	
Technology	Track wrestling 2017-2018 season	\$ 154.00	
	Website	\$ 890.00	
	Printer cartridge	\$ 53.63	
	Matboss	\$ 549.00	
Fees	Bank Fees	\$ 120.00	\$ -
	501C3	\$ 400.00	
	Additional Schrimpf Coaching Staff	\$ 2,000.00	\$ -
Camps	ISI Camp	\$ 3,773.48	\$ 4,025.93
Tournaments	Eau Claire Tournament Hotel		
	Eau Claire Tournament Other Fees	\$ -	
	Rochester Tournament Hotel	\$ 724.48	
	Rochester Tournament Other Fees	\$ 126.24	
	Total Expenses	\$ 53,130.11	\$ 20,884.61

Budget

Financials Over Time

Vision from 2016

- Continued growth in program investment



Year	Planned Revenue	Actual Revenue	Planned Expense	Actual Expense	Net	Beginning Balance	Ending Balance	Past Due Invoices	Comment
2015	\$26,450	\$24,510	\$24,820	\$25,705	-\$1,195	\$3,206	\$954		Transition year, passing of the torch Liedtke/Garski/Foote to Foote/Finken/McAnally/Sanders. low balance in the account lit a fire under new families to get things under control.
2016	\$31,550	\$43,576	\$28,586	\$40,107	\$3,469	\$954	\$5,420		Added Heggies, and the Finken and Foote leadership went in a good direction. High revenue is because we routed Heggies money through HS for Tonka Wave.
2017	\$46,384	\$31,705	\$40,652	\$33,908	-\$2,203	\$5,420	\$10,080	\$6,839	Foote/Finken Moved out of State. Continued to build program, and reduced waste on apparel. Eliminated smaller fundraisers, and focused on fewer bigger ones. Did not route heggies money through HS this year. Low numbers (27) on varsity complicated things. Past due invoices passed to 2018.
2018	\$50,888	\$17,749	\$46,291	\$14,045	\$4,597	\$10,080	\$7,838		Added Golf Tournament, Projected reduction in ending balance is due to getting caught up on past due invoices. Actuals are YTD figures.

Captain's Request

-Captains

2018 Captain's Request

Continuing the vision from 2016

Check with School

- Keypad Door Lock (\$100)
- Weighted Jump Ropes (\$100)



Consider Purchase

- Sound System (\$500)
- Clock (\$50)
- Upgraded Wall Paper (\$2700)



Fundraising

-Mike McNally

2018 Fundraising Planning

Continuing the vision from 2016

What went well.....

- Strong TDC support

....and What Didn't

- 27 Wrestlers vs 40 projected
- Reduced Advertisers
- Alumni Night poorly attended
- Pizza not available at concessions

2018 Plans

- Base estimate on 30 wrestlers
- Add Golf Tournament
- Improve Advertiser Sales
- Move Alumni Night to Christmas Break (1/4/2018)
- Add "Donate Now" button
- Coordinate Pizza for weighin¹⁸

Golf Tournament

- \$4200 Profit
- Every wrestler is responsible for 1 foursome, or 1 silent auction donation (minimum bid value of \$75) and dinner attendance

Takedown Club

- \$3700 Profit
- Add Donate Now Button

Heggies

- \$2800 Profit + \$1500 Buyout
- 35 pizza requirement
- \$150 Buyout

Alumni Night

- Silent Auction
- \$0 planned
- Need Items Donated

Program Advertisers

- \$4650 Profit
- Need volunteers
- Assign 5 businesses per volunteer
- \$300 NEW sponsor meets fundraising obligation

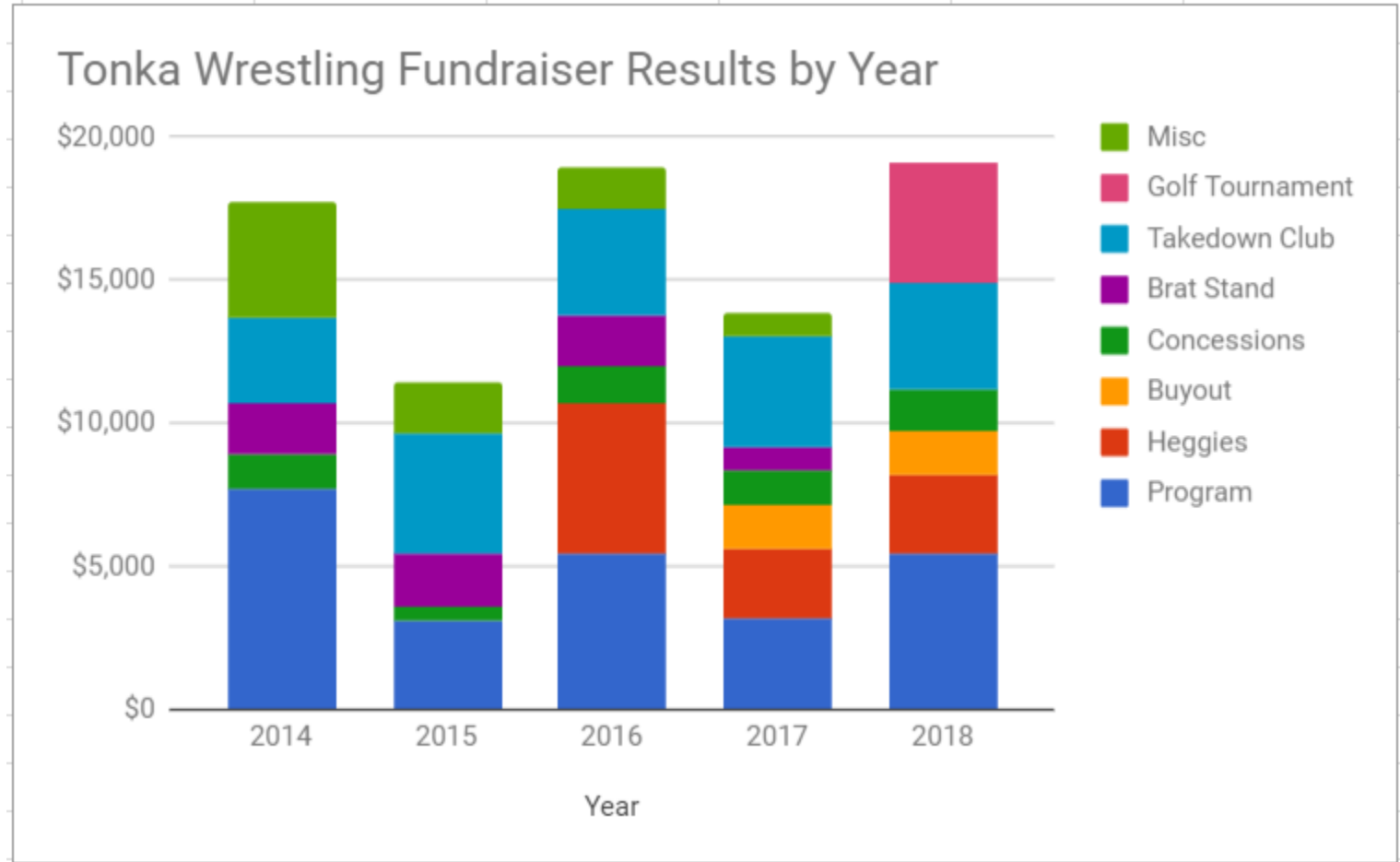
Minimum Obligation:

- **\$150 per family**

Tonka Wrestling Historical Fundraising Results

2018 is Forecasted

\$3500 already received



Year	Program	Heggies	Buyout	Concessions	Brat Stand	Takedown Club	Golf Tournament	Misc	Total
2014	\$7,700			\$1,200	\$1,800	\$3,000		\$4,000	\$17,700
2015	\$3,100			\$465	\$1,910	\$4,150		\$1,800	\$11,425
2016	\$5,410	\$5,304		\$1,284	\$1,760	\$3,720		\$1,495	\$18,973
2017	\$3,200	\$2,441	\$1,500	\$1,182	\$836	\$3,846		\$815	\$13,820
2018	\$5,410	\$2,800	\$1,500	\$1,500		\$3,700	\$4,200		\$19,110

Ad Sales

-Russ Sanders

2018 Ad Sales Planning

Continuing the vision from 2016

What went well.....

- #3 Fundraiser

....and What Didn't

- Only 9 sponsors vs 22 in 2016
- Finkens Leaving
- Contacting advertisers the day before we had to print the programs.
- Ran ads for sponsors that did not sign-up

2018 Plans

- Coach Schrimpf to coordinate strategy
- Divide up renewals responsibility
- > 20 Advertisers
- Continue to be Board/Parent Led. Wrestlers can help.
- Get this back to being the #1 fundraising activity in the program.
- Ask Coach Schrimpf to call advertisers at >\$300

Tonka Wrestling Reach:

- **125 Kids K-12, 1000 people**

Ad Sales

Advertiser Sales

Sponsor	17-18 Seller	2016-17 Seller	2015-16 Seller	Contact	email	work phone	2017 Spend	2018 Amount	2017 Amount	2016 Spend
Lifetime		Schroeder	Finken	Steve Larson	SLarson@LifeTimeFitness.com	corp. location	X			\$ 400
Maynards		Schroeder	Finken	Jack Stevens	jack@maynardsonline.com	952-470-1800	X		400	\$ 400
Nordic Click	McAnally	McAnally	McAnally	Mike M.	mike@nordicclick.com		X		400	\$ 400
Spasso		Schroeder	Finken	Chris Eriksson - owner	AMANDA@SPASSOMN.COM SHANNON@SPASSOMN.COM	952-224-9555	X			\$ 300
Boyer Building Corp.		Schroeder	Finken	Bob Boyer	bobb@boyerbuilding.com	952-475-2097	X		300	\$ 300
Ike's		Schroeder	Finken	Greg Pratt	greg@lkesMinnetonka.com	952-681-7099	X		300	\$ 300
Youngstedts		Schroeder	Finken	Steve Youngstedt / Heather Clark	hclark@youngstedts.com	952-229-8449	X			\$ 300
Famous Daves		Schroeder	Finken	Scott Paulson	minnetonka@famousdaves.com	952-933-9600	X			\$ 300
Cub Foods		Schroeder	Finken	Brian Kuhnly	brian.kuhnly@svharbor.com	952-938-1404	X			\$ 300
Lake Mtka. Ortho		Schroeder	Finken	Lee Ann Gustafson	lgustafson5@comcast.net marketing@lakeminnetonkaortho.com	952-240-1269	X			\$ 300
O.S.R. Physical Therapy		Schroeder	Finken	Zach Giebler	zach.giebler@osrpt.com	952-873-7400	X			\$ 300
Gold Nugget		Schroeder	Finken	Kris Newcomer	krisnewcomer@gmail.com	952-935-3600	X		200	\$ 200
General Store		Schroeder	Finken	Jenny Putnam	jenny@generalstoremtka.com	952-935-7131	X		200	\$ 200
Hanus Sports		Schroeder	Finken	Ken Hanus	hanussports@yahoo.com	952-473-1580	X			\$ 200
Joey Novas		Schroeder	Logan Renninger	Gary Ezell - owner	Gary.Ezell@JoeyNovas.com	952-405-2700	X			\$ 200
Snuffy's		Schroeder	Jake McGann	Dana Bach	dana@snuffysmaltshop.com	651-690-0613	X			\$ 200
Kowalski's		Schroeder	Sam Durkee	Max Maddaus		952-937-9585	X Hand			\$ 400
Midas/Speedee		Schroeder	Finken	Sanford (Sandy)		952-545-9070	X Hand		200	\$ 300
Gunstop Enterprises		Schroeder	Jake McGann	Larry Duda		952-935-2857			200	\$ 300
Hazellewood		Schroeder	Finken	Tim Breeggemann	tim.breeggemann@hazellewoodgrill.com	952-401-0066				\$ 200
Scoreboard	Sanders	Sanders							300	
McDonalds	Mumbuwa	Mumbuwa							300	
sub-totals									\$ 4,300	\$ 5,800

Google Map of Advertisers

Tonka Wrestling Sponsors

- Open in My Maps
- Renewed
- Open
 - Maynards
 - Life Time Athletic
 - Spasso
 - Youngstedts Minnetonka Tire & Auto Service[20 MORE](#)
- Schimpf
 - Well Adjusted MN (Minneapolis)
 - Cut Above Home
 - Wells Fargo Advisors
 - Allstate Insurance Agent: Jacob Miesen[1 MORE](#)
- 2016/17 Sponsors
 - Midas
 - General Store of Minnetonka

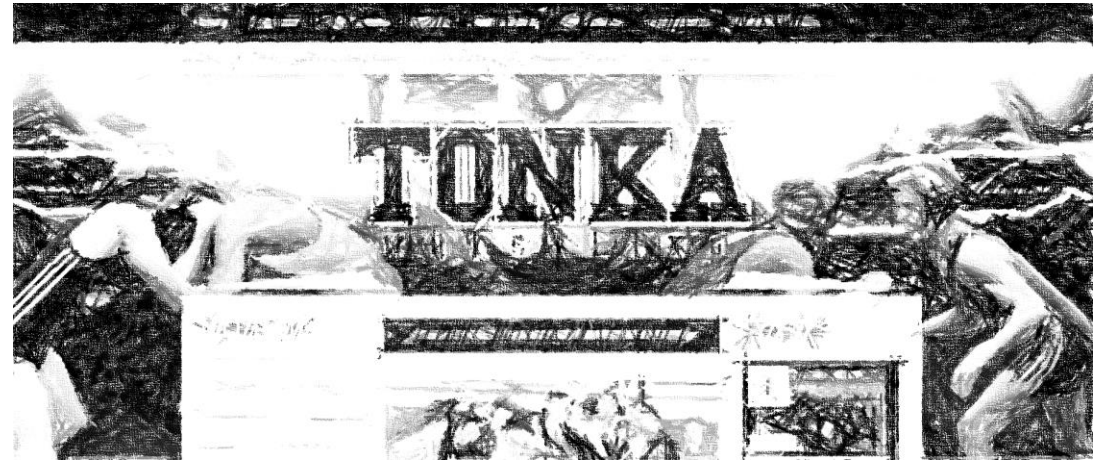
Map data ©2017 Google United States Terms Send feedback 2 m

Website

-Russ Sanders

2018 Website Planning

Continuing the vision from 2016



What went well.....

- 100% registration
- Email and App Center
- Online Payment Enabled
- Program Archive Created
- Statistics Kept Current
- Current Forms Posted

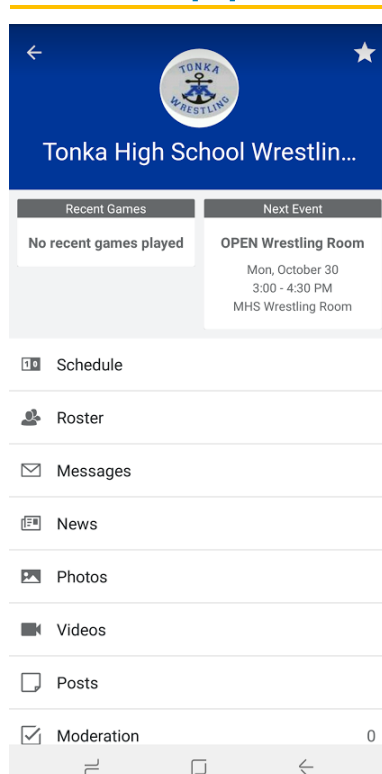
....and What Didn't

- News not kept current
- Photos not archived
- Dibs was clunky

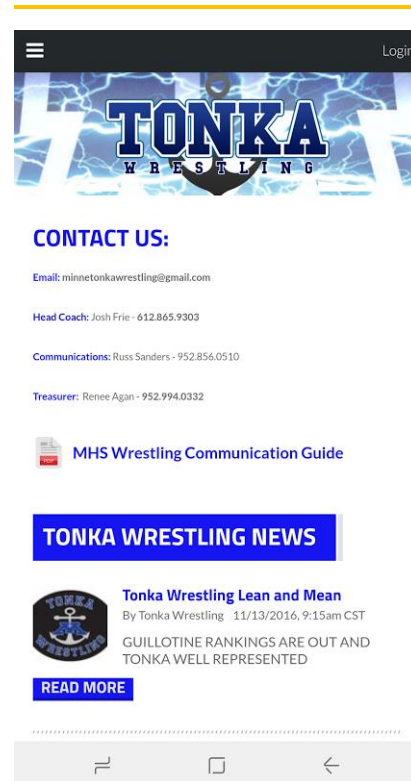
2018 Plans

- Recruit News Reporter
- Recruit Photo Archiver
- Use sign-up genius more
- Create Donate Now Button
- Display Fundraising Progress
- Add TWBCinc Board Section

App



Mobile Browser



Desktop Browser



Expense

- Site - \$595
- Dibs - \$295
- Domains (3yrs) - \$200

Payment Processing Fees

- 4% - On par with other systems and paid by purchaser
- **PREFER CASH/CHECK**

Domains

- Tonkawrestling.org
- Tonkawrestling.com
- Minnetonkawrestling.org
- **Minnetonkawrestling.com**

Communications

-Russ Sanders

2018 Communication Planning

Continuing the vision from 2016

What went well.....

- 100% Reach
- Weekly Cadence
- Template Created
- Email, Text, App, Account

....and What Didn't

- Missing Some Information
- App alerts not used

2018 Plans

- 2017 Communication archive review
- Parent/Wrestler App Training

App

The screenshot shows the mobile app interface for the Tonka High School Wrestling Team. At the top, there's a blue header with the team name and a plus sign. Below it are tabs for INBOX, SENT, and TRASH. The inbox contains several messages:

- The Inaugural Tonka Golf...** (Jun 21, 2017, 9:32 AM)
- The Inaugural Tonka Golf...** (Jun 21, 2017, 9:31 AM)
- Tonka Team Camp** (May 8, 2017, 9:26 PM)
- CORRECTION: After Ba...** (Mar 14, 2017, 9:30 AM)
- MHS Wrestling Banquet...** (Mar 13, 2017, 3:12 PM)
- Equipment Turn-in and ...** (Mar 6, 2017, 10:17 PM)

Email

The screenshot shows an email from 'Tonka Wrestling' (no-reply@sportengine.com) received on Jan 26. The email content includes:

- Tonka Wrestling Logo**
- Message text: "Josh Frie (Tonka Wrestling) sent you a message."
- Wrestlers, Parents, and Managers**: A paragraph about the end of the season and upcoming sectional tournament.
- Upcoming Events**:
 - Thursday 1/26 - Varsity and JV vs. Mound Westonka @ MHS East Gym
 - No Allowance
 - All CERTIFIED Middle Schoolers Invited, Bus provided (Leaves right after school is out)
 - 4:30pm: Weigh-in
 - 5:30pm: Tonka Wave
 - 7:00pm: Varsity
 - Saturday 1/28 - Bloomington Duals and 9th Grade Regionals
 - Bloomington Duals
 - 2-lb allowance

Text

The screenshot shows a text message from a contact with the number +16512375612, dated Mon, Nov 21, 2016 23:27. The message text reads:

From Josh [Tonka High School Wrestling Team]: If you are receiving this, You have successfully connected to the Minnetonka website. Confirm that all the proper email addresses in your household have been reached with this communication. Sometimes only one of three emails are connected. if you are having problems, or need additional emails connected to this system, contact Coach Sanders at russsanders@tonkawrestling.org. -Russell Sanders Tonka Wrestling

SportsEngine Account

The screenshot shows the SportsEngine account dashboard. The main area displays the 'Messages Inbox' with a list of messages:

Message Preview	DATE	FROM	TO
The Inaugural Tonka Golf Tournament is only a month away! We need help attracting Golfers, Sponsors, Silent Auction Donations and Volunteers	06/21/2017, 9:32am CDT	Josh Frie (Tonka Wrestling)	Bob Montague, Jeff Schrimpf, Josh Frie, Russell Sanders
[Tonka High School Wrestling Team] The Inaugural Tonka Golf Tournament is only a month away! We need help attracting Golfers, Sponsors, Silent Auction Donations and Volunteers	06/21/2017, 9:32am CDT	Josh Frie (Tonka Wrestling)	Aaron Moore, Aidan Oestreich, Ben Brokaw, Bob Montague, boyd mumbawa and 35 more
[Tonka High School Wrestling Team] The Inaugural Tonka Golf Tournament is only a month away! We need help attracting Golfers, Sponsors, Silent Auction Donations and Volunteers	06/21/2017, 9:31am CDT	Josh Frie (Tonka Wrestling)	Aaron Moore, Abby Sanders, Adrienne Rautio, Aidan Oestreich, Alex Toney and 56 more
[Tonka High School Wrestling Team] Tonka Team Camp Parents and Wrestlers, Our team camp is about a month away. The camp is set up to...	09/08/2017, 9:26pm CDT	Josh Frie (Tonka Wrestling)	Aaron Moore, Aidan Oestreich, Ben Brokaw, Bob Montague, boyd mumbawa and 35 more

Expense

- Included with Website

Type of Information

- Event Timeline\Schedule
- Event Address
- Hotel Information
- Volunteer Needs
- Results
- Weight Allowance
- Fundraising Information
- Event and Form Links

Social Media

-Annette Gentile

2018 Social Media Planning

Continuing the vision from 2016

2017 Social Media Summary



What went well.....

- Twitter/Facebook Website Sync
- Some Photos Archived
- Alumni Engagement

....and What Didn't

- Boosting not used
- Missing Event Photos

2018 Plans

- Investigate Free Boost dollars
- Boost More posts
- Develop a post strategy

Expense

- Facebook Boost \$100
- Google Boost (FREE)

Type of Boosted Information

- Alumni Events
- Tonka Duals
- Tonka Individual
- Fundraising
- Section Results
- First Day of Practice
- Team Building Event
- Others?

Uniform

-Russ Sanders

2018 Uniform Planning

Continuing the vision from 2016

What went well.....

- Championship Singlets
- Bulk Pricing (>\$2400 Savings)
- >\$20,000 Directed to Rudis
- Free Coaches Shirts (\$500)
- 1wk Lead on Section Shirts
- Consistency K-12
- Bulk Shipping
- No questions asked warranty

....and What Didn't

- Color on second order off
- No Pants
- T-Shirts can pill

2018 Plans

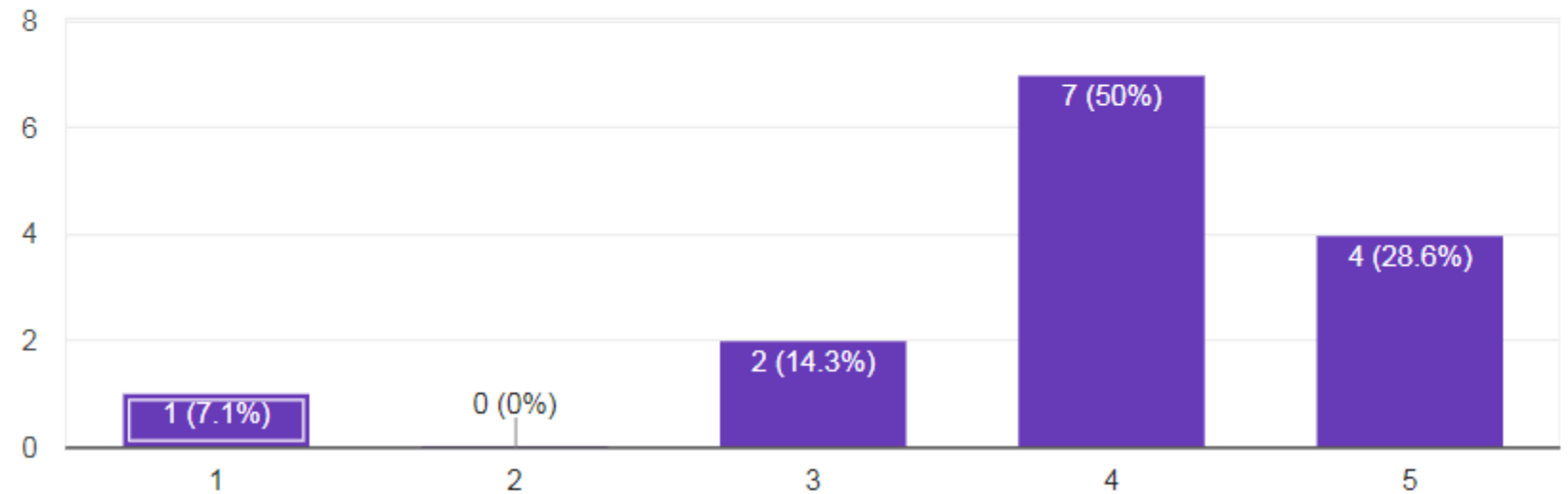
- Continue with current designs through 2019
- Rudis agrees to reduced pricing in 2018 for color issues
- Order pants
- Offer individual replacement items (Shirt, ¼ zip, shorts)
- Investigate School Funding

2017 Wrestler Uniform Satisfaction Survey

(collected 10/20-10/31/2017)

What is your satisfaction with the current HS uniform after pants are provided this season?

14 responses

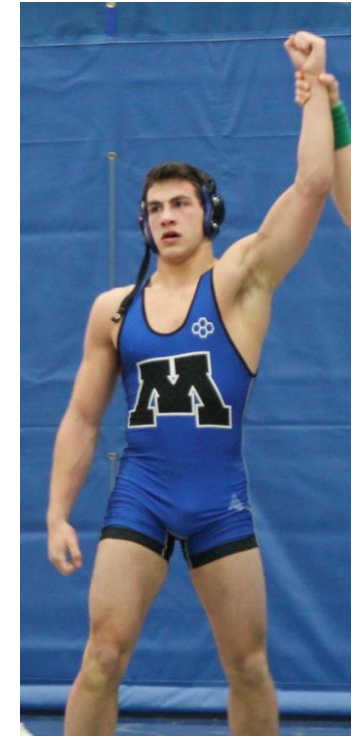


Uniform

2018 Uniform Plans



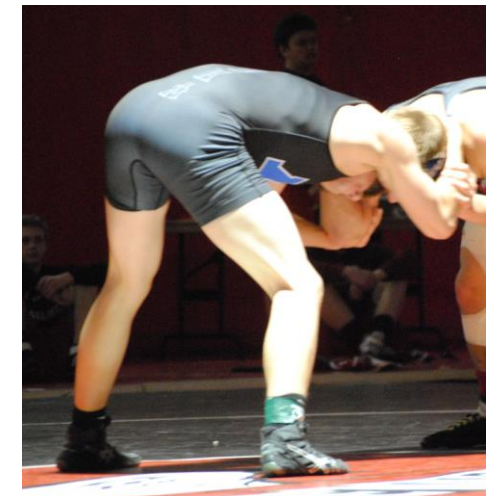
Singlet



Warm-up



NEW! - Pants



Uniform

2018 Uniform

Tonka Wave and Middle School



NEW 2-Piece for 2018



Parent Cost:

- **Full Warm-up - \$148**
- **Pants Only - \$48**

Expense Proposal

- Warm-up - \$1000 (\$100 to wrestlers)
- Pants - \$0 (\$48 to wrestlers)
- Singlets - \$0
- 2-Piece - \$1700 (\$100ea)

Other Factors

- Wayzata going with 2-Piece for 2018
- Nike just launched wrestling line
- Minimize design change to reduce burden on families

Future Considerations

- 2019 Quote Nike

Room

-Russ Sanders

2018 Room Planning

Continuing the vision from 2016

What went well.....

- New Water Fountain
- Significant Decluttering
- Added Lounge
- Installed ADAM Dummy
- Battle Ropes Installed
- School Records Enshrined
- Projector Installed

....and What Didn't

- Painting still not done
- Mats still torn
- Wall still up
- Showers not framed over
- Entry still ragged

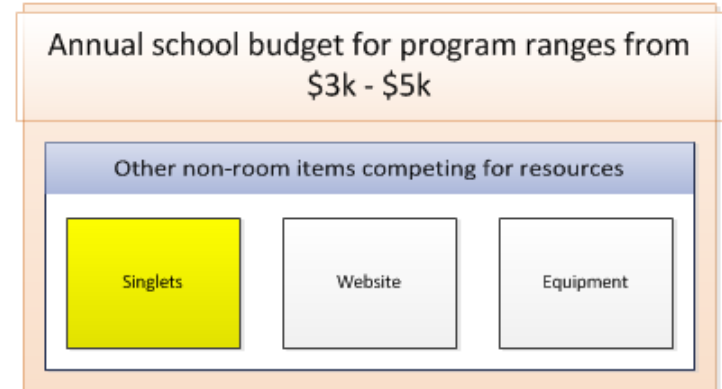
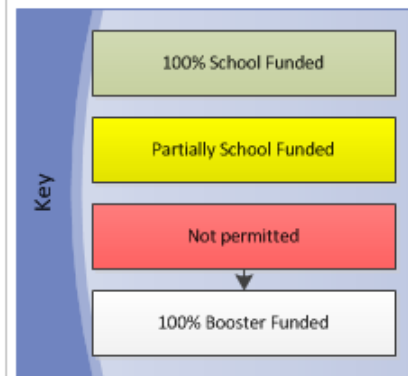
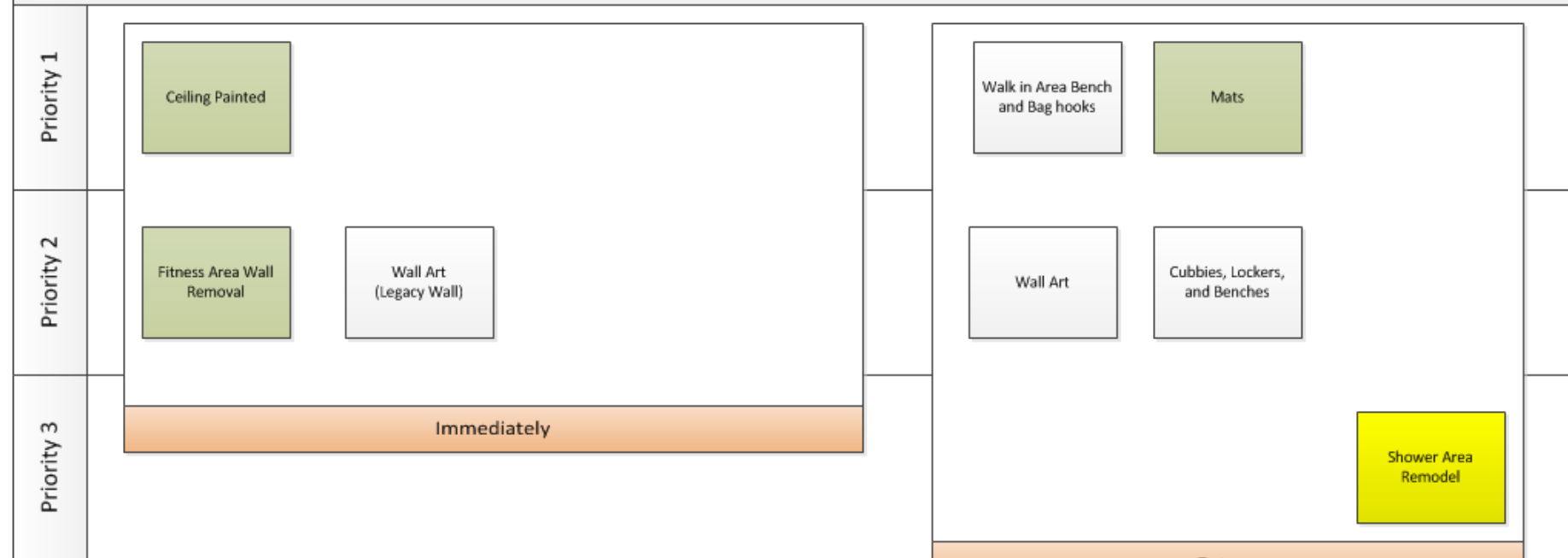
2018 Plans

- Work with MHS Architect to get quotes
- Propose Legacy Wall in Entry
- Review Loan Requirements
- Improve WiFi Strength
- Paint Room
- Research and Acquire images and articles

Room

Minnetonka Wrestling Room Evolution Best in Class Facility Transformation

R Sanders, rev 2, 10/29/2017



Indirect budget covers things like mops, water fountains, etc...

Room

Key

Uncleanable Mat

Unusable Mat

Paint Chip Damage

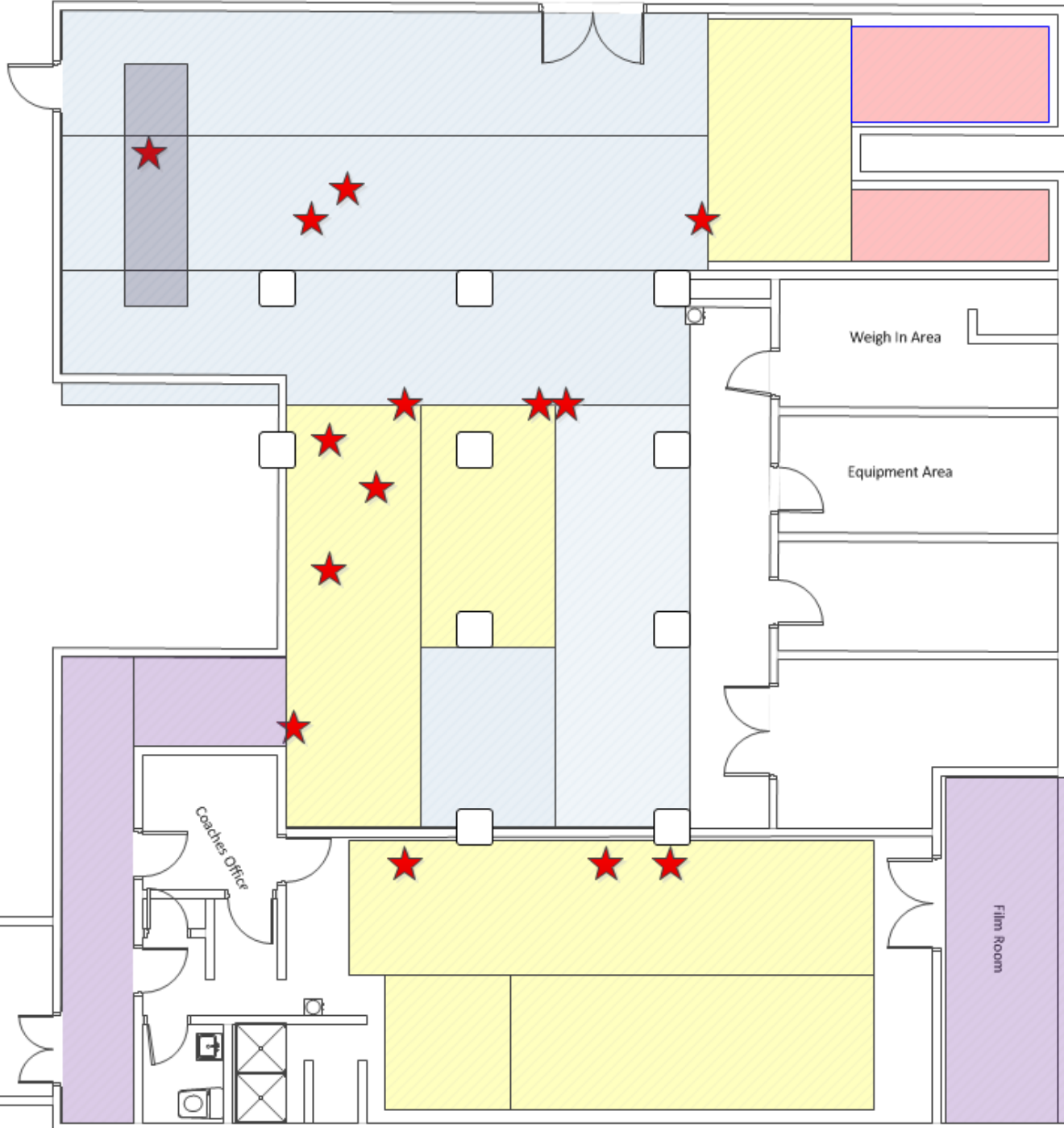
Good Mat

★ Mat Damage

ARTWORK ZONE

Up →

← Up



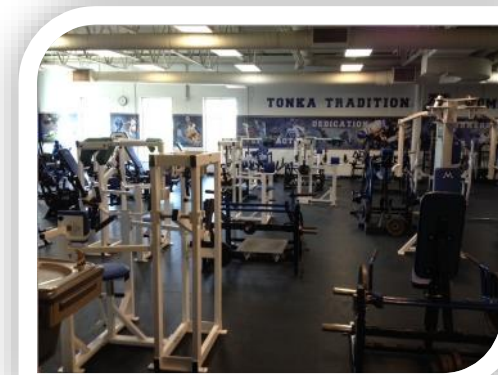
Room

2018 Legacy Wall Proposal

Legacy Wall



Emblem



MINNETONKA WRESTLING



Wall Graphics

4' x 20' vinyl-background wall graphics



Mounted Logo

Mounted Clear Acrylic Logo w/ decorative aluminum standoff
24" wide logo 1/4 acrylic

2018 Summary

Full Renovation Cost:

- **Mats, Walls, Pads, Springboard Floor - >\$60k**

Expense Proposal

- Legacy Wall - \$2700

Earmarked Funds

- Use Funding from Golf Tourney
- \$3500 + Tax Return of \$720

Future Considerations

- Consider Loan Service
- Phase Wall Artwork
- Build Momentum for Mats
- Improve Alumni Connection With Room Project

Special Events

-Angie Schumacher

2018 Special Events Planning

Continuing the vision from 2016

What went well.....

- Tonka Wave Participation at 2-Duals
- Alumni Email List Created

....and What Didn't

- Alumni Night not well attended
- No Border Battle between MME and MMW
- Other Typical Traditions not Done (free ticket night, parent night)
- State Fan Bus cancelled due to poor registration.

2018 Plans

- Identify Special Event Coordinator
- Alumni Night over Winter Break (1/4)
- Still no Border Battle
- Request budget for activities.

Alumni Night

- Combine with free ticket night
- Recruit Tonka Wave and Middle Schools to help
- Add drawing for bring a friend
- Have prizes (Big Hands, window clings, glow necklaces, trinkets, etc.)
- Have spotlight for Alumni introductions and bio
- Coordinate with Announcer
- Silent Auction and Dinner

Tonka Wave

- 1/11/2018 – Edina
- 1/18/2018 - @ Wayzata
- 1/25/2018 – Chaska/Chan
- Any ideas on making this special?

Other Ideas

- Could “bring a friend” be part of the whole home schedule?
- How can we improve Fan Bus for State attendance?

Budget Request:

- **\$300**

Fan Apparel

-Rich Barrett

2018 Fan Apparel Planning

Continuing the vision from 2016

What went well.....

- Cost Neutral
- Quick Turn
- Supplier did not hold us to minimums
- 27 unique items available
- Made \$379 vs budgeted - \$1680 loss

....and What Didn't

- Fit wasn't good for parents
- No zippered items
- Names not on apparel

Orders Due:

- **11/22/2017**

2018 Plans

- Multiple suppliers this year
- Offer zip-up jacket, Bag, Polo, T-Shirt, coffee cup, sweatshirt, among others.
- Renee Agan to collect payment and forms

501c3

-Rich Barrett

Tonka Wrestling Booster Club Inc.

Continuing the vision from 2016

Tonka Wrestling Booster Club Inc. Overview

Parent Organization - Membership

- All Minnetonka Public School Parents
- Teachers
- **Principal and Assistant Principals***

* Non-voting members



Executive Board - Membership

- President, VP, Secretary, Treasurer
- Additional members as appointed by the Executive Board
- 1 year terms, can serve 2 consecutive terms
- Vacancies can be filled by vote from the remaining Exec Board

Parent Organization

- Meets 1 time per year (March)
 - Quorum is 10 members present
 - Can meet additional times at the written request of 20 members
- Main Duties
 - Elects Executive board members (Pr, VP, Sec, Tr)
 - Approves the budget in March
 - Can amend the Bylaws, usually a 30 day notice for changes
- All members can volunteer and participate on committees

Executive Board

- Meets quarterly, or as needed
 - Meetings are not necessarily open to all Organization members
 - Quorum is 3 members present, President only votes in the case of a tie
- Main Duties
 - Conducts organization business
 - Creates committees for organization activities
 - Develops and presents the budget for approval in March
 - Should present a financial report at the annual membership meeting
- Other notes
 - Should publish minutes of Exec meetings
 - Checks/ payments over \$250 should be signed by 2 officers, include this note on check blanks. Signature responsibility can be assigned by the Exec board

Discussion

Tonka Wrestling