

White Bear Lake Hockey Association  
Monthly Gambling Membership Meeting  
(Open to All Membership)  
October 18, 2017

1. The following members were present: Sarah Smith, Kevin McFarlane, Scott Ide, Chris Olson, Terri Dresen, Chad Marguardt, Chris Gist, Heide, Geir, Joel Cessna, Jessica Goeltl, Chris LeClair, Harleigh Brown, Lorrar Rolfer
2. Meeting called to order at 7:00 by Kevin McFarlane
3. Scott Ide approved September's gambling minutes. Heide Geir seconded. Motion carried.

**8/17 Monthly statistics**

Pull-tab sales were up \$104,247 from July	Net Profit	\$197,883
Paddlewheel Sales were up \$1750 from July	Net Profit	\$4496
Bingo Sales were up \$9066 from July	Net Profit	\$7540
Tipboard Sales were up \$450 from July	Net Profit	\$550
E-Gaming Sales were down \$6517 from July	Net Profit	\$29,174
	Total	\$232,179

Payout Percentage: 83%

Balance as of today: \$427,875

Allowable Expenses (November 2017)

- Routine

Lawful Purpose Expenditures (November 2017)

- Routine (City of WBL taxes)
- Routine (City of Vadnais Heights taxes)
- Routine (City of Maplewood taxes)

**3<sup>rd</sup> Annual Calendar Raffle**

As of 10/15/17 these are the numbers that have been collected through the online registration:

Buying calendars – 329 2034 calendars = \$50,850

Opted out – 97 \$12,125 thins money should be in the general acct now

Jr Gold – 45 \*not all registered yet\* 270 calendars = \$6750

Clinic – 125 0

4000 Raffle Calendars have been ordered. That gives us about 1500 to sell through team sales, pull tab booth/employee sales and family sales.

This year's expenses not directly related to the Calendar Raffle (same as last two years) money not paid out of profits from the raffle. Paid from general or gambling account.

Award prizes (1<sup>st</sup> \$1000, 2<sup>nd</sup> \$300 and 3<sup>rd</sup> place \$200) – team sales (general account)

Award prize (1<sup>st</sup> place \$500) – family sales (general account)

Award prizes (1<sup>st</sup> place \$500, 2<sup>nd</sup> \$300 and 3<sup>rd</sup> place \$200) – employees (general account)

\$5 reimbursement for additional calendars sold – teams (general account)

\$5 reimbursement for additional calendars sold – pull tab booth sales (gambling account)

Gambling Managers Bonus – (gambling account)

Last years sales = 2772 calendars = \$69,300

Buyout payments = \$14,450

\*Need to sell at least 800 more this year to increase sales from last year\*

### **Important Dates**

Calendars will be dispersed to teams by November 15<sup>th</sup>

Ticket stub turn in deadline is December 27<sup>th</sup>

Drawing for winners – Friday, December 29<sup>th</sup> at The Village Sports Bar

Checks sent to winners – by Friday, January 5<sup>th</sup>

Next week I will begin to reach out to the team managers regarding the sales of collecting checks and handing out the raffle calendars to teams. It will be handled as we did last year with me sending an email with the amount due based on the players registration per team. The team manager will write ONE check and collect payment from the families. I'll hold checks until the second week of December to give them time collect checks from families.

### **Additional Team Sales**

\*Teams/families can request additional calendars to sell. We will send an email to let them know how to do this (it will be the same as last year). Teams/families will request additional calendars and I'll leave them for them to pick up at Saks Sports Bar. They will need to give us a check/cash before they take the calendars.

\*I'll set up a schedule for teams to sell the calendars at our pull tab locations and send team managers this information and they can schedule times through me.

\*This information will also be posted on the website

### **Donations**

Benefits ALL prizes were donated. WBL Hockey conducted/oversaw charitable gambling

1. Cole Letourneau Benefit at the Village Sports Bar – money raised through raffle ticket sales, merchandise raffles and gift card raffles totaled \$7340. Check was written to Cole Letourneau.
2. ALS Benefit at Doc's Landing. Raffle ticket sales and gift card raffles totaled \$580. Check written to Mollner Benefit.

### **Season Kickoff Party/Big Bingo Party**

The party was a success. Everyone had a great time. We had about 130 people in attendance and a WBL Hockey Association Alumni won the 55" TV.

### **Motion**

The Village Inn Sports Bar put up all new boards for their outdoor rink and would like for the WBLAHA to donate towards the rink. We use it for our Winter Blast and we can use it any other time we'd like, we need to just simply sign up.

Chris Olson motioned gambling to give \$4000.00 to the general fund to donate the to the Village Inn Sports Bar to be used towards the new rink. Joel Cessna seconded. Motioned Carried.

### **Adjournment**

Scott Ide motioned to adjourn meeting. Joel Cessna seconded. Motion carried. Meeting adjourned at 7:15 pm

White Bear Lake Area Hockey Association  
Monthly Board Meeting  
(Open to All Membership)  
October 18, 2017

1. The following members were present: Sarah Smith, Kevin McFarlane, Scott Ide, Chris Olson, Terri Dresen, Chad Marguardt, Chris Gist, Heide, Geir, Joel Cessna, Jessica Goeltl, Chris LeClair, Harleigh Brown, Lorrar Rolfer
2. Meeting called to order at 7:15 by Kevin McFarlane
3. Approval of agenda: Scott Ide motioned to approve the agenda. Heide Geir seconded. Motion carried. Scott Ide approved September's meeting minutes. Heide Geir seconded. Motion Carried.

Open Forum: Lorrar Rolfer is hoping to open the WBSC concession on the 29<sup>th</sup> and the Hipp shortly after that.

4. Treasurer's Report: Heide Geir
  - Paid all coaches for fall camp and Jr. Gold camp
  - Handed out profit and loss
  - General: \$62119.0
  - Rink Improvement Fund: \$53842.00
  - Rob Sund: \$10329.00 and also have a folder full of application
  - Savings: 34915.00
5. Vice President of Business Operations report: Rob Thilmany
  - Swap meet went well, the line was out the door and kids seemed excited
  - Thank you to Will Anderson and UNRL for covering the cost of the practice jerseys!
6. Vice President of Hockey Report: Chris Gist
  - Attended 35-40 hours of tryouts. They seemed to go well.
  - We did a good job as an associations and tryouts seemed very fair
7. President's Report: Kevin McFarlane
  - Been helping out with tryouts
  - Working on a few things with the rink. Will be sitting down with the city and the engineers next week for another meeting.
  - Still looking for BIG sponsors for the rink
  - Reaching out to Hinckley and Mystic Lake about sponsoring

D2 Representative: Chris LeClair

- Pee wee and Bantam D2 meeting going on as we speak
8. Boys Hockey Director report- Joel Cessna
    - Tryouts went well
  9. Girls Hockey Director report- Sarah Smith
    - Motioned to approve Brian Griffin and Liz Edwards as U10B head coaches. Heide Geir seconded. Motion carried.
  10. Player Development Report- Scott Ide – Player Development
    - STP wrapped up on Sunday
    - Working with Chad on ice for Fall Warm Up
    - Intelligym is up and running
  11. Coordinators Report – Brian Griffin (*report given VIA email*)
    - Mite registration currently at 198 and clinic is 139 as of 10/16
    - Trimmed team numbers from 16 to 14: 2 – M4, 3 – M3, 5 – M2 and 4 – M1
    - Confirmed Winter Blast dates with the Village Inn: January 13/14 – Mite 3 and 4, January 20/21 – Mite 2 and January 27/28 – Mite 1. Have also been receiving inquiries on registration for the event
    - Held Mite/Clinic/8U parent meeting. Very good attendance
    - Received summer fund raising check from the Ski Otters (\$2500.00)
  12. Junior Gold Coordinator – Tim Fletcher
    - Not present
  13. Old Business
    - None
  14. New Business: Emily St. Marten sent out an email regarding Moose Tournament updates. Emailing other associations throughout the state to try and fill slots that are still open. Has met with Chad and hammered out most of the ice times. Brackets and games times are next on the agenda. Will also be reaching out to our coaches for their wants as well.
  15. Meeting Adjournment

Scott Ide motioned to adjourn meeting. Joel Cessna seconded. Motion carried

Meeting adjourned at 7:50 pm