

White Bear Lake Hockey Association  
Monthly Gambling Membership Meeting  
(Open to All Membership)  
March 21, 2018

1. The following members were present: : Kevin McFarlane, Rob Thilmany, Chad Marquardt, Tim Fletcher, Jessica Goeltl, Scott Ide, Brian Griffin, Sarah Smith, Heide Geir, Lorray Rolfer, Steve Rolfer, Emily St. Marten, Terri Dressen, Chris LeClair, Chris Gist, Chris Olson, Joel Cessna
2. Meeting called to order at 7:00 by Kevin McFarlane
3. Heide Geir approved February's gambling minutes. Brian Griffin seconded. Motion carried.

**1/18 Monthly statistics**

Pull-tab sales were down \$104,842 fr December	Net Profit	\$192,238
Paddlewheel Sales were down \$12,325 fr December	Net Profit	\$5,376
Bingo Sales were up \$8312 from December	Net Profit	\$13,042
E-Gaming Sales were down \$72,855 fr December	Net Profit	\$38,608
	Total	\$251,082

Payout Percentage: 83%  
Balance as of today: \$387,000

Allowable Expenses (April 2018)

- Routine

Lawful Purpose Expenditures (April 2018)

- Routine (City of WBL taxes)
- Routine (City of Vadnais Heights taxes)
- Routine (City of Maplewood taxes)

**Lawful Purpose Expenditures**

Motion to donate \$40,000 to the VHSC in the form of an ice bill to meet the City of Vadnais Heights City ordinance and requirements. This donation will bring our balance to \$200,000 in charitable gambling donations for the fiscal year. Heide Geir seconded. Motion passed.

Note: Gambling paid \$10,525 to the IRD for the 99T exempt Org Business income tax and \$6242 to the Minnesota Department of Revenue for the 990T. Bringing our current account balance to \$330,000

1. We don't want to get too low in our account. We are paying around \$100,000 a month in taxes to the MN Department of Revenue.
2. We need to expand or increase sales for calendar raffle in order to generate enough income to keep the business running and to pay the City of WBL for the updated rink (\$250,000 to \$300,000 a year)

### **Vadnais Heights Open skate for the Brandt Girls**

Vadnais Heights Expo asked if WBL hockey would be the presenting sponsor for the Brandt Girls open skate. They have the ice booked. It's 11am to Noon. Cost would be \$500 and they would put the WBL Hockey Logo on everything. Chris Olson motioned to donate \$500.00 for this event. Kevin McFarlane seconded. Motion passed.

### **Adjournment**

Chris Gist motioned to adjourn meeting. Joel Cessna seconded. Motion carried. Meeting adjourned at 7:09 pm.

White Bear Lake Area Hockey Association  
Monthly Board Meeting  
(Open to All Membership)  
March 21, 2018

1. The following members were present: Kevin McFarlane, Rob Thilmany, Chad Marquardt, Tim Fletcher, Jessica Goeltl, Scott Ide, Brian Griffin, Sarah Smith, Heide Geir, Lorry Rolfer, Steve Rolfer, Emily St. Marten, Terri Dressen, Chris LeClair, Chris Gist, Chris Olson, Joel Cessna
2. Meeting called to order at 7:09 Kevin McFarlane
3. Approval of agenda: Scott Ide motioned to approve the agenda. Brian Griffin seconded. Motion carried. Scott Ide approved February's meeting minutes. Brian Griffin seconded. Motion Carried.

Open Forum: Lorry Rolfer stated that there were approx. 80-84 people that didn't complete their DIBS hours. She wants to know how to go about getting money from them. Heide will invoice each of them \$125.00 for the hours they didn't complete and if they don't pay the invoice, they will be unable to register their child for the upcoming season. Lorry and the board spoke at length about forming a committee to figure out how to get these volunteer hours done. Lorry has checked with many other associations and they do upwards of 30+ hours and pay a \$600.00 deposit per player.

Emily St. Marten said that Junior Gold and girls didn't make any money for their tournaments and the other levels broke even this past season. Maybe we need to look into making our tournaments bigger and offer more games. Maybe do round robins, those styles of tournaments are the most lucrative. Maybe we will look into raising the price of tournaments this year as well, due to the ref fees.

Chad Marquardt met with Ramsey County a few weeks ago about our association taking over all or a large portion of WB County Arena. They would like a lease signed with a commitment for "X" amount of hours and so many years. Would also like to have more solo ice for teams for the upcoming season.

4. Treasurer's Report: Heide Geir
  - Have the check ready to pay taxes for 2017
  - \$112,885.62 General Fund
  - \$34,920.18 Savings
  - \$127,737.00 Rink Improvement Fund
  - \$4929.00 Rob Sund Fund

- Received for check for \$500.00 for the rink improvement.
5. Vice President of Business Operations report: Rob Thilmany
    - Sean and Nikki Edstrom have stepped up to be jersey coordinators
    - Emailing all teams this week to get jerseys turned in
    - We will look at all jerseys after they are turned in to see what shape they are in and if they need to be replaced.
    - No plans to have the golf tournament this season
    - Working on replacing the jerseys for the seniors
  6. Vice President of Hockey Report: Chris Gist
    - Will be holding the second annual mite summer fundraiser in July at Cabin 61. All money raised will go towards the mite program. Will be looking for help as we get closer and would also like U8's to be involved.
    - The Stadium would like for our association to utilize their ice more. The ice is very well maintained and there is NO charge. Can be used 7 days a week, but request that parents don't just drop their children off and leave.
  7. President's Report: Kevin McFarlane
    - JGA took 3<sup>rd</sup> place in State! Way to go boys!!
    - Bruce needs us at the rink this weekend (all day Saturday and Sunday) to empty out the arena. We will be throwing away the old trophy cases. All trophies can be stored in the girl's locker room for the time being.
    - Bleachers have been completely removed from the arena.
    - Still working on large donors, but will take time. We really need to make a big push for donations. We owe \$500,000.00 to the city by April 2<sup>nd</sup>.
    - May 9<sup>th</sup>, 2018 is our annual meeting

D2 Representative: Chris LeClair

- Playoffs went well and all volunteers showed up for their shifts. WB ended up covering other associations hours....as usual.
- We will not be paying the Mite fee to D2. It was never talked about or agreed upon during any D2 meeting. Kevin or Heide will notify Bill Headrick (D2 treasurer) that our Mite teams are not paying this fee.
- D2 will be sending a check to WBLAHA for \$200.00 for the AA Bantams making it to regions and another check for \$200.00 for the B1 Pee wee black team making it to regions.
- If a coach gets in trouble with refs and is removed from a game, we as a board need to take further actions and the coach needs to be suspended. It occurred too many times this past season.

8. Boys Hockey Director report- Joel Cessna (via email)
  - Coach surveys have been sent out
  - Coaching applications will be due mid May. This info will be put on the WBLAHA website
  - We now level coordinators that will be at the rink during tryouts and will be the first point of contact when issues arise at each level. Mike Smith is the bantam level coordinator. John Uremovich is the peewee level coordinator and Brett Olson is the squirt level coordinator.
  - We might have an issue with goalies at the Junior Gold level for the upcoming season. Looks like we will have 11 goalies, but have room for 6.
  - Numbers for squirts and peewees should be about the same, bantams might go down.
  - Would like to have a coaches meeting around the second week in April
  
9. Girls Hockey Director report- Sarah Smith
  - Met with High School and we will not be having a U15 team this season. All those girls will be going right to the High School team due to numbers being so low.
  - Will have 3 teams at U12, 3 teams at U10 and 3-4 teams at U8.
  - Have sent in the applications for the Manitou Days Parade on June 15<sup>th</sup>. Need someone for the boy's side to step up and get volunteers to help with the parade.
  
10. Player Development Report- Scott Ide – Player Development
  - No STP due to lack of ice
  - Will be sending out a email blast about roller hockey
  
11. Coordinators Report – Brian Griffin
  - Winterblast brought in about \$7000.00 profit for the 3 weekends
  - Working on the Mite Jamboree
  
12. Junior Gold Coordinator – Tim Fletcher
  - Need a date for the girl's banquet so that the bears will be done on time.
  - Need to return the Junior Gold tryout jerseys
  - We have recently lost 2 WB Jr. Gold players. Looking into possibly renaming the Jr. Gold Alumni game to the Bloom/Sarne Alumni game.
  
13. Old Business

None

14. New Business: None

15. Meeting Adjournment

Joel Cessna motioned to adjourn meeting. Scott Ide seconded. Motion carried

Meeting adjourned at 9:13 pm