

ISWA Monthly Meeting

December 8, 2019

Call to Order: Meeting called meeting to order at 12:09 pm

Attendance:

Board Members:

Onsite: Pat Culp, Tina Fouts, Jim Tonte, Ben Nicely, Jeff Strueder, Jason DeLois, Jason Miller, Ryan Parrish, Jennifer Pierson, Linda Robinson, Danny Struck, Jean Whetstone, Bart Welch

Teleconference: No one joined call

Staff: Tina Tonte, JD Minch

Guest: Josh Curry, Avon

Secretary: Tina Fouts

- Presented November minutes, which were sent in advance by the office, to review and provide updates
- Jason Miller made a motion to accept the minutes
- Ryan Parrish seconded the motion
- No discussions
- Motion passed unanimously

Treasurer: Jeff Strueder

- Audit/review – accountant hopes to have it completed by the end of the year.
- Insurance – has received quotes. Asked if anyone on the board has someone with experience who could look over quotes to provide recommendations. Linda Robinson will have her husband look them over.
- Reported that there has not been much financial activity, money is coming in for sanctions and athlete registrations at this time of year.
- Will email report to office
- Elementary Duals has brought in a bit more this year due to adding more teams.
- Expenses paid so far this year
 - Insurance - \$5,000 budgeted per year
 - Awaiting completion of audit/review
 - Paid for officials for pre-season nationals
- Has been categorizing more into meetings (mileage, food, etc.)
 - Mileage will be more this year do to items we are revamping
- New lease was proposed and office rent is scheduled to increase by 4% to \$1,300 per month.
- Made a motion to accept the increase and sign the lease
- Jason Miller seconded the motion
- Motion passed unanimously
- Tina Tonte stated that for budgeting purposes, we need to keep in mind that the lease increases around 4% each year
- Reported on the purchasing of 3 CD's (transaction previously approved by the board) for investment income
 - Purchased from Financial Center Credit Union – 9 mo./13 mo./37 mo. CD's.
 - Rates are just under a percent for 9 mo.; 2.13 for 13 mo. and 1.98% for 37 mo.

- Linda Robinson is still working on mutual funds for another \$40,000.
- She had a meeting on Friday with Chase and is waiting on information from Walker Hughes (met with them before the holiday).
- She will send Jeff Strueder the information when she gets obtains more.
- Came back to report, due to technical difficulties, now able to bring up the report on screen.
- Ben Nicely made a motion to accept treasurer's report
- Linda Robinson seconded the motion
- Motion passed unanimously

Old Business

14U Duals

- Pat Culp reported that we are continuing to work on it.
- Shirts for 14U and Central Regionals were received.

Freestyle Qualifiers

- Pat Culp Jimmy Tone, Ryan Parrish, and Brady Eppert are to be getting together on this.
- Jimmy Tonte, Brady Eppert and Ryan Parrish were going to narrow it down.

Section Meetings

- Pat Culp reported that these are pretty much completed.
- Mark Stevenson's section has not yet been scheduled.
- Jennifer Pierson reported there was a small turnout, but great minds.
 - Ran through a couple ideas.
 - Delved into marketing thoughts for the ISWA.
 - Prior meetings didn't know we did certain things.
 - Social Media – Ryan thought about monthly podcast or webcast, promoting ideas of substance, people, ask questions, coaches' corner.
 - Basically, worked on coming up with a series of topics
- Section 1 wants more assistance with flyers, etc.
 - They are having trouble with getting middle schools onboard.
 - Would like ISWA assistance in getting wrestling handouts into the schools (ideas). They need better communications.
 - Jennifer Pierson talked about working with high school coaches communicating with the middle school coaches. Maybe run some sort of campaign geared toward middle school programs.
 - Danny Struck stated it baffles him that there are clubs that are separate from the high school coaches. Athletic director's job is to help the coach build the program. Feels we need more high school coaches involved. Maybe we find a way to make middle school wrestling more exciting.
 - Timing throughout the state is different for middle school wrestling.
 - Jennifer Pierson talked about alumni night for high school kids to come back. This might make it more appealing.
 - Discussions about a way to have a middle school focus.
 - Ben Nicely wondered if the coaches' association could become involved
 - Jason DeLois suggested getting a flyer to each coach that is part of the association, would be an opportunity to reach our market.
 - Danny Struck wondered about suggesting every section to push for holding a regional tournament.
 - Pat Culp asked Jennifer Pierson and Danny Struck to work together to come up with something to help with bringing middle school wrestling teams in.

Annual Meeting

- Pat Culp reported that section meetings participants are having a hard time coming to the annual meeting just to bid tournaments. They have said they are Ok with the dates because they can add to their charter. They are asking for a little more meat into the meetings
- Would like to add seminar or something similar
- Danny Struck would have a big part in this.
- They have said they would like this, as long as we are finished by 2. Could do breakout sessions for coaches, Trackwrestling, Jason DeLois could do something for women.
- They are craving information from ISWA.
- Office staff could show how to sanction, add members to the clubs, etc.
- Triple Crown winners – wanted to entertain the kids while they go to sessions. Maybe bring someone in to host a clinic, open mat, something like that.
- They love the idea that we are asking what we can do for them.
- Eventually we might want to put 2-3 people together to plan something for them.
- They want to improve raffle items. Maybe we can have equipment director keep track of vendors who can then send out an email to ask for donations.
- Talked about the possibility of using our USA athlete to do a clinic at the annual meeting.

Conference Calling

- Bart Welch stated the speakers that were discussed \$600 each for good ones.
- We can start with 2 (recommended) to and add more later, if needed.
- The speakers can be set on tables or hang from ceiling.
- Would connect to laptop for team conferencing, having a dedicated machine for call and connect through USB.
- Anyone on remote can pull up teleconference call.
- If we use cameras we can set up at the end of the room.
- Microsoft - \$55, Logitech - \$80 for cameras.
- Only need cabling.
- \$600 for 65-inch 4k TV for the wall.
- Jason miller made motion that we move forward with our conference call options,
- Linda Robinson seconded the motion.
- Motion is for 2 speakers with option to add, if needed. Camera (basic) and TV monitor and mount.
- Motion approved unanimously.

Directors' Resource Page

- Tina Tonte provided a tour of the website Directors' resource page, showing those in attendance, what is available to them and how to locate.

Elementary Duals

- Ryan Parrish reported we have 34 teams (both divisions are full).
- Will be a 7-round day.
- Large teams will 6 rounds with 1 bye. (20 teams). Will wrestle to 6th for placement.
- Will need more board help due to increase in teams. Need as many board members as possible.
 - Keeping fans in the stands and coaches on the mats.
- Has ordered Neil Sego award for that elementary duals. Will come up with a process for selecting the athlete.
- Middle School Duals – have a lot of athletes trying to register early. Thinks this will fill up as quickly as elementary duals.
- Needs a crew Saturday for elementary duals set up (1/4/20).

- Wants to have everything but the clocks set up on Saturday
- 6:30 am on Sunday to set up clocks.
- Wants to look at how to handle if we don't fill small teams and we have 2 on the wait list, what do we want to do?

Safe Sport

- Information provided regarding SafeSport, from Steve Pugliese. Pat Culp stated that a copy would be provided to all in attendance.

Committee Reporting

Coaches' Council

- Pat Culp reported there will be main people on this committee with possible smaller groups, and Danny Struck will come up with what will be reported each week and bring the appropriate coaches into the call.
- Working with Jimmy Tonte to work through the conference call.

Disciplinary Committee

- Nothing reported.

Scholarship committee

- Nothing reported.

Tournament Committee

- Finalized 2020 National Trip Flyer with final location for 16U being announced at Loves Park, IL.
- Contacted Nicole Moss about ISWA events
- Contracts out for all ISWA hosted events. None back yet, but should be soon.
- Nicole Moss is also aware of 14U, Central Regionals and Middle School state.
- Responses from Avon, Franklin and Warren Central that the contracts were received.
- Will reach out to Carmel.
- There have been some questions on the changes in process.
- Will work with them to answer the question.
- Josh Curry reported that Avon's board had concerns that they are losing money.
- They ran last years' numbers and it came to \$2,200 less this year than they have been making.
- There is no minimum clause as far as not losing money.
- Also brought up the fact that Freestyle and Greco were brought together back in around 2013, he said that Israel Blevins said that when they came together, they were making \$14,000 at that time and Avon told them that they were not needing more money and they were making enough money at that time.
- Ben Nicely talked about the numbers shrinking for Freestyle but they are getting paid for entry into each tournament.
- Avon is also getting paid for mat fees for both days. Pat Culp said we are going to 14 mats this year.
- There were 1335 athletes that completed last year. Both styles increased in numbers.
- Ben was asked to explain where the numbers came from. He provided the method of determining the payment to the host school.
- Jeff Strueder talked about the inconsistency of payments per tournaments in the past.
- Jennifer Pierson discussed that the facility cost is the same no matter how many attend, in Avon's defense.
- Pat Culp asked that we, as an executive committee, talk about this topic.

- Jeff Strueder asked about a possible safety net in place for clubs.
- Josh Curry will send last 3 years of expenses to Ben Nicely for review.

Women's Advisory Council

- Jason DeLois didn't have a meeting this past month.
- Working on a schedule for meetings, possibly bi-monthly.
- Reported members are Jim Tonte, Jennifer Pierson, Darby Nicely, Todd Crull (Northeastern Knights), Jason DeLois.
- Talked about scholastic and club level wrestling.
- Feels they have to be involved in all of it and to increase the numbers.
- Will talk about upcoming state and other tournaments.
- Might think about a different venue for girls' state, will take poll to see what the interest is.
- JD Minch asked if there have been any thoughts on taking girls out of Folkstyle since they wrestle Freestyle in college.
- Another state did this and it didn't go over very well.

Gear Committee

- No report but Jason DeLois said they are in design stage. Rudis has been chosen as the vendor.

New Business

Local Tournaments

- Situation with local elementary duals was discussed.
- Host club stated they only wanted club members on that club on the team that was competing.
- Tournament committee decided we will not become involved, but the local tournaments will be responsible to manage their rules and the rules should be included on the flyer.
- JD Minch stated we had discussed in the past that local tournaments will be responsible for their rules.
- Ben Nicely will draft a letter and send to the complainant

Consultant & Staff Reports

- **Law & Legislation – Steve Pugliese**
 - Not present, no report (Documentation provided to Chair)
- **Sports Medicine – Nicole Moss**
 - Not present – no report
- **Technology – Chris Pruitt**
 - Not present – no report
- **Membership Staff – JD Minch**
 - Membership Report
 - 5,426 athletes, up 11% (39% new athletes)
 - 880 wrestling leaders, up 7% (10% new leaders)
 - 159 clubs chartered, down 1% (13% new clubs)
 - 108 sanctions paid for, up 9%
 - Certified coaches
 - Gold – 1
 - Silver – 4

- Bronze – 235
- Copper – 452
- **Director of Services - Staff – Tina Tonte**
 - Charters and sanctions coming in steady.
 - There seems to be a missing link with our members about sanctioning their events. The think their event should be on the website if they bid at annual.
 - Elementary duals registration went well.
 - Middle School registration form has been completed but isn't open yet.
 - Is on the website for 2020; registration opens January 7th.
 - Reminded everyone of the big change coming for 17&18-year-old wrestlers who will have to complete SafeSport when doing their membership registration (renewal).
 - JD Minch stated that Danny Struck was letting Jake O'Neill know to send something out to coaches.
 - Copper and Bronze clinics will all be online.
 - Letters going out next week for Hurtle award.
 - Scholarship information will be all online and will be sent electronically.
 - In discussions for wrestling gifts, has been in communication with Nancy, working with Marines, maybe socks.
 - Will need a decision by January so she can order an alternative if needed.
 - January 1st is the deadline for t-shirt sponsors for shirts and website. Sponsorship is \$300 per event of \$550 for 2 events sponsorship.
 - JD Minch stated that in the November newsletter it was stated that 17-18-year olds have to do SafeSport and Copper and Bronze coaches' certifications will be done online.

Directors Reports

Vice Chair– Administration – Ben Nicely

- Has worked with tournament committee to work on bids and policies and procedures for tournament bidding, punishment for violations, hospitality for central regionals.
- Contracts for major events and walk throughs of 14U possible venues.
- **Tournament Director – Roby Webster**
 - Not present.
 - Was reported via email that Roby has worked on compiling a list of clubs who need infraction letters
 - Worked with Ben Nicely on contacting medical and hosts for events to sign pay contracts.
- **Tournament Staff Director – Vacant**
- **Hospitality Director – Linda Robinson**
 - Will be reaching out this week to food guys about availability for elementary duals and she now knows the mat numbers that will help. We will be ready.
 - Pat Culp said to increase mats to 14 for Avon in her manual.
 - This morning, asked Jennifer Pierson if she had a young man that she can use, will pay, to be designated to unloading and loading, getting ices, etc. for each tournament.
- **Pairing Officials Developmental Director – Vacant**

- **Indiana Representative to National Pairings – Jean Whetstone**
 - Wrestling is in full swing.
 - Setting up and working tournaments.
- **Equipment Director – David Boone**
 - Not present – No Report.
 - Reported earlier by Jason DeLois
- **Mat Officials Developmental Director – Mark Mundy**
 - Not Present.
 - Report via email Continued work with recruiting new officials
- **Folkstyle Referees Developmental Director – Bart Welch**
 - Working on officials for elementary duals, getting more officials. 16 mats this year.
 - Also looked into putting events on a map and stated that it is extremely easy to do. If we have in excel, name and address of tournament, we can load each day as a group, they can see what is on a specific day.
 - Will look into the description and put a link to take them to the event. He will see what additional information he can put with the pin drop.
 - Pat Culp would like to know who is doing Trackwrestling for each tournament so she can disseminate information to them if need be.
 - Pat Culp asked about Middle School Duals – Indy Nationals is at the same time. He doesn't feel it will be too bad, as far as covering with referees.
 - Jason Miller asked if we should provide an incentive.
 - Maybe need to get word out before they commit to Indy Nationals.
- **Section 1 – Mark Galka**
 - Not Present.
 - Reported submitted via email.
 - Section 1 meeting was held at Elite Athletic Club held November 20th.
 - We had 7 club presidents present and we had a very informative discussion with chairperson Pat Culp.
 - I would like to thank her for traveling so far to the region for this discussion. They truly appreciated the time spent with us.
 - Will send full report to the office.
- **Section 2– Mary Friedt**
 - Not Present.
 - Report submitted via email.
 - Has been receiving updates from JD Minch about club renewals, new clubs, and the slackers.
 - Will encourage last group to get it together.
 - Will stress to clubs to get athletes cards purchased and getting all paperwork in right away, as well as assisting with each other's tournaments
 - Will also remind all clubs that IHSWCA Team State is at the Ft. Wayne Coliseum on January 4th
- **Section 3 – Jennifer Pierson**
 - Working with those clubs that have not yet sanctioned to get them done.
 - Has 44 clubs sanctioned, including a couple of new ones
 - Has reached out to the new clubs

- Had section meeting. Will be sending the report out this week for the meeting.
 - Continue to work with everyone to sanction and answer questions.
- **Section 4– Mark Stevenson**
 - Not present. No Report
- **Section 5 – Michelle Kaster**
 - Needs communication about what happened at Franklin local tournament (regarding complaint)
- **Vice Chair – Jim Tonte – Programs**
 - **State Coaches Director – Danny Struck**
 - RTC - sent another email to those who have applied to host, asking them to share responsibilities with other clubs that have offered to host.
 - Trying to get kids to cross clubs with training.
 - Trying to get Board of Directors members to look at their job descriptions again.
 - Has been working on the same with USA Wrestling.
 - Has 28 states job descriptions that are doing the same job.
 - Has been working with the sports psychologist who is coming to the state finals to hold meeting with parents, on how to talk with kids.
 - He will have a booth at each state tournament.
 - Pat Culp said that she can email information out to clubs and athletes, to give them more detail once everything is figured out.
 - Coaches pool keeps growing.
 - Has one date locked in for Freestyle/Greco for guest athlete, but will not know athlete until later
 - Tomorrow night conference call for coaches' council.
 - **Cadet Director –Jake O'Neill**
 - Not Present.
 - Report submitted via email.
 - Coordinated with 16U Duals Team Leader, Corey Graham, and Coach's Director, Danny Struck, to name the coaching staff for duals.
 - Screening, background checks, SafeSport certification, and Coaching credentials have to be confirmed, but Galan Early, Isaac Ray and Brandon Wright have been selected as the staff.
 - Discussions with Junior Director, Brady Eppert, and Team Leader director, Thomas Pompei, to narrow Fargo camp dates down to two dates, 6/26-6/28 or 7/10-7/12. Discussions led to a decision to narrow the venue down to two schools, Marian University or Indiana Tech.
 - Set date for 16U/Junior Duals camp 6/4 & T6/5 with options for venues being University of Indianapolis and Marion University.
 - Finalized gear vendor for our national teams with the gear committee as Rudis.
 - **Junior Director –Brady Eppert**
 - Not present. Reported by Jake O'Neill and via email
 - Working to nail down Junior Duals coaches
 - Fargo camp dates narrowed down to two different weekends. Trying to figure which works best

- Have two potential locations for Fargo camp and Duals camp. They are Marian and IN Tech.
- Hopefully by the next meeting these will be nailed down.
- **Olympic Styles Development Director**
 - Not Present – no report.
- **Kid's Director – Jason Miller**
 - Kids Nationals Trip, had a call from Walt Gray asking about registration date.
 - Facebook and ISWA site information is to just start getting interest. We need to decide when the registration date will be for Team Indiana. We need to communicate the date.
 - Walt Gray is working on selecting coaches that he would like to work with.
 - Jimmy Tonte recommended meeting by phone with coaches' council call for youth trip.
 - Pat Culp and he discussed whether you needed to go to Central Regionals or State to qualify for the trip and they do.
 - We will probably do some waivers for legitimate reasons.
 - Discussions around seeding criteria, Pat Culp asked Jason Miller to look into it further for possibly including on the flyer.
 - Wrestle offs at Indian Creek for Heartland Duals. Will need hospitality. March 1st. Tina Fouts will go to take payments.
- **Folkstyle Developmental Director – Ryan Parrish**
 - Reported earlier in the meeting
- **Regional Training Center Director – Vacant**
- **Team Leader Director – Thomas Pompei**
 - Not Present. Report submitted via email.
 - All team leaders are confirmed
 - Kids FS Nationals – Walt Gray
 - Heartland MS/EL Duals – Ryan Parrish and Jason Miller
 - Schoolboy Duals – Steve Livingston
 - Cadet Duals – Cory Graham
 - Junior Duals – Alex Johns
 - Fargo Women – Jason DeLois
 - Fargo Cadets – Jake O'Neill
 - Fargo Juniors – Brady Eppert (99% sure)
 - Jason DeLois asked to have his name added for women at Heartland Duals
- **Women's Director – Jason DeLois**
 - Gear – will be doing one run of gear for the women, with Rudis. Wants to try to get finalized by February 1st (before nationals).
 - Will work with Tina Tonte for registration
 - Reported on High School Women's opportunities.
 - Good numbers reported at high school girls' tournaments so far
 - Would like to see a clinic before Folkstyle state or nationals.
 - Has an athlete that would be interested in conducting a clinic
 - Podiums – has a quote that was provided. They are 8 stackable boxes.
 - Discussed potentially getting design ideas. Passed around pictures.
 - Jason DeLois communicated with the person that will build this that we will need it by Folkstyle State.

- Jason Miller made a motion to move forward with building the podium
- Jeff Strueder seconded the motion.
- Motion passed unanimously.
- Jimmy Tonte asked if he would consider building for a discounted price and put his “sponsorship” on it. Additional discussions around this.

- **Fundraising Director – Nancy Campbell**
 - Not Present. No Report.

- **Cultural Exchange Director – Lou Silverman**
 - Not Present. No Report

- **Logistics Director – Darby Nicely**
 - Currently working with Fairfield Inn and Suites to get rooms for Elementary Duals (Night of Jan 4, 2020) Should be finished with this by the end of the week.
 - Continuing to work on hotel rooms for all February events. Have not received a final total of rooms needed for officials and board members for the February events.
 - Working with SiteSearch to complete a hotel list for all ISWA-hosted events, including 14U Duals and Central Regionals.
 - ALL team leaders need to submit where, when, and how many rooms they will need as soon as possible.

Bart Welch motioned to adjourn the meeting. Jennifer Pierson seconded the motion. Motion passed unanimously.

Meeting Adjourned @ 3:29pm

Next Board Meeting January 12 at noon in office.
Tournament Meeting January 12 at 11 am in the office

Respectfully submitted,

Tina Fouts
 ISWA Secretary