

REQUEST FOR OMGHA BOARD ACTION

Meeting Date: July 8th, 2019
Business Items: New Business
Item Number: 1
Agenda Item: 2019-2020 Operating Budget

Motion Request:

Chuck Sawicky requests approval of the operating budget for the 2019-2020 season. See attached document for operating budget breakout.

Description/Background:

Each year the board approves the operating budget for the upcoming season. The approved budget drives player fees for the upcoming season.



Osseo Maple Grove Hockey Association

2019 - 2020 Operating Budget

<u>Inflows</u>	Estimated 2018 - 2019	Proposed 2019 - 2020	Notes
Player Fees	\$ 1,071,441	\$ 1,174,707	Team Buildup
Charitable Gambling	380,000	400,000	Income from Malone's, Duffy's, Maple Tavern
Tournaments	140,040	128,000	Four Hosted Tournaments
Hockey Camps	53,809	53,000	Fall Tryout Camp, Fall 3v3, Spring 3v3
Candy	47,910	48,000	Purchase/Buyout at Registration
Sponsorships	1,224	40,000	Prime Advertising Revenue Share
Concessions	31,101	31,000	Osseo Concession Stand Income
Ice Rental	6,338	9,145	
Volunteer Buyouts	9,650	7,000	Buyout at Registration
House Program	5,500	6,500	Jamboree T-Shirt Income, Chuck-A-Puck
Other Inflows	2,872	760	
Scholarships & Other Donations	(4,000)	(4,106)	
Total Inflows	\$ 1,745,884	\$ 1,894,006	
Hockey Related Outflows			
Ice Expense	\$ 673,125	\$ 710,000	3% Increase + Extra Team/JG
Traveling Tournaments	199,818	200,000	Based on Team Buildup
Equipment	216,312	142,000	LY Jerseys (\$95K), No Hudl (\$8K)
Skill Development	101,217	116,000	Goalies, Velocity, Befit, On-Ice Trainers
District 3 Expense	74,014	75,000	Referee, District Tournament Fees
Tryout Expenses	46,346	46,870	Evaluators \$37K, Food \$4.4K
Non-Parent Coach Fees	42,000	42,000	\$5K per Head Coach, \$1.5K per Assistant
Non-Parent Coach Expenses	18,895	19,000	Travel Expenses
Insurance	13,974	18,300	General Liability, Coach USA Hockey Fees
House Expenses	16,339	16,000	T-Shirts, Trophies
Region/State Tournament Ice	12,545	12,545	Region/State Practice Ice
CEP Program Fees	8,332	10,000	CEP Reimbursements, PCA \$4K
Admin & Other Outflows			
Tournament Expenses	65,088	65,000	Refs, Medical, T-Shirts, Tags, Trophies
Registration Expense	45,740	40,000	Registration SportsEngine Fee Only
Professional Fees	41,713	35,000	AT (\$15K), IS (\$7.5K), Auditors (\$12K)
Concessions Expenses	20,789	21,000	Cost of food, supplies
Rent	14,392	15,000	Equipment Storage Units
Marketing	13,670	10,000	Marketing, Recruiting & Advertising Costs
MGCC Dryland Expense	9,500	9,500	Annual Fee
Candy Expenses	8,739	9,000	Cost of registration candy bars
Committee Meetings	7,002	7,000	Meeting Rooms, Food
Miscellaneous	5,145	5,000	Gift Cards, Heart Screenings, etc
Supplies & Admin Fees	10,854	7,650	Supplies, Printing, Bank Fees, Postage
Scholastic Achievement	5,418	1,500	Annual Allocation
Repairs and Maintenance	9,213	-	Budgeted in capital plan
BS - MG West Payment	85,000	85,000	Last payment 2021/2022 Season
BS - Osseo Loan	65,961	95,641	Annually \$111K; BC's pay \$15K
BS - Capital Plan	Reflected Above	80,000	Benches, Concession Stand
Total Outflows	\$ 1,831,141	\$ 1,894,006	