### **ISWA Monthly Meeting**

August 5, 2018

Call to Order: Keith Davison called meeting to order at 9:15 am

#### Attendance:

**Board Members:** Keith Davison, Tina Fouts, Jeff Strueder, Jim Tonte, Nancy Campbell, Pat Culp, Jason DeLois, Brady Eppert, Mary Friedt, Thomas Johnson, Michelle Kaster, Jason Miller, Mark Mundy, Jake O'Neill, Ryan Parrish, Jennifer Pierson, Linda Robinson, Mark Stevenson, Danny Struck, Patt Van Horn, Bart Welch, Jean Whetstone

Staff: Tina Tonte, JD Minch

### **Secretary: Tina Fouts**

- Presented June minutes which were sent in advance by the office, to review and provide updates
- Ryan Parrish made a motion to accept the minutes
- Mark Stevenson seconded the motion
- No discussions
- Motion passed unanimously

#### Treasurer: Jeff Strueder

- Worked on upcoming year's budget in our budget meeting yesterday
- Finalized reports will be emailed out to all board member
- Directed to folders containing Statement of Activity (QuickBooks term) is Profit & Loss Statement
- Document overview is current P&L using real numbers from this past year

#### **Old Business**

### **State Tournament Dates**

- Discussions held around Elementary State Duals
- Concerns were discussed due to other major tournaments on the same weekend
- Decided to leave tournament as scheduled with the understanding that board members need to commit to showing up and assisting

### **Audit Committee Report**

- Linda Robinson reported the committee
- Jeff Strueder sent them access to QuickBooks
- Committee Reviewed and everything looked in order
- Committee consisted of Linda Robinson, Bart Welch, Jean Whetstone, Jake O'Neill and Jason Miller

### **Nominating Committee Report**

- Mary Friedt reported that 26 postcards were returned
- Methodology needs to be changed in the future and will work on that.
- Some of the job descriptions need to be reviewed and determine how to count votes especially for vice chair due to each vice chair position being over a different area

- Presenting the following slate: Keith Davison for Chair, Vice Chair 1 Admin Pat Culp,
   Vice Chair 2 Jim Tonte, Secretary Tina Fouts, treasurer Jeff Strueder.
- One office was close but they decided to go with the most votes.
- Thomas Johnson made motion to accept slate
- Jean Whetstone seconded motion
- Motion passed unanimously
- Jeff Strueder stated committee discussion of possible movement of responsibilities. Could be discussed after the annual meeting.
- Mark Mundy proposes that the current nominating committee stay in place to get the ballots in order so that we have the right information in place and get the correct procedure in place.
- Linda Robinson seconded the motion.
- Motion Passed unanimously.

### Bylaw updates

- Discussions as to the proposed changes to the bylaws that will be presented to the representatives of the governing body at the annual meeting.
- Made a few adjustments.
- Mark Mundy proposed we take the changes we have made and present to our governing body
- Mary Fried seconded
- Motion passed
- Once bylaws are approved they will need to be recorded with USA Wrestling and with the state of Indiana

### **Annual Meeting**

- Pat Culp stated we need to decide, and communicate to members, how we will handle violations of the rules for tournaments
- Patt Van Horn discussed the need guidelines for those asking to add tournaments not bid at annual meeting and how to determine what are considered competing tournaments.
- Going back to more formal process. Back to requiring Head Pairer, Head Official, Trainer, etc.
- Clubs will be notified in advance of annual meeting regarding the rules and what will happen for violations of rules.
- Ryan Parrish made a motion that a club will receive a 1-year ban from hosting a tournament for violations of tournament guidelines
- Brady Eppert seconded the motion.
- Mark Mundy moved to add a friendly amendment as referred to our tournament committee for review for possible sanctions against the offending club.
- Motion for violation of tournament guidelines it will be referred to our tournament committee for review for possible sanctions against the offending club.
- Motion carried with 2 dissentions to amend the motion.
- Voting on the full motion listed above
- Motion carried with 2 dissentions.

#### **Greco Roman Director**

- Keith Davison indicated that we are reviewing several candidates and asked if there are others that have recommendations
  - o Has been speaking with the Executive Director for USA Wrestling who has some ideas as to how to grow the sport in Indiana
  - o Could come out and help train
  - Need someone who will be dedicated to implementing changes and to energize coaches throughout the state
- Email recommendations to Keith

#### **New Business**

### **Team Competition Report**

- Jason Miller will send report to Tina Tonte
- Jake O'Neill has sent his report to Tina Tonte
- Brady Eppert reported Cadets had 1 Greco All American and 6 Freestyle All Americans
- Placed 8 in Freestyle
- Lucas Davison was 4<sup>th</sup> ever Junior National Champ
- First ever 2 separate Junior National Champs
- Numbers were up for both styles. Really good trip
- Girls did well, coaching staff did well
- Last year we placed a little higher with more All Americans but no actual champions last year
- Jason DeLois reported 6 girls participated 1 Cadet and 5 Juniors. Wrestled well
  - o Feels numbers will be up again next year

#### PR/Social Media

- Keith Davison talked about looking for someone to assist with PR/social media reporting.
- Talked about media guy for Fargo, wanting to have someone to do what we can to market ourselves better.
  - o Feels we would do well to talk with a PR professional or student.
  - o Threw a feeler out on Facebook while in Fargo for help with publicity, social media, etc. Has had a lot of interest in that.
  - o Asked if anyone on the board has PR connections. Any ideas, let him know.
- Jennifer Pierson looking at a summer internship maybe partner with IUPUI.
- Jim Tonte will check with their career center as well.
- Nancy Campbell said they have a marketing center where that is all they do.

#### **New ISWA Logo**

- Keith Davison has been talking about reworking our logo and would like to come back with some possible options.
- Would we be open to talking about rebranding? Yes
- Will try to get something drawn up for annual meeting

### **Required 2 qualifiers for Freestyle State**

- Keith Davison brought up the fact that we had agreed to review the required two state qualifiers
- Talked about reviewing and presenting at the annual meeting.
- Thomas Johnson made motion that we use the tournaments listed by Keith Davison to be used as exceptions, but only apply to Cadets and Juniors.
  - o Jeff Strueder stated we need a very structured process with a specific deadline.
- We can provide information to the annual meeting with further criteria for reporting.
- Proper Names and chronological order for tournaments that will count for the waivers for qualifiers:
  - NHSCA High School Nationals.
  - USAW Folkstyle National Championship
  - FloNationals
  - NWCA National Scholastic Duals
  - Heartland USA National Duals
  - The Dream Team Classic

- UWW Junior National Championships
- Virginia Beach High School Nationals
- Bart welch seconded the motion. With regards to freestyle state.
- Motion passed. With one dissention

# **Consultant & Staff Reports**

- Law & Legislation Steve Pugliese
  - o Not present no report
- Sports Medicine Nicole Moss
  - o Not present − no report
- Technology Chris Pruitt
  - o Present No report
- Membership Staff JD Minch
  - Current athletes: 8484, 169 higher than last year, Coaches: 1318, 4% increase + 56,
     Current officials: 132, 52% increase from last year. Clubs: 192 down from 195, down 2%. Sanctioned events:130 120 last year. 6% increase.
  - o Some numbers from USA Wrestling are not matching with our records so reviewing
  - o Had several brand-new clubs. Some clubs didn't recharter and some changed their names.

### Director of Services - Staff – Tina Tonte

- o Annual Meeting Sept 9th prep in progress. Section Directors to arrive at 8 am & Nomination Committee 8:00 am and prepare for election.
- o All directors hands on deck to help set up. Doors open 7:30 for set up.
- Assisting Thomas Pompei/JD Minch with new meeting during trackwrestling meeting to help update Team Leader with online process with Team IN trips for 2019 and give input/feedback.
- o JD Minch is making updates of Team Leader manual.
- Tina Tonte is making Sports Engine updates per team leader requests. Hope to improve Team IN experience for wrestlers, parents, team leaders and office financials (Jeff Strueder).
- Added Team Entry/Wrestler Entry this year. Went well according to Team Leaders, added online Code of Conduct, Waiver and considering adding gear sizes for 2019 Team Gear orders.
- o 2018 Report Book production begins Monday morning to allow ample Annual Meeting prep time. Report reminders sent from office in early July, 5 directors reports due to allow officers and Membership Services to complete their reports.
- o Most awards recipients are received. Office has ordered or is ordering next week. Ben & Jay said we have time for remaining recipients' details.
- NEW-Created online registration form for clubs to submit tournament dates. Hopes to improve efficiency in tournament date bids. Tina Fouts and Pat Culp are receiving emails of forms. Clubs must sign form at sign in to validate dates. (Section Directors please help with this).
- Payments for Team IN, Club Charters, Sanction Events will be added. NEW-Sanction Event registration form now has two added questions on form: Sports Medicine Rep, Official/Referee (not required field to complete).
- o Request all directors to review page on website of updates needed for 2019 season. Emailed Pat C, Bart, Mark to updated new season list of officials.

- o NEW ISWA DIRECTORS emails (<u>firstname.lastname@iswa.com</u> aka Microsoft Office) Chris Pruitt is willing to set up temp pw in board is ready to launch communication channel for 2019 season.
- REQUEST all directors log in to iswa.com and Create an Account/Become a Member. CRITICAL tool to communicate with all membership. Also, DIRECTORS RESOURCE page under "About Us" tab is a huge took to access needs from ISWA after hours.
- Office Staff-Matt Behling for Tetral TagOn request board to consider state tournament gifts with ISWA logo. Donated state champs at 2018 FS/GR state finals and 2018 SB Duals welcome bag.
- o NEW-Update on mileage log will now be on sign in sheet.

## **Directors Reports**

#### **Vice Chair- Administration**

- Tournament Director Patt Van Horn
  - No Report- Annual Report is in.
- Tournament Staff Director Randy Amos
  - Not Present. No report. No annual report.
- Hospitality Director Linda Robinson
  - Costs went down from last year.
  - New Debit Card process worked well.

### Pairing Officials Developmental Director – Pat Culp

- Working on training for beginners and advanced training.
- Asked for second room at Lawrence North for training at annual meeting.
- Need to get board approval for the score clock interface. Jeff tried to get \$299 Jim's Wrestling Supply has agreed to honor 275 with \$24 shipping.
- Accounted for in the budget for next year.

#### Indiana Representative to National Pairings – Jean Whetstone

- Report is in.
- Fargo changes coming down the road for national tournaments.
- Pete Isais and Chris Kallai on board wanting to change one pairer's position to technical director to set up all computer items.
- Worried about taking away a pairer from pairing.

# Equipment Director – Thomas Johnson

- Went through all numbers on gear costs in budget meeting.
- Reducing costs, working on exploring options.
- Looking at making process more automated and online.
- Looking for bids in the next few weeks. Goal to have process in place by November or December

# ■ Mat Officials Developmental Director – Mark Mundy

- Report is in.
- Several officials traveled throughout the country.
- Received the new Tom Clark award received at central regionals.

- Toska Adams award for outstanding female referee was presented to Cindy Mosconi
- Will work on recruiting and background checks when it becomes available online.
- Have interested people get with Mark Mundy and Bart Welch.

### ■ Folkstyle Referees Developmental Director – Bart Welch

- Good year.
- Lot of licenses issued this year. This is a big benefit to sport.
- A few more went to national tournaments this year.
- Indiana has always been looked upon for quality officials.
- Pre-season nationals with 2 more spots to fill for officials then on to the rest of the season.
- Working on standardizing things for unsportsmanlike behavior.
- Report is in

#### ■ Section 1 – Mark Galka

• Not Present. Sent Report. Thank you for mothers memorial blanket from ISWA for funeral, Annual Report is in, communicating with Section 1 clubs about annual meeting details and upcoming season details.

### Section 2– Mary Friedt

- Report is in.
- Contacting clubs reminding about annual meeting and that online notification of desired tournament dates doesn't mean tournament is bid. It is just to help in coordinating.
- Required attendance at annual meeting is being communicated.

#### Section 3 – Jennifer Pierson

- Report is in
- Annual meeting communication to clubs.
- Letting them know they need to turn in dates before meeting an must attend.

### Section 4– Mark Stevenson

Report is in

#### ■ Section 5 – Michelle Kaster

- Report is in.
- Asked if they can update on website for contact information for clubs because she has had trouble contacting some clubs.
- Updating clubs

### ■ Vice Chair – Jim Tonte – Programs.

• Report is in.

#### State Coaches Director – Danny Struck

- Logo Indiana is the home of the largest paint ball in the world.
- Waiver was sent for edit.
- Report will be in the book.
- Thanks all for hard work

### Cadet Director –Jake O'Neill

- Report is in
- Jim Tonte would like to have coach's council meeting to recap season.

Would like to schedule before annual meeting

## Junior Director –Brady Eppert

- Report is in
- Reported on Fargo earlier in the meeting.
- Josh Holden did a great job on junior duals on short notice

#### Kid's Director – Jason Miller

- Working on Heartland stuff
- Needs Bart Welch to get officials for wrestle-offs on 2/24 at Brownsburg and to go to the duals.
- Need Linda Robinson for hospitality.
- Will get information closer to time but believes entry will be through door 15
- Need to send 1 official per team, 5 teams.
- Has a block of rooms for hotels.
- Report is almost in

# Folkstyle Developmental Director – Ryan Parrish

Working with Patt Van Horn on hammering out more clear rules on Elementary Duals
 State Tournament as far as teams and who can participate and outside team members.

## Regional Training Center Director – Leroy Vega

• Not Present. Report is in

# Greco Director – Gary Myers

Not Present. Will submit report for book

## Team Leader Director – Thomas Pompei

• Not Present. Report is in

#### ■ Women's Director – Jason DeLois

- Heading down right track.
- Don't have a lot of older girls. A lot of young girls coming through.
- Year-end report is in.

# Fundraising Director – Nancy Campbell

- Report is in
- Working closely with state chair and office to follow up with connections.
- Working with Flex Inc. in Michigan
  - For the rumble, they do posters in 10 minutes. Gentleman will give her numbers for state tournaments.
- Hoosier realtors, national guard are still in the works
- Trolling different sites making connections.
- Asked for anyone with in-kind supporters let her know.
- Keith Davison is still working with Tanita

### Cultural Exchange Director – Lou Silverman

 Not Present. Sent report of upcoming season's trips in and out of country for the 2019 season. Annual report is in

# ■ Transportation Director – Sarah Frisz

Not Present. Report is in

Keith Davison thanked everyone for all of their time and hard work.

# **Motion to Adjourn**

- Bart Welch made a motion to adjourn
- Jennifer Pierson seconded the motion
- Motion passed unanimously.

# Meeting Adjourned @12:52pm

Next Board Meeting, Sunday, September 9th at 9:00 am at Lawrence North (Annual Meeting)

Respectfully submitted,

Tina Fouts
ISWA Secretary