

REQUEST FOR OMGHA BOARD ACTION

Meeting Date: July 18th, 2022
Business Items: New Business
Item Number: 1
Agenda Item: 2022-2023 Operating Budget

Motion Request:

Chuck Sawicky requests approval of the operating budget for the 2022-2023 season. See attached document for operating budget breakout.

Description/Background:

Each year the board approves the operating budget for the upcoming season. The approved budget drives player fees for the upcoming season.



Osseo Maple Grove Hockey Association

2022 - 2023 Budget

7/15/2022

	21-22 Actuals	22-23 Budget	H/(L) LY	
Revenues	\$2,320	\$2,284	(\$37)	
Registration	\$1,203	\$1,278	\$75	Higher amount of traveling players vs LY
Charitable Gambling	\$600	\$500	(\$100)	Last year really good; budget still strong performance vs trends
Hosted Tournament Income	\$168	\$105	(\$63)	Reduction of Squirt and Pee wee AA/A/B1 Tournaments
Other Income	\$349	\$401	\$52	National Tournament (+\$114K) offset by one time impacts LY
Expenses	\$1,946	\$2,284	\$338	
Ice Expense	\$793	\$817	\$24	3% growth in cost
Rink Loans	\$133	\$111	(\$23)	No MG West Payment
Traveling Tournaments	\$179	\$208	\$29	No OMGHA Squirt or Pee wee AA/A/B1 tournaments
District/Region/State Costs	\$116	\$125	\$9	Refs \$55K, District Tourney \$30K, State/Region \$18K, League Fee \$15K
Equipment	\$114	\$147	\$33	Incremental replacement jersey & sock costs
Skill Development	\$141	\$144	\$2	
Capital Spend	\$30	\$170	\$140	Includes both TY and LY projects
Coaching Costs	\$105	\$124	\$19	Increase in Non-Parent Coaches
Tryouts	\$53	\$56	\$3	
Other Expenses	\$280	\$383	\$103	National Tournament Expense (\$78K)



Osseo Maple Grove Hockey Association

2022 - 2023 Revenue Budget

7/14/2022

	Actuals 2019 - 2020	Actuals 2020 - 2021	Budget 2021 - 2022	Actuals 2021 - 2022	Budget 2022 - 2023	Notes
400 Subsidies	449	(123,520)	-	561	-	
440 Registration	1,167,893	1,184,168	1,211,114	1,202,518	1,277,826	
460 Ice Rental	44,821	17,801	6,000	23,511	9,000	D3 Tournament Ice Reimbursement (\$9K, \$7K, \$14K last 3 years)
470-1 Spring 3 x 3	-	10,758	10,000	14,495	10,000	History
470-2 Fall 3 x 3	11,195	10,072	10,000	10,318	10,000	History
470-3 U8/U10 Crimson Camp	(675)	-	-	-	-	
470-5 Fall Tryout Camp	35,154	100,151	100,000	100,145	100,000	History
470-6 Powerskating Clinic		14,810	-	-	-	
470-7 Goalie Camp		1,901	-	-	-	
470-8 Summer Swagger Stickhandling			3,100	4,579	-	
Total 470 Hockey Schools	\$ 45,674	\$ 137,694	\$ 123,100	\$ 129,537	\$ 120,000	
480 Interest Income	679	203	165	235	200	History
500-1 Scholarships	-	493	-	365	-	
500-2 Arena Contributions	26,900	15,600	15,600	15,600	15,600	\$7.8K OPC, \$7.8K Osseo
500-3 Other Donations	895	308	-	641	-	
500-4 Charitable Gambling Support	329,820	604,935	300,000	600,000	500,000	
Total 500 Donations	\$ 357,615	\$ 621,336	\$ 315,600	\$ 616,606	\$ 515,600	
550-16 Apparel Sales	1,312	-	-	-	-	
550-2 Concessions Income	55,136	3,053	50,000	46,840	45,000	History
550-3 Tournament Income	141,123	96,652	175,000	168,289	105,000	Tourney Build
550-4 Sponsorship Income	42,106	55,568	40,000	39,828	40,000	History
550-5 Candy Income	46,000	49,410	46,000	52,740	50,000	History
550-7 House Program Income	5,613	7,237	6,000	7,602	7,000	\$1K Chuck-A-Puck, \$6 K T-Shirts
550-8 Volunteer Program Income	9,750	18,750	-	30,746	-	
550-9 National Tournament Income	-	-	-	-	114,000	
Total 550 Booster Income	\$ 301,040	\$ 230,669	\$ 317,000	\$ 346,045	\$ 361,000	
551 Other Income	-	13	8,000	1,182	-	
Total Revenue	\$ 1,918,170	\$ 2,068,364	\$ 1,980,979	\$ 2,320,195	\$ 2,283,626	
Total Expense	1,975,402	1,505,060	1,980,491	1,945,564	2,283,685	
Contingency	(57,232)	563,303	488	374,632	(60)	



Osseo Maple Grove Hockey Association

2022 - 2023 Expense Budget

7/14/2022

	Actuals	Actuals	Budget	Actuals	Budget	Notes
	2019 - 2020	2020 - 2021	2021 - 2022	2021 - 2022	2022 - 2023	
551-2 Concessions Expenses	22,565	3,455	25,000	22,630	25,000	History
551-3 Tournament Expenses	54,122	30,356	55,000	49,069	35,000	Reduced Tournaments (70% Expense)
551-4 Scholarship Awards	4,000	-	4,000	4,000	4,000	4 \$1K Awards
551-5 Candy Expenses	4,340	5,660	9,000	5,300	6,000	History
551-7 House Program Expenses	23,541	10,431	28,000	36,485	31,000	T-Shirts \$6K, Trophies \$5K, Vouchers \$20K
650-01 Tryout Food	5,648	3,456	3,500	4,488	5,000	History
650-02 Referees & EMTs	6,670	5,424	8,000	6,717	8,000	EMT \$5K, Refs \$3K
650-03 Jersey Cleaning and Storage	885	-	1,000	685	1,000	History
650-04 Tryout Supplies	-	22	4,100	3,470	4,000	Team Genuis \$6 per kid = \$4K
650-05 Evaluator Payments	26,624	30,030	33,000	37,418	38,000	History
Total 650 Tryout Expenses	39,827	38,932	49,600	52,777	56,000	
665 Non-Parent Coach Expenses	19,199	13,554	30,000	31,796	38,400	32 NP Coach Travel Expenses (\$1200 Average)
667 Non-Parent Coach Fees	36,000	31,500	47,500	63,000	74,500	8 HC (\$5K), 23 AC (\$1.5K) (Max 3 per team)
670 CEP Program Fees	9,593	2,850	5,000	5,415	6,000	History
671 USA Hockey Coach Fees	6,780	3,091	4,700	4,700	5,000	History
675 Scholastic Achievement	1,500	1,923	1,500	439	2,500	\$1K LY + \$1.5K TY
690 Skill Development	126,099	69,872	139,100	141,139	143,500	\$38K Velocity; \$38K N1; \$30K Goalies; \$10K Players; \$10K Coaches
692 Traveling Tournaments	195,678	85,652	180,000	179,222	208,000	By team buildup
693 National Tournament				1,820	78,000	Includes \$30K of Ice
694 EMT Expenses				1,453	5,000	Bantam & JG EMT's (Season/Scrimmages)
695 District 3 Expense	112,245	64,538	92,000	98,711	102,000	District Tourney \$30K, Refs \$55K, League Fee \$15K, JG \$2K
697 Region/State Tournament	11,300	18,600	19,000	11,500	15,000	History
698 Jr Gold State Tournament	-	2,344	2,500	4,419	3,000	History
700-01 Goalie Equipment	-	7,303	5,000	-	8,000	For Mites
700-02 Jerseys	32,000	32,000	35,000	32,000	32,000	Year 2 (\$100K of spend this year spread out over 3 years)
700-03 Pucks & Puck Bags	4,922	3,279	5,000	10,158	12,000	History
700-06 Jerseys & Socks	72,075	59,737	70,000	50,239	70,000	H Jer \$26K, Socks \$18K; P Jers \$7K; T Jers \$6K; 3v3 Jers \$3K
700-09 Coaches Equipment & Apparel	26,777	6,539	27,000	18,581	20,000	History
700-22 Other Equipment	8,352	1,980	-	3,504	5,000	History
Total 700 Equipment	144,126	110,837	142,000	114,482	147,000	
710 Insurance	6,576	7,847	14,300	12,152	17,000	Increase in costs
730 Hockey School Instructor Fees	1,750	27,255	19,000	20,908	21,000	Fall Camp \$100 per hour
741-03 Arena Bank Fees	650	650	650	-	-	
760 Ice Expense	713,255	623,952	757,000	792,907	816,694	3% Growth
761 Repairs and Maintenance	104,632	32,660	80,000	30,421	170,000	LY projects (\$90K) + TY Projects (\$80K)
800 Miscellaneous	6,970	17,709	15,000	9,921	34,000	History (\$15K) + Cushion (\$19K)
810 Advertising	7,722	6,838	10,000	8,930	10,000	History - Booster Club Ads, Golf Tournaments, Ads
815 Marketing & Recruiting	12,018	-	10,000	7,869	10,000	History - Recruiting
840 Postage	330	220	400	-	400	
850 Printing	2,367	1,148	2,500	1,752	2,500	History
855 Professional Fees	42,888	35,721	36,000	32,809	35,000	AT \$15K, Auditors \$10K, Ice Scheduler \$7.5K; \$2K HG&K
880 Registration Expense	34,840	35,796	37,000	36,553	39,000	
890 Rent	18,305	12,665	15,000	13,146	15,000	Public Storage \$12K, MGCC \$3K
893 MGCC Dryland Expense	9,500	9,500	9,500	9,500	9,500	History
895 Committee Meetings	3,551	2,166	4,000	5,416	6,000	History
900 Supplies	1,478	1,253	1,500	1,225	1,500	History
901 Bank Charges	439	420	500	420	500	History
960 MN Income Tax Expense	1,575	25	1,000	37	50	History
Total Expenditures	\$ 1,779,761	\$ 1,309,419	\$ 1,847,250	\$ 1,812,323	\$ 2,173,044	
Capitalized Items						
MG West Payment	85,000	85,000	22,600	22,600	-	
Osseo Loan	110,641	110,641	110,641	110,641	110,641	
	\$ 195,641	\$ 195,641	\$ 133,241	\$ 133,241	\$ 110,641	
Total Cash Expenses	\$ 1,975,402	\$ 1,505,060	\$ 1,980,491	\$ 1,945,564	\$ 2,283,685	