



# OMGHA ANNUAL MEETING

April 20<sup>th</sup>, 2020

# Agenda

- **Meeting Called to order**
  - Announcements by the President
- **Consent Business**
  - Approval of 2019 Annual Meeting Minutes
- **Reports**
  - 2019-2020 Reports
- **New Business**
  - Elections
- **Meeting Adjourned**



# Consent Business

- Approval of 2019 Annual Minutes
- 2019-2020 Reports
  - Treasurer's Report
  - Secretary's Report
  - VP House Report
  - VP Girls Report
  - VP Boys Travel Report
  - ACE/Skills Report
  - President's Report



# Treasurer's Report

Chuck Sawicky



# Treasurer Philosophy



**OMGHA is a non-profit organization with the financial goals of:**

- Keeping the cost of hockey low, while investing in our hockey players
- Charging current players for the current cost of hockey
- Investing in OMGHA assets to ensure viability into future
- Providing financial transparency
- Creating operational efficiencies where possible

Assistant Treasurers: Brian Pfannenstein, Jason Price

Gambling Manager: Cathy Cheatham

Concessions: Dan Lindberg, Kelly Edlund

Voucher Program: Amy Olson, Nicole Robertson



# 2019 – 2020 Highlights

- New Registration & Budgeting Process
  - Goal to simplify process & provide transparency
  - Budget accountability is important since no true-up
- Continued investment in OMGHA Assets
  - \$80K grant approved to replace Osseo East boards
  - Bench improvements, new boarders, shooter tutors
- Voucher program revamp
- Concession stand profitability of ~\$30K
- Collection of past due amounts of ~\$30K

# Financial Performance



\$'s in thousands

Hockey P&L	19-20 Budget	19-20 Forecast	H/(L)	Notes
Revenues	1,909	1,913	4	COVID-19 impact ~\$70K in loss revenue
Expenses	1,909	1,954	45	
Total Profits	\$0	(\$41)	(\$41)	Prior to COVID-19, expected budget beat of ~\$30K

## Charitable Gambling Program

Gambling Gross Revenues \$12.6M

Gambling Net Profits \$380K

Donations \$336K

Gambling Control Board Rating 5-Star

End of Year Bank Balance \$100 - \$150K

# Revenue Breakout



\$'s in thousands

Hockey P&L	19-20 Budget	19-20 Forecast	H/(L)	Notes
Revenues	\$1,909	\$1,913	\$4	
Registration	1,174	1,167	(7)	In line with projections
Gambling	400	330	(70)	Mar/Apr/May Closures
Tournaments	128	141	13	
Schools	53	46	(7)	No Spring 3v3
Candy	48	46	(2)	
Concessions	31	55	23	
Ice Rental	9	45	36	Collection of past fees
Other/Admin	66	83	17	



# Expense Breakout



\$'s in thousands

Hockey P&L	19-20 Budget	19-20 Forecast	H/(L)	Notes
Expenses	\$1,909	\$1,954	\$45	
Ice Expense	710	713	3	O \$253, MG \$280, V \$149
Tournaments	200	196	(4)	
Arena Loans	196	196	-	MG \$85, OE \$111
Equipment	142	144	2	Unis \$100, Coaches \$27
Skill Development	116	126	10	Off-Ice \$62, Goalies \$40
Projects	80	105	25	Boards, Benches, Dividers
District 3 Expense	75	112	37	Prior year payment
Coaches	71	65	(6)	
Tryouts	47	40	(7)	
Other	272	257	(15)	



# Looking to next year

- No expected changes to registration process
- Understand impacts of COVID-19 on budget and registration fees

# Questions?



# Secretary Report

Nicole Kustermann



# Secretary's Report



- Registrars—Deanna Henry (Travel), Erin Smith (House)
  - 645 Travel, 500 House players registered 2019/20 Season
  - 211 Travel, 250 House coaches registered and tracked to make sure requirements were met to be on ice with players
  - 403 Travel players registered for Pre Season Skating Sessions
  - 56 Travel, 46 House Managers trained communicated with throughout the season
  - 41 Travel, 38 House teams created and rostered with USA Hockey
  - 30 waivers processed in and out of OMGHA
  - Assisted with Try Hockey for Free Events, New Skater Skills, HEP Evals, voucher and T-shirt pick-ups
  - Looking to Next Year
    - Background Checks- cost rising from \$10 to \$30 next year
    - Birth range changes for 2020/2021- June 1 – May 31 (Previously July 1 – June 30). This change will make some players eligible for a 3<sup>rd</sup> year in the same level. If anyone has questions, contact Deanna Henry at registrar@omgha.com



# Secretary's Report

- **Volunteer Coordinators—Rochelle Giuliani & Tricia Leafblad**
  - These two work with every volunteer aspect of the Association- including tryouts, team pictures, coaches/ managers and tournaments. They managed over 11,000 hours this season.
  - Buyout of Volunteer hours raised to \$750 from \$500
  - Still had difficulty getting people to sign up for hours. Will explore alternatives for next season.
  - Policy: 14 hours of volunteer time for one player and 20 hours/credits for two or more players.
  - Remember to “like” OMGHA on Facebook and “follow” on Twitter for DIBs updates
- **Scholastic Achievement—Bridget Erickson and Kristina Kampa**
  - Was scheduled for April 27- POSTPONED
  - Terry Gallagher Scholarship – deadline to apply extended until May 16. Seniors who have been involved with OMGHA are encouraged to apply.
- Thanks to Leah Barber for work with Clix! Pictures and to Laurel Bot and Becky Thoreson for work on Marketing and Public Relations.

# Secretary's Report



- Focus for Next year
  - Working with Marketing Team to design options for Team / Association Fundraising
  - Strengthen / solidify relationships with key community partners (Charitable Gaming establishments, Velocity, Sniper's Edge & Letterman's)
  - Exploring solutions to insure adequate volunteers for OMGHA events and to decrease need for administrative follow-up by volunteer coordinators
  - Succession planning for administrative roles at OMGHA



# 2020 STATE TEAMS

Crimson Boys and Girls, OMGHA Jr. Gold U16, Jr. Gold Crimson, BAA, BA, BB1 Black, U15A, PWB1 Black, U12A



# VP House Report

Brian Grant





# VP House Report

## House Committee

VP House – Brian Grant

Mite Director – Jason Rogowski

Mini-Mite Directors – Mike Possin/Peter McMullen

Recruiting – Jason Bauerly

Register – Erin Smith

Supermite Director – Dan Eveland

Girls House Director – Scott Poska

Goalie Director – Joe Faust

Scheduler – Brian Grant

Level Leaders – Dustin Brooks/Nick Rice

## House Mission – Hockey Culture

- Grow the Game ⇒ Maintain current numbers
- Grow the Passion ⇒ Retention rates ~89%
- Develop Hockey Players ⇒ Leverage ADM model/provide traveling with skilled players who love hockey
- Promote Safety ⇒ Included in all aspects of program

## Growth

	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
Total Players	402	451	499	530	543	542	521	502



Level	# Teams
Supermites	12
U8	6
Mite 2	6
Mite 1	6
Girls Mites	4
Mini-Mites	2
<b>Total</b>	<b>36</b>



# VP House Report

## Recruiting

- Maple Grove and Osseo Parade, Marketing Road Signs, Rink Posters and School Flyers
- Try Hockey for Free (5 Events) and New Skater Skills Sessions (7 Events)
- ★ Free Hockey for Girls U6 and below
- SM (173) / U8 (69) / Mite 2 (73) / Mite 1 (70) / Girl (52) / Mini-Mites (65)

-6

+9

-9

+6

-14

-5

## Operations

- Team Designations and Jerseys
- Coach Selection
- ★ 3 on 3 League (Fall and Spring) – No Spring Session Due to COVID-19
- HEP (242 players in 5 hours)
- Weekly Communication (Coaches and Managers)
- ★ Jamboree – Friday/Saturday/Sunday – Looking at Fall before Season Starts
- ★ Mini-Tin Bin, The “Show”, Wayzata crossover 3v3, Small Area Game Days
- ★ High School Game Events & Hockey Day Minnesota Event

## Skill Development

- ★ Total Ice Time: SM/U8 50 Hours, Mite I/II/Girl Mite 40 Hours, Mini-mites 20 Hours
- Practice Planning – ADM Model (station based, small area games), standard practice plans
- ★ Goalie Training – New Focus this Year, Level Skill Sessions, Level Rink Rat Session

# VP House Report



## 2020-2021 Initiatives

- Grow The Game – Grass Roots Recruiting
  - Goal of 5% Growth = 525 kids for 2020-2021
- Goalie Recruitment and Development
  - New leg pads SM & U8s
  - Focused Skill Training
- Coach Training – Coach the Coaches
  - Reformat Coaches Meeting
  - Work with Skills Committee
  - Coach Clinics and Training

# Thank you for a Great Season!

- 11 House Committee Members
- 257 Coaches
- 44 Managers
- Parents!

# VP Girls Traveling Report

Chad Wieneke



# VP Girls Traveling Report

- ▣ Girls Travel Committee

- VP – Chad Wieneke

- Level Directors

- Lisa Albers – U10

- Jeff Allen – U12/Girls Goalie Director

- Mike Hueller – U15

- Andy Beissel – Girls Skills Director

- Involved in the following:

- Tournament selection

- Pre-tryout camps

- Tryouts/team formation

- Communication and oversight throughout the season



# VP Girls Traveling Report



## ■ 2019-2020 Recap

### ➤ Major accomplishments for this year

- We had 317 girls playing hockey in OMGHA this past year!
  - 158 girls at the OMGHA traveling levels
- “Hockey Day Minnesota Event” at MG/OPC high school game
- Overall the season went well with very few significant issues, which is a credit to our coaches, players and parents

### ➤ Region/State Tournaments

- U15A – Qualified for State Tournament
- U15B - Participated in Region Tournament
- U12A – Qualified for State Tournament (Region Champion)
- U12B– Participated in Region Tournament

# VP Girls Traveling Report

- Priorities for next year
  - Continue to grow the girls program
  - Continue to partner with D3 with focus on team formation appropriate for competitive balance (with focus on the B2 level)
  - Focus on recruiting goalies
  
- Looking ahead to 2020-2021
  - Projected teams at each level
    - U10 – ~4 teams
    - U12 – ~4 teams
    - U15 – ~3 teams





# VP Boys Traveling Report

Colin Steen



# VP Boys Traveling Report

## ▣ Travel Committee

- Level Directors – Bret Caywood/Squirts, Rich Dean Steen/Peewees, Brian LaFleur/Bantams, Dan Pfeffer/Jr Gold)

Level	# of Players	# of Teams
Squirts	149	10
PeeWees	158	10
Bantams	114	7
Junior Gold/U16	46	3

### Goals for 2019-2020

- Close feedback loop for coaches
- Competitive team formation
- Invest in our coaches
- Emphasize player/parent code of conduct
- Build on Jr Gold program



# VP Boys Traveling Report

## ■ Re-cap of 2019-2020 Season

- Continued success at all levels of play this season
  - Multiple tournament wins
  - All three Squirt C teams finished #1-3 in District play !
- Junior Gold program grew in numbers, still work to do!
- Work continues on code of conduct and reducing number of incidents
- Multiple Region/State qualifiers

Team	Result
Peewee B1 Black	State Qualifier, Region Winner
Peewee AA	Region Qualifier
Bantam B1 Black	State Qualifier, Region 2 <sup>nd</sup> place
Bantam A	State Qualifier, Region 2 <sup>nd</sup> place
Bantam AA	State Qualifier, Region Winner
Junior Gold U16	State Qualifier
Junior Gold B Crimson	State Qualifier



# VP Boys Traveling Report

## ■ A Look Ahead to 2020-2021

- Work closely with the Skills committee on tryouts, coach development and team formation
  - Player skill improvement, team success critical for all levels
- Continued improvement for the Junior Gold program
  - Continue to improve based on feedback and expected increase in number of players for 2020-2021
- Parent/Player Code of Conduct enforcement
  - Respect the game, the coaches, teammates, and officials will continue to be a core message

*Transparency and openness underpins our actions*



# VP Skills Team

Matt Margenau



# VP Skills Traveling Report

## ▣ Skills Travel Committee

- VP – Matt Margenau
- Coaching Director – Andy Hedlund
- Level Directors
  - Erik Kukkonen – Squirts
  - Jay Picconatto – Pee Wee
  - Mike Kernan - Bantams
  - Andy Beissel – Girls Skills Director
  - Aric Stienessen and Jeff Allen – Goalie Directors
  - Skills Team
- Involved in the following:
  - Player Development
  - Coaching Selection and Development
  - Tryouts
  - Special Projects



# VP Skills Traveling Report



## ▣ 2019-2020 Recap

### ➤ Player Development

#### ▣ Weekly On and Off Ice Skills Session

- ▣ Pre-Season Camp
- ▣ Focus On Ice – Body Contact, Skating, Position Specific, Small Area Games, Puck Handling
- ▣ BeFit, Velocity and Arena Dryland Centers
- ▣ Goalie Training Session and Practice Consults

### ➤ Coaching Development

- ▣ Pre-Season Meeting and House Skills
- ▣ PCA Meetings
- ▣ Hockey Habit Communications
- ▣ Resources – Hockey Share, Youtube Channel, Instagram

### ➤ Coach Selection

### ➤ Special Projects

- ▣ 5000 Puck Club
- ▣ Dryland Boards
- ▣ Hudl

# VP Skills Traveling Report



## ▣ 2020-2021 Outlook

### ➤ Player Development

- ▣ Continue Weekly On and Off Ice Skills Session – Power Skating Instructor
- ▣ One Goalie Provider and Goalie Leadership Structure
- ▣ “Dryland” Athlete Culture

### ➤ Coaching Development

- ▣ Pre-Season Meeting
- ▣ House Skills Team
- ▣ Zoom Conference Calls to Coaches
- ▣ Drills of the Week Communication
- ▣ Hockey Habit Communications
- ▣ On Ice Coaching Clinics

### ➤ Special Projects

- ▣ Continue 5000 Puck Club
- ▣ Present 10000 Touch Club
- ▣ Free Play/Power hour



# Thank You For a Successful Season

## □ Skills Practice Team

- Brandon Nelson, Dave Bakker, Jon Erickson, Jason Forrest, Andy Olson, Adam Reiter, Matt Stelljes, Colin Steen, Travis Roche

## □ Travel Coaches

- 130+ Traveling Coaches for 30 Boys Travel Teams
- 45+ Traveling Coaches for 11 Girls Travel Teams

## □ Managers & Registrars

- 50+ Managers for 41 Boys and Girls Travel Teams
- Registrars: Deanna Henry, Erin Smith

## □ On and Off-Ice Trainers

- David Prokop - EuroAmerican, Casey Rooney - ReadReact, Zach Sikich - Pro-Hybrid, Alli Altmann, Ryan Ess – Devenir, Josh Hutton - BE-FIT, Austin Dickson - Velocity

# President's Report

Adam Reiter

# President's Report – Year in review

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- **Long-time volunteers**
  - Mike Kernan and Dan Eveland
  
- **Survey Themes**

# President's Report – Year in review

- **OMGHA's notable successes**
  - 8 Teams to State
  - Competitive balance of teams across levels
  - Junior Gold Program
  - Investment in coaching and skills
  - Player Development
  - 5 U10 Girls teams!
  - Collaboration with OMGHA's core partners.  
Malones, Duffy's, Maple Tavern, Velocity, Sniper's Edge, Letterman's
  - Financial Accountability

# President's Report – Looking ahead

- ❑ **COVID planning and management**
- ❑ **Fiscal competence**
- ❑ **Jr Gold Program**
  - ❑ **Goal → Top 3 program in state within 2 years**
- ❑ **House Program**
- ❑ **OMGHA Community Culture**
- ❑ **Health and Safety**
- ❑ **Sponsorships/Marketing**

# New Business

Elections





# Elections

- Presentation of Election Results – presented by Election Committees (Chad Wieneke & Andy Hedlund)
  - Treasurer- Chuck Sawicky
  - Secretary- Nicole Kustermann
  - VP of Boys Traveling – Colin Steen
  - ACE Coordinator / VP of Coaching & Development – Matt Margenau
  - Boys Level Directors – (3)- Jay Picconatto, Brian LaFleur, Tyler Martin
  - SuperMite Director – Dustin Brooks
  - Girls Level Directors (2) – Jeff Allen, Lisa Albers
  - Girls House Director – Scott Poska
- Motion to Approve Election Results
- Board of Directors Vote

# Meeting Adjourned

Thanks for attending  
the 2020 OMGHA Annual Meeting

