

White Bear Lake Area Hockey Association

Gambling and Board Monthly Minutes

April 9, 2025

Attendees: Kim Gillespie, Nate Jacksie,

Board Members: Kyle Hall, Jess Jacksie, Todd Wanka, Eric Johnson, Nick Anthony, Rick Kissner, Joel Starke, Matt Ryan, Erik Wicklander, Jeff Rose, Dana Luger

Gambling Manager: Kevin Bergerson

GAMBLING MEMBERSHIP MEETING:

1. Call to order (7:02) Eric Johnson
2. Motion to Approve Agenda
 - a. 2nd – Kyle Hall
 - b. Motion Carries
3. Gambling Report (Kevin Bergerson)
 - a. Account Balance as of 3/31/2025 - \$929,628.29 (up \$198k more than February month end)
 - b. Review February 2025 Financials - Membership Approval Needed
 - i. February 2025 Financial Summary
 - ii. February Breakout by Site
 - iii. February Allowable Expenses
 - iv. February Lawful Purpose Expenses
 - c. Motion to Approve February Financials/Expenses
 - i. 2nd – Joel Starke
 - ii. Motion Carries
 - d. May 2025 Estimated Expenses (4/10/25-5/31/25) - Membership Approval Needed
 - i. May Estimated Allowable Expenses
 - ii. May Estimated Lawful Purpose Expenses
 - e. Motion to Approve May Allowable Expenses & Lawful Purpose
 - i. 2nd – Jess Jacksie
 - ii. Motion Carries
4. Other Business
 - a. Gambling Control Board Compliance Review Report
 - b. New Accountants are working to resolve our previous tax filing issues – need to respond to GCB compliance review violations by 4/11/2025 (extended to the end of this week)
 - c. Member Forum or New Agenda Items
5. Adjourn (7:15)

MONTHLY BOARD MEETING

1. Call to Order (Eric Johnson) (7:15)
2. Approval of Agenda
 - a. 2nd – Jess Jacksie
 - b. Motion Carries
3. Approval of Meeting Minutes – March 2025
 - a. 2nd – Kyle Hall
 - b. Motion Carries
4. Member Forum
 - a. N/A
5. Treasurer's Report (Erik Wicklander/Jessica Jacksie)

- a. General Account (RCU): \$55k (-\$208K from last month)
 - i. Winding down this account
 - b. RCU Savings (Rink Fund): \$34k (\$0K from last month)
 - i. Winding down this account
 - c. Frandsen Savings: \$918K (+\$2K from last month)
 - i. Account Interest Payment
 - d. General Account (Frandsen): \$116K (-\$84K from last month)
 - i. Ice bills & end of season reimbursements of coaches
 - e. All coach reimbursements that have been received to date have been processed and checks should be received in the next couple weeks.
 - i. If you have not sent your coach reimbursement in yet, please do so ASAP
 - f. Also working on coach stipends & paid position stipends
6. Vice President of Business Operations Report (Nick Anthony)
 - a. Registrar
 - i. Discussing options to make the work the registrars do easier. Head coaches will be responsible for their coaching staff completing their requirements.
 - ii. Forfeiture of reimbursements for non-compliance is very much on the table.
 - b. Tournaments
 - i. Working to finalize the dates for the Moose Goheen 2025-2026.
 - ii. Will have an update at the Annual Meeting
 - c. Fall 2025 4v4 & Spring 2026 4v4
 - i. Registration should be opening in late May.
 - ii. Fall will be 10u/Squirts, 8u/Mites and 6u/Mini-Mites.
 - d. Hugo & Mariner Outdoor Rink Clean-Up
 - i. Will take place on **MONDAY 4/14 at 5pm**. Please help out if you can. Shouldn't take too long with a lot of help. Bring a box cutter.
 - e. Tryout Jerseys
 - i. Still missing a substantial amount of tryout jerseys. Please wash them and turn them in. You can drop them any time in the dryland center. There will be a box on the racks by the treadmills.
7. Vice President of Hockey Operations (Todd Wanka)
 - a. Coaching Poll Coming Out
8. President's Report (Eric Johnson)
 - a. Nothing to report
9. D2 Representative's Report (Josh Docken)
 - a. Nothing to report
10. Director of Administration (Matt Ryan)
 - a. Nothing to report
11. Directors' Reports:
 - a. Boys Director (Rick Kissner)
 - b. Girls Director (Jeff Rose)
 - i. We are going to have a coaches recap meeting on Sunday, April 27th – email will come out from Jeff
 - c. Mite Director (Mark Hennessy)
 - i. Nothing to report
 - d. Boys Player Development Director (Joel Starke)
 - i. Halfway through Spring Development – year 1, off to a good start
 - ii. Congratulations to Mason Dustin – winner of \$250 Strauss gift card for 10,000 shots contest – we will roll this out again in the Fall & working on new incentives
 - e. Girls Player Development Director (Kyle Hall)
 - i. Lady Bear Date is set for Aug 2nd
 - ii. STP – some sessions full & most are full; will close at the end of the month
 1. We only have 6 signed up for JG if the numbers remain low, we will pivot them over to the bantam session
 - f. Junior Gold Director (Harley Greene)

- i. Had the league business meeting this week & got approval from state of MN regarding how teams are formed & leveled
- ii. Some teams have been notified they need to play in the A league
- iii. If you are at the bottom of A league, you can drop to B
- iv. Next year all teams will be playing in the Junior Gold High School League
- v. Fair play points will matter & will be enforced
- vi. This is last year as Junior Gold Coordinator

12. Old Business

- a. N/A

13. New Business

- a. N/A

14. Adjourn (7:38)

Minnesota Statutes 349.19, Subdivisions 3 and 5, and Minnesota Rules 7861.0320, Subpart 6, require a monthly gambling report to the membership. Members attending this meeting reviewed the documents checked below. The check register and authorization of expenditures are attached to this form and have been made a part of the meeting minutes.

White Bear Lake Area Hockey Assoc.

Meeting Date: April 9, 2025

Lisc# 03111

February 2025 Documents Provided for review:

- G1 - Lawful Gambling Monthly Tax Return
- LG100A -Lawful Gambling Receipts and Expenses by Site
- LG100C - Lawful Purpose Expenditures
- LG100F - Lawful Gambling Fund Reconciliation
- Schedule B2 - Lawful Gambling Report of Barcoded Games
- LG1012 Worksheet - Lawful Purpose
- Worksheet CS - Cash Shortages
- Worksheet E - Lawful Gambling Combined Receipts Tax
- Bank Register Details by Category
- Bank Register
- Bank Reconciliation
- Checking Account Summary from Royal Credit Union
- Played/Reported Inventory Report
- Month End/Physical Inventory

Correspondence and other documents:

Site Inspection for Site 03111-16 (MC Taco & Tequila)

Interest	Feb-25	Feb-24	YoY Change	Change %	'25 % of Ttl	'24 % of Ttl
Bingo Gross	\$109,474	\$247,011	(\$137,537)	-56%	4%	6%
Bingo Prizes	\$86,920	\$195,092	(\$108,172)	-55%	3%	6%
Bingo Net	\$22,554	\$51,919	(\$29,365)	-57%	5%	10%
Net\$ % of Gross	20.6%	21.0%		-0.42		
Paddlewheel Gross	\$19,683	\$36,540	(\$16,857)	-46%	1%	1%
Paddlewheel Prizes	\$15,402	\$29,367	(\$13,965)	-48%	1%	1%
Paddlewheel Net	\$4,281	\$7,173	(\$2,892)	-40%	1%	1%
Net\$ % of Gross	21.7%	19.6%		2.12		
Tipboard Gross	\$6,420	\$4,860	\$1,560	32%	0%	0%
Tipboard Prizes	\$4,675	\$3,400	\$1,275	38%	0%	0%
Tipboard Net	\$1,745	\$1,460	\$285	20%	0%	0%
Net\$ % of Gross	27.2%	30.0%		-2.86		
E-Gaming Gross	\$1,242,007	\$1,840,896	(\$598,889)	-33%	40%	47%
E-Gaming Prizes	\$1,042,165	\$1,612,937	(\$570,772)	-35%	39%	47%
E-Gaming Net	\$199,843	\$227,960	(\$28,117)	-12%	44%	43%
Net\$ % of Gross	16.1%	12.4%		3.71		
Pulltab Gross	\$1,725,474	\$1,805,462	(\$79,988)	-4%	56%	46%
Pulltab Prizes	\$1,496,293	\$1,563,412	(\$67,119)	-4%	57%	46%
Pulltab Net	\$229,181	\$242,050	(\$12,869)	-5%	50%	46%
Net\$ % of Gross	13.3%	13.4%		-0.12		
Total Gross	\$3,103,618	\$3,935,599	(\$831,981)	-21%		
Total Prizes	\$2,646,055	\$3,404,808	(\$758,753)	-22%		
Total Pre-tax Income	\$457,564	\$530,792	(\$73,228)	-14%		
Net\$ % of Gross	14.7%	13.5%		1.26		
Total Gambling Tax	\$159,115	\$161,069	(\$1,953)	-1%		
% of Pre-Tax Income	34.8%	30.3%		4.43		
Gross Profit	\$298,449	\$369,723	(\$71,274)	-19%		
% of Pre-Tax Income	65.2%	69.7%		-4.43		
Total Expenses (Allow.)	\$213,264	\$305,513	(\$92,248)	-30%		
% of Net Receipts	46.6%	57.6%				
Net Profit (before LP)	\$85,184	\$64,210	\$20,974	33%		
% of Gross Profit	28.5%	17.4%		11.18		

Breakout of Expenses	Feb-25	Feb-24	YoY Change	Change %
Gambling Product	\$31,616	\$29,594	\$2,022	7%
Comp. and Payroll	\$50,523	\$59,559	(\$9,036)	-15%
Penalties and Interest	\$0	\$0	\$0	
Advertising	\$0	\$0	\$0	
Accounting & Legal	\$2,515	\$2,370	\$145	6%
Gambling Mgrs Bond	\$0	\$0	\$0	
Local Gov't Investigation Fee	\$0	\$0	\$0	
Rent	\$65,560	\$115,875	(\$50,315)	-43%
E-Gaming Eq/fees	\$47,989	\$72,068	(\$24,079)	-33%
Misc. Services and Supplies	\$14,845	\$21,286	(\$6,441)	-30%
Insurance	\$0	\$0	\$0	
Equipment	\$0	\$0	\$0	
Cash Long/Short	\$416	\$4,761	(\$4,345)	-91%
Reimb Ex Cash Short	(\$199)	\$0	(\$199)	
Total Expenses	\$213,264	\$305,513	(\$92,248)	-30%

'25 % of Ttl	'24 % of Ttl
15%	10%
24%	19%
0%	0%
0%	0%
1%	1%
0%	0%
0%	0%
31%	38%
23%	24%
7%	7%
0%	0%
0%	0%
0%	2%
0%	0%

Interest	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	YTD	YTD Delta %	Total Year
Bingo Gross	\$218,822	\$198,874	\$107,717	\$107,656	\$110,547	\$112,874	\$107,453	\$115,992	\$110,675	\$109,474			\$1,300,084	-36%	\$1,300,084
Bingo Prizes	\$208,112	\$179,066	\$82,032	\$89,318	\$84,816	\$98,175	\$84,513	\$95,571	\$90,145	\$86,920			\$1,098,668	-38%	\$1,098,668
Bingo Net	\$10,710	\$19,808	\$25,685	\$18,338	\$25,731	\$14,699	\$22,940	\$20,421	\$20,530	\$22,554			\$201,416	-21%	\$201,416
Prize %	95.1%	90.0%	76.2%	83.0%	76.7%	87.0%	78.7%	82.4%	81.5%	79.4%			84.5%	-2.9 pts	84.5%
Paddlewheel Gross	\$28,641	\$27,750	\$14,800	\$23,220	\$16,100	\$24,050	\$35,220	\$22,020	\$22,255	\$19,683			\$233,739	-36%	\$233,739
Paddlewheel Prizes	\$26,742	\$24,406	\$11,134	\$17,678	\$13,840	\$20,135	\$32,537	\$18,651	\$16,641	\$15,402			\$197,166	-36%	\$197,166
Paddlewheel Net	\$1,899	\$3,344	\$3,666	\$5,542	\$2,260	\$3,915	\$2,683	\$3,369	\$5,614	\$4,281			\$36,573	-36%	\$36,573
Prize %	93.4%	87.9%	75.2%	76.1%	86.0%	83.7%	92.4%	84.7%	74.8%	78.3%			84.4%	0 pts	84.4%
E-Gaming Gross	\$1,707,903	\$1,461,521	\$1,338,617	\$1,592,694	\$1,579,603	\$1,602,930	\$1,681,683	\$1,358,072	\$1,215,666	\$1,242,007			\$14,780,696	-11%	\$14,780,696
E-Gaming Prizes	\$1,468,175	\$1,268,531	\$1,161,618	\$1,396,334	\$1,387,000	\$1,370,773	\$1,460,616	\$1,171,919	\$1,036,347	\$1,042,165			\$12,763,476	-12%	\$12,763,476
E-Gaming Net	\$239,728	\$192,990	\$176,999	\$196,361	\$192,603	\$232,157	\$221,067	\$186,153	\$179,320	\$199,843			\$2,017,219	-6%	\$2,017,219
Prize %	86.0%	86.8%	86.8%	87.7%	87.8%	85.5%	86.9%	86.3%	85.2%	83.9%			86.4%	-0.7 pts	86.4%
Pulltab Gross	\$1,732,206	\$1,593,639	\$1,499,092	\$1,580,569	\$1,525,448	\$1,518,482	\$1,620,586	\$1,656,533	\$1,841,583	\$1,725,474			\$16,293,612	-5%	\$16,293,612
Pulltab Prizes	\$1,485,355	\$1,365,579	\$1,274,354	\$1,364,045	\$1,317,988	\$1,325,627	\$1,411,854	\$1,430,926	\$1,587,005	\$1,496,293			\$14,059,026	-4%	\$14,059,026
Pulltab Net	\$246,851	\$228,060	\$224,738	\$216,524	\$207,460	\$192,855	\$208,732	\$225,607	\$254,578	\$229,181			\$2,234,586	-8%	\$2,234,586
Prize %	85.7%	85.7%	85.0%	86.3%	86.4%	87.3%	87.1%	86.4%	86.2%	86.7%			86.3%	0.5 pts	86.3%
Total Gross	\$3,690,181	\$3,282,384	\$2,960,826	\$3,305,339	\$3,241,308	\$3,272,520	\$3,458,437	\$3,166,761	\$3,199,289	\$3,103,618			\$32,680,663	-10%	\$32,680,663
Total Prizes	\$3,190,484	\$2,837,982	\$2,529,538	\$2,868,175	\$2,810,784	\$2,826,085	\$2,997,823	\$2,727,862	\$2,736,763	\$2,646,055			\$28,171,549	-10%	\$28,171,549
Total Pre-tax Income	\$499,697	\$444,402	\$431,288	\$437,165	\$430,524	\$446,435	\$460,614	\$438,899	\$462,527	\$457,564			\$4,509,114	-8%	\$4,509,114
Prize %	86.5%	86.5%	85.4%	86.8%	86.7%	86.4%	86.7%	86.1%	85.5%	85.3%			86.2%	-0.2 pts	86.2%
vs. LY	17.0%	3.9%	-12.7%	-13.6%	-15.2%	-7.7%	-6.9%	-20.0%	-6.3%	-13.8%					
Total Gambling Tax	\$178,416	\$174,264	\$149,690	\$112,136	\$151,011	\$145,500	\$154,545	\$156,818	\$149,668	\$159,115			\$1,531,164	-4%	\$2,883,911
Total Expenses (Allow.)	\$295,598	\$278,887	\$247,218	\$228,677	\$207,482	\$211,584	\$240,781	\$223,472	\$242,249	\$213,264			\$2,389,213	-16%	\$4,482,827
Net Profit (before LP)	\$25,682	(\$8,750)	\$34,381	\$96,352	\$72,031	\$89,351	\$65,287	\$58,609	\$70,610	\$85,184			\$588,738	28%	\$1,151,793
vs. LY	\$55,110	(\$26,710)	(\$47,996)	\$62,599	(\$5,424)	\$70,745	\$10,160	(\$33,888)	\$23,188	\$20,974			\$128,759		20.4%

Interest	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	YTD	Total Year
Bingo Gross	\$129,206	\$165,106	\$177,401	\$195,093	\$182,457	\$213,433	\$238,035	\$246,108	\$227,134	\$247,011	\$240,097	\$241,329	\$2,020,984	\$2,502,410
Bingo Prizes	\$113,968	\$154,264	\$157,067	\$167,149	\$155,666	\$210,171	\$206,653	\$210,350	\$196,647	\$195,092	\$200,496	\$202,859	\$1,767,027	\$2,170,382
Bingo Net	\$15,238	\$10,842	\$20,334	\$27,944	\$26,791	\$3,262	\$31,382	\$35,758	\$30,487	\$51,919	\$39,601	\$38,470	\$253,957	\$332,028
Prize %	88.2%	93.4%	88.5%	85.7%	85.3%	98.5%	86.8%	85.3%	86.6%	79.0%	83.5%	84.1%	87.4%	86.7%
Paddlewheel Gross	\$26,235	\$24,950	\$27,435	\$30,265	\$44,560	\$45,745	\$49,525	\$54,775	\$26,030	\$36,540	\$41,356	\$29,325	\$366,060	\$436,741
Paddlewheel Prizes	\$20,729	\$21,650	\$23,049	\$27,520	\$38,021	\$39,267	\$41,514	\$45,980	\$21,692	\$29,367	\$34,721	\$24,037	\$308,789	\$367,547
Paddlewheel Net	\$5,506	\$3,300	\$4,386	\$2,745	\$6,539	\$6,478	\$8,011	\$8,795	\$4,338	\$7,173	\$6,635	\$5,288	\$57,271	\$69,194
Prize %	79.0%	86.8%	84.0%	90.9%	85.3%	85.8%	83.8%	83.9%	83.3%	80.4%	84.0%	82.0%	84.4%	84.2%
E-Gaming Gross	\$1,437,173	\$1,490,397	\$1,661,896	\$1,743,743	\$1,646,117	\$1,649,894	\$1,657,369	\$1,822,397	\$1,688,320	\$1,840,896	\$1,712,558	\$1,751,416	\$16,638,201	\$20,102,175
E-Gaming Prizes	\$1,249,685	\$1,294,229	\$1,458,717	\$1,506,233	\$1,415,401	\$1,441,803	\$1,452,162	\$1,583,369	\$1,466,910	\$1,612,937	\$1,495,641	\$1,518,810	\$14,481,447	\$17,495,897
E-Gaming Net	\$187,488	\$196,168	\$203,179	\$237,509	\$230,716	\$208,091	\$205,207	\$239,028	\$221,410	\$227,960	\$216,918	\$232,605	\$2,156,755	\$2,606,278
Prize %	87.0%	86.8%	87.8%	86.4%	86.0%	87.4%	87.6%	86.9%	86.9%	87.6%	87.3%	86.7%	87.0%	87.0%
Pulltab Gross	\$1,529,371	\$1,534,146	\$1,769,214	\$1,766,860	\$1,633,880	\$1,811,029	\$1,737,749	\$1,844,734	\$1,654,597	\$1,805,462	\$1,970,594	\$1,796,516	\$17,087,042	\$20,854,152
Pulltab Prizes	\$1,310,619	\$1,317,032	\$1,504,230	\$1,530,687	\$1,392,074	\$1,548,497	\$1,490,841	\$1,580,766	\$1,418,794	\$1,563,412	\$1,670,673	\$1,542,809	\$14,656,952	\$17,870,434
Pulltab Net	\$218,752	\$217,114	\$264,984	\$236,173	\$241,806	\$262,532	\$246,908	\$263,968	\$235,803	\$242,050	\$299,921	\$253,707	\$2,430,090	\$2,983,718
Prize %	85.7%	85.8%	85.0%	86.6%	85.2%	85.5%	85.8%	85.7%	85.7%	86.6%	84.8%	85.9%	85.8%	85.7%
Total Gross	\$3,122,694	\$3,216,027	\$3,639,682	\$3,741,204	\$3,516,953	\$3,734,578	\$3,697,157	\$3,973,304	\$3,604,410	\$3,935,599	\$3,968,935	\$3,821,136	\$36,181,607	\$43,971,678
Total Prizes	\$2,695,640	\$2,788,150	\$3,145,625	\$3,235,257	\$3,009,227	\$3,250,969	\$3,202,577	\$3,424,865	\$3,110,768	\$3,404,808	\$3,404,581	\$3,290,215	\$31,267,887	\$37,962,682
Total Pre-tax Income	\$427,054	\$427,877	\$494,057	\$505,946	\$507,726	\$483,609	\$494,580	\$548,439	\$493,642	\$530,792	\$564,355	\$530,920	\$4,913,721	\$6,008,996
Prize %	86.3%	86.7%	86.4%	86.5%	85.6%	87.1%	86.6%	86.2%	86.3%	86.5%	85.8%	86.1%	86.4%	86.3%
Total Gambling Tax	\$151,919	\$154,153	\$132,798	\$166,477	\$165,849	\$163,445	\$159,903	\$177,257	\$161,069	\$161,069	\$267,477	\$188,113	\$1,593,939	\$3,491,549
Total Expenses (Allow.)	\$304,563	\$255,764	\$278,882	\$305,716	\$264,421	\$301,558	\$279,549	\$278,685	\$285,152	\$305,513	\$311,914	\$286,413	\$2,859,803	\$6,013,370
Net Profit (before LP)	(\$29,428)	\$17,960	\$82,377	\$33,753	\$77,455	\$18,605	\$55,127	\$92,497	\$47,422	\$64,210	(\$15,036)	\$56,394	\$459,979	\$990,743

	White Bear			Bear			Johnny	MC		% of
	Bar	Sak's	Doc's Landing	Jimmy's	Town	Bingo Hall	Kitchen	Taco	Total	Total
Bingo Gross	\$4,737	\$30,747	\$0	\$64,094	\$9,896		\$0	\$0	\$109,474	3.5%
Bingo Prizes	\$4,840	\$22,513	\$0	\$48,223	\$11,344		\$0	\$0	\$86,920	3.3%
Bingo Net	(\$103)	\$8,234	\$0	\$15,871	(\$1,448)		\$0	\$0	\$22,554	4.9%
Prize %	102.2%	73.2%		75.2%	114.6%		#DIV/0!	#DIV/0!	79.4%	
2024 Net\$	(\$1,093)	\$6,032	\$0	\$24,802	(\$2,605)	\$24,783			\$51,919	
YoY Change	91%	37%		-36%	-44%	-100%			-57%	
Raffle Gross	\$0	\$0	\$0	\$560	\$0		\$0	\$0	\$560	0.0%
Raffle Prizes	\$0	\$0	\$0	\$600	\$0		\$0	\$0	\$600	0.0%
Raffle Net	\$0	\$0	\$0	(\$40)	\$0		\$0	\$0	(\$40)	0.0%
Prize %	#DIV/0!	#DIV/0!	#DIV/0!	107.1%	#DIV/0!		#DIV/0!	#DIV/0!	107.1%	
2024 Net\$	\$0	\$0	\$0	\$230	\$0	\$0			\$230	
Paddlewheel Gross	\$17,043	\$0	\$1,200	\$690	\$750		\$0	\$0	\$19,683	0.6%
Paddlewheel Prizes	\$13,642	\$0	\$800	\$460	\$500		\$0	\$0	\$15,402	0.6%
Paddlewheel Net	\$3,401	\$0	\$400	\$230	\$250		\$0	\$0	\$4,281	0.9%
Prize %	80.0%	#DIV/0!	66.7%	66.7%	66.7%		#DIV/0!	#DIV/0!	78.3%	
2024 Net\$	\$4,156	\$120	\$2,337	\$280	\$280				\$7,173	
YoY Change	-18%	-100%	-83%	-18%	-11%				-40%	
Tipboard Gross	\$1,300	\$550	\$290	\$3,280	\$1,000		\$0	\$0	\$6,420	0.2%
Tipboard Prizes	\$950	\$450	\$250	\$2,275	\$750		\$0	\$0	\$4,675	0.2%
Tipboard Net	\$100	\$150	\$0	\$550	\$0		\$0	\$0	\$1,745	0.4%
Prize %	73.1%	81.8%	86.2%	69.4%	75.0%		#DIV/0!	#DIV/0!	72.8%	
2024 Net\$	\$185	\$450	\$225	\$350	\$250	\$0			\$1,460	
E-Gaming Gross	\$208,328	\$143,878	\$238,860	\$473,654	\$173,345		\$3,942	\$0	\$1,242,007	40.0%
E-Gaming Prizes	\$180,313	\$120,469	\$199,869	\$393,887	\$144,158		\$3,468	\$0	\$1,042,165	39.4%
E-Gaming Net	\$28,015	\$23,408	\$38,991	\$79,767	\$29,187		\$474	\$0	\$199,843	43.7%
Prize %	86.6%	83.7%	83.7%	83.2%	83.2%		88.0%	#DIV/0!	83.9%	
2024 Net\$	\$47,865	\$16,502	\$53,924	\$76,064	\$29,850	\$3,755			\$227,960	
YoY Change	-41%	42%	-28%	5%	-2%				-12%	
Pulltab Gross	\$224,104	\$360,984	\$154,589	\$752,361	\$231,762		\$1,674	\$0	\$1,725,474	55.6%
Pulltab Prizes	\$195,544	\$317,858	\$139,625	\$641,351	\$200,469		\$1,446	\$0	\$1,496,293	56.5%
Pulltab Net	\$28,560	\$43,126	\$14,964	\$111,010	\$31,293		\$228	\$0	\$229,181	50.1%
Prize %	87.3%	88.1%	90.3%	85.2%	86.5%		86.4%	#DIV/0!	86.7%	
2024 Net\$	\$28,264	\$44,056	\$23,677	\$99,735	\$33,588	\$12,730			\$242,050	
YoY Change	1%	-2%	-37%	11%	-7%				-5%	
Total Gross	\$455,512	\$536,159	\$394,939	\$1,294,639	\$416,753		\$5,616	\$0	\$3,103,618	100.0%
Total Prizes	\$395,289	\$461,290	\$340,544	\$1,086,796	\$357,221		\$4,914	\$0	\$2,646,055	100.0%
Total Pre-tax Income	\$60,223	\$74,868	\$54,395	\$207,843	\$59,532		\$702	\$0	\$457,564	100.0%
Prize %	86.8%	86.0%	86.2%	83.9%	85.7%		87.5%	#DIV/0!	85.3%	
2024 Net\$	\$79,377	\$67,160	\$80,163	\$201,461	\$61,363	\$41,268	\$0	\$0	\$530,792	20.1%
YoY Change	-24%	11%	-32%	3%	-3%				-14%	
Site % of Ttl Income	13.2%	16.4%	11.9%	45.4%	13.0%	0.0%	#DIV/0!	#DIV/0!		
Tax	\$21,347	\$27,098	\$23,173	\$68,083	\$19,023	\$0	\$391	\$0	\$159,115	34.8%
2024 Tax\$	\$26,753	\$25,106	\$23,277	\$57,943	\$22,360	\$5,629			\$161,069	30.3%
YoY Change	-20%	8%	0%	18%					-1%	
Gross Profit After Tax	\$38,877	\$47,770	\$31,222	\$139,760	\$40,508	\$0	\$312	\$0	\$298,449	
2024 GP\$	\$52,624	\$42,053	\$56,886	\$143,517	\$39,003	\$35,639	\$0	\$0	\$369,723	
YoY Change	-26%	14%	-45%	-3%					-19%	
Allow. Expenses	\$33,706	\$34,976	\$33,421	\$82,820	\$25,871	\$0	\$898	\$1,573	\$213,264	
2024 AE\$	\$41,745	\$41,187	\$42,970	\$65,594	\$52,966	\$61,051			\$305,513	
YoY Change	-19%	-15%	-22%	26%	-51%		#DIV/0!	#DIV/0!	-30%	
NP\$ Before Lawful Purpose	\$5,171	\$12,794	(\$2,199)	\$56,939	\$14,638	\$0	(\$586)	(\$1,573)	\$85,184	
2024 NP\$	\$10,879	\$867	\$13,917	\$77,923	(\$13,963)	(\$25,412)	\$0	\$0	\$64,210	
YoY Change	-52%	1376%	-116%	-27%	-205%		#DIV/0!	#DIV/0!	33%	

WBLAHA Charitable Gambling #03111 - Authorization of Expenditures (LG1004)

Expenses for the Month of: February 2025

Preapproval: Allowable Expenses				ACTUAL ALLOWABLE EXPENSES		
Payee or Item to be Paid	Brief explanation of the purpose	Amount	Approve dt	Check #	Amount	Overage
Pulltabs Plus, Incorporated	Gambling Product	\$7,000	1/15/2025	D-Debit	\$4,984.66	
Three Diamond Corporation	Gambling Product	\$27,000	1/15/2025	D-Debit	\$20,626.57	
Brainerd Games	Gambling Product	\$10,000	1/15/2025	D-Debit	\$6,004.62	
	Total Gambling Product	\$44,000			\$31,616	
Intuit	Compensation	\$58,000	1/15/2025	D-Debit	\$39,150.74	
Payroll Taxes	MN Dept Rev & IRS	\$16,060	1/15/2025	D-Debit	\$11,387.21	
	Total Compensation	\$74,060			\$50,538	
Press Publications	Advertising	\$2,000	1/15/2025	21465	\$1,713.06	
	Total Advertising	\$2,000			\$1,713	
Gaming Bus. Soutions	Payroll Processing - Jan 2025	\$700	1/15/2025	21491	\$660.00	
Gaming Bus. Soutions	Monthly Tax Prepare - Dec 24	\$2,000	12/11/2025	21492	\$1,855.00	
	Total Accounting and Legal	\$2,700			\$2,515	
Doc'S Landing	Rent	\$11,000	1/15/2025	21484	\$8,050	
Jimmy's Food And Drink	Rent	\$36,000	1/15/2025	21485	\$32,276	
Saks	Rent	\$15,000	1/15/2025	21483	\$13,649	
Johnny Kitchen	Rent	\$500	1/15/2025	21487	\$159	
MC Taco	Rent	\$8,000	1/15/2025		\$0	
White Bear Bar	Rent	\$13,000	1/15/2025	21482	\$6,682	
Sanger LLC	Rent	\$9,000	1/15/2025	21486	\$4,545	
	Total Rent	\$92,500			\$65,361	
MN Gaming Supply	E-Pulltab Equip & Rev Share (BT)	\$12,500	1/15/2025	D-Debit	\$4,584.85	
Brainerd Games	E-Pulltab Equip & Rev Share	\$55,000	1/15/2025	D-Debit	\$42,511.01	
	Total E-Gaming Equip & Rev Share	\$67,500			\$47,096	
Brainerd Games	Bingo Machine Rentals	\$8,000	1/15/2025	D-Debit	\$7,153.26	
Brainerd Games	Misc Product and Equipment	\$750	1/15/2025	D-Debit	\$351.67	
Three Diamond Corporation	Misc Product and Equipment	\$750	1/15/2025	D-Debit	\$33.61	
Central Gaming Services	Doc's Pulltab Machine Rental	\$300	1/15/2025	21464	\$280.95	
	Total Product and Equipment	\$9,800			\$7,819	
Charitable Products LLC	Scanner Paper - Supplies	\$500	1/15/2025	21475, 476, 490	\$683.86	\$183.86
Comcast Business	Internet/phone/TV	\$1,500	1/15/2025	21460	\$1,321.42	
The McDowell Agency, INC	Employee Background Check	\$300	1/15/2025		\$0.00	
Microsoft 365 Subscription	Microsoft 365 Subscription	\$60	1/15/2025	21461	\$40.62	
Adobe	Monthly Subscription	\$50	1/15/2025	21462	\$32.50	
Office Supplies	General Office Supplies (includes deposit slips)	\$2,000	1/15/2025	21479 & 467	\$1,188.64	
Kevin Bergerson	Monthly Milage Reimbursement	\$650	1/15/2025	21459	\$398.86	
Lynn Dumroese	Monthly Milage Reimbursement	\$200	1/15/2025	21466	\$127.40	
JOIM INVESTMENTS, LLC	Office Space Rent	\$700	1/15/2025	D-Debit	\$700.00	
Allied Charities	Annual Membership	\$300	2/12/2025	21477	\$300.00	
CGME	Annual Subscription to GM App	\$500	2/12/2025	21478	\$499.00	
	Total Supplies - General	\$6,760			\$5,292	
Cash Long/Short		\$2,500				
	Total	\$301,820			\$211,950	\$184

Preapproval: Lawful Purpose Expenditures				ACTUAL LAWFUL PURPOSE EXPENSES		
Payee or Item to be Paid	Brief explanation of the purpose	Amount	Approve dt	Check #	Total Paid	Overage
City Of Vadnais Heights	A10R - City-administered fund (up to 10%)	\$8,000	1/15/2025	21480	\$6,965.16	
City Of White Bear Lake	A08L - Local regulatory tax (up to 3%)	\$600	1/15/2025	21481	\$375.52	
City Of Maplewood	A10R - City-administered fund (up to 10%)			21489	\$30.54	\$30.54
MN Dept of Revenue	A08T - Monthly State Gambling Taxes & Fees	\$190,000	1/15/2025	D-Debit	\$151,744.00	
	Total Lawful Purpose	\$198,600			\$159,115	\$31
	Total Allowable & Lawful Purpose	\$500,420			\$371,065	\$214

WBLAHA Charitable Gambling #03111 - Authorization of Expenditures (LG1004)

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Expenses for the Month of:

May 2025 (4/10/25 to 5/31/25)

Approval Date: April 9, 2025

Preapproval: Allowable Expenses					
Payee or Item to be Paid	Brief explanation of the purpose for each expenditure	Expense \$ Limit	Approved	Check or ACH	Notes
Pulltabs Plus, Incorporated	Gambling Product	\$7,000	4/9/2025	ACH	Monthly
Three Diamond Corporation	Gambling Product	\$27,000	4/9/2025	ACH	Monthly
Brainerd Games	Gambling Product	\$10,000	4/9/2025	ACH	Monthly
	Total Gambling Product	\$44,000	4/9/2025		
Intuit	Compensation	\$58,000	4/9/2025	ACH	Monthly
IRS	Payroll Taxes	\$12,000	4/9/2025	ACH	Monthly
MN Dept of Revenue	Payroll Taxes	\$3,080	4/9/2025	ACH	Monthly
	Total Compensation	\$73,080	4/9/2025		
Press Publications	Advertising	\$2,200	4/9/2025	Check	Monthly
	Total Advertising	\$2,200	4/9/2025		
Heartland Payroll	Payroll Processing	\$800	4/9/2025	Debit	Monthly
Landon C Scott	CPA - Monthly Tax Prepare	\$1,750	4/9/2025	Check	Monthly
	Total Accounting and Legal	\$2,550	4/9/2025		
Doc'S Landing	Rent	\$11,000	4/9/2025	Check	Monthly
Jimmy's Food And Drink	Rent	\$36,000	4/9/2025	Check	Monthly
Saks	Rent	\$15,000	4/9/2025	Check	Monthly
Johnny Kitchen	Rent	\$500	4/9/2025	Check	Monthly
MC Taco	Rent	\$8,000	4/9/2025	Check	Monthly
White Bear Bar	Rent	\$13,000	4/9/2025	Check	Monthly
Sanger LLC	Rent	\$9,000	4/9/2025	Check	Monthly
	Total Rent	\$92,500	4/9/2025		
MN Gaming Supply	E-Pulltab Equip & Rev Share (BT)	\$12,500	4/9/2025	ACH	Monthly
Brainerd Games	E-Pulltab Equip & Rev Share	\$55,000	4/9/2025	ACH	Monthly
	Total E-Gaming Equip & Rev Share	\$67,500	4/9/2025		
Brainerd Games	Bingo Machine Rentals	\$8,000	4/9/2025	ACH	Monthly
Brainerd Games	Misc Product and Equipment	\$750	4/9/2025	ACH	Monthly
Three Diamond Corporation	Misc Product and Equipment	\$750	4/9/2025	ACH	Monthly
Central Gaming Services	Doc's Pulltab Machine Rental	\$1,200	4/9/2025	check	Monthly
	Total Product and Equipment	\$10,700	4/9/2025		
CGME	Monthly POS Cost	\$150	4/9/2025	ACH	Monthly
Charitable Products LLC	Scanner Paper - misc supplies	\$1,000	4/9/2025	Check	Monthly
Comcast Business	Internet/phone/TV	\$1,500	4/9/2025	Check	Monthly
The McDowell Agency, INC	Employee Background Check	\$300	4/9/2025	Check	Monthly
Microsoft 365 Subscription	Microsoft 365 Subscription	\$100	4/9/2025	Check	Monthly
Adobe	Monthly Subscription	\$50	4/9/2025	Check	Monthly
Office Supplies	General Office Supplies	\$2,000	4/9/2025	Check	Monthly
Kevin Bergerson	Monthly Milage Reimbursement	\$650	4/9/2025	Check	Monthly
Lynn Dumroese	Monthly Milage Reimbursement	\$200	4/9/2025	Check	Monthly
Joim Investments, LLC	Office Space Rent	\$700	4/9/2025	ACH	Monthly
Summit Mini Storage	Invoice - Annual Rent for Unit #7	\$3,245	4/9/2025	ACH	Monthly
	Total Supplies - General	\$9,895	4/9/2025		
Cash Long/Short		\$2,500	4/9/2025		

Total **\$304,925**

Preapproval: Lawful Purpose Expenditures					
Payee or Item to be Paid	Brief explanation of the purpose	Amount	LPE Code	Approved	
City Of Vadnais Heights	A10R - City-administered fund (up to 10%)	\$8,000	A10R	4/9/2025	Monthly
City Of White Bear Lake	A08L - Local regulatory tax (up to 3%)	\$600	A08L	4/9/2025	Monthly
City of Maplewood	A10R - City-administered fund (up to 10%)	\$400	A10R	4/9/2025	Monthly
MN Dept of Revenue	A08T - Monthly State Gambling Taxes & Fees	\$191,000	A08T	4/9/2025	Monthly
	Total Lawful Purpose	\$200,000			
	Total Allowable & Lawful Purpose	\$504,925			