

ISWA Monthly Meeting

October 13, 2019

Call to Order: Meeting called meeting to order at 11:58 am Chair, Pat Culp

Attendance:

Board Members:

Onsite: Pat Culp, Tina Fouts, Ben Nicely, Jeff Strueder, David Boone, Mary Friedt, Michelle Kaster, Jason Miller, Mark Mundy, Darby Nicely, Ryan Parrish, Lou Silverman, Roby Webster, Bart Welch, Robbie Webster, Jean Whetstone

Teleconference: Jim Tonte, Tina Tonte, Linda Robinson, Chris Pruitt

Staff: Tina Tonte (teleconference), JD Minch (onsite)

Guest: Mike McCarthy; Mark Durham, Red Cobra

Secretary: Tina Fouts

- Presented September minutes, which were sent in advance by the office, to review and provide updates
- Jean Whetstone made a motion to accept the minutes
- Ryan Parrish seconded the motion
- No discussions
- Motion passed unanimously

Treasurer: Jeff Strueder

- Presented financial reports
- Taking everything to USA Wrestling taking a lot of work off of the office
- Sales of equipment at annual meeting and memberships coming through are shown
- Negative numbers are from last year's budget
- Taken in about \$18000 this year so far.
- Kevin Troy reviewing our insurance.
- Had one charitable contribution - \$100 (mailed a check for Coach Sego who passed away).
- Purchased 2 loading carts and a new clock stand as well as corrugated boxes for storage of the clock stands.
- Jason Miller made a motion to accept the treasurer's report
- Mark Mundy seconded the motions
- No additional discussions
- Motion passed unanimously

Old Business

Girls' Divisions/Weights

- Pat Culp reported that she had asked Jason DeLois to look into whether to change weights and divisions to line up with USA Wrestling.
- Jennifer Pierson reviewed new information and there isn't much difference.
- Jason DeLois doesn't see a reason not to adopt USA Wrestling weights.
- Jimmy said based upon reports he does not see a reason.

- Ben Nicely made a motion for ISWA to use weights and divisions that are being used by USA Wrestling.
- Jean Whetstone seconded the motion
- No additional discussions
- Motion passed unanimously

Central Regionals

- Central Regionals group met at leadership conference in August. Host will be having it for 3 years instead of 2.
- Indiana will be the first state to hold it for 3 years.
- Pat Culp reported we have booked Ft Wayne coliseum for 3 years.
- Ben Nicely and Pat Culp reported we will be using 12 mats (11 were used last year and there are 3 other regionals going on same weekend).
- Have it all laid out. Have worked out all information for food, ticket sales, etc.
- Tina Tonte wants to make sure that the office has communications as to what we are responsible for.
- Pete Isais is getting that information to us regarding the responsibilities for the event.

14U Duals

- Warren Central is under construction so they will not be able to host.
- Pat Culp reported they have looked at 3-4 different venues.
 - Grant Park, Finch Creek, Franklin, Purdue.
- Came down to measuring at Franklin and it looks like we can get all 16 mats down.
- Looking at June as the date. It is hard to find workers in June.
- Currently checking IT for streaming abilities.
- Looks like we might be holding at Franklin. June 10-14.
- Jimmy Tonte asked about camp before hand? We are looking into what makes the most sense.
- Jimmy Tonte recommended still hosting the camp at Warren.
- Pat will keep everyone posted as we move forward.

Open Board Positions

- Pat Culp introduced Dave Boone. He is club president and middle school coach at Yorktown.
- There were 4 interviews conducted by 2 board members.
- They recommended Dave Boone for the Equipment Director position.
- Dave spoke a bit about himself, has been involved in wrestling for 9 years. He is Chief of Yorktown volunteer fire department. His full-time job is working with computers, is director of application development for a company out of Texas.
- Had him step out of the room for the vote
- Mary Friedt made a Motion to accept Dave Boone as our equipment
- Roby Webster seconded the motion.
- No discussions.
- Motion passed unanimously
- We still have a few positions open
 - Tournament Staff Director (replacing Randy Amos)
 - Pairing Developmental Director – Pat Culp has been working on this
 - RTC Director (Leroy Vega is not able to do it with his new job at Purdue).

Audit

- Question about whether or not we need an audit was posed to Jeff Strueder.

- Our Policies and Procedures state an audit should be done every 2 years and we have never had a true audit.
- Jeff will check with the accountant to see if we need an actual audit or what will fulfill our need.

Conference Calling

- Pat Culp mentioned the discussion that was held a few months ago regarding our teleconference needs for board meetings.
- Wants to make sure the equipment is working ok in case of inclement weather, etc.
- Jimmy Tonte reported there is no static on the line today.
- It was noted that it is difficult to hear those speaking that are far away from the telephone.
- Confirmed that the conference line we use allows us to have more than the number of board members call in on the line.
- Bart Welch reported that he looked into teleconferencing systems. We can probably get a used one that would have video and audio.
- Will come back to the next meeting with quotes.

Committee Reporting

Coaches' Council

- Jimmy Tonte stated we might need to change some positions on the committee.
- RTC and preparations for the trips has been the big talk.
- Olympic Style director has also been talked about.
- Committee has not met as organized as they had been meeting because of a couple of positions on the council.
- Committee needs to be revamped and downsized a bit.
- Brady Eppert, Jake O'Neill, Danny Struck and Jimmy Tonte have been meeting.

Disciplinary Committee

- Nothing new to report

Scholarship committee

- Tina Tonte stated that the process moving forward will be completed online.
- Reported this process needs to be online, especially to provide information as to where the checks for scholarships go to.
- Chris Pruitt will help with set up.

Tournament Committee

- Roby Webster reported the committee met before board meeting.
- Bart Welch will work on online bidding process so that all tournaments that have been bid can be seen online to assist in coordination in the sections.
- Will have computers at the annual meeting to submit tournament bids that weren't submitted prior to the actual meeting.
- Setting up guidelines for tournament date changes.
- Set up subcommittee to establish guidelines and will be responsible to work through date change requests.
- Felt bid process went smoothly.

New Business

Section Meetings

- Pat Culp is setting up meetings in each section for clubs and coaches
- Section directors are coordinating in their area and will be having them in the first 2 weeks in November.
- Feels we need to get information from grass roots.
- Asked for any questions you need asked, get them to Pat in advance.

Website

- Pat Culp reported we want to grow Freestyle/Greco, girl's wrestling and middle school wrestling.
- Would like to see videos and data posted online from USA wrestling.
- She will pass along to get the information out to the clubs.

Big 10/2021

- Pat Culp reported we had the discussion a couple of meetings ago and people did not seem to be opposed to having Folkstyle state on Big10 weekend.
- If we hold it on Big10 weekend, it will give us an additional week of Freestyle/Greco wrestling.
- Will continue to explore.

February, 2020 Board Meeting

- Discussion regarding the date for February board meeting as Middle School individual state is being held on the normal February meeting date.
- Determined that we will meet on February 2nd.

Olympic Style Wrestling Growth

- Pat Culp reported we are thinking of bringing on an Olympic Style Director to work with both Freestyle and Greco styles and use only one position until growth dictates two positions.
- We are bringing on an advisor, Zack Errett. His time is limited. He will come onboard to help us grow Freestyle/Greco.
- He has sent a list already of 6 items he would like to have done.
- Setting up a committee and he would like to have a conference call.
- He has spoken with 3 friends from different states for recommendations and idea sharing.
- Would like to take the lead and help us get started and then let us run with it and then we would only call him when needed.
- Lou Silverman asked about the current board position and how that will work.
- Pat Culp is working to mesh that.

Regional Training Centers (RTC)

- Pat Culp reported that Danny Struck has a lot of ideas to make changes, has reached out to current RTC areas.
- Wants to make sure there is 25-30 minutes of Freestyle/Greco in each session.
- Would like to see it rotate in the areas.
- Still working on a lot of those type of things and Zack Errett has a lot of ideas.
- We will need to find an RTC Director.
- Jimmy Tonte reported that our big push is to better our Olympic style.
- RTC of previous years had good structure and we saw that wrestlers got to camp and knew coaches and teammates.
- Feels things have gotten watered down and spread out and there isn't really a program currently in place.
- Danny working on pulling together a more structured program.

Consultant & Staff Reports

- Pat Culp reported that new Safe Sport regulations were provided by Steve Pugliese.
- Handout provided to board members.
 - New USA Wrestling Parent/Guardian Consent Form
 - Advised Consent Notice to Parent/Guardian
 - USA Sample Locker Room Policy
 - USA Wrestling One-on-One Interactions Guidelines
 - 2020 Bed Check Protocol
- We need to make sure these are being followed.

- **Law & Legislation – Steve Pugliese**
 - Not present, no report

- **Sports Medicine – Nicole Moss**
 - Not present – no report

- **Technology – Chris Pruitt**
 - No report.
 - Should get together offline to have something for next month

- **Membership Staff – JD Minch**
 - Membership Report
 - 841 athletes up 2%
 - 529 wrestling leaders
 - 92 clubs chartered
 - 52 sanctions paid for
 - Certified coaches
 - Gold – 0
 - Silver – 3
 - Bronze – 174
 - Copper – 293
 - Conflict of interest and Whistleblower form. All must sign.
 - Board of Directors contacts and memberships – please update
 - Only have 5 who have not finished doing what is needed for USA membership renewal
 - Nancy Campbell, Linda Robinson (Safe Sport), Mark Stevenson working on his, Danny Struck (Safe Sport), Bart Welch working on his outstanding items

- **Director of Services - Staff – Tina Tonte**
 - Partial report via email and partial through teleconference
 - Currently updating website pages. If any directors have updated information to share please send to the office email. Some have arrived. Thank you for your patience as these updates are made.
 - The new streamlined processing for Club Charter's and Sanctioning through <http://www.usawmembership.com> is going well with both members and the office. Sanctioned events are updated daily under <http://www.iswa.com> Tournaments-

Event Schedule. A file of the sanction events that were bid at the annual meeting are at the top of the page if clubs wish to print. Many clubs are renewing their Wrestling Leader Memberships. Note clubs cannot sanction events until club is chartered.

- The second location on the website for Sanctioned events is on the home page calendar. Currently communicating with USAW about possibly using the membership site <http://www.usawmembership.com> for registration for this season.
 - For example, last year Elem State Championship team registration was processed through Sports Engine (www.iswa.com). I hope to use the USAW memberships site to register for the following: Team Registration Elem State, Middle School State and Team Indiana trips.
- Any directors attending today's meeting at the office please sign Conflict of Interest and Whistle Blower (combined). Preview optional quarter zip \$20 leave check payable ISWA, they will be ordered Monday. New turquoise director polos will arrive by November meeting. Thank you, Darby, for helping confirm polo shirt sizes after the election at last meeting.
- Questions/Suggestions
 - 1. Change of date for annual meeting to avoid Indiana Open. Suggestion-Survey Monkey for members suggested date change, process/procedure suggestions, add a suggestion line for input. (Secretary note to this suggestion, was discussed in the meeting, the annual meeting date is a part of our bylaws that would have to be voted upon by the full membership)
 - 2. State tournament awards-if the board plans to look at other award companies should we provide AM Awards an opportunity to present if the ISWA is considering a change of providers?
 - 3. Should the office provide letters to clubs who had a change of date from the tournament bid meeting?
 - 4. Any NEW revisions with Safe Sport should be added to Team Indiana's Team Leader Guide and communicated with coaches' council and updated.
- Would like to place upcoming section meetings on event schedule

Directors Reports

Vice Chair– Administration – Ben Nicely

- Has compiled changes and edits to policies and procedures and has consolidated this and has edited for clarity with updates for current terminology.
- Created a flyer (will finalize once we get updates for 16U) for all events that are sponsored trips.
- Working to streamline contracting for our state and national events that we host. We will then have standard costs across the board.

Tournament Director – Roby Webster

- Nothing new to report.
- Ben Nicely reported tournament bid change.
 - A subcommittee has been formed for changes – Ryan Parrish, Ben Nicely, Roby Webster (committee chair), Michele Kaster, Jennifer Pierson

Tournament Staff Director – Vacant

Hospitality Director – Linda Robinson

- Was on teleconference but dropped off before her report

- Pat Culp reported that she is working with food vendors to obtain quotes for tournaments that we host
- Looking at rates for savings vehicles
- **Pairing Officials Developmental Director – Vacant**
 - Pat Culp reported that 9 pairers attended training in the office yesterday.
 - Worked through setting up tournaments
- **Indiana Representative to National Pairings – Jean Whetstone**
 - Thanked executive board for allowing her to go to the Trackwrestling advanced training in the sports engine office.
 - Covered networking computers, streaming, routers, virtual clocks, adding things to the dashboard. Also scheduling rounds, scramble pairings, how to customize brackets.
 - They talked about wrestling profiles, reminding attendees that we cannot help with corrections in the profiles. The parent or wrestler will have to contact Trackwrestling personally for assistance.
 - The marketing director, Richard Imel, spoke about ideas for our own organization to set up marketing approach (advertising).
 - She and Pat Culp have been working on Folkstyle state – looking at Juniors and Cadets coming in at 8am and wrestling them all day.
 - Intermediates, Seniors/University/Veterans at 2:00 pm and Peewee, Bantam, Novice, and Schoolboys wrestling on Sunday.
- **Equipment Director – David Boone**
 - Darby Nicely reported that she had ordered polos since we did not have an equipment director in place at the time
 - Discussed the quarter zips that are available to order and the minimum numbers (if applicable)
 - Need to know who is ordering today for order tomorrow
- **Mat Officials Developmental Director – Mark Mundy**
 - Trying to get licenses renewed, SafeSport and background checks completed.
- **Folkstyle Referees Developmental Director – Bart Welch**
 - Getting tournaments setup; event link has been set up and has some officials already contracted.
 - Will be much more efficient this year.
 - Working with officials for handling sportsmanship issues
 - Recruiting officials
- **Section 1 – Mark Galka**
 - Not present. Report via email
 - As of the end of September we have 13 Chartered Clubs from the 33 from 2018-2019 season.
 - The word has been put out in getting Club charters in. The clubs need to understand that to charter your club, a Current USAW Wrestling Leader membership must be listed on the club charter for it to be renewed. Many didn't understand this. He sent information to them directly after the Annual Meeting.
 - Will continue to work on getting the 20+ additional clubs chartered for 2019-2020 season. Will be getting in touch with several chartered clubs, Bulldog, Chesterton, Elite,

Portage, Region WA, Valparaiso to name a few to get their questions and concerns for the State board for a Section Meeting hopefully in month of November.

- Following up with Pat Culp's request on section meetings, will see which one of these clubs can and will hold a section meeting with a time and date.
- Need to work on commitment from other Clubs to attend. Will check on getting an agenda together with their concerns prior to a scheduled meeting with Pat Culp and other board members. Many clubs have not started practices yet and many coaches and wrestlers still need to get their new memberships completed.
- In section one, on Sunday October 20th there will be a King of the Ring Tournament held at Indiana University Northwest, sponsored by the Elite Athletic Club. The winner of each weight class will receive a very nice Championship ring. There is a flyer on the ISWA website for details

▪ **Section 2– Mary Friedt**

- Was present but had to leave prior to giving report. Was reported by Ben Nicely
- Will continue to contact clubs from last season to encourage them to get paperwork for sanctions for club tournaments.
- Will get more input on setting a meeting for clubs to see what they want from ISWA (has suggested a Sunday afternoon meeting) for when Pat Culp and the most clubs can be there.

▪ **Section 3 – Jennifer Pierson**

- Not Present. No Report

▪ **Section 4– Mark Stevenson**

- Looking at possibly a Sunday afternoon or evening for section meeting.
- Asked if we are supplying equipment to high school state duals in Ft. Wayne (yes, and we need truck for January 3rd).
- Pat Culp stated we will load truck and take down to Franklin on Friday afternoon and unload it, then reload for Ft. Wayne and take up there.
- It was mentioned that we used 2 trucks last year but was confirmed later that we only used one.
- Supplying equipment for individual middle school state on the 7th (Friday at Center Grove).
- Middle School Team state going to Carmel – Ed Pendoski is looking into having a location for us to lock up during individual state.
- Folkstyle state; will not be available because of his teams' conference tournament.
- May 1st truck for Freestyle/Greco state.
- May 15th for Central Regionals – will need someone to drive. Schoolboy Duals – June 10th.

▪ **Section 5 – Michelle Kaster**

- Section meeting has been scheduled for 6:30 November 5th (Tuesday), at Jasper HS; touching base next week to remind all.
- Trying to get all clubs sanctioned and sent in. 17 clubs as of right now have sanctioned

▪ **Vice Chair – Jim Tonte – Programs**

- Dealing with RTC/Olympic styles - making headway.
- Women's Advisory Committee met and has some neat things moving forward.
- Tournament committee moving forward.

- Congratulations to Dave Boone on the Equipment Director position (was involved in interviews).
- **State Coaches Director – Danny Struck**
 - Not Present – report via email
 - Excited about you all and our direction of unity, so here goes what I’ve been working on in no particular order:
 - The IHSWCA clinic - Jake O’Neill, JD Minch and I have been working hard on coaches’ education here. We have over 140 coaches coming to learn and collaborate together with Jordan Burroughs, Coach Mark Manning. Using this opportunity to do some breakout sessions with coaches and work on an “Olympic style development” committee with our high school coaches. Excited to see the collaboration with the IHSWCA and the idea here.
 - Worked with our directors to come up with a new RTC format and application. Excited to see the changes this makes. It is an all-inclusive RTC but a new focus geared toward pushing kids to get
 - 1) to our RTC’s
 - 2) to Olympic styles
 - 3) to our national team trips. It simultaneously should be developing our coaching pool and our national team hopefuls with a common vision. Go online to see more.
 - The 2020 coaching pool application has been sent out to the masses and is posted. This has been going well with yearly tweaks
 - All coaches’ education is geared toward being online this year (bronze and copper) please let your clubs know (of course we love them at our HS coaches’ clinics and push that too)
 - Email requests have been sent into USAW for special guest athlete appearances for Folkstyle state, Free-Greco State, and the spring IHSWCA clinic
 - Anyone in Indy Oct 17-18 come by the coaches’ clinic, or October 17 come to the coaches social at Rock Bottom. We, I, me, think our main resource in each community is our high school coach, any chance we get to mingle with them and push them to grow their clubs, let’s do it!
 - On the phone daily with directors pushing the next year’s trips and ways to market- if you need or want anything on Facebook, IG or Twitter- write new what you want on it and send me a pic so I can just copy and paste it
- **Cadet Director –Jake O’Neill**
 - Not present. Report provided via email
 - Discussion with Pat Culp about my role on the board and her expectations of me.
 - Reviewed, discussed and finalized criteria for 16U duals team selection. This will be defined the same as the Junior duals team with team leader and age director selecting the team, Vice Chair would intervene if needed.
 - Discussed the possibility of an Olympic Style Director position on the board with Pat Culp and Jim Tonte. The discussions were about what the role and responsibilities would be for the position, how that would look vs. other positions and some prospects for the position.
 - Discussed the coordination of Fargo camp this year with Jim Tonte, Brady Eppert, and Thomas Pompeii. Fargo is a week later next year, so camp will need to be a different

- date. This can be difficult with the placement of IHSAA moratorium week. Camp was held at a different venue last year, so there was discussion comparing venues.
 - Discussed venues and dates for 16U and Junior Duals camp with Brady Eppert and Jim Tonte.
 - Coordinated with Danny Struck on a new RTC model. The vision behind the model is to make our RTC's exclusive and streamline it with our national teams training.
- **Junior Director –Brady Eppert**
 - Not present. Instructed by Vice Chair, Jim Tonte, to use the report submitted by Cadet Director
 - Discussion with Pat Culp about my role on the board and her expectations of me.
 - Reviewed, discussed and finalized criteria for 16U duals team selection. This will be defined the same as the Junior duals team with team leader and age director selecting the team, Vice Chair would intervene if needed.
 - Discussed the possibility of an Olympic Style Director position on the board with Pat Culp and Jim Tonte. The discussions were about what the role and responsibilities would be for the position, how that would look vs. other positions and some prospects for the position.
 - Discussed the coordination of Fargo camp this year with Jim Tonte, Brady Eppert, and Thomas Pompeii. Fargo is a week later next year, so camp will need to be a different date. This can be difficult with the placement of IHSAA moratorium week. Camp was held at a different venue last year, so there was discussion comparing venues.
 - Discussed venues and dates for 16U and Junior Duals camp with Brady Eppert and Jim Tonte.
 - Coordinated with Danny Struck on a new RTC model. The vision behind the model is to make our RTC's exclusive and streamline it with our national teams training.
- **Kid's Director – Jason Miller**
 - Heartland Duals preparations are done and ready.
 - Kids Nationals have been finalized.
 - Has a price for the trip with vans and with buses. We need to decide as a board, which way to go.
 - Has team leader through Danny and Thomas Pompeii, Walt Gray from Bloomington South and has been asked to think about potential coaches for the trip and to work with Danny.
 - Don't know how many wrestlers will sign up. At this point we are best guessing the price and reevaluate later.
 - Has been working with Darby on the costs. If we take vans with 8 bodies, 455.50 per kid trip (includes hotel room, gear (red/blue singlet) and shirt, food and transportation. With bus (50-person bus) and price is \$332.16 with full busload.
 - Discussions about pricing.
 - Discussed bylaws about transporting athletes – reviewed and there is nothing in the bylaws but is mentioned in the policies and procedures. Gives Executive Board or team staff the right to determine method of transportation (bus or van).
 - Jason recommended \$375 to advertise the trip
 - Roby Webster seconded the recommendation
 - Determined we need to get a price posted and determine the interest in the trip
 - Said he will work with Tina Tonte to develop a flyer

- **Folkstyle Developmental Director – Ryan Parrish**
 - Working on Elementary Duals and Middle School State Duals.
 - For Elementary Duals State, Neil Sego passed away a week ago and was heavily involved in elementary duals. Would like to create an award, Neil Sego elementary duals sportsmanship award for each division (small and large). Each team can nominate 1 kid and all the coaches can vote.
 - Made a motion to create this award
 - Mark Mundy seconded the motion.
 - No additional discussions.
 - Motion passed unanimously.
 - Will work with our awards vendor to create a plaque.
 - Neil Sego had requested to hold the tryouts at Indian Creek and they are still going to keep it at this location.
 - Heartland Duals tryouts will be held at Indian Creek (weekend before Folkstyle state). March 1st.
- **Regional Training Center Director – Leroy Vega**
 - Not Present. No Report
 - Jim Tonte reported he has taken a position with Purdue
- **Greco Director – Josh Curry**
 - Not present. No Report.
- **Team Leader Director – Thomas Pompei**
 - Not Present. No Report, Jimmy Tonte will reach out to him
- **Women's Director – Jason DeLois**
 - Not Present. Report via email.
 - For starters, I am very excited to see what the future of Indiana women's wrestling holds with Pat Culp as our new chair and would like to congratulate her on her new position.
 - Currently I am coaching 4 of the 6 up and comers in North Carolina. They are Sydney DeLois 8th grade 115, Riley Dempewolf 10th grade 195, Devyn Moore 9th grade 103, Kiersten O'Neill 10th grade 148, Kaylie Petersen 9th grade 130, and Autumn Terhune 12th grade 160.
 - There is also a team of Indiana girls in Iowa at Midwest Mat of Dreams. So, needless to say, we are starting the season off and running!
 - We had our first ever [ISWA Women's advisory Council](#) and I feel it was a success. We discussed various topics of interest to our lady wrestlers. We decided it would be good to get the message out that women wrestle too. We came up with a couple different ways to do this.
 - First, we would like to share a flyer provided to us by a pro women's wrestling organization called Wrestle Like A Girl. Coach Katie Kriebel of Pendleton is now their Coaches' Education Director.
 - Attached it to his email and asked to have Tina Tonte email it out to clubs throughout the state stating our intentions.
 - Secondly, we would like to try showcasing some of the girls around the state with little blog posts on the ISWA website showing the girls who do different activities who are wrestlers as well to try and break that stereotype

that only boyish girls wrestle which is just not true. Hopefully this will open people's eyes to seeing them more as rounded people and athletes.

- The committee also agreed that it would be a good idea to do One run of gear for the women for the season and would like to have it finalized and ready to go by Jan.1. So, I would like to propose to the board that we do this. There are several factors in our reasoning.
 - 1. Early exposure and it would put our women in Team Indiana gear at the Folkstyle Nationals in Mid-March.
 - 2. Help lower trip costs which will in turn help raise participation especially with women who do multiple trips.
 - 3. Ensures appropriate fit (women cut singlets) because women's bodies are different than men's. Last year's Fargo gear shorts fit many of the girls strange and they didn't like them.
 - 4. It will have more a forgiving look in appearance in relation to how it is structured on the female body. (in short it won't direct attention to certain areas.)
 - 5. Girls gear would be DONE early, lightening the load for our new gear director letting him focus on doing just the boys for later in the season. At this time, I would like to ask the board if they agree or disagree by a show of hands. Then if agreed I'd like to make a motion that we move forward with this, then vote. (Not sure of the formalities here, but it sounds right)
- Next, I would like to share some exciting news that we have been working with area high schools and will have two more all girls' tournaments for the girls to go to this year before qualifying for their state. This will now give them 4 tournaments total to go to during their season. Tina should have info on everything by now.
- And since we are talking about tournaments, I feel it is necessary to bring up the USA Girls Preseason Folkstyle Nationals Oct. 19th-20th, which will be in its 3rd year running at New Palestine HS. Last year this was the largest preseason all-girls tournament in the country and it has grown. Hopefully this year we will reach over 300 girls from 25 different states and Canada. If you are interested in getting involved and helping out it would be greatly appreciated. Just give me a call.
- Lastly, I would like to let everyone know that USA Wrestling has changed the girls age and weight classes to match what the boys are doing. I realize as a state association for USA Wrestling it would be good for us to change as well, but personally I think it's a bad idea because our numbers on the state level don't justify doing this just yet, Jennifer Pierson and I are going over what it would look like if we restructured the state tournament from last year to match the changes just to see how many matches would be lost or forfeited. We will report our findings and let the board know our recommendations just as soon as we come to a conclusion.
- Please note it was actually recommended to follow USAW with report from Jennifer Pierson
- Please talk amongst yourselves and discuss the pro and cons of doing one or the other because I am interested in knowing everyone else thoughts.
- **Fundraising Director – Nancy Campbell**
 - Not Present. Reported via email by Jimmy Tonte.

- During this crazy month of September, I have made contact with Red Pen... working on details for the publication and getting advertisements. They have sent us pricing information.
 - I have established a relationship with the Indiana National Guard... they would like to sponsor with the ISWA in some way(s)... finalizing our needs to present to the Guard.
 - I have again reached out to Game On, a company based in Kentucky that specializes in protective mouth gear. I am hoping we can have a partnership with them in some way.
 - I have reached out to continue a “partnership” with Tanita Scales... I spoke to the main rep... he is going to get back to me on continuing... he seemed to think they do a lot for our coaches? I am not sure of that.
 - I have emailed flexink.mi (in-house wrestling posters, based out of Michigan). I am hoping to continue the partnership which would take place during the ISWA State Final Tournaments (Folkstyle and Freestyle /Greco). I am waiting to hear back from them.
 - I am still following up by communication with KT Tape was made in order to discuss a possible partnership and/or sponsorship. I have also completed a grant form with Smithville (thank you to Mark Mundy for the connection), I am still waiting to hear from Smithville, I still have not heard a result from Smithville.
 - I have again had communication with Suples Training System. Holly Jones from Suples is still reviewing the sponsorship information.
 - I have reached out to the Walker Career Center in regards to getting student interns from the MIC Network to help with promotional materials to give to potential sponsors and also, they would give help with gathering Central Indiana information.
 - I am hoping to develop a form to give sponsors which details our needs and levels of sponsorship.
 - I have contacted Johnson and Melloh to see if they too would like to continue their sponsorships.
 - The Foot Trainer, product by Isaac Knable, will be a sponsor and table holder at state events... I am working on the deal with him at this time.
 - I continue to use social media to make contacts and network for possible sponsorships.
 - As mentioned, communication about possible in-kind and financial supporters should be made to me in order to establish a list and to maintain follow-up.
- **Cultural Exchange Director – Lou Silverman**
 - Goal this summer is to send Middle Schoolers to Alaska, awaiting response to email he sent.
 - High school hoping to set up trip to Budapest in Prague, has sent initial emails.
 - Alaska probably in July and Prague in late June.
 - **Logistics Director – Darby Nicely**
 - Report shown in Equipment Director section

Pat Culp announced the Tournament gear committee has been established. Members include David Boone, Ben Nicely, Thomas Pompei, Jason DeLois, Jake O’Neill. Pat Culp proposed adding to our list of Lifetime members– JD Minch, Louis Rosbottom and Tom Dolly. Tina Fouts seconded the motion. Motion passed unanimously. Advised that bar codes are now showing on USAW cards. Asked for a scanner that would link it to Trackwrestling so that we can just enter weights. Pat had talked to Justin about this. Trackwrestling is looking into this.

Guests were given an opportunity to share. Mark Durham stated he will be doing track for the girls this weekend. Tina Tonte helped him with his tournaments - frosh/soph regionals and state and Indy Nationals. Facilities require insurance so he registers with USA Wrestling (ISWA). Shared his

concerns about our process for tournament bidding. Mike McCarthy discussed his understanding of the past procedure in adding tournaments after the bid meeting. Pat explained the tightening up of the rules/procedures.

Mark Mundy motioned to adjourn the meeting. Bart Welch seconded the motion. Motion passed unanimously.

Meeting Adjourned @ 2:45pm

Next Board Meeting November 10 at noon in office.

Respectfully submitted,

Tina Fouts
ISWA Secretary