



MINUTES

Eagan Basketball Board of Directors

April 15, 2018

Meeting was called to order by Ken M. at 7:01 p.m.

In Attendance

Ken Martin, Nancy Hayes, Becky Carruthers, Jack Delsig, John Mulkern, Margaret Cahill, Jesse Sanchez, Jackie Boldt, Scott Hull, Pat Dorsey, Tracey Ellis, Andy Meschke, Eydie Nelson, Tracey Nelson

Meeting Minutes

- Tracey Ellis moved to approve, Scott seconded - unanimous approval.

Treasurer's Report

- Nancy reviewed report
 - Running ahead of budget but still at a loss
 - Actual revenue \$232,097.27
 - Spend \$243,122
 - ↓\$11,020 net operating revenue
 - Decreased registration in house program and camp clinic
 - Budget operating loss for some capital expenses
 - We have a fund balance so this will cover the loss this year but have to find a way to get some positive over the next couple of years to build up balance to pay for uniforms when they are due.
 - Tracy moved to approve, Pat approved
- Approve Budget
 - In house- assumption of numbers 331 which is trending down
 - Kindergarten- 60 kids at \$30
 - looking to increase to \$35-40
 - 1-3 \$75
 - 3+ 85 kids at \$65

- 4-6 Grade in house
 - Facility rental needs to ↑\$11,500
 - May need to raise the fee \$5-\$10
 - Keep the same jersey-offer a discount if you don't need to order another
 - Sponsors for uniforms to defray the cost
 - Paid position to fill it
 - Find a board member to help the person
 - More than a 1 person job
 - High school help with clinic
 - Discussion about goal of program as it had its difficulties last year and still unable to fill director position
 - Too many kids served to cut it or send them to a different area/program
 - Come back next meeting with a breakdown of 4,5,and 6 grades to determine if there is a drop off and where it is.

- Travel Program

- 10 Girls teams about 94 players
- 18 Boys teams about 162 players
 - Registrations projected income \$105,120 plus late fees Total \$105,900 revenue
- 121 Teams enter and pay for tournament
- Total revenue \$179,000
- Total expenses \$197,065
 - May look into tryout software at as minimal expense as possible
 - Will look into increasing registration cost and charge for practice jerseys to decrease expenses and increase revenue.

New Business

- Coach Peltier- planning for fall and tryouts to assist as needed
- Tournament
 - Looking to change weekends especially for the girls
 - Margaret proposed a tournament Committee
 - Count towards volunteer hours
 - May be a good intro to the board and have some carryover towards new board members
 - Discuss at preseason parent meeting to recruit early on and get them started and engaged
 - Committee approved and will be pursued
- Open Gym
 - Hired refs- High school kids
 - Guide development for the first 15 minutes then set teams for scrimmages
 - Change registration to earlier to get more kids signed up- Middle of May
- 3rd Grade Extended/Travel
 - Jackie had 2 different proposals to look over and discuss
 - Current 3+ program
 - Jan-March with MSB sessions
 - Problem was too much variety of kids, some wanted more intense and others ok with continued rec/in house level of play.
 - 3rd Grade Travel Lite
 - Jan-March
 - Evaluation day for team formation
 - Kids must meet minimum requirements for skills
 - 2-3 Tournaments spread throughout Jan-March
 - Increase registration fee to \$150-\$200
 - What to do about uniforms
 - Combination of both
 - Higher level teams play travel level
 - Kids that don't make the team continue a lower level 3+ extended program
 - Will discuss further at later date.

Other

- Tryout dates set
 - Sept 8 girls

- Sept 22 boys

Meeting adjourned 8:54pm