

USAFencing
USFA- Budget vs Actual (2)
As of November 30, 2020

As of Date:

11/30/2020

	Month Ending 11/30/2020		Year To Date 11/30/2020	
	Actual	Working Budget	Actual	Working Budget
Net Income				
Total Income				
Membership Revenue				
Competitive Membership Revenue	25,960	25,960	600,222	600,222
Non-Competitive Membership Revenue	5,550	5,550	48,440	48,450
Supporting Membership Revenue	375	375	13,035	13,035
Coach Membership Revenue	4,830	4,830	195,050	195,050
Club Membership Revenue	700	700	18,450	18,450
Admin Membership Revenue	970	970	22,620	22,620
Total Membership Revenue	38,385	38,385	897,817	897,827
Membership Programs				
410310 - Insurance Revenue Club	3,950	3,950	176,917	176,916
410031 - Club Store/Banner	55	55	3,715	3,715
Total Membership Programs	4,005	4,005	180,632	180,631
Regional Revenues				
Regional Circuit Fees	7,635	7,635	52,787	52,787
Total Regional Revenues	7,635	7,635	52,787	52,787
Magazine and Communications Revenue				
Magazine Revenue	268	268	3,188	3,188
Communications Revenue	3,489	3,489	6,476	6,477
Total Magazine and Communications Revenue	3,757	3,757	9,664	9,665
Marketing Revenue				
410410 - Sponsorship Revenue	249	249	382	383
Total Marketing Revenue	249	249	382	383
USOC Funding				
410710 - Base Funding	100,000	100,000	365,128	365,128
Total USOC Funding	100,000	100,000	365,128	365,128
Development Revenue				
410510 - Donations - CFC	0	0	33	0
410520 - Donations - General	651	651	17,418	17,418
410525 - Donations - CC Fees	1	1	267	267
Total Development Revenue	652	652	17,718	17,685
Investment Income				
410620 - Interest Earned	49	49	247	248
410625 - Interest Investments	0	0	1	1
410626 - Realized Gain(Loss) Investments	952	952	47,435	47,435
410627 - Unrealized Gain(Loss) Investments	116,928	116,928	105,790	105,790
410628 - Dividends Investments	564	564	2,071	2,071
Total Investment Income	118,493	118,493	155,544	155,545

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Other Income				
410150 - RC Exam	250	250	1,975	1,975
410600 - Miscellaneous Revenue	123	123	992	292
410651 - Prior Year Income	0	0	112	0
Total Other Income	373	373	3,079	2,267
Total Income	273,549	273,549	1,682,751	1,681,918
Total Expenses				
Operating Expenses				
500120 - Depreciation- Furn, Fix, Bldg	1,778	1,778	7,112	7,112
500122 - Amoritization	815	815	3,258	3,259
500440 - Phone	1,825	1,826	8,943	8,943
500460 - Postage and Shipping	154	153	4,384	4,384
500480 - Printing	587	588	6,443	6,443
500140 - Equipment/Copier	70	69	258	258
500142 - Leased Equipment	776	776	2,952	2,952
500602 - Company Software/Hardware	1,540	1,541	21,411	21,413
500548 - Rent - Office	7,379	7,378	21,648	21,647
500546 - Rent - Public Storage	320	320	1,280	1,280
500543 - Rent - Storage Tournament Equipment	1,550	1,550	5,450	5,450
Total Operating Expenses	16,794	16,794	83,139	83,141
Administration Fees				
Data Center & Software	13,250	13,250	53,000	52,999
Braintree & Bank Fees	5,309	5,308	39,805	39,734
Total Administration Fees	18,559	18,558	92,805	92,733
Compensation Expense	90,027	90,028	357,434	357,434
Insurance Expense				
Athlete Accident Insurance Expense	2,959	2,958	11,834	11,835
General Liability Insurance expense	28,068	28,068	112,272	112,270
Other Insurance expense	2,269	2,269	9,075	9,075
Total Insurance Expense	33,296	33,295	133,181	133,180
Membership Expenses				
Background Checks	3,240	3,240	20,670	20,670
Rebates Expense	0	0	15,426	15,426
Total Membership Expenses	3,240	3,240	36,096	36,096
Center for Safe Sport				
500145 - Center for Safe Sport	0	0	7,020	7,020
Total USFA - Center for Safe Sport	0	0	7,020	7,020

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Event Expense				
500549 - Venue Rental	1,000	1,000	1,000	1,000
500620 - Trophies & Medals	1,941	1,942	2,260	2,261
Total Event Expense	2,941	2,942	3,260	3,261
Travel Expense				
500200 - Ground Transportation	0	0	2	2
Total Travel Expense	0	0	2	2
Professional Services Expense				
500106 - Audit Fee	3,000	3,000	11,500	11,500
500108 - Legal Fees	3,000	3,000	12,000	12,000
500562 - Contract Labor	29,889	29,889	81,388	81,388
500780 - Consulting Fees	0	0	20,000	20,000
Total Professional Services Expense	35,889	35,889	124,888	124,888
Magazine and Communications Expense				
Magazine Expense	937	937	4,875	4,874
Communications Expense	24,535	24,535	30,040	30,040
Total Magazine and Communications Expense	25,472	25,472	34,915	34,914
Direct Athlete Support				
500268 - Direct Athlete Support	105,822	105,822	114,821	114,822
Total Direct Athlete Support	105,822	105,822	114,821	114,822
National Team Support				
500730 - Coaches Salaries	21,950	21,950	87,800	87,800
Total National Team Support	21,950	21,950	87,800	87,800
Other Expenses				
500130 - Dues and Fees - Other	366	366	833	834
500340 - Meals	0	0	77	77
500600 - Supply	675	675	6,966	6,967
500430 - Prior Year Adjustments	5,795	5,795	6,609	6,609
500360 - Miscellaneous	158	157	263	262
500800 - Dues/Memberships/Subscriptions	20	20	3,202	3,202
500355 - Merchandise/Apparel	0	0	342	342
Total Other Expenses	7,014	7,013	18,292	18,293
Total Total Expenses	361,004	361,003	1,093,653	1,093,584
Total USFA- Net Income	(87,455)	(87,454)	589,098	588,334