

BYHA Monthly Meeting Minutes
When: October 21st, 2024, at 7:00 pm
Where: Fogerty Conference Room and Online via Microsoft Teams

Present: ~~Brad Keogh, Chris Fore, and Jeff Meister~~, Jed Rohlf, Lindsay Axelrod, Jerry Anderson, Shannon Schutte, Neal Verhulst, Rick Japor, (See Exhibit D for list of attendees)

This meeting was called to order at 7:00 PM by Rick Japor

Motion made (Lindsay Axelrod), seconded by (Jed Rohlf) approve the agenda for tonight's meeting. Motion passed.

Secretary's Report: Lindsay A – Just working on getting the teams up and running for the season. The traveling manager meeting will be on Wednesday 10/23/2024 and the In-house manager meeting is on Tuesday 10/29/2024. Email for concussion testing went out last week and a reminder email will go out tomorrow. The second apparel window closed last night, and the third one will open on 11/01/2024. Finally, the Gopher game this year is going to be on 11/02/2024 and I am planning all of the experiences for the people who will be attending the game.

The following motions were made between the September and October meetings:

- Motion made by Shannon Schutte to make first girls free program apply to all girls that have not completed a winter season before with BYHA., seconded by Jed Rohlf, motion passed.
- Motion made by Lindsay Axelrod to cover \$15 of the cost of each U of MN Men's Gopher Hockey ticket for the 11/02/2024 game against Penn State, seconded by Brad Keogh, motion passed.
- Motion made by Shannon Schutte to spend \$400 (32x\$12.50) for t-shirts for the Summer Challenge participants. 32 individuals completed all 3 months, seconded by Chris Fore, motion passed.
- Motion made by Chris Fore to get a \$50 gift card for each of the Mite evaluators at each level. Not to exceed 4 gift cards for each level / 16 total / \$800, seconded by Rick Japor, motion passed.
- Motion made by Jerry Anderson to purchase quick change goalie equipment from Vaughn Custom Sports for in-house not to exceed 2500, seconded by Lindsay Axelrod, motion passed.
- Motion made by Rick Japor to name Joe Fulton the 12U A coach for the 24/25 season, seconded by Chris Fore, motion passed.
- Motion made by Rick Japor to name Jed Rohlf as the Pee wee AA for the 24/25 season, seconded by Lindsay Axelrod, motion passed unanimously.
- Motion made by Neal Verhulst to cover listed expenses up to \$2000 for Girls Hockey Day on 11/9. This would cover, Food and Beverages for the youth/HS players, Videographer - pictures and video we can use, DJ-Music for the day - Michael Japor, Other miscellaneous small giveaway items for the youth players, seconded by Jerry Anderson, motion passed.

Motion made (Lindsay Axelrod) second (Shannon Schutte) to approve the September 16th, 2024, meeting minutes. Motion passed.

Treasurer's Report: Shannon Schutte – Total revenue for the month was \$174,609 which includes Charitable Gambling deposits of \$80,000. Registration income totaled \$73,723, primarily from Traveling registrations of \$55,351 and In-House registrations of \$14,756. Other income was from Mite team sponsorships of \$9,600. Revenue was ahead of the same month last year primarily due to the increased gambling deposits.

Total expenditures for the month were \$48,885. Expenses were primarily due to the season set up for hockey equipment and supplies, equipment vouchers and ice. Expenses were primarily due to tournaments, Ice (Pre-Tryout Camp and Girls Summer Sundays) and SummerFest expenses.

Vice President's Report: Brad Keogh – No Update – Out of town

President's Report: Jeff Meister – No update – D10 updates, Bantam AA, peewee AA, and 15U A moving to a three region bracket, reminder to coaches to complete CEP, and

Open Forum: Donation Requests:

- A. Blaine High School Cross Country - \$4,000
- B. Blaine High School Boys Basketball - \$3,000
- C. Blaine High School Alpine Ski Team - \$5,800
- D. Blaine High School Robotics - \$5,000.00
- E. Madison Elementary School – Long Lake Camp Trip - \$3,000.00
- F. ~~Bald Eagle Water Ski Shows Inc. - \$2,000.00~~

Ice Scheduler: Kathy Brodzinski – working on game schedules – rescheduling 25 games, all on separate email chains, due by EOD tomorrow. Games will be loaded shortly. Next weeks schedule will be out shortly. Once Junior Gold is launched, she will load the rest. Lots of burned ice this weekend...all on the ice page and at the rinks.

Girls Traveling Coordinator: Jake Geisler – No Updates

Boys Traveling Coordinator: Nick Jacoby, Jason Hespen, and Ron Leathers – No Update

In-House Coordinator: Deni Sanders, Nicki Barry, and Joe Pritzkow –

Bengal Aces Coordinators: Christy Resop – No update

Goalie Coordinator: Jerry Anderson – clinics started last week. All goalies are registered for traveling and he will get Mite goalies added as they get figured out.

Coaching Coordinator: OPEN – No report

Manager Coordinator: Liz Literski – getting ready manager meeting.

Volunteer Coordinator: Amanda Hespen – 159 volunteer credits that need to be issued and the spreadsheet is ready for Shannon to issue credits.

Registrar: Nancy M – No Update – busy getting rosters wrapped up for tomorrow's rosters submission.

Recruitment & Retention Coordinator: Greg Schutte – looking for replacement.

Girls High School Coordinator: – Heather Caven – girls hockey day committee is set for 11/9, so there should be some good content. Sign-up genius is out to get high school players at practice and she is working on getting blue line buddies up and running.

Boys High School Coordinator: Neal Verhulst – No report

Fundraising Coordinator: Cami Mertz. - fundraising credits for the first round is done and was sent to Shannon to give out.

Sponsorship Coordinator: Bob Wilkerson – 20 sponsors have been found, we lost one late but were able to recover it over the weekend and all checks have been collected, Bob will attend the in-house manager meeting to help the managers understand what to do with the \$.

Boys & Girls Tournament Coordinators: Julie Verhulst and Michelle Rein – No Update

Concussion Coordinator: Steve Churchill – link to sign up for at home testing has been sent out with a deadline of this Friday. Reminder email will be sent tomorrow. After Friday, the link for the actual test will be sent out by TCO.

Apparel Coordinator: Allie Hasling – No Updates

Communications and social media – Denise Formosa and Katie Cady – send stuff in!!!

Tournament Coordinator (hosted) - Chris Fore – No update

Girls Traveling Director: Neal V. reported – that the season is underway...not much to add quite yet :)

Boys Traveling Director: Jed Rohlif reported – tryouts are over we have 15 teams, 244 kids placed on teams, through 34 tryout sessions and 18 pre-skate sessions. Ready to move on to a fun and enjoyable season.

In-House Director: Chris Fore reported the following:

- Completed initiations
 - Thanks to all the coaches that helped out.
- 234 kids placed on teams
- Expanded girls team's
 - 1-8UA
 - 2-8UB
 - 2-8U Futures
- Jersey orders sent to Dave's
- Thanks to Deni, Nicki, Joe and Bob for all the great work before and during initiations
- Cubs starting soon, so starting to prepare.

Equipment Director: Jerry Anderson reported that tryouts are done and all teams have their equipment and should be ready to go. If teams need the medium sized socks then reach out to Jerry and he will get them to you. Helmet sticker requests have been coming in, so working with letterman's to get those. Also, have some goalie equipment that needs to go out, but that is settling down now. Pictures are almost ready to be scheduled, but still working on a venue for one of the dates.

Hockey Director: Rick J. reported that tryouts are done! Getting ice is scheduled for next year's tryout ice. Coaches have been notified of expectations for the season on training. Visited some of the new training partners and looking to check in and see how things are running.

Charitable Gambling Report: Suzanne S. reported that this month's charitable gambling contribution was \$80,000.00. The meat raffle is not going well, so will hold only one more and then be done with those, Wild Bills. Kelly and Suzanne would like to go to the Allied Charities of MN in November and would like us to approve for them to go and to cover their hotel and expenses.

Motion made (Lindsay Axelrod) second (Neal Verhulst) to approve the September 2024 charitable gambling report. Motion passed.

Motion made (Neal Verhulst) second (Lindsay Axelrod) to approve the November 2024 proposed Gambling expenditures as shown in the attached report. Motion passed.

Old Business: No old business.

New Business: No New Business

Motion made by (Jed Rholif) seconded by (Lindsay Axelrod) to close the session. Motion passed.

Session closed at 7:57 pm.

Exhibit A: Charitable Gambling Report

**BLAINE YOUTH HOCKEY ASSOCIATION
STATEMENT OF REVENUES
AND EXPENSES - REGULATORY BASIS
FOR THE PERIOD THEN ENDED
September 30, 2024 and 2023**

CONSOLIDATED

	1 Month Ended Sep. 30, 2024	Pct	1 Month Ended Sep. 30, 2023	Pct	6 Months Ended Sep. 30, 2024	Pct	6 Months Ended Sep. 30, 2023	Pct
RECEIPTS								
INTEREST INCOME	\$ 7.98	0.00	\$ 10.39	0.00	\$ 35.07	0.00	\$ 49.16	0.00
PULL TAB RECEIPTS	947,515.00	38.05	1,092,346.00	46.47	5,697,011.00	38.88	6,471,852.00	46.37
E-TAB RECEIPTS	1,475,156.75	59.23	1,198,417.50	50.99	8,555,593.25	58.39	7,140,454.75	51.16
E-BINGO RECEIPTS	37,356.50	1.50	25,666.50	1.09	180,884.70	1.23	132,503.10	0.95
PADDLETICKET RECEIPTS	2,550.00	0.10	5,810.00	0.16	18,090.00	0.12	19,620.00	0.14
BINGO RECEIPTS	27,767.00	1.11	30,263.00	1.29	200,773.00	1.37	192,270.00	1.38
TOTAL RECEIPTS	2,490,353.23	100.00	2,350,513.39	100.00	14,652,387.02	100.00	13,956,749.01	100.00
COST OF SALES								
PULL TAB PRIZES	817,805.00	32.84	927,402.00	39.46	4,858,021.00	33.16	5,506,169.00	39.45
E-TAB PRIZES	1,300,210.20	52.21	1,050,537.50	44.69	7,473,443.00	51.00	6,207,055.70	44.47
E-BINGO PRIZES	31,753.02	1.28	21,816.51	0.93	153,751.94	1.05	112,627.57	0.81
PADDLETICKET PRIZES	1,700.00	0.07	2,180.00	0.09	11,660.00	0.08	12,540.00	0.09
BINGO PRIZES	24,074.47	0.97	27,322.34	1.16	162,493.97	1.11	164,230.04	1.18
TOTAL COST OF SALES	2,175,542.69	87.36	2,029,258.35	86.33	12,659,369.91	86.40	12,002,622.31	86.00
GROSS PROFIT	314,810.54	12.64	321,255.04	13.67	1,993,017.11	13.60	1,954,126.70	14.00
OPERATING EXPENSES								
PULL TAB EXPENSE	11,989.79	0.48	15,298.63	0.65	78,849.45	0.54	88,662.47	0.64
PADDLETICKET EXPENSE	137.86	0.01	136.58	0.01	413.58	0.00	204.87	0.00
BINGO PAPER SUPPLY	41.10	0.00	81.42	0.00	2,506.39	0.02	284.97	0.00
WAGES & PAYROLL TAXES	19,186.22	0.77	18,613.44	0.79	126,526.45	0.86	142,537.94	1.02
ACCOUNTING EXPENSE	1,235.00	0.05	1,145.00	0.05	7,410.00	0.05	6,870.00	0.05
CASH SHORT/OVER	(147.14)	(0.01)	160.15	0.01	1,771.11	0.01	1,870.63	0.01
CASH SHORT REIMBURSED	(41.30)	(0.00)	(173.00)	(0.01)	(459.02)	(0.00)	(635.72)	(0.00)
E-TAB REVENUE SHARING	13,479.82	1.75	57,100.66	2.43	349,134.87	2.38	313,591.11	2.25
E-BINGO PROVIDER FEE	1,259.00	0.05	593.72	0.03	4,086.82	0.03	3,231.20	0.02
ADVERTISING EXPENSE	0.00	0.00	0.00	0.00	0.00	0.00	1,716.00	0.01
OFFICE & POSTAGE	2,055.59	0.08	1,714.53	0.07	13,432.38	0.09	33,456.26	0.24
LOCAL GAMB TAX -10%	0.00	0.00	4,030.10	0.17	47,975.30	0.33	50,336.47	0.36
MN COMB REC TAX	102,229.90	4.11	110,440.54	4.70	641,562.11	4.38	654,080.68	4.69
MN 8.5% TAX	996.57	0.04	428.94	0.02	4,851.51	0.03	3,618.99	0.03
REGULATORY FEE	2,798.53	0.11	2,941.52	0.13	18,602.38	0.13	17,696.33	0.13
RENT EXPENSE	42,191.54	1.69	45,400.52	1.93	281,909.06	1.92	200,731.10	1.44
TOTAL EXPENSES	227,412.48	9.13	257,912.75	10.97	1,578,572.39	10.77	1,518,253.30	10.88
OPERATING INCOME	87,398.06	3.51	63,342.29	2.69	414,444.72	2.83	435,873.40	3.12
LAWFUL PURPOSE EXPENSES								
DONATION	80,000.00	3.21	180,000.00	7.66	375,000.00	2.56	410,000.00	2.94
ORG LICENSE / FEES	0.00	0.00	0.00	0.00	1,050.00	0.01	1,050.00	0.01
TOTAL LAWFUL PURPOSE EX	80,000.00	3.21	180,000.00	7.66	376,050.00	2.57	411,050.00	2.95
NET INCOME (LOSS)	\$ 7,398.06	0.30	\$ (116,657.21)	(4.96)	\$ 38,394.72	0.26	\$ 24,823.40	0.18

Exhibit B: Next Months Estimated Expenditures

MONTHLY EXPENDITURES TO HAVE BOARD APPROVAL

SITE RENTAL	\$50,000.00	PER MONTH APPROX.
COMPENSATION & TAXES	\$45,000.00	PER MONTH APPROX.
PAYROLL SERVICES	\$1000.00	PER MONTH APPROX.
CONTRIBUTION TO CITIES BLAINE 10% TAX	\$140,000.00	PER YEAR APPROX.
SUPPLIES SITES & OFFICE	\$3,000.00	PER MONTH
CONTRIBUTIONS TO B.Y.H.A.	\$1,500,000.00	PER YEAR APPROX.
PULL TAB DISPOSAL	\$5,000.00	PER YEAR APPROX.
WORKERS COMP.	\$2,500.00	PER YEAR APPROX.
COST OF PULLTABS	\$20,000.00	PER MONTH APPROX.
COMBINED RCPT TAX	\$120,000.00	PER MONTH APPROX.
REGULATORY FEE	\$4,000.00	PER MONTH
CASH SHORTAGES	\$800.00	PER MONTH APPROX.
ETAB REVENUE SHARE	\$70,000.00	PER MONTH APPROX.
EBINGO PROVIDER FEE	\$10,000.00	PER MONTH APPROX.
STATE LIC. RENEWAL	\$150.00	PER SITE PER YEAR
MANAGER LIC. RENEWAL	\$150.00	PER YEAR
UNIFORMS	\$3,000.00	PER YEAR
CPA	\$25,000.00	PER YEAR APPROX.
ADVERTISING	\$3500.00	PER MONTH
MEAT RAFFLE INVOICES	\$6,000.00	PER MONTH
PURSES FOR BINGO	\$6000.00	PER MONTH
MISC. ADMINISTRATIVE EXPENSES	\$3,000.00	PER MONTH APPROX.

MUST BE INCLUDED IN MEETING MINUTES MONTHLY WITHOUT FAIL!

Updated September 2023

Exhibit C: Gambling Report Summary

BLAINE YOUTH HOCKEY ASSOCIATION
GAMBLING REPORT SUMMARY

September-24

REVENUES	314,811
EXPENSES	(307,412)
NET INCOME	<u>7,398</u>

BEGINNING PROFIT CARRYOVER	195,520.54
PROFIT CARRY OVER +/-	<u>7,398.06</u>
ENDING PROFIT CARRYOVER	<u>202,918.60</u>

		Percentage of Income
Pulltabs (Net)		
OLE PIPER INN	55,733	
BROADWAY PIZZA	6,168	
WILD BILLS	43,779	
CLIVE'S	<u>24,040</u>	
	129,710	41.20%
Etabs		
OLE PIPER INN	44,430	
BROADWAY PIZZA	51,380	
WILD BILLS	53,604	
CLIVE'S	<u>25,533</u>	
	174,947	55.57%
E-Bingo		
OLE PIPER INN	1,224	
BROADWAY PIZZA	1,345	
WILD BILLS	1,576	
CLIVE'S	<u>1,458</u>	
	5,603	1.78%
Sports Tipboard		
OLE PIPER INN	-	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	<u>-</u>	
	-	0.00%
Paddlewheel		
OLE PIPER INN	650	
BROADWAY PIZZA	-	
WILD BILLS	190	
CLIVE'S	<u>-</u>	
	850	0.27%
Bingo		
OLE PIPER INN	115	
BROADWAY PIZZA	1,266	
WILD BILLS	2,011	
CLIVE'S	<u>301</u>	
	3,693	1.17%
Raffle		
OLE PIPER INN	-	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	<u>-</u>	
	-	0.00%
Interest	8	

Taxes	
MN COMBINED RECEIPTS	102,229.90
MN 8.5%	896.57
REGULATORY BOARD FEE	2,798.53
LICENSE & PERMITS	-
LOCAL 10%	-
FEDERAL UBIT	-
STATE UBIT	<u>-</u>
	106,025.00

Total allowable expenses	
GAMES PURCHASED	12,168.75
COMPENSATION & TAXES	19,186.22
PENALTIES & INTEREST	1,235.00
ACCOUNTING	1,235.00
BOND	-
ETAB REV SHARING	43,479.82
EBINGO PROVIDER FEE	1,259.00
RENT	42,191.54
OFFICE & SUPPLIES	2,056.59
CASH SHORT	(147.14)
CASH SHORT REIMB	(41.30)
REPAIRS & MAINTENANCE	<u>-</u>
	121,367.48

Donations	
Donation	<u>80,000.00</u>
	80,000.00

Net Revenues 314,810.54

Expenses 307,412.48

**BLAINE YOUTH HOCKEY ASSOCIATION
GAMBLING REPORT SUMMARY**

September-24

	<u>OLE PIPER INN</u>	<u>BROADWAY PIZZA</u>	<u>WILD BILLS</u>	<u>CLIVE'S</u>	<u>TOTAL</u>
GROSS RECEIPTS	858,855.35	493,837.60	763,299.40	374,352.90	2,490,345.25
PRIZES PAID	756,693.36	433,688.26	662,139.74	323,021.33	2,175,542.69
NET RECEIPTS	102,161.99	60,149.34	101,159.66	51,331.57	314,802.56
PRIZE PAYOUT %	88%	88%	87%	86%	87%
GAME CLOSED	81	4	60	34	179
INTEREST EARNED	2.95	1.84	2.15	1.04	7.98
EXPENSES	39,201.46	29,970.55	35,336.50	16,878.97	121,387.48
TAXES PAID	33,697.63	23,126.57	34,996.87	14,203.93	106,025.00
NET PROFIT	29,265.85	7,054.06	30,828.44	20,249.71	87,398.06
		YTD NET PROFIT	38,394.72		
		YTD CONTRIBUTIONS	375,000.00		

Exhibit D - Attendees: See Attached Online attendees: Kathy Brodzinski

In person attendees:



BYHA ANNUAL BOARD MEETING SIGN-IN (PLEASE PRINT YOUR NAME)

DATE: 10/21/2024

1	Denise Fumosa	21
2	Sam Orada	22
3	Leanne Lawson	23
4	Heather Owen	24
5	Jessica Gillespie	25
6	Patrick Gillespie	26
7	Jim Podemski	27
8	Tina Gross	28
9	Brent Jahn	29
10	DAVE WEBER	30
11	PETER PEARSON	31
12	Katie Cady	32
13	Krista Nielsen	33
14	Joleen Lundin	34
15	Bruce	35
16	Krissy Iverson	36
17	Jeremy Bydton	37
18	Amanda Hespen	38
19		39
20		40