

BYHA Monthly Meeting Minutes
When: February 15th, 2021 at 7:00pm
Where: DSTI, Online via Microsoft Teams

Present: Erick Sutherland, Brad Keogh, Jeff Meister, Lindsay Axelrod, Jason Kacures, Neal Verhulst, Jed Rohlf, Sebastian Canevari, Rick Japor. (See Exhibit D for list of additional attendees)

This meeting was called to order at 7:00 pm by Erick Sutherland.

Motion made (Lindsay Axelrod) second (Jed Rohlf) to approve the agenda for tonight's meeting. Motion passed.

Secretary's Report: Lindsay A - Nothing to report. Academic banquets working on things and volunteer credits are all wrapped up. We have received some scholarship applications so we will review.

Following motions was made between the January and February meetings:

- Motion made by **Jeff Meister to** APPROVE THE PAUSE OF THE FOGERTY BYHA ICE DISCOUNT OF \$45 per hour FOR THE REMAINDER OF THE 2020-21 SEASON AND IN RETURN OUR DISCOUNT AGREEMENT WILL BE EXTENDED BY ONE SEASON, ENDING THE DISCOUNT AT THE END OF THE 2031-32 SEASON.. **Seconded by (Jason Kacures)**, Motion passed.
- Motion made by **(Jed Rohlf)** to approve cover half of the expense for our 1st annual pond hockey classic with SLP. Estimated expense is \$700 and this will cover handouts for the kids and can coozies for the parents. **Seconded by (Brad Keogh)**, Motion passed.

Motion made (Rick Japor) second (Neal Verhulst) to approve January 18th, 2021 meeting minutes. Motion passed.

Treasurer's Report: Jeff M. reported current Cash is at **\$914,000**. This will be going down as we pay our ice bills with no revenue coming in. He is also working on coach and coordinator credits. Also, working on credits for families for tournaments and ice. 1099's went out at the end of January, but there were a few issues, but all have been corrected and will be mailed out this week. Thank you Nancy Mathis for catching that.

Vice President's Report: Brad K. pretty quiet on the COVID side, no teams shut down and no close calls. Please keep an eye out and follow the federal guidelines if you decide to travel. We will also be sure to communicate any changes. Starting to think about the survey, open board rolls, and planning for next season. Let's finish the season strong!

President's Report: Erick S. quiet also. Not a lot of updates from the D10 meeting. Looking forward to moving through the rest of the season and districts. Please remember that if your team is shut down near districts, you will not be able to play, your season will be done. There is no opportunity to reschedule district playoff games. Kudos to Jed and SLP on the in-house tournament this past weekend.

Open Forum: None

Ice Scheduler: Bill Marshall - Bill is on vacation. All items are scheduled with the exception of district practices.

Girls Traveling Coordinator: Open - No report

Boys Traveling Coordinator: Steve D., Bryan G., Chris P. - No report.

In-House Coordinator: Nick J., Nicki B., No report.

Academic Banquet Coordinators: Nancy B., Christine B., Angie S., Mickey H., Stacy S., Jody D. - The team is working on what will happen this year. Working to get a refund from Bowlero.

Volunteer Coordinator: Lindsay A. - No report

Registrar: Nancy M. - working on a few yearend straggler stuff.

Recruitment & Retention Coordinator: No report.

Fundraising Coordinator: Heather S. - No report.

Sponsorship Coordinator: Tim C. - No report.

Boys & Girls Tournament Coordinators: Brian B., Heather F., Aaron K. - Jeff needs to reach out to all three of them to make sure that spreadsheet updated and correct.

Concussion Coordinator: Jodi J. - No report.

Girls Traveling Director: Neal V. - Nothing new. Some of the teams are doing very well. 10B's got 3rd in Breezy and 15B's got second in Brainerd. Excited to see how the teams finish up! 15A's have a fun Twitter feed to follow.

Boys Traveling Director: Jason K. - team genius has gone out to coaches for report cards for all the boys players. Games are going well.

In-House Director: Jed R. - Thank you to everyone who helped this weekend with the 1st Annual Pond Hockey Classic. Look for summer academy sign ups in the next couple of weeks.

Equipment Director: Sebastian C. - <update or No report>.

Hockey Director: Rick J - Training has resumed with the exception of the Cutting-Edge Skating, we couldn't get back to back hours to fit Katie's schedule. Pursuit and Acceleration time ongoing and extra time has been added for the MITES as we had additional budget. Everything else is going well, Traditions is even being used more than what was scheduled. There should be a skater and goalie summer option, twice a week a few hours a day, still in the development stage. There will also be a pre-tryout camp look for that this summer.

Charitable Gambling Report: Suzanne S. reported that the contribution for January was \$0.00. All sites are open and running and we have extended hours to 11pm. Nothing new has been added yet.

Motion made (Lindsay Axelrod) second (Jason Kacures) to approve the January 2021 charitable gambling report. Motion passed.

Motion made (Rick Japor) second (Jason Kacures) to approve the March 2021 proposed Gambling expenditures as shown in the attached report. Motion passed.

Old Business: No old business.

New Business: No new business.

Motion made (Jed Rohlf) second (Jason Karcures) to close the session. Motion passed. Session closed at 07:17 pm.

Exhibit A: Charitable Gambling Report

**BLAINE YOUTH HOCKEY ASSOCIATION
STATEMENT OF REVENUES
AND EXPENSES - REGULATORY BASIS
FOR THE PERIOD THEN ENDED
January 31, 2021**

CONSOLIDATED

	1 Month Ended <u>Jan. 31, 2021</u>	Pct	10 Months Ended <u>Jan. 31, 2021</u>	Pct
RECEIPTS				
INTEREST INCOME	\$ 2.20	0.00	\$ 60.47	0.00
PULL TAB RECEIPTS	639,796.00	57.45	6,427,463.00	66.49
E-TAB RECEIPTS	454,159.00	40.78	3,111,952.75	32.19
E-BINGO RECEIPTS	4,291.00	.39	34,768.25	0.36
PADDLETICKET RECEIPTS	1,620.00	0.15	12,240.00	0.13
BINGO RECEIPTS	<u>13,807.00</u>	<u>1.24</u>	<u>80,223.00</u>	<u>0.83</u>
TOTAL RECEIPTS	1,113,675.20	100.00	9,666,707.47	100.00
COST OF SALES				
PULL TAB PRIZES	542,945.00	48.75	5,439,809.00	56.27
E-TAB PRIZES	383,106.40	34.40	2,659,691.40	27.51
E-BINGO PRIZES	3,647.35	0.33	29,552.98	0.31
PADDLETICKET PRIZES	1,080.00	0.10	8,160.00	0.08
BINGO PRIZES	11,878.00	1.07	75,827.45	0.78
PULL TAB EXPENSE	5,934.96	0.53	66,173.46	0.68
PADDLETICKET EXPENSE	0.00	0.00	218.00	0.00
BINGO PAPER SUPPLY	<u>32.14</u>	<u>0.00</u>	<u>578.42</u>	<u>0.01</u>
TOTAL COST OF SALES	948,623.81	85.18	8,280,010.78	85.65
GROSS PROFIT	165,051.35	14.82	1,386,696.69	14.35
OPERATING EXPENSES				
WAGES & PAYROLL TAXES	8,748.44	0.79	154,374.62	1.60
ACCOUNTING EXPENSE	840.00	0.08	13,771.50	0.14
CASH SHORT/OVER	398.10	0.04	2,655.83	0.03
CASH SHORT REIMBURSED	0.00	0.00	(521.62)	(0.01)
E-TAB REVENUE SHARING	0.00	0.00	134,988.52	1.40
E-BINGO PROVIDER FEE	0.00	0.00	766.81	0.01
INSURANCE W/C EXPENSE	0.00	0.00	1,200.00	0.01
REPAIRS AND MAINTENANCE	0.00	0.00	395.01	0.00
OFFICE & POSTAGE	907.47	0.08	19,569.04	0.20
GAMBLING EQUIPMENT	0.00	0.00	2,085.52	0.02
LOCAL GAMB TAX -10%	0.00	0.00	55,713.84	0.58
MN COMB RIC TAX	1.00	0.00	474,264.52	4.91
MN 8.5% TAX	0.00	0.00	1,428.18	0.01
REGULATORY FEE	0.00	0.00	11,959.30	0.12
RENT EXPENSE	<u>0.00</u>	<u>0.00</u>	<u>87,068.24</u>	<u>0.90</u>
TOTAL EXPENSES	10,895.01	0.98	999,719.31	9.93
NET OPERATING INCOME (LOS)	154,156.34	13.84	426,977.38	4.42
LAWFUL PURPOSE EXPENSES				
DONATION	<u>0.00</u>	<u>0.00</u>	<u>202,000.00</u>	<u>2.10</u>
TOTAL LAWFUL PURPOSE EXPENSES	0.00	0.00	202,000.00	2.10
NET INCOME (LOSS)	\$ 154,156.34	13.84	\$ 426,977.38	4.42

Exhibit B: Next Months Estimated Expenditures

ESTIMATED GAMBLING EXPENSES

The Gambling Manager reported the following summary of March 2021, estimated expenses:

ALLOWABLE OPERATING EXPENSES	ESTIMATED
Purchase of Games	\$16,000.00
Meat Packages for Paddlewheel	\$4,000.00
Gift Cards for Paddlewheel	\$4,000.00
Rent	\$20,000.00
Wages, Taxes and Fees	\$36,000.00
Accounting Expenses	\$6,000.00
Game Cash Shortages	\$1,000.00
E-Tab Revenue Share	\$40,000.00
E-Bingo Provider Fee	\$2,000.00
Office Supplies, Postage	\$3,000.00
Gambling Equipment	<u>\$1,000.00</u>
SUB TOTAL	\$133,000.00
TAXES AND CONTRIBUTIONS	
Local Gambling Tax 10%	\$20,000.00
MN Combined Tax	\$100,000.00
MN 8.5% Tax	\$1,500.00
Regulatory Fee	\$5,000.00
Contributions	<u>\$150,000.00</u>
SUB TOTAL	<u>\$276,500.00</u>
GRAND TOTAL	\$409,500.00

Exhibit C: Gambling Report Summary

BLAINE YOUTH HOCKEY ASSOCIATION GAMBLING REPORT SUMMARY

January-21

REVENUES	171,018		BEGINNING PROFIT CARRYOVER	31,884.48
EXPENSES	(16,882)		PROFIT CARRY OVER +/-	154,156.34
NET INCOME	154,156		ENDING PROFIT CARRYOVER	178,840.83
Fullbars (Net)		Percentage of Income		
OLE PIPER INN	48,082			
BROADWAY PIZZA	2,318			
WILD BILLS	33,507			
CLIVE'S	12,944			
	<u>96,851</u>	56.62%		
Etabs				
OLE PIPER INN	21,882			
BROADWAY PIZZA	23,846			
WILD BILLS	28,111			
CLIVE'S	-			
	<u>73,839</u>	43.08%		
E-Bingo				
OLE PIPER INN	201			
BROADWAY PIZZA	128			
WILD BILLS	314			
CLIVE'S	-			
	<u>644</u>	0.38%		
Sports Tipboard				
OLE PIPER INN	-			
BROADWAY PIZZA	-			
WILD BILLS	-			
CLIVE'S	-			
	<u>-</u>	0%		
Paddlewheel				
OLE PIPER INN	648			
BROADWAY PIZZA	-			
WILD BILLS	-			
CLIVE'S	-			
	<u>648</u>	0.38%		
Bingo				
OLE PIPER INN	-			
BROADWAY PIZZA	(503)			
WILD BILLS	2,431			
CLIVE'S	-			
	<u>1,928</u>	1.13%		
Raffle				
OLE PIPER INN	-			
BROADWAY PIZZA	-			
WILD BILLS	-			
CLIVE'S	-			
	<u>-</u>	0%		
Interest	2			
Net Revenues	171,018		Expenses	16,882

Taxes	
MIN COMBINED RECEIPTS	-
MIN 8.5%	-
REGULATORY BOARD FEE	-
LICENSE & PERMITS	-
LOCAL 10%	-
FEDERAL UNIT	-
STATE UNIT	<u>1</u>
Total allowable expenses	
GAMES PURCHASED	6,967
COMPENSATION & TAXES	8,748
PENALTIES & INTEREST	-
ACCOUNTING	640
BOND	-
ETAB REV SHARING	-
EBINGO PROVIDER FEE	-
RENT	-
OFFICE & SUPPLIES	987
CASH SHORT	398
CASH SHORT REIMP	-
REPAIRS & MAINTENANCE	-
	<u>16,881</u>
Donations	
Donation	<u>-</u>

**BLAINE YOUTH HOCKEY ASSOCIATION
GAMBLING REPORT SUMMARY**

January-21

	<u>OLE PIPER INN</u>	<u>BROADWAY PIZZA</u>	<u>WILD BILLS</u>	<u>CLVE'S</u>	<u>TOTAL</u>
GROSS RECEIPTS	478,187.50	211,318.25	339,967.25	84,200.00	1,113,673.00
PRIZES PAID	408,362.00	185,434.45	277,504.30	71,256.00	942,656.75
NET RECEIPTS	69,825.50	25,883.80	62,362.95	12,944.00	171,016.25
PRIZE PAYOUT %	85%	88%	82%	85%	85%
GAME CLOSED	65	4	35	21	125
INTEREST EARNED	0.81	0.51	0.59	0.29	2.20
EXPENSES	5,753.36	1,627.16	7,313.67	2,166.92	16,861.11
TAXES PAID	0.37	0.23	0.27	0.13	1.00
NET PROFIT	64,072.58	24,256.92	55,049.90	10,777.24	154,156.34
			YTD NET PROFIT		126,877.38
			YTD CONTRIBUTIONS		300,900.00

EXHIBIT D: Attendees

-  Brandon Hilliard 
-  Burley, Nancy (Aveda)
External 
-  Christy 
-  Fore, Christopher C
External 
-  Kristina Gilpin 
-  Mandy Westlund 
-  Nancy Manthis 
-  Suzanne Slawson (Guest) 