

West Fargo Hockey Association Board Meeting

Board Meeting Minutes: Monday, September 21, 2020 at 6 p.m.

West Fargo Sports Arena 520 32nd Ave W West Fargo, ND

Board Members:

Present: Josh Benson, Joel Honeyman (via AnyMeeting), Alex Aughinbaugh, Sarah Elkins, Kelly Kisell, Seth Rehm, Shana Wilson, Anthony Houkom (via AnyMeeting), Brent Kuehne, Kayla Goebel, Eric Nelson

Absent: Jareb Raan, Corey Moos

Others Present:

Gaming Manager: Jason Campbell

Hockey Director: Jason Gregoire

Hockey Operations Assistant: Angela Kraft

Members Present: Kristen Cigelske

PROCEEDINGS:

Meeting called to order at 6:00 p.m. by President Josh Benson.

Minutes Approval

Wilson motioned to approve the August 17th, 2020 Regular Board Meeting minutes as provided to the board of directors. Motion was seconded by Nelson. Approved by all; motion passed without dissent.

July 2020 Financial Report

Houkom/Benson

Overall, our financials appear to be strong at this point in the year. The most recent cash position appears to be higher than usual due to the income from season registration fees. The cash position is expected to fluctuate as seasonal expenses begin to be paid out. Benson suggested that we research options for the organizations savings account in order to find one with a higher interest rate than what is currently being received.

Old Business: COVID-19 Waivers

Benson

Benson reported that the COVID-19 Waivers for the season are on hold. At this point the season appears to be proceeding as usual in light of COVID-19. The waivers would be utilized in the event that our season gets cancelled and we find the need to play games outside of our typical USA Hockey sanctioned games. If we were to play teams that are not USA Hockey sanctioned teams our insurance through USA Hockey does not cover those participants. If the need arises to implement waivers for this purpose the turnaround time is expected to be a week to 10 days.

Old Business: COVID Protocols: On Ice/Off Ice/Return to Play

Gregoire

Gregoire presented a summary of the proposed COVID protocols to be implemented this season. NDAHA currently has given local organizations no guidance on suggested or mandatory protocols for the upcoming seasons. Each individual organization is to implement what they feel is best for the current situation.

Locker rooms will be available for travel teams only with the expectation that players arrive no earlier than 15 minutes before practice times. Locker rooms at Veterans Memorial Arena will be locked when they are not in use and unlocked only 15 minutes prior to practices. Locker rooms will have seating charts to help with necessary contact tracing that may

need to be done should exposure or close contact occur. Locker rooms will not be available for Mites, Termites and 8U teams. Players at this level are encouraged to come to the rink dressed, use the bathroom prior to practices and limit the number of minutes parents are in the rink during practices. Dryland and shooting rooms will not be available for the season but coaches have the ability to find alternatives in other spaces at the rink for their team.

Masks are not mandatory at Veterans Memorial Arena (via the West Fargo Park District). However, Gregoire intends to strongly encourage visitors, players and those entering the building wear masks to protect themselves and others during the season. Masks will help to limit the impact and ripple effects that may occur to a team as a result of COVID exposure. Reasonable expectations regarding the wearing of masks will be communicated clearly at the beginning of the season to parents, players and coaches. Aughinbaugh suggested that we post signs with reminders to wear masks in Vets Arena. These could potentially be posted on doors, locker rooms, bathrooms and public spaces.

The West Fargo Hockey Association website has a special section dedicated to COVID-19 that will go live in the near future. Information, policies and related resources will be available at this location. Wilson is creating a tracking tool that can be used during the season which can help support families and will be useful in knowing when players can return to play should they be impacted by COVID this season. The association will support and encourage families to follow the protocols set forth by the CDC and the North Dakota Health Departments regarding contact, close contact, quarantining and other COVID related guidelines. WFHA will refer families to these organizations for information and guidance specifically connected with COVID.

Gregoire proposed the option of creating a potential position for this season of a COVID Manager to assist in the COVID related tracking, policies, HIPPA confidentiality practices and logistics. Benson proposed to table further discussion of this until the special meeting in order to research more into the HIPPA policies and the implications for our organization.

Discussion took place in regards to limiting the number of fans and parents in the rinks during practice to reduce the number of surfaces being touched and people that come in contact with each other. During games it is suggested that families stay together in groups to reduce contacts. Live Barn will be available again this season as an option for families and relatives to watch games without needing to risk exposure at the rinks. Vets staff will be removing the chairs, tables, benches and couches from the lobby and arena in order to focus cleaning on locker rooms, doors and other surfaces while also reducing the number of surfaces that could potentially spread the virus. Specific points will be presented during the upcoming level meetings to communicate procedures and expectations to families.

Coaches will be expected to wear masks during practice to protect both themselves and players especially when they are in close contact with players on the ice, in locker rooms and on the bench. Gregoire requested to purchase and provide masks to coaches to support this expectation during the upcoming season. Masks would be provided to all coaches at all levels (about 200 in total) at the cost of \$5 each. Masks will be the gaiter style that are easily utilized during practice, games and in the locker room. Masks will have a Stampede logo printed on them.

Aughinbaugh made a motion to approve funding for the purchase of 200 gaiter style masks imprinted with the Stampede logo to be distributed to all West Fargo Hockey Association coaches for the 2020-2021 season. Kisell seconded the motion. Motion passed without dissent and was approved by all.

Old Business: Gun Raffle Update

Nelson/Campbell

Tickets have been printed for the upcoming Gun Raffle and the association is committed to proceeding with the raffle as planned. The drawing date for the raffle is set for March 26th, 2021. Tickets are available to purchase at all West Fargo Hockey Gaming sites, Scheels, Meats by John & Wayne, Play It Again Sports and Dakota Cat. Additionally, books of tickets can be picked up from Jason Campbell (Gaming Manager) at the West Fargo Hockey Office. Grand Prize winners this year have the option of choosing the 4-Wheeler ATV or the cash prize.

Old Business: SouthTown PourHouse Golf Scramble**Nelson/Campbell**

All available team openings for the SouthTown PourHouse Golf Scramble were filled and the tournament was successful with several members of WFHA participating in the event. Checks from the tournament are in the process of being collected from sponsors with WFHA receiving the proceeds from the event. The Golf Scramble brought in an estimated \$8,000 this year which is an increase of \$3,000 from last year.

Old Business: Dasher Boards**Benson/Kuehne**

Kuehne updated the board on the progress the committee has made for implementing a system to track, renew and secure new business sponsors for dasher boards and banners in the arenas. Revenue goals have been set for the year and members are in the process of creating a proposed layout regarding banners. The proposal will need to be submitted to the West Fargo Park District Board with the purpose of gaining approval for the use of banners in the facility. Members with expertise in legal matters are assisting with reviewing existing contracts and new contracts; those with experience in marketing are supporting with the signage related topics for dasher boards and banners.

Initially the site to purchase dasher boards through the organization will be set up through Sports Engine at no cost to us. Current contracts are begin reviewed and built into the system. At this point there are 26 dasher boards throughout the rinks. Kuehne suggested to reduce the amount to 15 in order to increase the opportunities for utilizing banners, up to 8 in each rink, that would also accrue more revenue for the organization. This will allow for a clean look in both rinks with less clutter and management than the existing amount of signage. For the upcoming year it is proposed to utilize the Stampede logo in ice (at center ice in the rink) with future options to extend the in-ice advertising to sponsors as well.

Insurance: COVID-19/Non-USA Hockey Sanctioned Tournament**Benson/Kuehne**

Our insurance provider, Dawson Insurance, reached out with the opportunity to secure additional insurance coverage for players that are participating in non-USA Hockey sanctioned tournaments. The cost is estimated to be between \$1200 to \$1500. Kuehne will re-circulate the e-mail to allow board members to review the additional insurance being offered. Further discussion will take place during the October 5th Special Meeting.

Start of Season Update**Gregoire**

Gregoire provided an overview of the start to the 2020-2021 season covering several aspects.

- **Tryouts:** These will be held for travel teams starting October 11th. Tryout dates for Bantams and Squirts will be October 11th, 12th & 13th. October 15th, 16th & 17th will be tryouts for Peewees and all Girls teams (10U, 12U and 14U). Announcements for Travel Teams will take place on October 18th. Gregoire has confirmed 4 of the 5 evaluators to be used for tryouts in October. All tryout dates and information will be communicated through e-mails, specific level meetings and the newsletter slated to be published on October 1st.
- **Jerseys:** These have been prepared and organized to be handed out to teams after placements for players are secured. An additional set of jerseys may need to be ordered for the upcoming season.
- **Coaches:** All non-parent coaches from last year (with the exception of 1) are returning for the upcoming season. Parent coaches are in the process of signing up and communicating with Gregoire to be in place for the season. There are many coaches for the Squirt and Peewee level teams with a need still remaining for Bantams. Gregoire will be reaching out to some possible coaches for Bantams in the upcoming weeks.
- **Team & Level Meetings:** This year there will be a slight change to level meetings. Due to the current situation level meetings are scheduled to be held via alternate methods from the traditional face-to-face model. Tentatively they will be held in the upcoming week on Sunday and the following Wednesday. Gregoire is exploring the option of recording YouTube videos which can be watched at the convenience of a family's schedule and re-watched as needed. Gregoire would then provide a window of time on set dates to be available for answering questions. A robust wealth of information for each team is also located on the team page related

to fundraising, practices and frequently asked questions. Team meetings will be held individually with each team after tryouts take place and teams are announced.

- **Tournaments:** Kraft has completed the hotel bookings for the majority of the tournaments and teams for the season. Gregoire has booked tournaments for teams and these are posted on the page for each team. He was able to book some tournaments in Minnesota this year even with the impact of COVID and some restrictions on allowing out of state teams to play. This upcoming year we will be hosting state tournaments for the Bantam A and AA on March 12th – 14th as well as the Peewee B Silver on March 5th – 7th. The Peewee tournament is expected to host 8 teams, Bantam A with 10 teams and Bantam AA with 5 teams.
- **Facilities:** Options are being explored for securing the needed product in order to put the Stampede logo in ice and allowing ample time for the product to set to avoid bleeding. Ice time scheduled for practices during the week and weekend games is at capacity, optimizing all available hours for teams. This includes Wednesday night ice time, Saturdays for Termite games and in-house games on Sunday nights. Some 6:00 am practices will be utilized for some groups on Monday and Tuesday mornings.

Fundraising During COVID-19

Gregoire

Several questions have arisen regarding fundraising should the season be temporarily paused or cancelled once underway. The organization will still be incurring costs and paying out expenses should COVID impact practices, play and games in any number of different capacities. The West Fargo Hockey Association will still uphold the expectation that members complete the fundraising expectations as agreed to during registration of players for the 2020-2021 season.

Online Clothing Sales Update

Gregoire

Initial numbers from the online clothing sales appear to be going well since the inception of the site through Squad Locker with sales at \$5,271. West Fargo Hockey receives 10% of the sales to put back towards the organization. Since we have the option to add and change product occasional sales and updates to merchandise can be made at any time. Gregoire mentioned the beginning of November and near the Christmas season as possible opportunities to host events such as this. Kraft suggested Facebook contests such as “Show Your Stampede Pride” where members could post pictures of themselves in their Stampede apparel as a way to increase pride and culture in the organization throughout the season.

Intermedia: Expiration & Transition to Microsoft Teams

Benson/Wilson

Houkom reported that transformation to Microsoft Teams is partially completed. The Microsoft Office products are ready to implement and he is seeking support to finalize the transition from Intermedia to Microsoft including data, e-mail accounts, shared documents and files. This would help to ensure a smooth transition while avoiding loss of information. Houkom is aiming for a completed transition within the next 2 months. The free AnyMeeting calls that have been utilized through Intermedia during the time of COVID will expire at the end of December.

Meeting adjourned at 7:18 pm by Benson.

Board of Directors

Josh Benson, President

Joel Honeyman, Past President

Alex Aughinbaugh, Executive Vice President

Jareb Raan, Treasurer

Sarah Elkins, Secretary

Kelly Kisell, Director of Hockey Operations

Corey Moos, Director of Tournaments

Seth Rehm, Director of Compliance & Safe Sport

Shana Wilson, Director of Membership & Recruitment

Anthony Houkom, Director of Business Operations
Brent Kuehne, Director of Facilities & Equipment
Kayla Goebel, Director of Communications & Marketing
Eric Nelson, Director of Fund Raising & Gaming

West Fargo Hockey Association, Inc.
 Statements of Financial Position
 July 31, 2020 and 2019

| | July 31, 2020 | July 31, 2019 |
|-----------------------------|-------------------------------|-----------------------------|
| ASSETS | | |
| Current Assets | | |
| Checking/Savings | | |
| Gaming Site Cash | \$ 190,874.00 | \$ 129,641.00 |
| WSB-Club Account | 308,592.18 | 78,226.22 |
| WSB-Gaming Account | 232,749.29 | 120,246.05 |
| WSB-Trust Account | 367,751.80 | 137,654.05 |
| WSB-Future Savings Account | 157,394.66 | 157,276.58 |
| FNB-Reserve Savings CC | <u>128.89</u> | <u>128.89</u> |
| Total Checking/Savings | <u>1,257,490.82</u> | <u>623,172.79</u> |
| Accounts Receivable | | |
| Misc. Receivable | 600.00 | 1,100.00 |
| Advertising Receivable | 900.00 | 7,170.00 |
| Dibs Receivable | <u>5,820.00</u> | <u>4,920.00</u> |
| Total Accounts Receivable | <u>7,320.00</u> | <u>13,190.00</u> |
| Other Current Assets | | |
| Prepaid Insurance | 2,897.93 | 0.00 |
| Prepaid Rent | 10,000.00 | 6,950.00 |
| Prepaid Tournament Expenses | 59,306.09 | 0.00 |
| Gaming Inventory | <u>3,067.70</u> | <u>4,054.84</u> |
| Total Other Current Assets | <u>75,271.72</u> | <u>11,004.84</u> |
| Total Current Assets | <u>1,340,082.54</u> | <u>647,367.63</u> |
| Fixed Assets | | |
| Leasehold Impr. Fit-up | 6,724.24 | 0.00 |
| Gaming Equipment | 67,325.48 | 73,257.42 |
| Hockey Equipment | 170,071.88 | 174,746.88 |
| Accumulated Depreciation | <u>(198,699.50)</u> | <u>(165,736.87)</u> |
| Total Fixed Assets | <u>45,422.10</u> | <u>82,267.43</u> |
| TOTAL ASSETS | <u><u>\$ 1,385,504.64</u></u> | <u><u>\$ 729,635.06</u></u> |

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES
 AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

West Fargo Hockey Association, Inc.
 Statements of Financial Position
 July 31, 2020 and 2019

| | July 31, 2020 | July 31, 2019 |
|---|-------------------------------|-----------------------------|
| LIABILITIES & NET ASSETS | | |
| Liabilities | | |
| Current Liabilities | | |
| Accounts Payable | | |
| Accounts Payable | \$ 8,149.71 | \$ 3,886.09 |
| Current Portion of Long Term Debt | 21,515.18 | 0.00 |
| Accrued Gaming Tax | 14,193.33 | 13,420.67 |
| Accrued Wages | 16,065.05 | 14,671.45 |
| Payroll Liabilities | 1,004.00 | 1,327.99 |
| Winner Withholding Payable | 0.00 | 2,400.00 |
| Unearned Revenue - Registration | <u>132,896.11</u> | <u>0.00</u> |
| Total Current Liabilities | <u>193,823.38</u> | <u>35,706.20</u> |
| Long Term Liabilities | | |
| PPP Loan Proceeds | 120,600.00 | 0.00 |
| Less Current Portion of Long Term Debt | <u>(21,515.18)</u> | <u>0.00</u> |
| Total Long Term Liabilities | <u>99,084.82</u> | <u>0.00</u> |
| Total Liabilities | <u>292,908.20</u> | <u>35,706.20</u> |
| Net Assets | | |
| Temp Restricted Net Assets | 8,442.29 | 8,442.29 |
| Net Assets Without Restrictions | 978,313.08 | 653,556.58 |
| Change in Net Assets Without Restrictions | <u>105,841.07</u> | <u>31,929.99</u> |
| Total Net Assets | <u>1,092,596.44</u> | <u>693,928.86</u> |
| TOTAL LIABILITIES & NET ASSETS | <u><u>\$ 1,385,504.64</u></u> | <u><u>\$ 729,635.06</u></u> |

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES
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West Fargo Hockey Association, Inc.
 Statements of Activities
 For the Month Ended July 31, 2020 and 2019

| | July 2020 | July 2019 |
|------------------------------------|-----------------------|-----------------------|
| Gaming Revenue/Expense | | |
| Net Gaming Proceeds | | |
| Bingo | \$ 14,766.00 | \$ 8,370.00 |
| Blackjack & Paddlewheel | 32,584.00 | 18,513.00 |
| Daubers | 434.00 | (25.10) |
| Etabs | 139,273.75 | 50,760.00 |
| Gun Raffle Receipts | 0.00 | 18,000.00 |
| Meat Raffle Receipts | 360.00 | 1,200.00 |
| Meat Raffle Prizes | 0.00 | (209.88) |
| Pull Tabs | <u>23,094.05</u> | <u>22,180.25</u> |
| Total Net Gaming Proceeds | <u>210,511.80</u> | <u>118,788.27</u> |
| Gaming Expenses - Direct | | |
| Bingo Cards | 555.00 | 794.95 |
| Etab Expense | 37,230.23 | 26,238.20 |
| Gaming Licenses & Fees | (100.00) | (100.00) |
| Gaming Tax | 14,193.33 | 13,420.67 |
| Gaming Supplies | 540.45 | 449.92 |
| Miscellaneous - Gaming | 0.00 | 345.05 |
| Payroll Taxes - Gaming | 4,630.68 | 4,611.69 |
| Pull Tabs Expense | 1,035.81 | 163.80 |
| Raffle Wheel Tickets | 0.00 | 53.75 |
| Rent - Gaming | 7,635.00 | 4,860.00 |
| Security | 0.00 | 1,779.00 |
| State of ND Gaming Stamp | 91.10 | 8.40 |
| Wages - Gaming | <u>19,113.00</u> | <u>20,245.82</u> |
| Total Gaming Expenses - Direct | <u>84,924.60</u> | <u>72,871.25</u> |

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West Fargo Hockey Association, Inc.

Statements of Activities

For the Month Ended July 31, 2020 and 2019

| | July 2020 | July 2019 |
|----------------------------------|-------------------|------------------|
| Gaming Expenses - Indirect | | |
| Accounting - Gaming | 3,697.25 | 1,792.81 |
| Background Checks - Gaming | 30.00 | 45.00 |
| Bank Service Charges - Gaming | 0.00 | (4.75) |
| Copier Lease - Gaming | 160.68 | 152.01 |
| Depreciation - Gaming | 1,019.07 | 894.00 |
| Health Insurance - Gaming | 1,091.25 | 1,452.47 |
| Insurance - Worker's Safety | 75.76 | 0.00 |
| Insurance - Gaming | 163.50 | 0.00 |
| Miscellaneous (Shared) - Gaming | 138.79 | 79.55 |
| Office Rent - Gaming | 775.00 | 585.00 |
| Office Supplies/Postage - Gaming | 52.35 | 368.42 |
| Office Telephone/Data - Gaming | 245.24 | 476.91 |
| Payroll Tax - Manager & Office | 1,118.51 | 1,154.85 |
| Software | 40.00 | 0.00 |
| Wages - Manager & Office | 9,008.88 | 11,759.50 |
| Wages - Vacation, Train, Court | 1,600.42 | 908.57 |
| (Gain)/Loss on Sale of Assets | <u>(2,830.31)</u> | <u>0.00</u> |
| | | |
| Total Gaming Expenses - Indirect | <u>16,386.39</u> | <u>19,664.34</u> |
| | | |
| Total Gaming Expenses | <u>101,310.99</u> | <u>92,535.59</u> |
| | | |
| Net Gaming Revenue | <u>109,200.81</u> | <u>26,252.68</u> |
| | | |
| Program Revenue | | |
| Charitable Donations | 160.00 | 0.00 |
| Dasherboards | 0.00 | 1,250.00 |
| Sponsorships | 0.00 | 0.00 |
| Wallboard Advertising | 0.00 | 0.00 |
| Advertising Sales - Other | 0.00 | 0.00 |
| Apparel Sales Receipts | 0.00 | 35.00 |
| Contributions/Kickback Income | 0.00 | 22.22 |
| Special Event Receipts | 500.00 | 0.00 |
| Hockey Camp Registration | 15,761.95 | 7,090.00 |
| Regular Season | 0.00 | 48,643.75 |
| Ice Time | 280.00 | 1,100.00 |
| Interest Receipts | 0.00 | 39.64 |
| Miscellaneous Receipts (Play-Up) | 900.00 | 0.00 |
| Pins - Hockey Receipts | 32.50 | 20.00 |
| Skating Treadmill Receipts | 0.00 | 506.00 |
| Skating Treadmill Expenses | <u>0.00</u> | <u>(446.85)</u> |
| | | |
| Total Program Revenue | <u>17,634.45</u> | <u>58,259.76</u> |

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

West Fargo Hockey Association, Inc.

Statements of Activities

For the Month Ended July 31, 2020 and 2019

| | July 2020 | July 2019 |
|--|---------------|--------------|
| Program Expenses - Direct | | |
| Training Camp Expenses | 763.36 | 0.00 |
| Apparel - Hockey | 300.00 | 0.00 |
| Payroll Taxes- Coaches | 0.00 | 52.58 |
| Wages - Coaches | 40.00 | 1,157.14 |
| Travel & Expenses - Coaches | 640.77 | 0.00 |
| Depreciation - Hockey | 2,471.51 | 2,576.63 |
| Ice Time Expense | 700.00 | 0.00 |
| Merchant Deposit Fees | 0.00 | 958.98 |
| Miscellaneous - Hockey | 20.28 | 0.00 |
| Registration | 500.00 | (918.75) |
| Tournament Entry Fees | 0.00 | 28,958.92 |
| State Tournament Expenses | 0.00 | 5,400.00 |
| U S A Hockey & NDAHA | 61.00 | 0.00 |
| Bonus - Hockey Director | 0.00 | 500.00 |
| Wages - Hockey Director | 7,239.01 | 7,239.00 |
| | | |
| Total Program Expenses - Direct | 12,735.93 | 45,924.50 |
| | | |
| Program Expenses - Indirect | | |
| Bank Service Charges - Hockey | 4.24 | 0.00 |
| Copier/Printing- Hockey | 47.90 | 23.95 |
| Insurance - ND Worker's Safety | 75.76 | 0.00 |
| Insurance - Hockey | 163.50 | 0.00 |
| Interest Expense - Hockey | 125.11 | 0.00 |
| Office Rent - Hockey | 775.00 | 65.00 |
| Office Supplies/Postage - Hockey | 399.74 | 207.76 |
| Payroll Taxes - Office Staff | 752.58 | 1,274.36 |
| Professional Fees - Hockey | 910.65 | 365.94 |
| Software | 428.53 | 347.02 |
| Sports Engine Processing Fees | 0.00 | 811.98 |
| Telephone/Data - Hockey | 170.23 | 48.91 |
| Wages - Office Manager | 3,236.27 | 3,513.03 |
| (Gain)/Loss on Sale of Hockey Assets | 1,168.75 | 0.00 |
| | | |
| Total Program Expenses - Indirect | 8,258.26 | 6,657.95 |
| | | |
| Total Program Expenses | 20,994.19 | 52,582.45 |
| | | |
| Net Program Revenue/Expense | (3,359.74) | 5,677.31 |
| | | |
| Change in Net Assets Without Restriction | \$ 105,841.07 | \$ 31,929.99 |

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

SUPPLEMENTARY INFORMATION

West Fargo Hockey Association, Inc.
 Summary Schedule of Activities and Budget Remaining - Blarney Stone
 For the Month Ended July 31, 2020 and 2019

| | July 2020 | July 2019 |
|------------------------------------|--------------------------------|-------------------------------|
| Net Gaming Proceeds | | |
| Blackjack & Paddlewheel | \$ 7,163.00 | \$ 858.00 |
| Etabs | 9,137.50 | 8,007.25 |
| Pulltabs | <u>700.00</u> | <u>1,597.00</u> |
| Total Net Gaming Proceeds | <u>17,000.50</u> | <u>10,462.25</u> |
| Gaming Expenses - Direct | | |
| Etab Expense | 1,883.29 | 1,907.00 |
| Gaming Tax | 1,146.22 | 1,182.02 |
| Gaming Supplies | 0.00 | 72.57 |
| Miscellaneous - Gaming | 0.00 | 345.05 |
| Payroll Taxes - Gaming | 0.68 | 330.45 |
| Rent - Gaming | 300.00 | 300.00 |
| Security | 0.00 | 175.00 |
| Wages-Gaming | <u>3.50</u> | <u>1,180.17</u> |
| Total Gaming Expenses - Direct | <u>3,333.69</u> | <u>5,492.26</u> |
| Net Gaming Revenue/Expense | <u><u>\$ 13,666.81</u></u> | <u><u>\$ 4,969.99</u></u> |

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 AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

West Fargo Hockey Association, Inc.
 Summary Schedule of Activities and Budget Remaining - Brewtus Brickhouse
 For the Month Ended July 31, 2020 and 2019

| | July 2020 | July 2019 |
|------------------------------------|----------------|--------------------|
| Net Gaming Proceeds | | |
| Blackjack & Paddlewheel | 0.00 | 2,850.00 |
| Pull Tabs | 0.00 | 3,907.00 |
| | <u>0.00</u> | <u>3,907.00</u> |
| Total Net Gaming Proceeds | <u>0.00</u> | <u>6,757.00</u> |
| Gaming Expenses - Direct | | |
| Gaming Tax | 0.00 | 763.40 |
| Gaming Supplies | 0.00 | 67.73 |
| Payroll Taxes - Gaming | 0.00 | 689.53 |
| Rent- Gaming | 0.00 | 675.00 |
| Security | 0.00 | 350.00 |
| Wages - Gaming | 0.00 | 2,505.75 |
| | <u>0.00</u> | <u>2,505.75</u> |
| Total Gaming Expenses - Direct | <u>0.00</u> | <u>5,051.41</u> |
| Net Gaming Revenue/Expense | <u>\$ 0.00</u> | <u>\$ 1,705.59</u> |

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 AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

West Fargo Hockey Association, Inc.
 Summary Schedule of Activities and Budget Remaining - Fort Noks
 For the Month Ended July 31, 2020 and 2019

| | July 2020 | July 2019 |
|------------------------------------|-----------------------|------------------------|
| Net Gaming Proceeds | | |
| Blackjack & Paddlewheel | \$ 682.00 | \$ 7,447.00 |
| Pull Tabs | <u>914.00</u> | <u>2,724.00</u> |
| Total Net Gaming Proceeds | <u>1,596.00</u> | <u>10,171.00</u> |
| Gaming Expenses - Direct | | |
| Gaming Tax | 107.61 | 1,149.12 |
| Gaming Supplies | 0.00 | 43.54 |
| Payroll Taxes - Gaming | 173.29 | 519.45 |
| Pull Tabs Expense | 0.00 | 60.20 |
| Rent - Gaming | 475.00 | 475.00 |
| Security | 0.00 | 150.00 |
| State of ND Gaming Stamp | 0.00 | 3.85 |
| Wages - Gaming | <u>883.41</u> | <u>1,859.71</u> |
| Total Gaming Expenses - Direct | <u>1,639.31</u> | <u>4,260.87</u> |
| Net Gaming Revenue/Expense | <u>\$ (43.31)</u> | <u>\$ 5,910.13</u> |

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES
 AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

West Fargo Hockey Association, Inc.
 Summary Schedule of Activities and Budget Remaining - Hooligans
 For the Month Ended July 31, 2020 and 2019

| | July 2020 | July 2019 |
|------------------------------------|-------------------------|--------------------|
| Net Gaming Proceeds | | |
| Blackjack & Paddlewheel | \$ 4,955.00 | \$ 0.00 |
| Etabs | 30,791.75 | 0.00 |
| Meat Raffle Receipts | 360.00 | 0.00 |
| Pull Tabs | <u>6,214.00</u> | <u>0.00</u> |
| Total Net Gaming Proceeds | <u>42,320.75</u> | <u>0.00</u> |
| Gaming Expenses - Direct | | |
| Etab Expense | 7,427.68 | 0.00 |
| Gaming Tax | 2,853.39 | 0.00 |
| Payroll Taxes - Gaming | 891.40 | 0.00 |
| Pull Tabs Expense | 445.65 | 0.00 |
| Rent | 975.00 | 0.00 |
| Wages-Gaming | <u>2,559.48</u> | <u>0.00</u> |
| Total Gaming Expenses - Direct | <u>15,152.60</u> | <u>0.00</u> |
| Net Gaming Revenue/Expense | <u>\$ 27,168.15</u> | <u>\$ 0.00</u> |

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 AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

West Fargo Hockey Association, Inc.
 Summary Schedule of Activities and Budget Remaining - Kindred Spirits Lounge
 For the Month Ended July 31, 2020 and 2019

| | July 2020 | July 2019 |
|--------------------------------|--------------------|--------------------|
| Net Gaming Proceeds | | |
| Blackjack & Paddlewheel | \$ 0.00 | \$ 899.00 |
| Etabs | 1,017.25 | 3,280.50 |
| Pull Tabs | <u>763.00</u> | <u>237.00</u> |
| Total Net Gaming Proceeds | <u>1,780.25</u> | <u>4,416.50</u> |
| Gaming Expenses - Direct | | |
| Etab Expense | 936.46 | 683.96 |
| Gaming Tax | 120.03 | 498.98 |
| Gaming Supplies | 0.00 | 43.54 |
| Payroll Taxes - Gaming | 175.19 | 147.08 |
| Rent - Gaming | 500.00 | 475.00 |
| Security | 0.00 | 54.00 |
| Wages - Gaming | <u>582.51</u> | <u>739.76</u> |
| Total Gaming Expenses - Direct | <u>2,314.19</u> | <u>2,642.32</u> |
| Net Gaming Revenue/Expense | <u>\$ (533.94)</u> | <u>\$ 1,774.18</u> |

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 AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

West Fargo Hockey Association, Inc.
 Summary Schedule of Activities and Budget Remaining - M J Saloon
 For the Month Ended July 31, 2020 and 2019

| | July 2020 | July 2019 |
|------------------------------------|-------------------------|------------------------|
| Net Gaming Proceeds | | |
| Bingo | \$ 14,766.00 | \$ 8,370.00 |
| Blackjack & Paddlewheel | 274.00 | 844.00 |
| Daubers | 434.00 | (25.10) |
| Etabs | 31,767.50 | 18,275.75 |
| Pull tabs | <u>4,346.00</u> | <u>5,451.25</u> |
| Total Net Gaming Proceeds | <u>51,587.50</u> | <u>32,915.90</u> |
| Gaming Expenses - Direct | | |
| Bingo Cards | 555.00 | 794.95 |
| Etab Expense | 7,768.81 | 10,946.38 |
| Gaming Tax | 3,478.18 | 3,718.83 |
| Gaming Supplies | 526.49 | 87.08 |
| Payroll Taxes - Gaming | 1,273.99 | 1,720.33 |
| Rent - Gaming | 2,135.00 | 1,385.00 |
| Security | 0.00 | 375.00 |
| State of ND Gaming Stamp | 0.00 | 3.85 |
| Wages - Gaming | <u>9,329.40</u> | <u>9,273.27</u> |
| Total Gaming Expenses - Direct | <u>25,066.87</u> | <u>28,304.69</u> |
| Net Gaming Revenue/Expense | <u>\$ 26,520.63</u> | <u>\$ 4,611.21</u> |

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 AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

West Fargo Hockey Association, Inc.
 Summary Schedule of Activities and Budget Remaining - Pub West
 For the Month Ended July 31, 2020 and 2019

| | July 2020 | July 2019 |
|------------------------------------|-------------------------|------------------------|
| Net Gaming Proceeds | | |
| Blackjack & Paddlewheel | \$ 7,376.00 | \$ 5,425.00 |
| Etabs | 18,527.00 | 10,012.00 |
| Meat Raffle Receipts | 0.00 | 1,200.00 |
| Meat Raffle Prizes | 0.00 | (209.88) |
| Pull Tabs | <u>4,427.00</u> | <u>4,714.00</u> |
| Total Net Gaming Proceeds | <u>30,330.00</u> | <u>21,141.12</u> |
| Gaming Expenses - Direct | | |
| Etab Expense | 6,336.84 | 5,451.98 |
| Gaming Tax | 2,044.94 | 2,388.52 |
| Gaming Supplies | 0.00 | 67.73 |
| Payroll Taxes - Gaming | 651.30 | 594.10 |
| Pull Tabs Expense | 64.73 | 0.00 |
| Raffle Wheel Tickets | 0.00 | 53.75 |
| Rent - Gaming | 775.00 | 775.00 |
| Security | 0.00 | 337.50 |
| State of ND Gaming Stamp | 0.00 | 0.35 |
| Wages - Gaming | <u>1,911.88</u> | <u>2,213.04</u> |
| Total Gaming Expenses - Direct | <u>11,784.69</u> | <u>11,881.97</u> |
| Net Gaming Revenue/Expense | <u>\$ 18,545.31</u> | <u>\$ 9,259.15</u> |

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 AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

West Fargo Hockey Association, Inc.
Summary Schedule of Activities and Budget Remaining - Rookies
For the Month Ended July 31, 2020 and 2019

| | July 2020 | July 2019 |
|------------------------------------|-------------------------|------------------------|
| Net Gaming Proceeds | | |
| Blackjack & Paddlewheel | \$ 12,134.00 | \$ 190.00 |
| Etabs | 34,239.50 | 11,184.50 |
| Pull Tabs | <u>3,159.05</u> | <u>3,550.00</u> |
| Total Net Gaming Proceeds | <u>49,532.55</u> | <u>14,924.50</u> |
| Gaming Expenses - Direct | | |
| Etab Expense | 8,790.67 | 7,248.88 |
| Gaming Tax | 3,339.63 | 1,686.17 |
| Gaming Supplies | 0.00 | 67.73 |
| Payroll Taxes - Gaming | 1,010.89 | 610.75 |
| Pull Tabs Expense | 397.15 | 103.60 |
| Rent - Gaming | 1,000.00 | 775.00 |
| Security | 0.00 | 337.50 |
| State of ND Gaming Stamp | 0.00 | 0.35 |
| Wages - Gaming | <u>2,517.76</u> | <u>2,474.12</u> |
| Total Gaming Expenses - Direct | <u>17,056.10</u> | <u>13,304.10</u> |
| Net Gaming Revenue/Expense | <u>\$ 32,476.45</u> | <u>\$ 1,620.40</u> |

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AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

West Fargo Hockey Association, Inc.
 Summary Schedule of Activities and Budget Remaining - Red River Valley Fairgrounds
 For the Month Ended July 31, 2020 and 2019

| | July 2020 | July 2019 |
|------------------------------------|----------------------|-------------------------|
| Net Gaming Proceeds | | |
| Gun Raffle Receipts | <u>0.00</u> | <u>18,000.00</u> |
| Total Net Gaming Proceeds | <u>0.00</u> | <u>18,000.00</u> |
| Gaming Expenses - Direct | | |
| Gaming Licenses & Fees | (100.00) | (100.00) |
| Gaming Tax | <u>0.00</u> | <u>2,033.63</u> |
| Total Gaming Expenses - Direct | <u>(100.00)</u> | <u>1,933.63</u> |
| Net Gaming Revenue/Expense | <u>\$ 100.00</u> | <u>\$ 16,066.37</u> |

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 AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

West Fargo Hockey Association, Inc.
 Summary Schedule of Activities and Budget Remaining - Traditions
 For the Month Ended July 31, 2020 and 2019

| | July 2020 | July 2019 |
|--------------------------------|--------------------|----------------|
| Net Gaming Proceeds | | |
| Etabs | \$ 13,793.25 | \$ 0.00 |
| Pull Tabs | <u>2,571.00</u> | <u>0.00</u> |
| Total Net Gaming Proceeds | <u>16,364.25</u> | <u>0.00</u> |
| Gaming Expenses - Direct | | |
| Etab Expense | 4,089.28 | 0.00 |
| Gaming Tax | 1,103.33 | 0.00 |
| Gaming Supplies | 13.96 | 0.00 |
| Payroll Taxes - Gaming | 453.94 | 0.00 |
| Pull Tabs Expense | 216.58 | 0.00 |
| Rent - Gaming | 1,475.00 | 0.00 |
| Wages-Gaming | <u>1,325.06</u> | <u>0.00</u> |
| Total Gaming Expenses - Direct | <u>8,677.15</u> | <u>0.00</u> |
| Net Gaming Revenue/Expense | <u>\$ 7,687.10</u> | <u>\$ 0.00</u> |

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 AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.