

Edmond Soccer Club

Board Meeting Minutes

July 17<sup>th</sup>, 2018

Meeting Opened 7:00 pm Adjourned 9':10

Members Present: Eric Cotton, Don Noble, Jeanna Townsend, Keri Shipley, Chris McMurty, Tony Martin, Shawn Wiley, Greg Hunt, Michael Witte, Sean Featherstone, Gary Boreham, Greg Hunt, Paul Prater, Molly Largent,

Guests: N/A

Presidents Report: **Erin Cotton** – Officials turns over his position to Eric Cotton.

Registrar Report: **Keri Shipley** – Ready for next season, Registration starts July 1<sup>st</sup>

- Background checks expire June 30th, 2018
- New policy, 5.00 fee for canceling on gotsoccer. Needs to be posted on the website.
- Add a donation link to our ESC website

Recreational Chair Report: **Michael Witte** – no issues to report

Academy Chair Report: **Tony Martin** – New academy program and coaching slate presented to the board for approval. Motion to approve the program and slate as presented was approved.

A/General Manager's Report: **James Soesbee** –

- Motion to approve \$5,000.00 for new nets/equipment was approved.
- ESC will donate to the City of Edmond old soccer goals to place at city parks around Edmond.
- Website  
Mike Witte will be helping me in getting the website reorganized to hopefully make it easier on everyone to find the information they need. Send any recommendations you might have over the next week. We will get everything reorganized in time for the July registration.

Treasurer's Report: **Sean Featherstone** –

- Presented year end financials, working on budget for next fiscal year.

- Discussion on moving ESC books to a new accounting firm that uses more user friendly software.

Follow up items:

- Finalize all banking account with new Treasurer.
- Need to create a capital improvement account for the balance of reserve cash.

Volunteer Coordinator's Report: **Jeanna Townsend** – BTH volunteers will be needed.

TOPSoccer: **Ann Wood** – Nothing to report.

Coaches/Academy/Tournaments: **James Soesbee** -

- July 28<sup>th</sup> – 3v3 regional championship 81 teams registered. We need to look at moving the start time to the morning for next year.

Adult Coordinator's Report: **Raymond Daniel** –

- The Fall 2018 season Adult league is schedule to start on Sunday, August 26, 2018,
- Coaches meeting is on August, 16th, 2018, 7pm at Soccer City, OKC.
- Payment deadline is Sunday, August 19th, 2018

Competitive Chair/Coordinator's Report: **Shawn Wiley** –

- OEFC still owes ESC for 2018 plus reimbursement for ref fees etc.
- '01 and '03 Boys teams made nationals this season.

Follow up items:

- Rich Hudson is working with all DOCs for an OEFC training curriculum.

Complex Coordinator's Report: **Kurt Kraft** – N/A

New Business:

Old Business:

Meeting Adjourned

**Follow up for next month's meeting:**

# ESC Treasurer's Report

Fiscal Year 2018, Thru June 2018

ESC Cash in Bank			
	6/30/2018	8/31/2016	8/31/2015
ESC Operating	\$ 360,884.24	\$ 243,000.12	\$ 257,494.29
ESC Expense	\$ 825.17	\$ 6,378.94	\$ -
ESC Regionals	\$ 32,501.45	\$ 32,501.45	\$ 32,501.45
Total	\$ 394,210.86	\$ 281,880.51	\$ 289,995.74

## ESC Cash Flow By Month FY 2017 (General Operating Account)

	Jul-2016	Aug-2016	Sep-2016	Oct-2016	Nov-2016	Dec-2016	Jan-2017	Feb-2017	Mar-2017	Apr-2017	May-2017	Jun-2017	YTD
Income	\$ 193,420.19	\$ 160,310.64	\$ 31,116.72	\$ 78,748.14	\$ 81,867.01	\$ 1,175.00	\$ 138,373.57	\$ 90,849.94	\$ 24,196.02	\$ 2,851.52	\$ 10,331.11	\$ 12,665.00	\$ 825,904.86
Expenditures	\$ 28,389.85	\$ 151,130.08	\$ 56,868.71	\$ 110,809.05	\$ 42,608.24	\$ 54,797.31	\$ 23,342.45	\$ 82,630.75	\$ 35,063.57	\$ 51,072.52	\$ 35,054.16	\$ 38,098.03	\$ 709,864.72
Net	\$ 165,030.34	\$ 9,180.56	\$ (25,751.99)	\$ (32,060.91)	\$ 39,258.77	\$ (53,622.31)	\$ 115,031.12	\$ 8,219.19	\$ (10,867.55)	\$ (48,221.00)	\$ (24,723.05)	\$ (25,433.03)	\$ 116,040.14

## ESC Cash Flow By Month FY 2018 (General Operating Account)

	Jul-2017	Aug-2017	Sep-2017	Oct-2017	Nov-2017	Dec-2017	Jan-2018	Feb-2018	Mar-2018	Apr-2018	May-2018	Jun-2018	YTD
Income	\$ 121,570.50	\$ 215,820.41	\$ 50,375.00	\$ 103,200.89	\$ 43,987.94	\$ 12,965.00	\$ 109,104.00	\$ 112,868.31	\$ 51,540.87	\$ 14,494.75	\$ 7,960.00	\$ 10,308.30	\$ 854,195.97
Expenditures	\$ 29,382.60	\$ 133,233.06	\$ 56,228.76	\$ 90,711.71	\$ 71,567.05	\$ 24,216.35	\$ 25,996.59	\$ 35,656.15	\$ 56,701.95	\$ 56,002.27	\$ 61,560.64	\$ 48,283.93	\$ 689,541.06
Net	\$ 92,187.90	\$ 82,587.35	\$ (5,853.76)	\$ 12,489.18	\$ (27,579.11)	\$ (11,251.35)	\$ 83,107.41	\$ 77,212.16	\$ (5,161.08)	\$ (41,507.52)	\$ (53,600.64)	\$ (37,975.63)	\$ 164,654.91

## ESC Labor Expenses by Month FY 2018

	Jul-2017	Aug-2017	Sep-2017	Oct-2017	Nov-2017	Dec-2017	Jan-2018	Feb-2018	Mar-2018	Apr-2018	May-2018	Jun-2018	YTD
James	\$ 7,165.00	\$ 7,365.00	\$ 7,165.00	\$ 11,561.00	\$ 7,165.00	\$ 9,115.00	\$ 7,715.00	\$ 7,565.00	\$ 7,565.00	\$ 10,865.00	\$ 8,935.00	\$ 8,335.00	\$ 100,516.00
Gary	\$ -	\$ 9,471.10	\$ 16,735.11	\$ 3,750.00	\$ 11,627.54	\$ 4,350.00	\$ 875.00	\$ 3,800.00	\$ 3,800.00	\$ 1,350.00	\$ 5,200.00	\$ 1,810.00	\$ 62,768.75
Keri	\$ -	\$ -	\$ 2,500.00	\$ 1,900.00	\$ 1,900.00	\$ 1,660.00	\$ 1,650.00	\$ 1,650.00	\$ 1,650.00	\$ 1,650.00	\$ 1,650.00	\$ 1,426.00	\$ 17,636.00
Lisa	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 16,800.00
Cody	\$ 2,800.00	\$ 2,800.00	\$ 5,300.00	\$ 2,800.00	\$ 5,300.00	\$ 2,800.00	\$ 2,800.00	\$ 2,800.00	\$ 3,200.00	\$ 3,200.00	\$ 5,700.00	\$ 3,200.00	\$ 42,700.00
Other Mowing	\$ 420.00	\$ 846.00	\$ -	\$ -	\$ 700.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 600.00	\$ 2,598.00	\$ 5,164.00
Net	\$ 11,785.00	\$ 21,882.10	\$ 33,100.11	\$ 21,411.00	\$ 28,092.54	\$ 19,325.00	\$ 14,440.00	\$ 17,215.00	\$ 17,615.00	\$ 18,465.00	\$ 23,485.00	\$ 18,769.00	\$ 245,584.75

## ESC Labor Expenses by Month FY 2017

	Jul-2016	Aug-2016	Sep-2016	Oct-2016	Nov-2016	Dec-2016	Jan-2017	Feb-2017	Mar-2017	Apr-2017	May-2017	Jun-2017	YTD
James	\$ 7,165.00	\$ 11,094.26	\$ 7,165.00	\$ 9,665.00	\$ 7,165.00	\$ 11,055.00	\$ 7,165.00	\$ 7,165.00	\$ 7,165.00	\$ 11,700.00	\$ 7,165.00	\$ 7,165.00	\$ 100,834.26
Gary	\$ -	\$ 11,806.80	\$ 17,993.83	\$ 3,750.00	\$ 4,100.00	\$ 13,817.30	\$ 3,050.00	\$ 3,200.00	\$ 3,150.00	\$ 7,150.00	\$ 3,650.00	\$ 2,393.22	\$ 73,461.15
Keri	\$ -	\$ -	\$ 1,800.00	\$ 1,800.00	\$ 1,800.00	\$ 4,567.00	\$ 1,800.00	\$ 1,800.00	\$ 1,800.00	\$ 2,968.00	\$ 1,800.00	\$ -	\$ 20,135.00
Lisa	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 16,800.00
Cody	\$ 2,800.00	\$ 5,300.00	\$ 2,800.00	\$ 2,800.00	\$ 5,300.00	\$ 2,800.00	\$ 2,800.00	\$ 2,800.00	\$ 2,800.00	\$ 2,800.00	\$ 2,800.00	\$ 2,800.00	\$ 44,350.00
Other Mowing	\$ 2,376.00	\$ 3,156.00	\$ 1,692.00	\$ 1,740.00	\$ 1,878.00	\$ 156.00	\$ -	\$ 468.00	\$ 1,356.00	\$ 582.00	\$ 1,248.00	\$ 2,256.00	\$ 16,908.00
Net	\$ 13,741.00	\$ 32,757.06	\$ 32,250.83	\$ 21,155.00	\$ 21,643.00	\$ 33,795.30	\$ 16,215.00	\$ 16,833.00	\$ 17,671.00	\$ 26,600.00	\$ 18,063.00	\$ 21,764.22	\$ 272,488.41

2017-2018 SOCCER SEASON				
CLASS	PLAYERS	REVENUE	EXPENSE	NET INCOME/(LOSS)
SUMMER REC CAMP	81	\$ 11,187.00	\$ (16,954.55)	\$ (5,767.55)
SUMMER ACADEMY CAMP	97	\$ 12,347.00	\$ (18,142.55)	\$ (5,795.55)
FALL COE	94	\$ 6,620.00	\$ (6,629.65)	\$ (9.65)
FALL TOP SOCCER	49	\$ 1,625.00	\$ (9,353.19)	\$ (7,728.19)
FALL TEAM4TOTS	36	\$ 1,980.00		\$ 1,980.00
FALL ADULT SOCCER	181	\$ 15,140.00	\$ (7,921.07)	\$ 7,218.93
FALL ACADEMY	228	\$ 107,750.00	\$ (60,926.11)	\$ 46,823.89
FALL REC	1259	\$ 125,985.00	\$ (60,790.79)	\$ 65,194.21
WINTER ACADEMY 1	67	\$ 20,220.00	\$ (7,125.00)	\$ 13,095.00
WINTER ACADEMY 2	71	\$ 21,399.00	\$ (7,850.00)	\$ 13,549.00
SPRING COE	117	\$ 8,210.00	\$ (8,260.00)	\$ (50.00)
SPRING TOP SOCCER	63	\$ 1,575.00	\$ (9,353.19)	\$ (7,778.19)
SPRING TEAM4TOTS	61	\$ 3,515.00		\$ 3,515.00
SPRING ADULT SOCCER	150	\$ 10,300.00	\$ (6,469.79)	\$ 3,830.21
SPRING ACADEMY	238	\$ 110,191.92	\$ (76,180.96)	\$ 34,010.96
SPRING REC	1262	\$ 122,773.00	\$ (57,517.91)	\$ 65,255.09
TSO	116	\$ 58,489.75	\$ (8,827.32)	\$ 49,662.43
BTH	134	\$ 136,373.00	\$ (38,323.34)	\$ 98,049.66
G&A		\$ 38,700.00	\$ (178,323.96)	\$ (139,623.96)
FACILITIES		\$ 994.30	\$ (22,236.52)	\$ (21,242.22)
FIELDS/COMPLEX		\$ 21,000.00	\$ (80,715.52)	\$ (59,715.52)
EQUIPMENT		\$ 300.00	\$ (7,639.64)	\$ (7,339.64)
FALL YMCA		\$ 7,216.00		\$ 7,216.00
SPRING YMCA		\$ 4,300.00		\$ 4,300.00
3 v 3		\$ 6,005.00		\$ 6,005.00
<b>Totals</b>		<b>\$854,195.97</b>	<b>\$ (689,541.06)</b>	<b>\$ 164,654.91</b>

GOT SOCCER		\$ (6,500.00)
ASSIGNOR PAY		\$ (15,336.53)
REF PAY		\$ (129,562.00)
MERCHANT FEES		\$ (28,602.63)
ACCOUNTING		\$ (14,882.25)
SECURITY		\$ (5,400.00)
ACADEMY COACHES		\$ (185,612.00)
INSURANCE		\$ (11,967.26)
DOC - TOURNAMENTS		\$ (23,712.65)
CAMP COACHES		\$ (33,909.10)
OSA	\$ 7,200.00	\$ (25,860.00)
INTEGRIS	\$ 10,000.00	
DICK'S	\$ 1,500.00	
OEFC	\$ 20,000.00	

**2018-2019 SOCCER SEASON BUDGET PROPOSAL**

<b>CLASS</b>	<b>PLAYERS</b>	<b>REVENUE</b>	<b>EXPENSE</b>	<b>NET INCOME/(LOSS)</b>
SUMMER REC CAMP		\$ 11,000.00	\$ (11,000.00)	\$ -
SUMMER ACADEMY CAMP		\$ 12,500.00	\$ (12,500.00)	\$ -
FALL COE		\$ 7,500.00	\$ (7,500.00)	\$ -
FALL TOP SOCCER		\$ 2,000.00	\$ (9,500.00)	\$ (7,500.00)
FALL TEAM4TOTS		\$ 2,500.00		\$ 2,500.00
FALL ADULT SOCCER		\$ 14,000.00	\$ (7,000.00)	\$ 7,000.00
FALL ACADEMY		\$ 115,000.00	\$ (115,000.00)	\$ -
FALL REC		\$ 125,000.00	\$ (65,000.00)	\$ 60,000.00
WINTER ACADEMY 1		\$ 20,000.00	\$ (20,000.00)	\$ -
WINTER ACADEMY 2		\$ 20,000.00	\$ (20,000.00)	\$ -
SPRING COE		\$ 7,500.00	\$ (7,500.00)	\$ -
SPRING TOP SOCCER		\$ 2,000.00	\$ (9,500.00)	\$ (7,500.00)
SPRING TEAM4TOTS		\$ 2,500.00		\$ 2,500.00
SPRING ADULT SOCCER		\$ 14,000.00	\$ (7,000.00)	\$ 7,000.00
SPRING ACADEMY		\$ 115,000.00	\$ (115,000.00)	\$ -
SPRING REC		\$ 125,000.00	\$ (65,000.00)	\$ 60,000.00
TSO		\$ 60,000.00	\$ (15,000.00)	\$ 45,000.00
BTH		\$ 140,000.00	\$ (45,000.00)	\$ 95,000.00
G&A		\$ 15,000.00	\$ (160,000.00)	\$ (145,000.00)
FACILITIES		\$ 5,000.00	\$ (25,000.00)	\$ (20,000.00)
FIELDS/COMPLEX		\$ 25,000.00	\$ (100,000.00)	\$ (75,000.00)
EQUIPMENT		\$ 5,000.00	\$ (10,000.00)	\$ (5,000.00)
FALL YMCA		\$ 7,500.00		\$ 7,500.00
SPRING YMCA		\$ 7,500.00		\$ 7,500.00
3 v 3		\$ 6,000.00		\$ 6,000.00
<b>Totals</b>		<b>\$866,500.00</b>	<b>\$ (826,500.00)</b>	<b>\$ 40,000.00</b>

## ESC ACADEMY PROPOSAL



**FALL 2018 TO SPRING 2019 SEASON**

<b>General Manager:</b>	<b>James Soesbee</b>
<b>Academy Director:</b>	<b>Gary Boreham</b>
<b>Academy Committee:</b>	<b>Tony Martin, Chair Shawn Wiley Don Noble Michael Witte</b>

## SUMMARY

1. Increased pay scale for all Academy coaches.
2. Increased support for Academy coaches to continue their education and receive additional U.S.S.F. coaching licenses, from Grassroots to A.
3. Increased support for Academy coaches, by allowing the Academy Director to oversee, monitor, mentor, and evaluate Academy coaches without being responsible for coaching any Academy team.
4. Increased support for our players by requiring lower player to coach practice ratios.
5. Increased support for our players by requiring individualized evaluations for each player at the end of each season, allowing each player to know what they need to work and improve on.
6. Increased scholarship opportunities for our players, based on need and not ability.
7. Increased and more diverse competition by working cooperatively with other academy clubs in Oklahoma, including, but not limited to NOKC, Norman, and Blitz United.
8. Increased and more diverse competition by encouraging our academy teams to play in any tournament, hosted by any club they wish to play in.
9. Increased support for our recreational players by providing three (3) training sessions with our academy staff, free of charge, in the Fall for our U7 players and three (3) in the Spring for our U6 players.
10. Providing our players a direct path to the highest levels of soccer in the United States through our partnership with O.E.F.C., D.A., and OKC Energy and preparing them to succeed by focusing Academy trainings on the necessary technical skills.

## ESC ACADEMY PROPOSAL

1. Coaching pay structure (per month):

License	Lead Coach	1st Assistant	2 <sup>nd</sup> Assistant	3 <sup>rd</sup> Assistant
A	\$1,000.00	---	---	---
B	\$900.00	---	---	---
C	\$800.00	\$700.00	---	---
D	---	\$600.00	\$600.00	---
Grassroots	---	---	\$500.00	\$500.00
None	---	---	---	\$400.00

The Academy Director shall be paid \$1,000.00 per month during the Fall and Spring Academy seasons to oversee the program.

2. Coach Benefits: ESC will pay for all Academy coaches to continue their education and to obtain additional coaching licenses, in exchange for an agreement to coach in our Academy program for a certain number of years. Academy coaches will be reimbursed for the cost of the license, upon successful completion of the course.

License	Years of Commitment to ESC
A	5
B	4
C	3
D	2
Grassroots	1

3. Academy Director: The Academy Director will not coach any Academy teams, but is permitted to coach competitive teams during times the Academy does not have practice or games.

The Academy Director shall be at ESC on all Tuesdays, Thursdays, and Fridays during the Academy season to oversee, monitor, mentor, and evaluate ESC Academy coaches and players.

The Academy Director, in cooperation with the ESC Academy Committee, shall be responsible for providing meaningful evaluations of all Academy coaches, at the end of each season, setting forth the expectations for each coach, whether they met these expectations, and a specific plan for that coach for the upcoming season.

The Academy Director, in cooperation with the ESC Academy Committee, shall put in place an ESC Academy curriculum and process for meaningful player evaluations at the end of each season.

The Academy Director, in cooperation with the ESC Academy Committee, shall be responsible for putting together the coaching slate for each Academy season. The coaching slate shall be presented to the ESC Board, at least, one month prior to the start of the Academy season for approval.

4. **Players:** The ESC program is designed to allow recreational players aged U7-U10 to practice and play with kids of like ability. This program allows players to be challenged according to their level of ability and to help them develop as soccer players.

Training groups shall remain as small as possible. For U7 and U8 teams, the coach to player ratio will be between 1:8 and 1:12. For U9 and U10 teams, the coach to player ratio will be between 1:12 and 1:16.

In order for ESC Academy players to improve their technical ability, we must provide the best training environment possible for them. As it is imperative that players become comfortable with the ball at the youngest possible age, it is important for our best coaches to work the youngest age groups. This is to ensure the players are learning the basic technical skills necessary to compete at the highest level, if they wish to do so.

ESC will set up requirements and determine eligibility for Academy scholarships. The Academy scholarship will include monthly training fees. All scholarships will be needs based and not performance based. ESC may set up a scholarship budget for each season and, in the ESC board's discretion, decide how that budget is allocated.

In an effort to support our recreational players, we will provide three (3) training sessions in the Fall to all U7 players and three (3) training sessions in the Spring, free of charge. These training sessions will be held on one (1) Sunday each month during the Fall and Spring seasons and will be staffed by current Academy coaches.

Variety of competition: because it is important for the development of players that we maintain their interest throughout the season, it is vital that teams play varied competition. Academy teams may play in any tournament, regardless of host club affiliation.

Proposed 2018 Fall Schedule:

<b>Week</b>	<b>Opponent</b>
1.	ESC
2.	@NOKC
3.	Norman
4.	Blitz
5.	ESC
6.	@Norman
7.	NOKC
8.	ESC

5. Financials: ESC will not increase Academy fees for the 2018-2019 Academy season. This 1<sup>st</sup> year will be a trial to see how much this new fee structure and program costs and how successful it is. At the conclusion of the 2018-2019 Academy season, the ESC Academy committee and the Academy Director will meet to determine if a fee increase is necessary for the upcoming year.

ESC Club Bank Accounts will be created at Citizens Bank of Edmond for each Academy team to use. The ESC Treasurer will have full access to these accounts, at all times, and will audit these accounts at the end of each season to ensure our members' money is being properly spent.

All Academy registration, field usage, and coaches' training fees will be paid through GotSoccer. Special arrangements for families that do not have or use credit cards must be approved by the Academy Director, with notice given to the Academy Committee.