



**AAHA 2018-19 Directorship Overviews**

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**2018/19 Goals and Objectives**

## 2018-2019 Goals and Objectives

In bold are the 2018-19 Goals that were identified at the March 2018 Annual Meeting. Below each goal are the action steps taken by the Board to accomplish these goals.

### Anoka Hockey 2018-2019 Goals

Mega – continue

Justin Johnson, founder of MEGA Goaltending, held an hour long classroom training session followed by an hour long on ice training session for Anoka coaches.

23 hours of on ice instruction held on Sunday nights.

54 hours of in practice instruction. 37 hours as a single team during that hour, 17 hours with two teams during that hour. These in practice sessions were held during December and January.

103 hours of Goalie Center instruction. The Goalie Center is located at the Super Rink above rink 6.

Mite / All Levels

Keep inspiring - Mite Jamboree, We had outdoor ice at Wilson for A-C, M-Thurs, starting Jan. 1.

6 intermediate nets were purchased

**We need more committed coaches**

Power Skating Coaches ( continued with Mira )

Invite High School players to watch youth

Increase relationship with Arena Board- We have attend meetings, live barn option. Water fill stations have presented and upgrade lighting. Guest wifi is now available to everyone.

Girls- U10's joined newly developed b2 league helping girls develop at their skill level.

Increased dryland time for girls was done.

Continue with NGIN

Hospitality Room – updated and listed under Andy Givens report. Thank you to everyone that gave their time.

## Mite Program – Brian Pender & Jason Jensen

The 2018-2019 season was another successful one for the Mite program. We ended the year with a total of 152 skaters that participated this year, which is down 12 skaters from the previous year's total of 164. This decrease was in part due to the Co-op needing players (7-8) and an early move up to squirts. With this in consideration, our numbers are holding at a steady level as compared to the last 3-4 years. AAHA mite program continues to follow USA Hockey's American Development Model (ADM). The Anoka Mite program officially began skating on 9/14/18 and officially ended on 3/7/19.

<u>Team(s)</u>	<u>Level</u>	<u>Skaters</u>	<u>Ice Appearances (Includes ice before teams )</u>
1	A mites	13	66
3	B Mites	37	BW-66, BM-64, BG-64
6	C Mites	62	C1-52, C2-52, C3-52, C4-52, U8-52
4	D Mites	42	D1-42, D2-42, D3-42, D4-42

Our total program hours went from approx. 250 hours last year for the season, to approx. 240 hours this year. This is in part to having 4 additional traveling teams in the association/co-op, which yielded a greater demand for ice, allowing less to be allocated for the mite program. Even with this decrease in ice allocation, each levels ice appearance hours for the season remained on par with prior years.

Some new initiatives that we implemented for this season included the following:

A/B mite participation in D10 ¾ ice mite league. Anoka had to donate 9 hours of ice for participation in this league.

Continuous outdoor ice reservation (Jan.-March) through a partnership with Anoka Parks & Rec. This provided outdoor ice to be scheduled Monday-Thursday from 5:00-8:00pm at Wilson Elementary south rink. The ice was split between the A/B/C level teams.

Purchase 6 new intermediate sized nets for C/D level mite games. (\$2000) Thank you AAHA board for supporting this purchase!

U8 Sunday fun-day participation. (mini jamboree game format)

I would like to thank the Anoka Mite Jamboree Committee for putting together such a great event. The Mite Jamboree committee consisted of Brian Pender, Jason Jensen, Michele Roof, Deanna Hanks, Mike Hanson, Nicole Urmann and Amy McCulloch. This event could not have been possible without all their time and efforts!!

I would like to send special thanks to Jason Jensen (Mite Coordinator/administrator) for his endless work throughout the season both on and off the ice. Thanks also goes out to Stephanie Reichow (registration and mite books), Renee Voltin (ice scheduler), AAIA staff, and the entire AAHA Board of Directors for all their time and effort that they give to our program.

I also would like to thank all the players, parents, managers, and volunteers for all the time and effort that you have put in this year. I especially want to thank all our Mite coaches! Your time and commitment to help our young skaters develop skills and lessons needed for the game is greatly appreciated.

## Player Development – Mike McCauley

### SUMMER PROGRAM

We continued our partnership with the Hockey Development Company who worked hand in hand with the Boys and Girls High School staffs to offer a quality / low cost option for on and off ice summer training. We hope to see a greater participation this year. You can register online now at <https://www.hockeydevelopmentcompany.com>. AAHA players receive a \$100 discount of the registration price.

### FALL PRE SKATE

Before Tryouts we scheduled on-ice pre-skate for all travel level players. This was facilitated and ran by our "top Level" coaches.

### DRYLAND

We continued our relationship with Acceleration NW to run our players through treadmill and plyometric dryland training. This season we tried moving a portion of the schedule to before tryouts. Anoka players were allowed to sign up for up to 5 - 1 hour sessions with the Acceleration trainers in the month of September before tryouts began. Families were able to use Signupgenius to find times that worked best for their family's schedule to use these sessions. Close 70% of the total open sessions were used.

After tryouts, all traveling teams were scheduled for 3 sessions of treadmill & plyo's with their team. These sessions were loaded heavily into the preseason and most teams had completed their sessions by November 1<sup>st</sup>. A & B Mite teams were also given 3 sessions with their team that were completed the before Thanksgiving.

During the season, coaches could use Signupgenius to reserve the dryland room for their team as their team's schedule allowed.

### IN SEASON TRAINING

The Girls teams partnered with Mira Jalouso for 8-10 skills sessions that were well received by players and parents. This season, we tried something new for our PeeWee and Bantam players by scheduling practices that were run by the Boy's High School staff. The High School staff was very happy with the turnout and effort by all players during these sessions.

### END OF SEASON

This season we tried a new program for our Squirt teams once the District tournament was completed. We took all of the Squirt players from our five team and divided them as equally as possible into 8 teams of 7-8 skaters and a goalie. The teams were named after the 8 D-III colleges and universities that Anoka alumni are currently playing for. The teams then played a full schedule of 25 minute, cross ice 3v3 games against each other where scores and standings were kept. On the final day, all teams participated in a playoff for the "Tornado Cup". The games were all very competitive with most games finishing with less than a 2 goal differential and all of the players worked hard and had a good time.

## **Tryouts – Bill Hoppenrath**

As we close out the 2018-2019 Association hockey season, I would like to reflect on another great tryout session. I would like to thank and recognize the countless volunteers, tryout evaluators, past and present board members, ancillary members, and all the rest of the AAHA community.

This marked the third year of the Tryout Engine, automated software system. It is of my belief that this system continues to improve and streamline the tryout process. This system has proven the ability for seamless communication between evaluators, support volunteers and system management. With the Tryout Engine, Anoka has been able to keep our tryouts running smooth, in a timely manner and reduce human input error. Small changes this year were made to the system to avoid excessive randomization. As a result we saw a noticeable drop in players involved with consecutive on ice shifts. As we continue to move forward with this system, we are confident we will have a more consistent and equitable tryout for all players.

I would like to thank all of the tryout evaluators from this past season for their hard work and diligence. I would also like to thank all the countless volunteers who assisted in making this complicated tryout process smooth and efficient. Thank you Kevin Brynes for helping recruit and direct all of the volunteers. A huge thank you goes out to Mike Nagel for continuing to assist in the further implementation of the Tryout Engine software. Also to Mike McCauley for assisting with the tryout process and improving upon an already successful tryout software. Another thank you goes out to Rene Voltin for helping coordinate ice availability for both rinks and for her advice in improving the process. Finally, I would like to thank all other board members and other members of the association for their positive support through this process. With the help of all the individuals involved in the tryout process, the association was able to provide a fair, unbiased, and expedited tryout process.

## **Fundraising – Jeri Joy**

One of the goals of AAHA is to keep participation in hockey affordable for all families who would like to participate.

For the 2018-2019 season, we repeated the raffle fundraising as our primary association fundraiser and placed the buyout option at \$200. This year, we achieved a profit of \$42,721 (Total Receipts \$61,800 -\$14,700 Prizes -\$4379.00 Printing) compared to last year of \$43,506.25 after all payouts. Several families chose to take advantage of the opportunity to pick up more calendars to sell to help with ice costs or other hockey fees—AAHA paid \$1,4000 in fundraising credits to those families that sold extra calendars.

Next year, we plan on continuing with the raffle as the primary mandatory fundraiser. It is our goal to include various ways to offset hockey costs. Any ideas you may have would be welcomed. If you have questions, comments or suggestions, please contact the fundraising director on the AAHA website.

## **Communications – Jeri Joy**

2018-19 was another successful year of hockey. Thank you to all AAHA members who help to make the year successful. I would also like to give a shout out and a special thanks to all of our coaches who volunteered many hours on and off the ice in order to create a memorable season for our skaters. We couldn't do it without you!

This year was my first year as Communications Director. Sending communications via email and updating the website with the most pertinent information was the main objective.

Communication is very important to making the association run smoothly. If anyone has any suggestions for better communication of information, please feel free to contact the Communication Director.

## **Volunteers—Kevin Byrnes**

This is my 6th year of being the volunteer coordinator. During this past year we saw great support from our members. We had shortages during each tournament this year. It was voted and approved will be increasing to 12 hours and increasing the buyout to \$400.00. These 12 hours could be credited toward any association event such as tryouts, tournaments, registration, mite jamboree, SKATE Program, and other miscellaneous needs. Because of your tremendous support we are able to keep that number manageable.

As in years past, teams that were participating in an Anoka Tournaments were required to volunteer 25 hours toward their particular tournament. In exchange for the 25 hours, tournament fees were reimbursed. I highly recommend that this policy is continued into the future as it helped ensure that we had adequate volunteer coverage for each tournament.

Our members donated over 2000 hours of their time throughout the year to association, this does not include regular season game responsibilities (time clock, books and penalty box) nor does it include the time that our coaches and team managers put in. Many thanks to those folks as they are the ones that teach our kids and keep us parents organized. I would like to thank all the members who volunteered their time throughout the year. It was a real pleasure meeting and working with you.



## 2018 – 2019 Youth Travelling Directors Report-Ryan Beaver

The Anoka Hockey Youth Program is gaining some really good momentum for our upcoming Squirt and Pee wee divisions. We will have over 70 Squirts for the next year and over 60 Pee wees. These numbers are up over the last several years for Anoka Hockey and seem to be continuously growing every year. One important part of the developing a successful program is increasing the number of Hockey Players and Anoka is starting to gain some really good numbers at those levels. Developing these groups is going to be really important for the program in the next few years. Credit for the numbers increase is attributed to the Mini Cyclones and the Mite Program for getting these kids interested and retaining them in their first few years in the program. We need to make sure and continue to make these player retention and recruitment in the forefront of the initiatives for the next upcoming years.

One of the big successes for the year was the Anoka High School Coaches skating with the Pee wees and Bantams once a week. We feel that developing a better relationship with the High School Program will be a great addition for both the Association and the High School Program and look forward to working together with them to develop new initiatives on getting our players ready to play Anoka High School Hockey.

This year was District 10's year to only have 2 teams from the district make it to Regions. This is on a 3-year rotation so for the next 2 years District 10 Teams will have 3 teams go to regions. The 2018 – 2019 Anoka Association didn't send any of our Anoka Youth Teams to the Regional tournament. We had all of our 12 travelling teams make and participate in the District 10 tournament this year. It's great that all of our teams were able to take part in the tournament. A big thank you goes out to all the Anoka Coaches and Managers who dedicate hours upon hours of their free time for Anoka Hockey.

### Record Summary

<p><b>Bantam A</b>            District 10 – 2<sup>nd</sup> out of 10 Teams            District Record: Wins: 17 Loss: 1            2<sup>nd</sup> Seed District Tournament            District 10 Tournament Record: 1-2</p>	<p><b>Pee wee C</b>            District 10 – 9<sup>th</sup> out of 9 Teams            District Record: Wins: 1 Loss: 13 Ties: 2            10<sup>th</sup> Seed District Tournament            District 10 Tournament Record: 0-2</p>
<p><b>Bantam B1</b>            District 10 – 3<sup>rd</sup> out of 10 Teams            District Record: Wins: 12 Loss: 3 Ties: 3            3<sup>rd</sup> Seed District Tournament            District 10 Tournament Record: 2-2</p>	<p><b>Squirt A</b>            District 10 – 9<sup>th</sup> out of 9 Teams            District Record: Wins: 2 Loss: 14 Ties: 2            9<sup>th</sup> Seed District Tournament            District 10 Tournament Record: 1-2</p>
<p><b>Bantam B2</b>            District 10 – 7<sup>th</sup> out of 12 Teams            District Record: Wins: 8 Loss: 13 Ties: 1            7<sup>th</sup> Seed District Tournament            District 10 Tournament Record: 1-2</p>	<p><b>Squirt B1</b>            District 10 – 14<sup>th</sup> out of 18 Teams            District Record: Wins: 4 Loss: 13            14<sup>th</sup> Seed District Tournament            District 10 Tournament Record: 0-2</p>
<p><b>Pee wee A</b>            District 10 – 6<sup>th</sup> out of 10 Teams            District Record: Wins: 8 Loss: 7 Ties: 1            5<sup>th</sup> Seed District Tournament            District 10 Tournament Record: 1-2</p>	<p><b>Squirt B2 - White</b>            District 10 – 11<sup>th</sup> out of 19 Teams            District Record: Wins: 8 Loss: 10            11<sup>th</sup> Seed District Tournament            District 10 Tournament Record: 0-2</p>



<b>Peewee B1</b> B1 Blue Division District 10 – 6th out of 7 Teams District Record: Wins: 6 Loss: 13 Play-in Game D10 Tournament District 10 Tournament Record: 0-1	<b>Squirt B2 - Maroon</b> District 10 – 7th out of 19 Teams District Record: Wins: 10 Loss: 7 Ties: 1 7 <sup>th</sup> Seed District Tournament District 10 Tournament Record: 0-2
<b>Peewee B2 Maroon</b> District 10 – 8th out of 12 Teams District Record: Wins: 6 Loss: 12 Ties: 4 8th Seed District Tournament District 10 Tournament Record: 1-2	<b>Squirt C</b> Blue Division District 10 – 7th out of 7 Teams District Record: Wins: 0 Loss: 18 Blue 7th Seed District Tournament District 10 Tournament Record: 0-2

### Girls Traveling Director – Mandee Gilberto

We enjoyed another great year with the Anoka/Rogers Co-op, we also added a 15 co-op with Anoka, Elk River and Rogers. With every additional year we have under the Co-op we think that the Girls build stronger friendships which makes them better teammates. We think the Parents also gain more familiarity with each other which is important for Hockey Parents, we all know how much time they spend together. We can confidently say that all of the teams had successful seasons. We feel really good about the coaching all of these Girls received this year which has contributed to their player development. We had a wide range of training offered to the Girls this year. We had Mira, Power Skating and the important development of the on ice practices with their Coaches. Thanks to all the Coaches, Managers, and Parents on making this a great season.

### Record Summary

<b>U15A</b> District 10 - 4th out of 7 Teams Wins: 9 Losses: 7 Ties: 2 <u><b>Season Tournament Results:</b></u> 1 <sup>st</sup> - Super Rink Spectacular 2 <sup>nd</sup> - Fairbault 3 <sup>rd</sup> - All American Girls Tournament 7 <sup>th</sup> - Centennial Tournament 7 <sup>th</sup> - Girls St. Luke Icebreaker invitational District 10 Tournament Record: 2-1 (3 <sup>rd</sup> seed to regions) <b>Regions Tournament Record: 0 – 2</b>	<b>U15B</b> District 8 – 3rd out of 6 Teams Wins: 6 Losses: 6 Ties: 3 <u><b>District 10 Tournament Record:</b></u> 3 <sup>rd</sup> - Cake Eater Classic 3 <sup>rd</sup> - Centennial Tournament 7 <sup>th</sup> - Alexandria Tournament State Tournament: 4 <sup>th</sup> Place
<b>U12A</b> District 10 – 4th out of 9 Teams Wins: 7 Losses: 5 Ties: 0 <u><b>Season Tournament Results:</b></u> Consolation - All American Girls Tournament 1 <sup>st</sup> - Anoka Classic 7 <sup>th</sup> - Girls St. Luke Icebreaker invitational 4 <sup>th</sup> - OMG Cabin Fever District 10 Tournament Record: 3-1 (3 <sup>rd</sup> seed to regions) <b>Regions Tournament Record: 1-2</b>	<b>U12B White</b> District 10 – 1st out of 9 Teams Wins: 12 Losses: 1 Ties: 3 <u><b>Season Tournament Results:</b></u> 2 <sup>nd</sup> -All American Girls Tournament 3 <sup>rd</sup> - Anoka Classic 3 <sup>rd</sup> - Girls St. Luke Icebreaker invitational District 10 Tournament Record: 3-1 (2 <sup>nd</sup> place finish) 2 <sup>nd</sup> seed to regions <b>Regions Tournament Record: 1-2</b>
<b>U12B Black</b> District 10 - 5th out of 9 Teams	<b>U10A</b> District 10 – 8th out of 10 Teams

Wins: 8 Losses: 6 Ties: 2 <b>Season Tournament Results:</b> 2 <sup>nd</sup> - All American Girls Tournament 2 <sup>nd</sup> - Anoka Classic 8 <sup>th</sup> - Girls St. Luke Icebreaker invitational District 10 Tournament Record: 2-2	Wins: 4 Losses: 13 Ties: 1 <b>Season Tournament Results:</b> Consolation - All American Girls Tournament 6 <sup>th</sup> - White Bear Lake 12 <sup>th</sup> - Girls St. Luke Icebreaker invitational District 10 Tournament Record: 1-2
<b>U10B1</b> District 10 – 3rd out of 6 Teams Wins: 11 Losses: 5 Ties: 0 <b>Season Tournament Results:</b> 2 <sup>nd</sup> - All American Girls Tournament 1 <sup>st</sup> - Anoka Classic 7 <sup>th</sup> - Girls St. Luke Icebreaker invitational 1 <sup>st</sup> - New Richmond District 10 Tournament Record: 2-1	<b>U10B2</b> District 10 – 3 <sup>rd</sup> out of 8 Teams Wins: 8 Losses: 6 Ties: 0 <b>Season Tournament Results:</b> 8 <sup>th</sup> - 2018 HOPKINS THANKSGIVING TOURNAMENT 6 <sup>th</sup> - Anoka Classic 4 <sup>th</sup> – Minneapolis 4 <sup>th</sup> - Silver Bay District 3 - Tournament Record: 1-2

### Anoka Classic Tournament Director – Kristine Wippich

Girls	PeeWee	Bantam	Total
28	32	24	
Teams	Teams	Teams	

#### Registration and Gate Fees

\$750 per team	\$ 21,000.00	\$ 24,000.00	\$ 6,000.00	<b>\$ 51,000.00</b>
\$800 per team (BAA-A, BB1)	-	-	12,800.00	<b>12,800.00</b>
Less: Discounted Fees	<span style="color: red;">(1,500.00)</span>	-	-	<span style="color: red;">(1,500.00)</span>
Missed Early Bird Discount	-	-	-	
Less: Registration - Anoka Teams	<span style="color: red;">(3,750.00)</span>	<span style="color: red;">(2,250.00)</span>	<span style="color: red;">(2,350.00)</span>	<span style="color: red;">(8,350.00)</span>
<b>Total Registration</b>	15,750.00	21,750.00	16,450.00	<b>53,950.00</b>
Gate Fees (\$350 per team)	9,800.00	11,200.00	8,400.00	<b>29,400.00</b>
Less: Discounted Fees	-	-	<span style="color: red;">(350.00)</span>	<span style="color: red;">(350.00)</span>
<b>Total Gate Fees</b>	9,800.00	11,200.00	8,050.00	<b>29,050.00</b>
Total Registration/Gate Fees	25,550.00	32,950.00	24,500.00	<b>83,000.00</b>
Vendor Contributions	552.00	390.00	270.00	<b>1,212.00</b>
<b>Total Income</b>	<b>26,102.00</b>	<b>33,340.00</b>	<b>24,770.00</b>	<b>84,212.00</b>

#### Expenses

Gift Bags	1,290.00	1,975.00	1,277.00	4,542.00
District 10/MN Hockey Application	400.00	350.00	300.00	1,050.00
Advertising (Let's Play Hockey ad)	508.00	508.00	508.00	1,524.00
Ice Fees	9,570.00	10,560.00	9,405.00	29,535.00
Referees	4,556.00	5,537.00	4,868.00	14,961.00
EMT's	1,540.00	1,848.00	1,680.00	5,068.00
Trophies	1,355.00	1,110.00	1,110.00	3,575.00
Programs/Brackets	424.00	403.00	395.00	1,222.00
Miscellaneous	234.00	132.00	243.00	609.00
<b>Total Expenses</b>	<b>19,877.00</b>	<b>22,423.00</b>	<b>19,786.00</b>	<b>62,086.00</b>
<b>Net Profit</b>	<b>\$ 6,225.00</b>	<b>\$ 10,917.00</b>	<b>\$ 4,984.00</b>	<b>\$ 22,126.00</b>

### **Anoka Classic Tournament – Cont.**

This past year, our association hosted three Anoka Classic tournaments: Girls U10 B1 and B2, U12 A & B (28 teams), PeeWee AA-A, B1, and B2 (32 teams), and Bantam AA-A, B1, and B2 (24 teams). The Anoka Classic tournaments are successful due to the hundreds of volunteer hours that our association members fill every year. I want to thank all those in the association who volunteered their time to make our tournaments an enjoyable experience for all the youth hockey players that participated. A special thank you to board members Brandon Rykkeli, Katie Lang, and Kevin Byrnes as well as Tom Nergard with District 10 for all of your help with the tournaments. A huge thank you to my volunteer coordinators Andrea Lundy, Dan Purgett, Maria Halverson and Kristi Robideau. I would also like to thank each of the following for their continued involvement and support during each our tournament weekends: the Anoka coaches and Anoka/Rogers coaches, managers, and parents; Kim Brotkowski, Bob Erickson and the entire AAIA staff; Rob Teigen, Brad Jorgenson and all of our EMTs from the Ramsey Fire Department, Hat Trick Hockey, Tornado Alley, Mandi Ellingson (mitten lady), Violet Victoria Jewelry, Sterling Trophy, and Do All Printing.

I encourage any of you that may have suggestions or thoughts on improving our tournaments in the future to contact me directly.

## Equipment and Goalies—Andy Givens

2018-2019 Equipment and Jersey costs

Coaches Jackets - \$7,515.00

Goalie Equipment - \$6,303.00

Pucks/bages/First Aid Kits - \$2,245.5

### **Jerseys:**

Anoka/Rogers/Elk River - \$5,173.00

Anoka/Rogers - \$1071.00

Anoka Youth - \$14,568.00

(Note: This is a total price for all Jerseys and socks at \$77.00 per Jersey/Sock Set).

Anoka/Rogers - \$630.00

Anoka/Rogers/Elk River - \$1588.00

**Hospitality/Board Room:** A huge accomplishment this year was updating the both the Hospitality and Board Rooms. Among the updates was giving each room fresh coat of paint. As well as updating the floor, countertops and new sink for the hospitality room. A special thank you goes out to Ryan Rivers for the donation of the sink and his time of installation. In addition, a special thank you goes out to the following the individuals for their donation of time for installation of the floors, trim, counter tops, island and clean up. Ryan Lang, Andy Givens, Kevin Byrnes, Brian Pender, Ryan Rivers, Jason Jensen, Katie Lang, Deanna Hanks, and Bill Hoppenrath

## Charitable Gambling – Jeff Zwerdling

April 1, 2018 to February 28, 2019

**NOTE:** *This is not the final year-end report since we are missing this month.  
All figures are for 11 months (updated 3/20/19)*

<b>Gross receipts</b>	<b>\$5,940,436.75</b>
<b>Prizes paid out</b>	<b>\$5,078,101.30</b>
<b>Net receipts</b>	<b>\$862,335.45</b>
<b>State of MN combined receipt taxes paid***</b>	<b>\$245,665.13</b>
<b>Ice &amp; Equipment (April 1, 2018- Feb 28, 2019)**</b>	<b>\$219,668.52</b>
<b>Annual expenses</b>	<b>\$410,736.01</b>
<b>Net profit</b>	<b>(\$13,734.21)</b>
<b>Payout % for Pull-tabs, Meat Raffle, Tri Wheel, Sports Board, E-Tabs and Bingo</b>	<b>85.48%</b>
<b>March 1, 2019 Checkbook Balance</b>	<b>\$77,980.62</b>
<b>Total of all LPE program expenditures since April 2002**</b>	<b>\$2,575,582.14</b>
<b>March 1, 2019 Calendar Raffle Checkbook</b>	<b>\$17,332.69</b>
<b>2019 Calendar prizes yet to be paid</b>	<b>\$12,070.00</b>

The Anoka Board of Directors authorized all payments as required by the State of Minnesota.

\*\* The final ice payment for March of \$37,179.15 was paid, and not included in the report totals\*\*

Please support our sites! – 201 Tavern & Grill and Serums are the AAHA Charitable gambling locations. .

The profits received from these sites help pay for your equipment and ice payments.

Pull Tabs and New E-Tabs are at both our sites daily

We have bar bingo at 6:30 on Monday, Wednesday & Thursday nights and Saturday at 1:00 at 201 Tavern

Tri Wheel at 201 Traven Friday 5 -11:00 and Saturday after bingo till 11:00

We have Meat Raffle at Serums on Tuesday at 5:30 & Friday at 201 Tavern at 6:00

Charitable Gambling meetings are on the Monday before the monthly meeting at 6:30

I have been involved with AAHA for 36 plus years with the last 17 years as the Gambling Manager. I will be retiring. I wish our new Gambling Manger “Good Luck” !

I will help with the transition and make this as smooth as possible

**\*\*\*This is where we need your help to contact our MN legislatures in getting this tax reduced. Let them know how much in taxes we pay a year\*\*\*.**

**Anoka Area Hockey Association  
Financial Report – Kim Brotkowski  
February 28, 2019**

**General Fund – 1<sup>st</sup> National Bank of Elk River**

**Reconciliation February 28, 2019**

Bank Balance	\$100,976.61
Outstanding Checks	<u>\$(43,279.63)</u>
Book Balance	<u>\$ 57,696.98</u>

**March 2019 Bank Activity to Date**

Bank Balance on February 28, 2019	\$100,976.61
Deposits March 1-23, 2019	\$ 15,036.68
Cleared Checks March 1-23, 2019	<u>\$(42,753.07)</u>
Bank Balance on March 23, 2019	<u>\$ 73,260.22</u>

**March 2019 Book Activity to Date**

Book Balance on February 28, 2019	\$ 57,696.98
Deposits March 1-23, 2019	\$ 23,147.59
Checks Written March 1-23, 2019	<u>\$( 7,525.45)</u>
Book Balance on March 23, 2019	<u>\$ 73,319.12</u>

**Notes**

Un-deposited Funds as of March 23, 2019	\$ 1,896.45
Accounts Receivable as of March 23, 2019	\$ 58,921.86
Accounts Payable as of March 23, 2019	\$ 26,850.80

**Additional Account Balances – 1<sup>st</sup> National Bank of Elk River**

**Checking Account Balances on February 28, 2019**

CenterPlate (Dome Dollars/Hockey Dollars)	\$ 15,771.88
SKATE	\$ 5,590.54

## Income and Expenses 2018-19 Season as of February 28, 2019

### **Income Items**

Anoka Classic Tournaments – Entry/Gate Fee, Vendors	\$ 83,557
Mites/Mini Cyclones – Equipment/Spring Mini Cyclones	\$ 5,105
Registration	\$ 86,678
Sponsorships	\$ 200
Traveling Teams	\$375,970
Tryouts	<u>\$ 27,785</u>
<b>Total Income</b>	<u><b>\$579,295</b></u>

### **Expense Items**

#### **Traveling Team Expenses**

Coaches Pay/Registration & Certification	\$ 20,750
Credits: Goalie, Injury, Calendar	\$ 4,750
District 10 (League Fees, Refs, Tournament)	\$ 41,189
Ice Fees	\$181,855
Jerseys, Socks, Equipment	\$ 52,135
Scrimmages/Miscellaneous	\$ 11,942
Tournament Entry/Gate Fees	<u>\$ 83,191</u>
<b>Total Traveling Team Expenses</b>	<b>\$395,812</b>

#### **Non-Traveling Team Expenses**

Anoka Classic Tournaments	\$ 62,088
Board Expenses	\$ 5,534
Coaches Registration/Certification Reimbursement	\$ 2,830
Contributions/Donations	\$ 3,860
Dryland – Equipment, Improvements/Repair, Utilities	\$ 4,934
Furniture/Equipment	\$ 560
Miscellaneous Overhead	\$ 20,247
Mites, Mini-Cyclones, Mite Jamboree	\$ 63,214
NGIN Service Fees	\$ 14,662
Office Supplies, Copier, Postage, Printing	\$ 2,673
Player Development – Summer	\$ 10,900
Player Development – Season	\$ 70,873
Recruitment/Retention	\$ 358
Salaries – Finance Manager, Registrar, Ice Scheduler	\$ 21,500
Utilities, Software	\$ 7,104
Tryouts	<u>\$ 16,833</u>
<b>Total Non-Traveling Team Expenses</b>	<b>\$308,170</b>

<b>Total Expenses</b>	<u><b>\$703,982</b></u>
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**Notes**

**The Above Expenses Were Paid for by Total Income and the Payments Listed Below:**

Charitable Gambling paid Equipment	\$ 17,661
Charitable Gambling paid Ice Fees	\$140,107
Charitable Gambling paid Summer Program	\$ 10,900
Charitable Gambling paid Donations	\$ 3,000
Fundraising paid Ice Fees	\$ 48,000
<b>Ice Fees Refunded to Traveling Teams</b>	<b>\$109,899</b>

**All numbers are subject to change as end of year financials are finalized after March, 31, 2019.**



# Total Traveling Ice

2018-19 Season

Data includes information through February 8, 2019

	Total APPEARANCES (Practice) (w/ skills)		Ice Hours	8:20-9:15 S-Th	M-F Early	S-S Early	Total Early	9:20-9:45 Lates	10:00+ Lates	Total Lates	Quality Ice	Weekday Day	Number of League Trny Entr	
Ban A	55	58	48.50	6	10	0	10	5	5	10	53%	2	18	6
Ban B1	52	55	42.00	6	9	0	9	4	5	9	54%	1	18	5
Ban B2	52	55	40.50	8	8	1	9	4	3	7	54%	3	22	4
15A	52	60	42.50	7	9	0	9	3	2	5	60%	1	18	5
15B	58	66	50.25	9	5	2	7	4	4	8	59%	1	15	3
PW A	56	59	42.00	6	5	1	6	5	4	9	63%	5	16	4
PW B1	55	58	40.25	9	5	1	6	5	2	7	60%	4	19	4
PW B2	50	53	34.25	3	8	1	9	5	3	8	60%	6	22	4
PW C	51	54	35.75	6	9	2	11	4	4	8	51%	4	18	3
12A	53	59	41.25	9	7	0	7	6	2	8	55%	1	12	4
12B Blk	48	56	31.00	9	5	3	8	8	0	8	48%	0	16	3
12B Wh	50	58	32.50	8	6	1	7	5	1	6	58%	3	16	3
Sqt A	52	52	37.75	10	8	0	8	1	2	3	60%	3	16	4
Sqt B1	49	49	30.50	6	6	2	8	3	2	5	61%	4	17	5
Sqt B2 Maroon	53	53	36.50	7	9	3	12	2	3	5	55%	3	18	3
Sqt B2 White	51	51	34.50	6	8	1	9	4	4	8	55%	4	18	3
Sqt C	47	47	29.50	5	8	1	9	3	2	5	60%	4	18	3
10A	49	49	30.50	12	3	1	4	2	1	3	61%	4	18	3
10B1	41	41	24.50	7	5	1	6	2	3	5	56%	1	16	4
10B2	42	42	26.50	7	5	2	7	1	4	5	55%	3	14	4

NOTE -- Home games are NOT included in these totals.

57%

Ice hours recorded do NOT include hours for skills/player development sessions for Bantams/Pewees

# Total Travel Data includes information through 02/8/19

	Number of SKILLS Sessions		Number of 30 min slots		Number of 60 min slots		Number of 75/90 min slots		Number of 120 min slots		Number of APPEARANCES on ICE (includes skills)		
	Solo	Shared	Solo	Shared	Solo	Shared	Solo	Shared	Solo	Shared	Ank ice	RAC ice	ER ice
												272	133
Ban A	1	2	0	0	21	27	0	0	7	0			
Ban B1	1	2	0	0	22	28	0	0	3	0			
Ban B2	1	2	0	0	22	29	0	0	2	0			
15A	0	8	0	0	27	23	0	0	2	0	22	14	24
15B	1	7	0	0	29	24	5	0	2	0	23	16	27
PW A	0	3	0	0	27	30	0	0	0	0			
PW B1	0	3	1	1	20	35	0	0	1	0			
PW B2	0	3	1	1	17	33	0	0	0	0			
PW C	0	3	1	1	19	32	0	0	0	0			
12A	0	6	0	0	23	27	2	0	1	0	42	17	
12B Blk	0	8	0	0	14	34	0	0	0	0	36	20	
12B Wh	0	8	0	0	15	35	0	0	0	0	39	19	
Sqt A	0	0	1	1	19	32	0	0	1	0			
Sqt B1	0	0	2	2	11	36	0	0	0	0			
Sqt B2 Maroon	0	0	2	2	14	38	0	0	1	0			
Sqt B2 White	0	0	2	2	16	34	0	0	0	0			
Sqt C	0	0	2	2	11	34	0	0	0	0			
10A	0	8	0	0	12	37	0	0	0	0	40	17	
10B1	0	8	0	0	8	33	0	0	0	0	34	15	
10B2	0	9	0	0	11	31	0	0	0	0	36	15	

**NOTE -- Home games are NOT included in these totals.**

# Total Traveling Ice

2018-19 Season

Data includes information through February 8, 2019

**Total Apps - Total times a team APPEARS on ice. This is not ice "hours" as some ice appearances are shared.**

**8:30/9:00 S-Th Total 8:30pm or 9:00pm starts Sunday through Thursday evenings with school the next day.**

M-F Early - Practices that start between 5:00 and 5:45 pm on Monday - Friday

S-S Early - Practices that start between 7:00 and 8:00 am on Saturday/Sunday

**Total Early - Total of EARLY starts on days described**

9:40 Late - Practices that start between 9:20 - 9:45 PM any day of the week

10:10 Late - Practices that start any time after 10:00 PM any day of the week

**Total Lates - Total of LATE starts any day of the week**

Wkday - Practices that are on a NON-school weekday, 7:00 AM - 4:20 PM start times

**Quality Ice - A representation of the quality of ice a team is scheduled. The higher the %, the better ice time.**

$$\text{Quality of Ice} = \frac{8:30/9:00 + \text{Total Early} + \text{Total Lates}}{\text{Total Appearances}}$$

9/8 - 02/08

PreSkate	39 hrs 2017-18 / 50 hrs 2016-17 / 61 hrs 2015-16 / 81 hrs 2014-15	56	
TRY OUTS	55 hrs 2017-18 / 63 hrs 2016-17 / 87 hrs 2015-16 / 62 hrs 2014-15	67.33	
<b>MITES</b>	<b>256.5 hrs 2017-18 / 201.5 hrs 2016-17 / 238.5 hrs 2015-16 / 230.5 hrs 2014-15</b>	<b>202</b>	goal: 250 hours throughout Mites' season
Mites League	Inaugural year 2018-19	9	
Skills: Goalie	19 hrs 2017-18 / 19 hrs 2016-17 / 19 hrs 2015-16 / 18 hrs 2014-15	22	
Skills: Ban & PW	Inaugural year 2018-19	9	
Donated		2	
Pond Hockey		9	
<b>TRNY</b>	<b>180 hrs 2017-18 / 185.5 hrs 2016-17 / 190.5 hrs 2015-16 / 186.5 hrs 2014-15</b>	<b>179</b>	3 tournaments
I I N	11 hrs 2017-18 / 11 hrs 2016-17 / 14 hrs 2015-16 / 12 hrs 2014-15	11	(12 when you include the one for FALL mini-cyclones)