

BYHA Monthly Meeting Minutes
When: June 21st, 2021 at 7:00 pm
Where: DSTI, Online via Microsoft Teams

Present: Brad Keogh, Jeff Meister, Lindsay Axelrod, Jason Kacures, Neal Verhulst, Jed Rohlf, Chris Pahl, and Jermaine Davis (See Exhibit D for list of additional attendees)

Absent: Rick Japor

This meeting was called to order at 7:01 pm by Jeff Meister.

**Motion made (Lindsay Axelrod) second (Jed Rohlf) to approve the agenda for tonight's meeting.
Motion passed.**

Secretary's Report: Lindsay A – Parade

Following motions was made between the May and June meetings:

- Motion made by Jermaine Davis to name Jason Hespen as the goalie coordinator, seconded by Jason Kacures, motion passed.
- Motion made by Lindsay Axelrod to name Jesse Sullivan the High School Coordinator, seconded by Jermaine Davis, motion passed.
- Motion made by Chris Pahl to name Ron Leathers as assistant treasurer, seconded by Lindsay Axelrod, motion passed.
- Motion made by Rick Japor to name Michael Japor the Parade coordinator, seconded by Lindsay Axelrod, motion passed.
- Motion made by Jason Kacures to donate \$1500 to Guns and Hoses, seconded by Chris Pahl, motion passed.
- Motion made by Lindsay Axelrod to donate \$2000 to the Girls High School Lacrosse program, seconded by Jermaine Davis, motion passed.
- Motion made by Lindsay Axelrod to donate \$1000 to the Blaine Police Golf Tournament, seconded by Jason Kacures, motion passed.
- Motion made by Neal Verhulst to approve the acceptance of the Girls Coop Opt Out request by SLP sent by SLPs Girls Director, Kevin Mitties, on May 3rd, 2021, on the below conditions, seconded by Brad Keogh, motion passed.
 - Per the meeting held on June 4th between Jeff Meister (BYHA), Scott Lichter (SLP), Kirk Matko (Centennial) and Colleen Donovan (D10 Hockey), the 4 parties have agreed and are committed to help BYHA in any way possible to assure proper sized girls program teams are form for the 2021-22 season. This includes, but is not limited to, allowing any waive-outs for willing participants and D10 approval for any of these potential waivers to satisfy the balancing of the team numbers at all levels.

**Motion made (Lindsay Axelrod) second (Brad Keogh) to approve May 17th, 2021 meeting minutes.
Motion passed.**

Treasurer's Report: Chris Pahl reported current Cash sitting at just over 977,498.25. Sent out a lot of next years tournament checks. Still working on learning the position.

Vice President's Report: Brad Keogh good to get through the Co-Op issues. New girls jerseys for next year are in the works. Otherwise working on SummerFest in August. Being run by Nick Bjugstad more details to come soon. All players will be welcome!

President's Report: Jeff Meister reported that the Co-Op termination has consumed the last 30-60 days, seemed to be at a good place for all parties involved. Otherwise, working on the treasurer transition with Chris and getting all of the tournaments paid for the upcoming season. Demood and will be purchasing a new ice

scheduling software called Aviro, Kathy Brodzinski also demoed the software. D10 is targeting the same weekends for end of year tournaments. D10 has also approved 5 on 5 OT for Bantam A and AA will be in place for the upcoming season. Finally, Waldo from D10 passed away unexpectedly and has left a big gap at D10. Please send your condolences.

Open Forum: One Donation request from the Boys High School program regarding their upcoming golf tournament.

Ice Scheduler: Kathy Brodzinski: All for the software.

Girls Traveling Coordinator: Katie Van Asch - Trying to recruit and look for coaches.

Boys Traveling Coordinator: Bryan Guse, TJ Brown, Chris Fore. - Nothing at this time

In-House Coordinator: Nick Jacoby and Nicki Barry - No update

Academic Banquet Coordinators: Nancy B. reported that we have 100 extra Dave's gift cards can we use for SummerFest? Also, want to make sure that the volunteer question is added to registration.

Goalie Coordinator: Jason Hespen reported that he is really excited to get started and will get a welcome email out soon.

Volunteer Coordinator: OPEN - No report

Registrar: Nancy M. - No Report

Recruitment & Retention Coordinator: Greg Schutte - No report.

High School Coordinator: Jesse Sullivan – No report

Fundraising Coordinator: Charlotte Mertz. - No report.

Sponsorship Coordinator: Tim C. - Excited and ready to get it done this year, feels like it will be quick to fill in.

Boys & Girls Tournament Coordinators: Heather Feroni reported that boys are working on getting the tournaments set up for each team, several are already scheduled and paid for. Sara Sutherland reported that Tournament scheduling is going well. A little hectic over the past few weeks while tournaments open but slowing down now. The 15A, 12A and 10B teams have all their tournaments scheduled. I'm currently looking for one more tournament for the 12B and 10A teams. The 15B have two tournaments scheduled as of now. Out of town tournament hotel blocks have been either coordinated by myself or the individual tournament coordinators.

Concussion Coordinator: OPEN - No report.

Apparel Coordinator: Jody Dahlk reported Alli Hasling will be joining Nancy and I this year. Lettermans is currently waiting on some fall releases and working on getting a core list put together as well as some art/logo ideas. Once they have more items physically in the store, we will set up our first meeting with them.

Girls Traveling Director: Neal V. reported that the Co-Op is completed, and we are good for numbers for next year. New jersey's will be done for the girls this season, so excited for the fresh start. Also, get your coaching applications in.

Boys Traveling Director: Jason K. reported that he is in the planning stages working on the season and getting tournaments set up. If you want to coach, get signed up and if you know anyone, send them Jason's

way. Jeff stated that it should be an exciting year for coaches as we have a new coaching coordinator to help out all of the coaches.

In-House Director: Jed Rohlf reported that the fall part of the Academy is open, register today! Sign up to coach if you are interested in anyway! Working on getting ice time for Mite initiation. Still need a Cub's coordinator so if you are interested, please reach out to Jed.

Equipment Director: Jermaine Davis reported that he has stated the process to get new jersey's for the girls. We will be adding to the goalie equipment this week and get that all back into order again. The equipment room is now cleaned up and useable.

Hockey Director: Rick J. reported via email that all external training partners with the exception of pursuit, trying to see where they fit in. Trying to determine how to use PEP for the season. Summer training program dates are ready, and Traditions is running it for us. Trying to get a Try Goalie session for mites set up during initiations.

Charitable Gambling Report: Jeff reported for Suzanne S. reported that the contribution for May was \$70,000. Old Piper will be starting Bingo on July 13th!!

Motion made (Lindsay Axelrod) second (Jason Kacures) to approve the June 2021 charitable gambling report. Motion passed.

Motion made (Lindsay Axelrod) second (Jason Kacures) to approve the July 2021 proposed Gambling expenditures as shown in the attached report. Motion passed.

Old Business: No old business.

New Business: No new business

Motion made (Jed Rohlf) second (Neal Verhulst) to close the session. Motion passed.
Session closed at 7:36 pm.

Exhibit A: Charitable Gambling Report

BLAINE YOUTH HOCKEY ASSOCIATION
STATEMENT OF REVENUES
AND EXPENSES - REGULATORY BASIS
FOR THE PERIOD THEN ENDED
May 31, 2021 and 2020

CONSOLIDATED

	1 Month Ended May 31, 2021		1 Month Ended May 31, 2020		2 Months Ended May 31, 2021		2 Months Ended May 31, 2020	
		Pct		Pct		Pct		Pct
RECEIPTS								
INTEREST INCOME	\$ 8.42	0.00	\$ 1.34	100.00	\$ 18.43	0.00	\$ 3.06	100.00
PULL TAB RECEIPTS	1,269,171.00	60.14	0.00	0.00	2,568,886.00	62.77	0.00	0.00
E-TAB RECEIPTS	807,182.00	38.25	0.00	0.00	1,455,776.75	35.57	0.00	0.00
E-BINGO RECEIPTS	7,721.75	0.37	0.00	0.00	18,991.50	0.46	0.00	0.00
PADDLETICKET RECEIPTS	2,160.00	0.10	0.00	0.00	4,320.00	0.11	0.00	0.00
BINGO RECEIPTS	<u>24,049.00</u>	<u>1.14</u>	<u>0.00</u>	<u>0.00</u>	<u>44,403.00</u>	<u>1.02</u>	<u>0.00</u>	<u>0.00</u>
TOTAL RECEIPTS	2,110,292.17	100.00	1.34	100.00	4,092,395.68	100.00	3.06	100.00
COST OF SALES								
PULL TAB PRIZES	1,078,743.00	51.12	0.00	0.00	2,175,944.00	53.17	0.00	0.00
E-TAB PRIZES	711,873.80	33.73	0.00	0.00	1,280,531.10	31.29	0.00	0.00
E-BINGO PRIZES	6,563.48	0.31	0.00	0.00	16,142.75	0.39	0.00	0.00
PADDLETICKET PRIZES	1,440.00	0.07	0.00	0.00	2,880.00	0.07	0.00	0.00
BINGO PRIZES	18,579.00	0.88	0.00	0.00	35,891.00	0.88	0.00	0.00
PULL TAB EXPENSE	13,358.44	0.63	0.00	0.00	28,668.12	0.70	0.00	0.00
PADDLETICKET EXPENSE	65.88	0.00	0.00	0.00	65.88	0.00	0.00	0.00
BINGO PAPER SUPPLY	<u>34.28</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>994.12</u>	<u>0.02</u>	<u>0.00</u>	<u>0.00</u>
TOTAL COST OF SALES	<u>1,830,657.88</u>	<u>86.75</u>	<u>0.00</u>	<u>0.00</u>	<u>3,541,116.97</u>	<u>86.53</u>	<u>0.00</u>	<u>0.00</u>
GROSS PROFIT	279,634.29	13.25	1.34	100.00	551,278.71	13.47	3.06	100.00
OPERATING EXPENSES								
WAGES & PAYROLL TAXES	20,912.70	0.99	3,321.78	999.00	40,524.83	0.99	6,966.69	999.00
ACCOUNTING EXPENSE	0.00	0.00	0.00	0.00	852.50	0.02	1,050.00	999.00
CASH SHOROTOVER	(201.39)	(0.01)	0.00	0.00	(883.34)	(0.02)	0.00	0.00
E-TAB REVENUE SHARING	26,546.23	1.26	0.00	0.00	56,741.63	1.39	8,393.88	999.00
E-BINGO PROVIDER FEE	253.56	0.01	0.00	0.00	553.74	0.01	81.14	999.00
ADVERTISING EXPENSE	247.50	0.01	0.00	0.00	247.50	0.01	0.00	0.00
INSURANCE EXPENSE	0.00	0.00	0.00	0.00	129.00	0.00	0.00	0.00
OFFICE & POSTAGE	1,109.93	0.05	619.38	999.00	3,091.58	0.08	7,349.06	999.00
LOCAL GAMB TAX -10%	0.00	0.00	0.00	0.00	38,831.17	0.95	17,972.62	999.00
MN COMB REC TAX	102,295.60	4.85	1.00	74.63	204,940.84	5.01	47,884.00	999.00
MN 8.5% TAX	319.78	0.02	0.00	0.00	1,715.31	0.04	784.00	999.00
REGULATORY FEE	2,477.62	0.12	0.00	0.00	5,054.85	0.12	1,268.00	999.00
RENT EXPENSE	<u>16,199.03</u>	<u>0.77</u>	<u>0.00</u>	<u>0.00</u>	<u>33,870.12</u>	<u>0.83</u>	<u>8,880.70</u>	<u>999.00</u>
TOTAL EXPENSES	<u>170,160.56</u>	<u>8.06</u>	<u>3,942.16</u>	<u>999.00</u>	<u>385,669.73</u>	<u>9.42</u>	<u>100,630.09</u>	<u>999.00</u>
OPERATING INCOME	109,473.73	5.19	(3,940.82)	(999.00)	165,608.98	4.05	(100,627.03)	(999.00)
LAWFUL PURPOSE EXPENSES								
DONATION	<u>70,000.00</u>	<u>3.32</u>	<u>0.00</u>	<u>0.00</u>	<u>170,000.00</u>	<u>4.15</u>	<u>0.00</u>	<u>0.00</u>
TOTAL LAWFUL PURPOSE EX	<u>70,000.00</u>	<u>3.32</u>	<u>0.00</u>	<u>0.00</u>	<u>170,000.00</u>	<u>4.15</u>	<u>0.00</u>	<u>0.00</u>
NET INCOME (LOSS)	\$ <u>39,473.73</u>	<u>1.87</u>	\$ <u>(3,940.82)</u>	<u>(999.00)</u>	\$ <u>(4,391.02)</u>	<u>(0.11)</u>	\$ <u>(100,627.03)</u>	<u>(999.00)</u>

Exhibit B: Next Months Estimated Expenditures

MONTHLY EXPENDITURES TO HAVE BOARD APPROVAL

SITE RENTAL	\$20,000.00	PER MONTH APPROX.
COMPENSATION & TAXES	\$45,000.00	PER MONTH APPROX.
PAYROLL SERVICES	\$1000.00	PER MONTH APPROX.
CONTRIBUTION TO CITIES BLAINE 10% TAX	\$120,000.00	PER YEAR APPROX.
SUPPLIES SITES & OFFICE	\$3,000.00	PER MONTH
CONTRIBUTIONS TO B.Y.H.A.	\$1,000,000.00	PER YEAR APPROX.
PULL TAB DISPOSAL	\$5,000.00	PER YEAR APPROX.
WORKERS COMP.	\$2,500.00	PER YEAR APPROX.
COST OF PULLTABS	\$20,000.00	PER MONTH APPROX.
COMBINED RCPT TAX	\$95,000.00	PER MONTH APPROX.
REGULATORY FEE	\$4,000.00	PER MONTH
CASH SHORTAGES	\$800.00	PER MONTH APPROX.
ETAB REVENUE SHARE	\$20,000.00	PER MONTH APPROX.
EBINGO PROVIDER FEE	\$500.00	PER MONTH APPROX.
STATE LIC. RENEWAL	\$150.00	PER SITE PER YEAR
MANAGER LIC. RENEWAL	\$150.00	PER YEAR
UNIFORMS	\$3,000.00	PER YEAR
CPA	\$20,000.00	PER YEAR APPROX.
ADVERTISING	\$3500.00	PER MONTH
MEAT RAFFLE INVOICES	\$6,000.00	PER MONTH
PURSES FOR BINGO	\$6000.00	PER MONTH
MISC. ADMINISTRATIVE EXPENSES	\$3,000.00	PER MONTH APPROX.

MUST BE INCLUDED IN MEETING MINUTES MONTHLY WITHOUT FAIL!

BLAINE YOUTH HOCKEY ASSOCIATION
GAMBLING REPORT SUMMARY

May-21

REVENUES	293,093	BEGINNING PROFIT CARRYOVER	166,241.03
EXPENSES	(263,619)	PROFIT CARRY OVER +/-	39,473.73
NET INCOME	<u>39,474</u>	ENDING PROFIT CARRYOVER	<u>205,714.76</u>

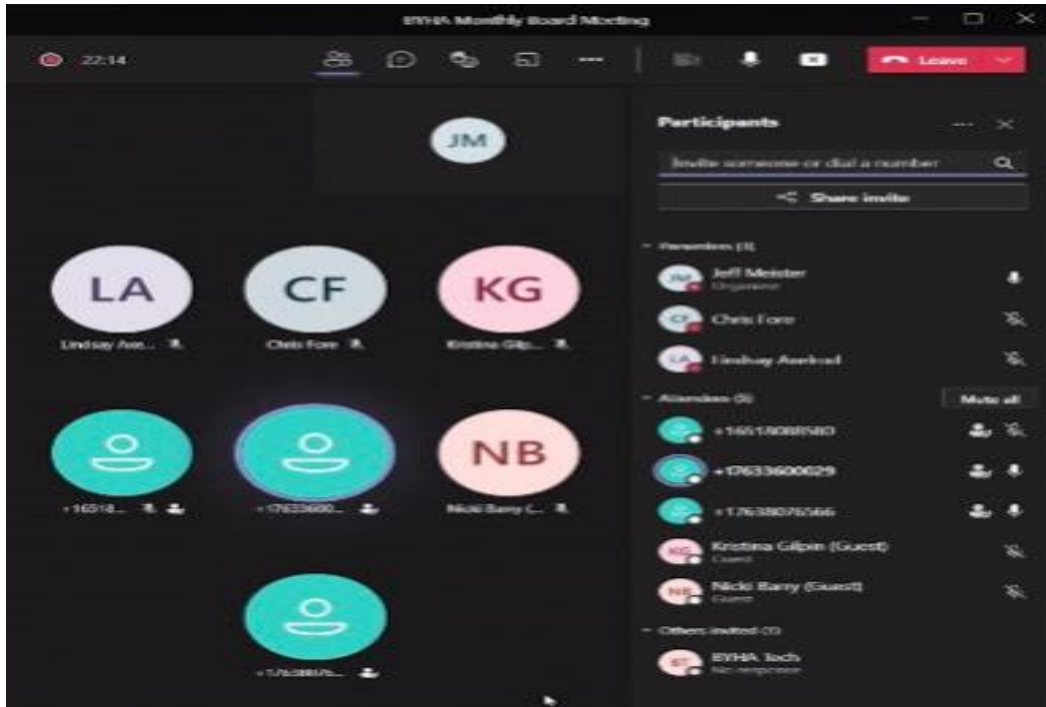
		Percentage of Income		
Pulltabs (Net)			Taxes	
OLE PIPER INN	86,387		MN COMBINED RECEIPTS	102,296
BROADWAY PIZZA	9,733		MN 8.5%	320
WILD BILLS	63,382		REGULATORY BOARD FEE	2,478
CLIVE'S	<u>30,926</u>		LICENSE & PERMITS	-
	190,428	64.97%	LOCAL 10%	-
			FEDERAL UBIT	-
Etabs			STATE UBIT	<u>106,093</u>
OLE PIPER INN	32,384			
BROADWAY PIZZA	33,209		Total allowable expenses	
WILD BILLS	29,716		GAMES PURCHASED	13,459
CLIVE'S	-		COMPENSATION & TAXES	20,913
	96,308	32.52%	PENALTIES & INTEREST	-
			ACCOUNTING	-
E-Bingo			BOND	-
OLE PIPER INN	296		ETAB REV SHARING	26,546
BROADWAY PIZZA	320		EBINGO PROVIDER FEE	254
WILD BILLS	642		RENT	16,199
CLIVE'S	-		OFFICE & SUPPLIES	1,367
	1,168	0.40%	CASH SHORT	(201)
			CASH SHORT REIMB	-
Sports Tipboard			REPAIRS & MAINTENANCE	<u>78,526</u>
OLE PIPER INN	-			
BROADWAY PIZZA	-		Donations	
WILD BILLS	-		Donation	<u>70,000</u>
CLIVE'S	-			70,000
	-	0.00%		
Paddlewheel				
OLE PIPER INN	720			
BROADWAY PIZZA	-			
WILD BILLS	-			
CLIVE'S	-			
	720	0.25%		
Bingo				
OLE PIPER INN	-			
BROADWAY PIZZA	(140)			
WILD BILLS	6,610			
CLIVE'S	-			
	5,470	1.87%		
Raffle				
OLE PIPER INN	-			
BROADWAY PIZZA	-			
WILD BILLS	-			
CLIVE'S	-			
	-	0.00%		
Interest	8			
Net Revenues	293,093		Expenses	263,619

BLAINE YOUTH HOCKEY ASSOCIATION
 GAMBLING REPORT SUMMARY

May-21

	OLE PIPER INN	BROADWAY PIZZA	WILD BILLS	CLIVE'S	TOTAL
GROSS RECEIPTS	836,769.75	388,825.00	705,825.00	178,864.00	2,110,283.75
PRIZES PAID	716,982.53	345,703.40	606,575.35	147,938.00	1,817,199.28
NET RECEIPTS	119,787.22	43,121.60	99,249.65	30,926.00	293,084.47
PRIZE PAYOUT %	86%	89%	86%	83%	86%
GAME CLOSED	110	12	78	44	244
INTEREST EARNED	3.12	1.94	2.27	1.09	8.42
EXPENSES	19,169.06	21,965.01	29,320.09	8,072.00	78,526.16
TAXES PAID	43,485.81	15,631.63	35,019.49	10,954.47	105,091.40
NET PROFIT	57,135.47	5,526.90	34,912.34	11,900.62	109,475.33
		YTD NET PROFIT	(4,391.02)		
		YTD CONTRIBUTIONS	170,000.00		

EXHIBIT D: Attendees



- Jeff Meister, Chris Fore, Lindsay Axelrod, Kristina Gilpin, Kathy Brodzinski, Nicki Barry, 651-508-8580, and 763-5075565