



**Osseo Maple Grove Hockey Association
Meeting Minutes – September 9, 2018
8:00pm Maple Grove Community Center**

Voting Members in Attendance:

Nicole Kustermann, Cathy Cheatham, Lisa Albers, Mike Hueller, Colin Steen, Time Jacobs, Mike Kernan, Erik Kukkonen, Adam Reiter, Brian Blashack, Brian LaFleur, Rob Borsch, Jeff Allen, Chad Wieneke, Dan Eveland, Chuck Sawicky, Brian Grant, Matt Margneau

Non-Voting Members in Attendance:

Laurel Bot, Erin Smith, Deanna Henry, Rochelle Giuliani, Brian Pfannenstien, Jeff Brandt, Heidi Hagel Braid

1. Meeting Called to Order – called to order at 8:06 pm by Rob Borsch.

Announcements –

- OMGHA Board of Directors representatives attended the Osseo School Board meeting on August 28, 2018, to finalize the 10-year agreement regarding the Osseo Arena.
- Delays in the renovation of the Osseo Arena have pushed back the timeline for completion, which means OMGHA will have to rearrange ice schedules; ice assigned to Osseo Arena prior to October 2018 will need to be rescheduled.
- The Osseo Arena will upgrade its cooling system in the next year, which is positive for both the Osseo School District and OMGHA. Between the summer of 2018 and the summer of 2019, approximately \$4.5 million of upgrades will have been made to the Osseo Arena. OMGHA will inquire about potential delays to the opening date next year when the chillers in both rinks will be upgraded.
- The Board of Directors has added two new volunteer positions: Player Safety and Health position will be filled by Desta Sillerud, and the Maintenance/Handyman position will be filled by Erik Umland.
- A donation to OMGHA was received from Jeff Brandt's family in the amount of \$800. A memorial donation was made on the behalf of Beverly Church to honor her grandchildren, who are OMGHA players. Rob Borsch read a letter than accompanied the memorial donation to OMGHA.

2. Consent Business

- a. Treasurer's Report – Oral report by Tim Jacobson
 - OMGHA has approximately \$610,000 of cash on hand
 - The transition of financial services to Brian Pfannenstien has been completed
 - Past due subsidy accounts have been blocked from registration, and blocked members are currently working with the Treasurer to pay their accounts
- b. Approval of August 2018 Minutes
- c. Charitable Gaming Report
 - Approval of August Actual Expenses:

| | |
|----------------------------|-----------|
| Duffy's Bar Rent | 875.00 |
| Maple Tavern Rent | 2,125.89 |
| Malone's Rent | 1,750.00 |
| Payroll/Employer Taxes | 21,785.69 |
| Three Diamond games/taxes | 5,344.34 |
| Triple Crown | 3,948.13 |
| Pull Tabs Plus games/taxes | 3,829.52 |
| Pilot Games | 111.76 |
| MN Revenue combined tax | 12,862.00 |

| | |
|-------------------------------|----------|
| City of MG Tax (Malone's) | 1,707.00 |
| City of MG Tax (Maple Tavern) | 134.00 |
| Premier Bank – Supplies | 89.78 |
| Bearant Electric – Supplies | 62.04 |
| SFM Work Comp Ins. | 924.00 |
| Osseo Meats | 1,000.00 |
| CG Made Easy | 299.00 |

Proposed September (not to exceed)

| | |
|--|-----------|
| Duffy's Bar Rent | 875.00 |
| Malone's Rent | 1,750.00 |
| Maple Tavern Rent | 5,000.00 |
| Payroll/Employer Taxes | 30,000.00 |
| Gaming Expenses | 17,000.00 |
| MN Revenue combined tax and City Taxes | 60,000.00 |
| CG Made Easy (Accounting Software) | 300.00 |
| Supplies | 1,500.00 |
| City Country Insurance | 100.00 |
| Merchandise Prizes | 1,500.00 |
| Barton Walter | 4,229.10 |

Donation requests were received from the Elm Creek PTO (\$5,000.00) and Maple Grove Girls Basketball (no amount specified). A donation request to the Coon Rapids Hockey Booster Club (\$100.00) was added for consideration. After discussion, the Board determined only the donation to the Coon Rapids Hockey Booster Club would be approved.

Cathy provided an update on the football card sports gaming option at Malone's, Duffy's and Maple Tavern. She encouraged members to share information about this new sports gaming option.

Brian Grant moved to approve the Consent Business, Mike Hueller second; unanimously approved, motion passes.

3. Committee Reports

- a. District 3 Updates – Oral report by Brian Blashack
 - District 3 meeting has been delayed until next week.
 - District Conference was attended by 6 OMGHA representatives, and feedback was positive. There was discussion regarding 35-game limit, which reflects a change policy from counting “game days” to counting the total number of games played.
- b. Hockey Updates
 - Boys Traveling – Oral report by Adam Reiter
 - The August Travel meeting resulted in an updated tryout policy which is posted on the website, and an updated Squirt tryout powerpoint presentation which is also posted on website.
 - Junior Gold is forecasting 3 teams (more than expected).
 - Traveling coach's meeting on September 20, 2018 to outline plans for the season.
 - Total of 512 travel players have registered: 133 Squirts, 151 PeeWees, 96 Bantams, 6 Junior Gold, 46 U10, 45 U12, 35 U15, and no U19 players.
 - 7 Bantam teams: AA, A, B1, 2 B2, and 2 C teams
 - 10 PeeWee teams: AA, A, 2 B1, 3 B2, and 3 C teams
 - 11 Squirt teams: 2 A, 3 B1, 3 B2, and 3 C teams
 - Girls Traveling – Oral report by Chad Wieneke
 - Update on registration/team formation

- U10 – 4 teams – Team formation A, B1, B1, B2
 - i. Expect approximately 58 skaters; if increases significantly, will add another A team
 - ii. 3 goalies, 2 part-time goalies
- U12 – 4 teams –one U12A and three U12B teams
 - i. Expect approximately 51 skaters
 - ii. 6 goalies
- U15 – number of teams still TBD
 - i. Expect 32 skaters
 - ii. 5 goalies
- U19 – 1 team
 - i. Expect approximately 13 skaters
 - ii. 0 goalies
- Girls program meetings will take place at MGCC Room 147 Wednesday, September 12, 2018
 - U10 – 6:00-6:30 pm
 - U12 – 6:45-7:15 pm
 - U15 – 7:30-8:00 pm
- Tryout planning is in full-swing, process will be very similar to last year
- Hockey Day Minnesota (HDM) Event
 - We are working with the MG and OPC high school coaches to organize the second annual HDM event for the OMGHA girls program (both House and Travel). The event will be held on Saturday, January 19, 2019, during the MG/OPC girls high school game.
- House – Oral report by Chuck Sawicky
 - Registration
 - Total registered is 426 as of September 9, 2018
 - Sign-ups have been slower than prior years
 - Retention rates are at ~70%; expect them to be 90%+ by time season starts
 - \$100 vouchers for new skaters are now being issued at the New Skater Skill sessions
 - First of six New Skater Skill session was held on Sep 6; list of dates are:
 - 5:30 – 6:30 Thursday, September 6
 - 5:30 – 6:30 Thursday, September 13
 - 5:30 – 6:30 Thursday, September 20
 - 5:00 – 6:00 Thursday, September 27
 - 5:30 – 6:30 Thursday, October 4
 - 5:30 – 6:30 Thursday, October 11
 - New Parent Meeting is on October 9, 2018, at 7:00 – 9:00 at MGCC
 - Recruitment
 - Second THFF was held on August 28, 2018; over 60 skaters attended
 - Next THFF will be on Saturday, September 15, 2018, at 12:15 – 1:15 at MG West
 - Osseo parade was on 8 Sep
 - Thanks to all those who helped out with both events!
 - Priorities for House
 - Preseason 3o3/skill sessions
 - Coach selection
 - HEP preparation (October 13, 2018 is HEP Testing, October 6, 2018 is HEP practice)
- Skills and Development – oral report by Matt Margeneau
 - Director’s Conference focused on hockey player development and hockey operations; next conference will have an advanced hockey operations offering;
 - USA Hockey is developing new drills to add into the ADM model at all levels, particularly older traveling players; OMGHA should look for opportunities to align and learn more about ADM and USA Hockey to ensure the association continues to develop players, particularly goalies, and manage an effective operation

- The Bantam A coach has been recruited: Aaron Lewicki
- Tournaments – oral report by Rob Borsch
 - All tournaments are full except 1 A spot and 2 C spots in Squirt Extravaganza; OMGHA will most likely close the Squirt A at 8 teams; for next year, tournaments should benchmark pricing to match similar tournaments
- c. OMGHA Partner Updates
 - High School Coaches – no update
 - Arena Managers – no update
 - Marketing/Sponsors – oral report by Laurel Bot
 - Efforts continue to get sponsorship and advertising opportunities finalized for upcoming season.
 - Working to replace dashboards that are warped and in disrepair.
 - Finalizing termination of prior Marketing Agreement.
- d. Administrative Updates
 - Volunteer Coordinators – oral report by Rochelle Giuliani
 - Continue to “fix” registration.
 - Have uploaded volunteer positions for all training camps and goalie tryouts.
 - Will begin working on Bantam/PeeWee and U15/U12 tryouts; if there are any changes to any ice schedules, inform volunteer coordinators ASAP in order to minimize extra work and frustration experienced by volunteers
 - Registration – oral report by Deanna Henry
 - Continuing to monitor registration and process waivers.
 - OMGHA manager meeting for Bantams, PeeWees, U15, and U12 is October 16, 2018; OMGHA manager meeting for Squirts and U10 is November 1, 2018
 - District 3 manager/head coach meeting for Squirts, U10, U12 and U19 is November 5, 2018
 - District 3 head coach meeting for Bantams, PeeWees, and U12 is October 24, 2018; manager meeting for Bantams, PeeWees, and U12 is October 22, 2018
 - Distributed 50 vouchers to parents at New Skater Skills events
 - Equipment – no update
 - Grievances – no update
 - Finance Committee – no update
 - Osseo Concessions – no update

4. Old Business

No Old Business.

5. New Business

During the August Board of Directors meeting, the Finance Committee shared that the owner of the 303 Rink approached OMGHA Board of Directors and asked that the board consider purchasing the facility.

Chuck Sawicky presented an overview of three financial models and their potential impact on OMGHA’s financial position. OMGHA currently purchases 575 hours of ice time from 303 during each season, and the scenarios outlined included assumptions of selling varying amounts of the remaining 1925 ice team hours per year.

Adam Reiter provided an overview of financing discussions with the City of Osseo. OMGHA may be eligible to finance the purchase using the City’s bonding program, thereby decreasing a percentage of the financing rate. OMGHA has consulted a commercial real estate consultant to determine the facility’s value and has examined the residual value of facility over time.

Rob Borsch moved to grant OMGHA Board of Directors’ representatives permission to engage with OMGHA’s legal counsel to draft a purchase agreement and negotiate with the bank to obtain financing, Adam Reiter second; unanimously approved, motion passes.

6. Meeting Adjourned

Jeff Allen moved to adjourn the meeting, Chad Wieneke second; meeting was adjourned at 10:10 pm.