

OCTOBER 6, 2019

BOARD MEETING PSR OFFICE 1:00 pm
4210 198th St SW Ste 111 Lynnwood, WA 98036

Meeting Called by
Bil Caillier, Board Chair

IN ATTENDANCE

PSR Board Members: Bil Callier, , Jerry Ashby, Shannon Pratt, Elise Quinn, Steven Petesch

Not in Attendance: Linda Clapham, Maria Lisenko, Bart Foley

Via Telephone: Zach Calles, Maria Brauner

PSR Staff: Cindy Compoc, Robyn Williams, Dragan Karadzic

Board Member Terms:

The PSR Board Terms Report needs to be extended a full year from June of each term year. The Board motions to extend anyone one year to 2020. The Board will look over the Bylaws and then address the process to fill the expired Board positions.

Action Item: Elise to get updated Board Terms to board via email

Jerry Moves to update and extend the PSR Board Terms, Shannon Seconds, all approve.

Commissioner Report:

Club Start-up: Currently October 15th deadline to get club licenses. 3 Clubs have deactivated. Clubs are experiencing an increase in operation rates and have expressed an interest in increasing tryout rates. Cindy wanted to bring this request to the board to see our thoughts. Coach increase, gym rental fees are all adding to this club increase. The Board debated between the costs and restrictions. The Board approved a change for the 2020-2021 season there will be no tryout pricing cap. The Board felt next season is better timing since the Hand Book is out and the Director's Meeting has happened so no change for this season. The \$30 cap will continue this year.

MAP - Minor Athlete Protection - After June 23, 2019 A Board member or staff member must still be a member and be background screened, and SafeSport Certified. Adult Memberships will be one fee across the membership, including all coaches, chaperones, or employees.

The PSR Office is downsizing the various memberships which will simplify the accounting process that goes with it. International background screening is

expensive and varies depending on the country the staff member comes from. Going forward, the member will have to pay for their screening. Cindy is thinking that 1099 employees will not need to have a USAV Membership,

This Season's schedule has been posted. Directors' Meetings have taken place. Regionals will be under one roof in Chehalis. Coaching Education will continue with AOC but there is a fee this year. First 200 members to sign-up pay \$11 and then \$75 for the following. PSR is partnering with AVCA details to follow.

Financial Report - Jerry

Results from Last Fiscal Year: A Loss shows of 27K. The Board feels the losses were acceptable due to new development. Jerry feels budget tracking will be more accurate this upcoming year and closer to the approved budget going forward. Moving expenses were also unforeseen in last year's budget and these will be corrected in depreciation. There were also program costs that show up in the budget as Admin expenses but are actually staff in various programs. Large budget expense in HP because there were more teams with now both boys and girls. The Region feels it's an important program and Cindy and Paula are constantly looking how they can keep costs down. Assets at the end of last year were around 646K and have basically not changed.

Steven motions to approve the Financial Report, Shannon seconds, all approve.

Budget for 2019-2020 has been calculated. The tracking and detail is much more accurate than in the past. Forecasted income should be around 1k. The Board looked at the staff salaries and reviewed Cindy's recommendations for additional staff members that she requested.

The Board reviewed office staff salaries and came to an agreement that worked within the budget request.

The Board looked over the costs for Regionals to be under one roof. The Board recognized that negotiations went well and Cindy added that she's working with several sponsorship agreements to help with costs. Cindy is looking to set up booths that will also help with costs.

Elise moves to approve the Budget as proposed with the exception of a further review of Cindy's requested salary increase, Steven Seconds, all approve.

Next Zoom Meeting - December 9, 2019 - 7-9pm

Shannon makes a motion to Adjourn, Elise Seconds, All Approve

Meeting adjourned 3:00pm