



**Osseo Maple Grove Hockey Association
Board of Directors Meeting Minutes – May 10, 2020
8:00pm – Zoom Meeting**

Voting Members Present:

Colin Steen, Adam Reiter, Andy Hedlund, Tyler Martin, Dustin Brooks, Jeff Allen, Chuck Sawicky, Jay Picconatto, Cathy Cheatham, Lisa Albers, Matt Margeneau, Brian Grant, Scott Poska, Bret Caywood, Steve Fischer, Mike Hueller, Brian Grant, Nicole Kustermann, Chad Wieneke

Non-Voting Members Present:

Brian Pfannenstein, Laurel Bot, Jan Plaude, Rochelle Giuliani, Kristina Kampa, Bridget Erickson, Andy Beissel

Meeting Called to Order

Adam Reiter called the meeting to order at 8:04 pm.

Consent Business

● **Treasurer's Report**

- In general, the current year is performing close to projections. During this year, OMGHA has received a lot of catch-up payments, which is resulting in meeting the revenue budget. We are being negatively impacted by missing approximately \$70,000 from gambling revenue this spring, which could impact donations OMGHA has traditionally made to booster clubs. At year-end OMGHA has approximately \$180,000 in checking and savings, with approximately \$100,000 to start the next season. Most expenses were kept in line with budget projections due to close management. Currently projecting a slight loss for the end of the year due to lost gambling revenue during COVID-19.
- Installation of the boards at Osseo East has been delayed until May 2020.
- 2020 – 2021 tournament signup timeline discussion: all OMGHA tournaments will be ready for registration by June to match up with other outside tournament registration. Directors will communicate with Chuck and Colin to coordinate tournament registration.
- 2020 – 2021 Budget
 - Budget will be approved July 2020. District 3 will hopefully provide guidance regarding the upcoming season to inform OMGHA budget decisions; more information is expected within the next 30 days. We are awaiting the Gambling Control Board regarding the reopening of gambling in bars. The MN Legislature is reviewing Charitable Gambling tax and there is a potential opportunity for lower taxes. The Executive Team will focus on decisions regarding budget cuts as more information becomes available. The goal is to keep the cost of hockey the same, so limiting expenses/experiences may be required. OMGHA will need to include accurate projections for registration; many decisions to be navigated in the coming weeks.

- Approval of March 2020 Meeting Minutes
- Charitable Gaming Report by Cathy Cheatham

Approval of March 2020 Actual Expenses:

<u>Rent</u>	
Duffy's Bar Rent	\$875.00
Malone's Rent	\$3,713.54
Maple Tavern	\$5,368.65
<u>Games</u>	
Pull Tabs Plus	\$2,890.30
Three Diamonds	\$4,200.42
Triple Crown	\$5,159.50
Pilot Games	\$12,668.37
Payroll/Employer Taxes	\$24,156.23
MN Revenue combined tax	\$68,182.00
City of MG Tax (Malone's)	\$2,204.00
City of MG Tax (Maple Tavern)	\$2,573.00
State of MN – annual licensing fee	\$900.00
<u>Supplies</u>	
Sams Club	\$146.67
USPS	\$7.50
UPS Store	\$450.00
Osseo Meats	\$2,000.00
CG Made Easy	\$339.00
File Depot	\$732.78

Donations Made:

OMGHA	\$50,000.00
Osseo HS All Night party	\$1,000.00
Lynde/We Care Feeding Osseo Seniors	\$1,000.00

Approval of April 2020 Actual Expenses:

<u>Rent</u>	
Duffy's Bar Rent	\$875.00
Malone's Rent	\$1,993.72
Maple Tavern	\$5,587.45
<u>Games</u>	
Pull Tabs Plus	
Three Diamonds	
Triple Crown	
Pilot Games	\$8,989.45
Payroll/Employer Taxes	\$25,087.93
MN Revenue combined tax	\$36,144.00

City MG (Malone's)	\$184.00
City of MG (Maple Tavern)	\$234.00
Barton Walter & Krier	\$5,599.25
CG Made Easy	\$314.00
The File Depot	\$805.84

Approval of Proposed May, 2020 Expenses, not to exceed:

<u>Rent</u>	
Duffy's Bar Rent	
Maple Tavern Rent	
Malone's Rent	
Games	\$10,000.00
Payroll/Employer Taxes	\$1,000.00
MN Revenue combined tax	
Supplies	
Annual License Fee	
Merchandise Prizes	
CG Made Easy	\$500.00
File Depot	\$900.00

Donation Requests:	Maple Grove Senior Party	\$1,000
	Osseo Boys Hockey	\$3,000
	OPC Girls Hockey	\$3,000
	Maple Grove Girls Hockey	\$3,000
	Maple Grove Boys Hockey	\$3,000

Colin Steen moved to accept Consent Business; Chad Wieneke second; motion unanimously approved, motion passes.

Committee Reports

District 3 Updates – Oral Report by Steve Fischer

- There has not been a District 3 meeting since March, and there has been very little communication.
- An upcoming meeting is scheduled for next week.
- The Rink Managers Association presented a proposal to the Minnesota Governor regarding rink re-opening.
- Minnesota Hockey is considering safety considerations for the upcoming season.

Secretary Updates – Oral Report by Nicole Kustermann

- Making changes to Board page on website and to compensated position spreadsheet. Notify Nicole if there are any changes to emails addresses.
- The Year-end Survey closed on April 30. There were 177 Travel responses (down from 234) and 104 House responses (down from 163). Anonymous feedback to be distributed to appropriate task owners.

- OMGHA Zoom account established to host meetings longer than 40 minutes. Contact Nicole if you need access to host OMGHA business or meetings.
- Next two Board of Directors meetings will be held on Zoom (June 14 and July 12, 2020), and room reservations have been canceled with the Maple Grove Community Center.
- OMGHA will be hosting a blood drive on June 3 at Maple Grove Community Center.
- Currently reviewing the handbook and making adjustments to be considered by the Board of Directors in an upcoming meeting.

Hockey Updates

Boys Traveling – Oral Report by Colin Steen

- First travel committee meeting ahead of the 2020-21 season was held. Focus was on team formation and projected numbers, tryout process, skills, and goalies.
- Next year will include 10 Squirt teams (only 1 Squirt A team proposed for next year), 10 Pee Wee teams, 9 Bantam teams, and 3 or 4 Junior Gold teams.
- Contingency planning ahead of potential COVID-19 disruptions for fall hockey are also being considered; tryouts with social distancing/smaller groups will need to be considered.
- Seeking a Junior Gold Director for next season.
- Be sure to check out MN Hockey's website for features on all of the teams that made it to the State tournament.

Girls Traveling – Oral Report by Chad Wieneke

- 2020-2021 Directors are: U10 – Lisa Albers, U12 – Mike Hueller, U15 – Jeff Allen, and Girls Skills – Andy Beissel.
- 2019-2020 season survey feedback was generally positive, negative comments were limited and there were no comments that were surprising or novel.
- Key areas of focus for 2020-2021 include goalie recruitment (particularly at the U10 level), and team formation (especially B2 level).
- 2020-2021 tournament schedules for each level are being developed, prioritizing registration for more popular tournaments.

Teams formation (expected #'s and preliminary team formation projections)

U15

- 46 Skaters
- 6 Goalies
- 2-3 Teams (depends on HS departures)
- **U15 Team Projection: 15A, 15B and 15B (if necessary)**

U12

- 57 Skaters
- 5 Goalies
- 4 Teams
- **U12 Team Projection: U12A, U12B1, U12B2, U12B2**

U10

- 58 Skaters
- 2 Goalies
- 4 teams
- **U10 Team Projection: U10A, U10B1, U10B1, U10B2**

House – Oral Report by Brian Grant

New Roles

- Mite 2 - Jason Rogowski
 - Mite 1 Level Rep - TBD
 - GM Level Rep – Peter McMullin
 - U8 – Scott Poska
 - SME – Dustin Brooks
 - SMW Level Rep – Dan Eveland
 - MM1 – Derek Peltier
 - MM2 – AJ Stevens
 - Goalies – Joe Faust
 - Recruiting – Jason Bauerly
 - Working to recruit new faces: target families with their oldest kids in the House Program to hopefully have them around for a long time.
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- Recruiting changes include the cancellation of Maple Grove Days, and working with MN Wild on an event for July 7, yard signs, bigger banners around town, partner with skating school, social media campaign, and targeting preschools with flyers and email.
 - Goals for next season are focused around recruitment, coach development, and goalie development. 5% growth target for recruitment, added to historical retention rates, may indicate the need for 15% new players. With COVID-19 impacts, this could potentially be more akin to 20-25% growth, which is a big hurdle.
 - Coach development will be coordinated with Matt Margenau and the Skills Committee. Goalie development includes collaboration with the travel goalie training provider, recruitment of players, and seeking grant opportunities to finance equipment replacement.
 - Try Hockey for Free and 3o3 are currently being planned.
 - Finally, if possible, looking for an opportunity to host a Jamboree in September or early October.

Skills and Development – Oral Report by Matt Margeneau and Andy Hedlund

- Tyler Martin launched the Players Club in May.
- Establishing a goalie committee to identify one goalie training provider for the season; group is being led by Aric Stienessen, with decisions to be made by June 2020.
- Extended an offer for the Bantam A coaching position.
- We may have a need to recruit a coach at particular levels for the upcoming season.
- Pre-season coach meeting is being planned to kick off the season.
- OMGHA will cut the PCA meeting, will use internal resources for future parent meetings.

Tournaments – no report

OMGHA Partner Updates

High School Coaches – No report

Arena Managers – No report

Marketing – Oral Report by Laurel Bot

- Tweeting regarding the re-opening of core partners.
- May and June is typically when we start planning for apparel; waiting for Letterman to re-open operations in order to plan production.
- Sponsorships for next season are uncertain, but having conversations with Prime and will inform Chuck regarding budget considerations.
- Minnesota Hockey has begun recognizing teams who qualified for the state tournament, but were unable to play due to COVID-19.

Administrative Updates

Volunteer Coordinators – Oral Report by Rochelle Giuliani

- 9 volunteer deposit checks were cashed at the close of the season.
- Hours for personnel (4,700 hours) was the highest it has ever been.
- Meeting soon to discuss succession plan for VC role; looking for someone to shadow Rochelle and Tricia this year.
- Starting to explore how volunteer program may be impacted by COVID-19 concerns. Hour budget may shrink due to certain decisions made around COVID- fewer tryout days, fewer people on ice, decisions around concessions

Registration – No report

Player Health Safety Coordinator – No report

Equipment- Oral Report by Jan Plaude

- Over half of team still need to return jerseys and goalie equipment.
- Tentative no-contact equipment return on May 20, 2020, from 4-8pm.
- Jan will create an inventory to identify what equipment needs to be replaced for the future.
- It may be possible to go with the current jerseys for a fourth year if budget requires it; or replace only one set of jerseys (black or white) if necessary.
- Jan and Chuck will coordinate closely regarding ordering needs for the upcoming season.

Grievances – No report

Osseo Concessions – No report

Old Business

No Old Business to consider.

New Business

- Due to COVID-19, the Scholastic Achievement Awards ceremony was canceled.
- There were 23 character nominations from each travel team, 281 players/applicants, and 23 donations in hand.
- The Chairs, Bridget Erickson and Kristina Kampa, presented options for a virtual event. There are 3 options: 1) recorded live presentation on Zoom, 2) recorded event with link to sent to players, and 3) a live event.
- The Board of Directors suggested a shorter virtual event, with the least amount of technical issues to be averted, keeping in mind data privacy issues.

- Bridget and Kristina will attempt to coordinate something for early June, during the last week of school.

Meeting Adjourned

Brian Grant moved to adjourn the meeting; Chuck Sawicky second; motion approved; the meeting adjourned at 9:31 pm.