

BYHA Newsletter – July 2018

Gambling Report:

Julie Prince presented gambling report. Started 7:15 pm

Profit Carryover From this Month	111,111.14
Carry over increase / (decrease)	15,958.51
Gambling Operating Expense Request (Includes graduated tax rate)	84,700.00

A motion for \$84,700 to cover estimated tax expense (\$34,700) and BYHA (\$50,000).

• Kyle 1st, Lena 2nd, All Approved and motion passed.

Update: Bingo going well at Thirsty Buffalo. Prospecting for an additional pull tab location in Annandale area. More information to come.

The meeting was called to order at 7:33 pm.

President's Report:

We would like to invite everyone to our monthly board meetings.
 These are held the second Wednesday of the month at 7:00 pm in the New Rink Conference Room.

Secretary's Report:

Fully approved minutes for month of June 2018 (these have been posted on the BYHA website).

April 1st, Ryan 2nd. All Approved and motion passed (8-0).

Event Schedule

HOC Meeting: Next meeting will be Sunday, August 5th @ 7:00 pm.

BYHA Board Meeting Second Wednesday of the month @ 7:00 pm

Gambling

Thirsty Buffalo (FKA - Buffalo Bar and Grill) Bingo Monday 7:00 pm – 9:00 pm. Pull Tabs

Meat Raffle: Thursday @ 5:30pm & Sunday @ 4:30pm J'S DOWN UNDER -

Meat Raffle: Wednesday & Sunday

@ 5:30pm



Actuals:

- 1. Cash Balance (from prior month): \$68,810.28 as of June 30, 2018
- 2. Expenses paid: \$7,385.74 in expenses in May 2018
- 3. Estimated expenses upcoming: Anticipate expenses of \$100,000 in July 2018
- 4. Income received (prior month): \$30,691.45 in revenues in June 2018
- 5. Estimated income upcoming: Anticipate revenues of \$70,000 in July 2018

Volunteer checks have been cashed for those that did not compete their volunteer requirements for the 2017-18 season.

The new budget and fee schedule has been posted to the registration page.

Kyle 1st, Mat 2nd. All Approved and motion passed (8-0).

Registration Report:

2018 Dates are set for Registration:

- Thursday, July 26th from 6 pm to 8 pm (Travelling Level Skaters)
 - Includes Returning Mites/Mini Mites
- Saturday, August 25th from 9 am-12 pm (All)
 - Includes Returning Mites/Mini Mites
- Saturday, October 6th from 9 am -12 pm
 - ONLY: New Mite/Minis and One Goal Skaters
- Junior Gold TBD

The Registration website is live. Skaters must have their online registration completed before they can pick up any DIBS shifts for the 2018 season.

Registration Promotion: We are doing Facebook advertising this year. We are also looking at placing large signs in Hanover, Montrose and Annandale.



For the upcoming 2018-19 season, we will continue with your first year of bockey free for Squirts/10U and under. If you have previously had a USA Hockey #, you would not be eligible for the first year free.

Tournament Report

Advertising has been placed in Let's Play Hockey promoting out BYHA tournaments. Jennifer Sabetti can be contacted at the BYHA tournament accounts.

Home Tournaments and 3x3

- Home Tournament Registration is open.
- Boards will be fixed for 3x3 tourney. Will be doing practice for tourneys
- DIBS positions for 3x3 --- offer to Squirt parents to run majority of shifts first
- Jr. Gold Dave Calicut will work with Jenny on the Jr. Gold Tournament

Away Tournaments for the upcoming season will be:

- Squirts 3 Tournaments and 3x3
- Peewees/12U/Bantams/15U- 4 Tournaments
- Blocks of hotel rooms have been reserved for the tournaments that we are signed up for
- Junior Gold Tournament in the past they have had 2 tournaments. They are requesting for the upcoming season that we increase this to 3. Possibly add \$3,000 to our BYHA Budget (This can also be offset due to us increasing our entry fees).
 - o Hans 1st, Kyle 2nd. All Approved and motion passed (8-0).

SAFE Sport / TEAM Before Ice / SCORE Report:

Safe Sport is quiet this time of year. Lena and coordinators will be starting to plan for next year's events.

Locker Room Policy. Lena will be working with Coaching Coordinator, Paul Heyerdahl.

Working on Social Media Policy for the BYHA Handbook.



Banners:

Sara Kubu will take this over and present at the board meeting.

Fundraising Report:

Board members will be looking at new fundraising opportunities for the association. Possibly having a drawing/raffle by selling tickets out of the concessions stand.

Wreath prices are going up for the 2018-19 season. Bob Baxa is updating the information on the fundraising page of the website. Also, information on fundraising will be available at registration dates.

Manager Report:

Nothing new to Report

Equipment Report:

Looking at jersey options for next year. Bauer is changing their jerseys and we can't get the same jerseys that we currently have in inventory. We are short smaller sizes. Looking at stitched or sublimated options. Mat would like to keep our order local so we get the apparel faster.

Player Development Equipment was presented to BOD. Thomas is okay to purchase items. Invoice to be given to Hans.

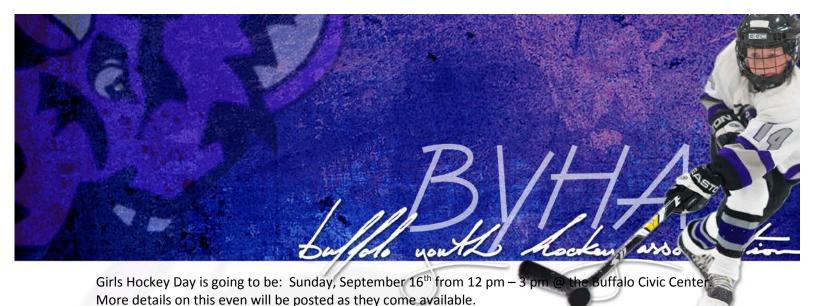
Volunteer Report:

Checks have been cashed for those that did not fulfill their volunteer requirements for the 2017-18 season.

Your skater must be registered for the upcoming season before you can pick up any new DIBS shifts.

Hockey Operations Report:

There was not an HOC meeting in July. Their next meeting will be Sunday, August 5th @ 7:00 pm.



Concessions:

Looking at how we can make money out of concessions. Have it primarily ran by volunteers through DIBS positions. This is a fun and easy way to get your DIBS hours in for the season. Concessions needs to be 80% ran by volunteers (Lots of DIBS Shifts will be available.)

April and Charity will be meeting to discuss the upcoming season.

Apparel:

No updates at this time.

Pro-Shop:

2018 / 2019 will be looking for workers to help run the Pro Shop (Must be 16 years old to apply). If you are interested, please contact Mat Meyer (Mathew.r.meyer@gmail.com).

City of Buffalo:

New lighting project has been completed in both rinks. Check it out...they look great!

The city would like to get 3 spotlights to use for events. Each spotlight is \$650. They are looking for a \$390 investment from different groups to help pay for the lights.

- Motion to pay \$400 (make it budget neutral).
 - o Brandon 1st, April 2nd. No Discussion. Motion Passed (7-1; Mat voted no).

<u>Marketing / Recruitment / Retention Report:</u>

Growing the BYHA Association for specific groups. POST CARD Drop idea - Through the Post Office.

Social Media posts will be made to promote our upcoming events and registration.



Parade Flyer has been created to promote: Registration Dates, One Goal, Girls Hockey Day, Rock On Ice and the Ice In Party.

Advertising / Sponsorship / Marketing BYHA to the Business Community:

Proposal to the City of Buffalo has been completed. Smig will be sending an email to the Bod about the proposal for advertising.

District 5 Report:

No D5 Meeting last month.

Additional Notes:

The Ice In Party is scheduled for Saturday, September 15th at Deer Lake Orchard. This is a great opportunity to meet other parents in the association while raising money for our financial aid/scholarships. Mark your calendars!

• If anyone has a business or anything that they would like to donate for the Ice In Silent Auction. Please contact Lena Gawtry @ #612-386-1104 or acgawtry@gmail.com

Banners – Sara Kubu has worked on finding out what banners were missing in the rink. We will be working with A Plus Performance to get the banners updated. Plan to keep the artwork consistent to what we have done in the past. \$40/banner.

- Motion to continue the same style Purple with White
 - o Brandon 1st, Kyle 2nd. No Discussion. All Approved (8-0).

Parades – The BYHA will have a float in the upcoming Hanover Harvest Festival Parade and Montrose Days Parade.

The BOD would like to invite all BYHA members or anyone else that is interested in the BYHA to our monthly board meetings. These meetings are open to everyone. They are held the 2nd Wednesday of the month at 7:00 pm in the New Rink Conference Room.

Motion to adjourn @ 9:07 pm - Brandon 1st; Ryan 2nd - All Approved (8-0).



BYHA Board of Directors (BOD)

y 2018	Position	Name	Phone	Term Expires
х	President	Brian Swenson	952.237.7034	April 2019
х	Vice President	Brandon Murphy	651.271.2090	April 2021
х	Secretary	Lena Gawtry	612.386.1104	April 2021
х	Treasurer	Hans Iverson	763.238.5018	April 2019
х	Director	Kyle Koren	612.310.4871	April 2021
	Director	Danyelle Hansen	612.258.8796	April 2019
	Director	Danielle Rakos	612.720.2967	April 2021
х	Director	April Swenson	763.331.1521	April 2020
х	Director	Mat Meyer	763.516.0761	April 2019
L	Director	Adam Smiglewski	612.590.3417	April 2020
х	Director	Ryan Ferguson	612.719.2005	April 2021



BYHA Hockey Operations Committee (HOC)

Name Yuri Preugschas	Phone 763.258.3594	Term Expires
Yuri Preugschas	763.258.3594	
Paul Heyerdahl		
Thomas Johnson		
Jamie Johnson		
Jon Varner		1
John Reynolds		
Scott Winter		
Mark Lemen		
Nicole Grahek		4
Kent Baker		
Wes Asleson		
Jenny Sabetti		
Lena Gawtry		7
Talion Kubu		
Ryan Lenton		
David Schmidt		
Aaron Johnson		
Dave Carothers		
	Thomas Johnson Jamie Johnson Jon Varner John Reynolds Scott Winter Mark Lemen Nicole Grahek Kent Baker Wes Asleson Jenny Sabetti Lena Gawtry Talion Kubu Ryan Lenton David Schmidt Aaron Johnson	Thomas Johnson Jamie Johnson Jon Varner John Reynolds Scott Winter Mark Lemen Nicole Grahek Kent Baker Wes Asleson Jenny Sabetti Lena Gawtry Talion Kubu Ryan Lenton David Schmidt Aaron Johnson



D5 Rep	Ryan Ferguson
Equipment Manager	Mat Meyer
Wreath Coordinator	Bob Baxa
Marketing Coordinator	
Picture Coordinator	Sadie Iverson and Taylor Pack
Purchasing Coordinator	
Registration Coordinator	Danielle Rakos
One Goal Coordinator	Kyle Koren
S.C.O.R.E. Coordinator	Rissa Schrick
Γ.E.A.M. Coordinator	Molly Geislinger
Advertising/Sponsor Coordinator	Adam Smiglewski
Travelling Level Team Manager Coordinator	Steph Kohnen
Initiation Level Team	Jessie Lenton
Manager Coordinator	Melissa Altschul
Home Tournament Coordinator	Jenny Sabetti
Volunteer Coordinator	Erica Zielin Wurm

