



STAY & SAVE PROGRAM

NCR has partnered with sports travel industry leader, **Tournament Housing Services (THS)**, to assist teams in securing affordable lodging with ease when attending NCR hosted events. As the industry leader, **THS** negotiates the best price per room for each event and creates an easy-to-use hotel reservations page so that tournament registrants can compare hotels, amenities, locations, and cost. NCR is thrilled that the hotel reservation experience will be greatly improved for our clubs/teams.

For this partnership to work for all of us, North Country Region is excited to announce a **STAY & SAVE** hotel program that has been established for the 2021-22 volleyball season. This program provides the following benefits to tournament teams, officials, tournament staff and the Region:

- Contracted **lowest hotel rates** for tournament teams who need to secure lodging
- **Ease of securing hotel rooms** for the hotel “coordinator” (e.g. club director or parents)
- **Reduced lodging costs for NCR–USAV certified officials** who work our tournament
- Assistance in keeping tournament **team registration fees LOW**
- **Support for the economy of the local communities** in which tournaments are held which also provides incentives for the communities to work with NCR and our clubs on future events
- Continue to ensure the **high quality of NCR hosted events** - no volleyball tournaments outside of USA Volleyball and its 40 affiliated Regions can consistently provide such quality in a tournament experience
- **Regular Integrity checks by THS** to ensure that the hotel group rates are the lowest available (*exclusions include single/king bedded rooms, employee rates, government rates, AAA and AARP rates*). **If teams find a better rate at another hotel, NCR encourages them to immediately contact THS who will work with the team and hotel.**

North Country Region sees our **STAY & SAVE** program as a valuable addition to our tournament experience. And as always, we will work with our members to assist in making this policy work for everyone!

2021-22 NCR STAY & SAVE HOTEL POLICY

- Effective for the 2021-22 volleyball season, teams who are **traveling 75 miles or more to designated NCR hosted tournaments** must make hotel reservations through NCR’s travel partner, **THS**.
- **Those teams must book a minimum of six (6) rooms per tournament.** THS will track all tournament hotel bookings.
- **If the minimum room requirement is not met**, teams may be subject to a housing penalty fee of up to \$250 and/or disqualification from the tournament with no team fee refund.