

Regular Meeting of the Board Of Directors of the  
Rosemount Area Hockey Association

Date: November 7, 2018

Location: Rosemount Community Center

The following directors were present (\* indicates that Director was present for the call of order of the meeting)

Andy Proshek	*Jason Latzke	*Jeff Schuppe
*Lisa Toll	*Jim Priebe	Kyle Finn
*Jen Heusinkveld	*Marc Tobias	Ivan Clements
*Cara Marx	*Kevin Bigalke	*Jeff Olund
Bill Kegley		

Guests:

\*Doug Ebner, Accountant  
MJ Carlson, Concessions  
\*Lori Kalata, Concessions  
Josh Martin, Gambling Manager  
\*Jon Balvance, RCC Operations  
\*Chris Kalata - Ice Scheduler  
\*Jon Fix - Gambling Manager

LT, Meeting Chair and Vice President, called the meeting to order at 6:39 p.m. With 9 Board Members present a quorum is therefore present.

All members received verbal notice at the last board meeting, saw the posting on the website, or reviewed the agenda that was provided via e-mail that states the upcoming board meetings. All members received and acknowledged notice of the meeting.

Minutes from the October 5 and October 10 and October 12, 2018 meeting were sent via e-mail by Jen Heusinkveld, Secretary, on **August 7, 2018**, all members of the board received and reviewed the minutes. The October 5th minutes will need to be amended to reflect the updated peewee count.

Motion to approve the minutes as provided in the e-mail that was sent by Jen Heusinkveld, Secretary. **Motion** made by MT, seconded by JO. No further discussion occurred, motion was approved unanimously.

Jen Heusinkveld introduced Jon Fix as new Gambling Manager. Jen updated the group that Jon has been to the storage shed and organized. There are 165ish boxes that need to be

destroyed. They are looking into having a shredding company come out to the storage site to gather and destroy. Bonding application has been sent in; expected to take 1-2 months. Jon is cross training with Josh during the interim. DE has offered to follow up with Gambling commission

AP joined the meeting

Welcomed Jon Fix to the board. Members introduce themselves.

Non-Voting Members / Guest Updates:

High School Coaches -

Boys: Ricky Saintey - 29 registered to tryout. Low number, hoping it will increase. Noon Monday is the deadline

Girls: Tom Conboy - No report

Blue Line Club Members:

Boys: No report

Girls: No report

Gambling Manager: Update during intro

Ice Scheduler - Chris Kalata - delay on getting November ice out due to Bantam C scheduling issues. Went out later than he wanted to, but challenges. Working with IGH ice scheduler now and December ice should be out shortly. Bantam C will be skating a higher percentage in IGH versus RCC, but may work out better. Has ice scheduled through the rest of the season. Getting used to software, has pros and cons, schedules the ice, but not perfectly. Reviewed each team's ice schedule and manually adjusted to adjust 'just right'. Working December the same way now. Once JGold and U16 get their ice for games he will complete the TLC for the rest of the season and distribute. All home and away have been imported into team calendars. 15U under review right now and should be up be done by the weekend. Finding challenges with the way that IGH is scheduling ice – for example when IGH has a high school game during the week, they are pushing their association hockey to the east rink. MT raised the issue that he would never have agreed to the agreement had he known this was going to happen. Lots of questions and discussions about what was presented to the board. AP reviewed each hour and is confident that it is similar to what was reviewed and discussed. JL raised the question of whether or not we could approach the city and the ice scheduler whether or not we could approach it fantasy football style. To avoid eating ice on the weekend CK is scheduling a solo ice on Saturday and Sunday. AP asked if we had a second sheet of ice would we be in the same boat. CK does not deny that we would be in the same situation. Concerns raised that

two squirt teams may have to share ice on week night – would likely be one or two nights. He's looking for ice at other rinks during the week and has not found anything. CK asked who was in the negotiations – AP responded that it was the city on our behalf, however BOD was involved with creation of schedule that supported the contract. AP we knew there would be bumps in the road, but encourages us to reach out to IGH scheduler and arena manager to improve things going forward. CK trying to make the most of a challenging situation. Working to balance late and early times for teams. For end of season will look to see what gaps were and how we can better fill those gaps.

RCC Operations/Arena Manager: Jon Balvance – Few things, live barn was approved – equipment is now on site and will be installed within the month (recommended before booster tournaments). Adding bar tables up near concession stand. Leaving ice in next spring. In the budget for next year is new LED lighting on the rink. LT asked if we could/should e-blast that information out. JB will provide JL with information. JB Some issues involved with traveling picture night – agreement that no sticks, no bags as kids were stick handling. Two staff members and the intern were up here monitoring and correcting the situation. Parents weren't happy with their children being corrected. Dan Schultz made recommendation that we move pictures to the gym.

Concessions Manager - Lori Kalata – No update

Boosters: Still working on numbers; golf outing went well, received positive feedback; believe \$2800 profit; Halloween party had a new band that was well received; profit was \$208. Lots of IP parents who are hoping we keep up those type of activities. New fundraiser "Wild Nights" – first game sold out almost immediately. Two more games that we might be eligible for next year. CM asked the question of how it fundraises – we buy tickets up front for \$35 and we mark-up games \$10 each. Sold 50ish for Capitals game and 50ish tickets for game in January. Also looking at other fundraising activities. Wanted to know what the situation was on storage – booster unit is going up to \$98 in December; third increase this year. MR will store Halloween decorations in her garage. AP has reached out to some peeps and hasn't heard back from them. KB raised issue that BOD unit has space dedicated to bins of old old hockey jerseys and asked if they could be sold and space created for Booster items. LT concerned about getting rid of old jerseys – what happens if we change course on jersey – MT recommends that we sell them because we don't have enough jerseys in quality shape to outfit teams anyhow. JO supports selling them as we move, store, handle them too much. AP recommends that we consolidate storage units if possible. Michelle will go through her unit again and see what can be purged. Player gifts – all players should have them by Thanksgiving weekend. Trying to coordinate delivery when managers come to arena for apparel nights. They look great and think players will be excited. Travelling Coaches jackets will be ordered – pretty much all coaches will be outfitted with new jackets. IP will be done in December. Not many of those individuals will need jackets as they had them last year. LK asked a question about a second window – wanted an earlier window so that team could be outfitted earlier in time for Bantam A tournaments.

MR will take feedback; changes for next year. MT asked about helmet stickers. JO wants to put them on the helmets. Mini mites, termites, and 6u start 11/17 and will need stickers

Accountant: Doug Ebner - As last month came around took in all registration costs, this month expenses started to kick in. \$12k in the red. Need to maintain our expenses with what our expectations are for the rest of the year. Big time of writing checks. Bill is providing official rosters – Doug writes checks for USA and MN hockey as well as coaches fees. Probably spending \$60-\$70k per month on ice. CM asked how that compares to budget. DE answered it would be on track with what we were expecting. When do we pay IGH for the contract fees? IGH would bill Rosemount who would bill us. DE has asked that gambling account pays for that fee. Pulltab revenues have increased over the last few months. We want to keep a neutral balance in that account. District fees (\$30k) will be due shortly as well.

Bill Kegley has joined the meeting at 7:36pm.

Jen Heusinkveld has left the meeting at 7:36.

DE raised question of what to do for Bantam C players that entered/left the team post tryouts as he has received questions. Registration covers the meeting rooms and the admin, not the ice. As for the current situation, the jerseys were not distributed to any of the kids who left the team, however they did receive game socks (2 pairs) and a name plate was ordered. Three families have been paid the registration, less tryout fees, SportsEngine fee (3% plus \$1 each transaction), name plate, and socks. One individual has requested Scrips be reimbursed. We cannot issue a check for Scrips. Recommendation for handbook amendment will be presented at December meeting. KB has a list of 15U girls that were impacted by 15UA team folding; he will work with JL on reimbursement process

### **Current Business:**

Approve Gambling actuals for October and estimates November. LT makes motion to approve. BK seconds; all in favor. JS did not receive so abstained from voting. August and September actuals are still outstanding; will need to review and approve those at December meeting.

Gambling - Jen Heusinkveld - Jon and Jen are working on a proposal to expand the gambling portfolio. They have two locations that they have been in initial conversations with and would like to be able to walk into each location and present proposal.

### **New Business:**

IP Evaluations and Team - 8Us are a little more settled – 1 x team comprised of second year girls and then the remaining 24 girls will be split within two teams; Mite will have nine teams – 2 x advanced, 4 x intermediate, and 3 x beginner. Needs one beginner coach; JO will continue to seek out volunteers. Overall, it has gone smoothly and have had a good number of volunteers doing clock, doors; After Sunday this group will be set. MT and JO spent 85 hours at the rink, but thought it was worth it. LT asked about manager meeting. JO thought it was a good idea

and thought bringing KF in to discuss goalie training opportunities. JO will set manager meeting and coaches meeting and try to use PDA room. LT also asked about IP Extra so we could send communication out. Mini mite, termite coming up this weekend. Still adding a couple of registrants a week. MT asked about adding volunteer hours to mini mite coaches. AP preference is that we don't sacrifice volunteer hours at concessions stand and/or district help.

JGold Update – Tryouts are set for November 18, 19, 24, 25. 22 players registered with 2 of them being goalies. Coaches have requested 3 people with coaching experience to assist with tryouts if cuts are required. They will need tryout jerseys by November 17<sup>th</sup>. Would like us also to eblast the tryout dates, parent meeting, etc.

Kyle Finn has joined the meeting at 8:11pm

Someone has reached out to JL wondering if there is any opportunity for the tryout players to get on the ice and shake off the dust. We will respond and say we are looking into it.

#### **Committee Reports:**

Officers – Andy Proshok – Rumors that current 'The Pond' leaseholder is not renewing their lease in February 2019. Lots of things are up in the air and Andy is in regular conversation(s) with current mall owner and leaseholder. Questions from the group to understand full scope; Andy doesn't have answers, but will continue to update the group. Bon Jovi Dead or Alive is now playing in the background.

Bantam C team is up and running. Team selected tourneys between pool of 8 between the two associations. IGH was able to get refunds on 2 tourneys they gave up. We are working to get money back on our 2 tourneys that were not selected. IGH is willing to share sunk costs.

Bantam AA player has registered to tryout for the HS team. Need to have thoughtful conversation on what impact this will have on bantam program if the players makes the team.

District 8 Meeting – Lisa Toll - No meeting in October. If we do not go to the district meeting we are fined. LT and AP have been sharing duties, however LT would like to make a motion to have Dan Nicklay serve as our representative and attend D8 meetings going forward. CM seconded the motion. Motion was passed unanimously. Following the motion, JL asked the question about how much influence this representative could have on any changes we would like to have made.

Tryout Committee - Lisa Toll – having a lessons learned meeting; giving it some space and think that will happen at December meeting pending agenda. JL asked about surveying tryout(s). Knock on wood, we have not received a formal grievance yet. LT and Humble are working through requests for scores

Equipment – Jeff Schuppe / Marc Tobias – needs 200 more pucks; KB recommends looking at Facebook marketplace. Mite goalie equipment should be prepared and able to be distributed. We have no extra socks. Some spare 22” inchers, but that’s it. MT has ordered more socks, but there is a shipping delay. Hearing lots of informal chattering, but no formal complaints.

Tournament Committee – Bill Kegley – Moving Squirt C to a 12 team tourney; Girls are within 1 team of filling an 8 team tourney. BK will confirm numbers and whether or not 10UB Blue is included in his report.

Registrar – Bill Kegley – Still have 19 coaches that need to complete registration requirements. Overall about where we’ve been in the last couple of years. May need support from MT to get coaches to complete their requirements.

Goalie Committee – Email update; Small hiccup tonight with ProHybrid scheduling, but KF made due

Communication – Jason Latzke - Kicking off next newsletter; Facebook stats: views are up 220% and likes are up 500%; LT asked about Twitter engagement

Girls Traveling Coordinator – Kevin Bigalke – Not only ones experiencing issues with HS programs conflicting with 15U teams. Woodbury and Lakeville both had issues allowing us to add a goalie. Team is now up and running with 13 skaters and goalie. Girls are meshing well. Girls HS team is looking for flag girls for each home game. KB has been able to get us sync’d up with the Whitecaps. Each girl will receive a patch and coordinate events with our teams.

Player Development – Jim Priebe - Shawn Gosworthy from USA Hockey joined last meeting; shared thoughts and ideas on PD. Thought meeting was really insightful and gained lots of information on how we should scale up and structure our organization to better support development of our players and how/where that should exist. Also exploring intelligym (USA Hockey Program) opportunities for peewees and bantams. Focuses on cognitive skill development. CBT app that works on left right brain coordination. If HS team does it we can roll it out to our association teams for \$60 per player for six months (70% discount). Depending on participation Shawn would come out and help facilitate training and usage. JP will send info to coordinators, coaches, and managers

Coaches Committee – Marc Tobias – All set on Traveling coaches, and almost all set on mites. Feels like we have really good coaches at every level. Received positive feedback from Simley HS

Boys Traveling Coordinator – Jeff Schuppe – No update

DIBs – Ivan Clements wasn’t present

IP – Jeff Olund – Nothing more to add outside of new business update

Ice Ops – Cara Marx - Nothing

Fundraising – Cara Marx - Need space at RCC for Gerten's delivery for next Thursday, November 15<sup>th</sup>. Jon B requests that contact Mark and we ask earlier next year. CM is looking for volunteers to help offload truck and organize orders makes and makes motion for 9 people at 3.5 hours each. LT seconded; Motion passes unanimously. CM brought up new WFC sales quotas; with historical large buyers no longer participating she is recommending that we dissolve that fundraiser. No formal vote is needed and all present were ok to shut down fundraiser; Sponsorships – No update; CK brought up the fact that some of our managers did not know we had fundraisers; he recommends that we send out more communication.

Announcements

Next meetings: December 5, January 2, February 6, March 6, April 3

IP Pictures: December 2