

RRVLA Board meeting 10/11/2022

- Location: McKensie River
- Time: 6:30 pm – 7:45 pm
- In Attendance: Mike Cole, Ryan Kava, Josh Weibye, Tim Wilcox, Sara Gjerdivig, Chris Giese, Stacy Stenerson
- Members not in attendance: Yassar Almanaseer, Teresa Bishop, Eric Gjerdivig, Cam Pederson, Joe Ulmer, Cody Werlinger, Jay Ysteboe

Financial Report:

- Balance:
 - Bank account: \$24,055.58 (as of 10.8.2022)
 - P&L:
- Outstanding Bills:
 - \$350.00 - League Athletics (website) - **Paid**
- Major Expenses (> \$200) from September
 - 8.1.2022 - \$3677.21 Hawley Golf Club – Golf, Carts, Food and Room rental.
 - 8.7.2022 - \$2386.26 SS Promotional Group - Golf towels for tournament give away

Old Business:

- Storage unit Update Discussion:
 - **ACTION: Josh – Waiting on the owners return from vacation to complete the deal.**
 - **ACTION: Sara – Has the key card for the storage unit, still needs to get to the storage unit.**
 - Discussion TBC: Can we put a shed on the Church Parking Lot, talk to Lance Belisle about upgrades to WF Parks storage.
- Officials Discussions & Actions
 - Collect contacts of heads of the other Officials group.
 - **ACTION: Stacy will reach out to her contact and work to get the ball rolling on this.**
 - Send to Joe Ulmer
 - Work with Moorhead and Grand Forks to schedule USA Lacrosse officials training.
 - **ACTION: Mike to work on getting “Officials” information added to the website.**
- Apparel Update – Sara
 - Discussion: Recommended using Squad Locker to provide an opportunity for Polars apparel for Christmas.
 - **Action: Sara will continue to work on this to get it set up.**
- **Review Board Positions**

| Position | Name | Start | End | Term | Voting |
|-------------------------------------|--------------------------|------------------|------------------|---------------|-----------|
| President | Tim Wilcox | June 2022 | June 2024 | 2 years | Yes |
| Vice President | Ryan Kava | June 2021 | June 2023 | 2 years | Yes |
| Treasurer | Chris Giese | June 2021 | June 2023 | 2 Years | Yes |
| Secretary | Cody Werlinger | June 2022 | June 2024 | 2 Years | Yes |
| Registrar | Mike Cole | June 2021 | June 2023 | 2 Years | Yes |
| Fundraising Director | Josh Wiebye | June 2022 | June 2024 | 2 Years | Yes |
| Marketing Coordinator | Teresa Bishop | June 2022 | June 2024 | 2 Years | No |
| Lacrosse Ops Coordinator | Cam Pederson | June 2022 | June 2024 | 2 years | No |
| Team Parent & Equipment Coordinator | Stacy Stenerson | June 2022 | June 2024 | 2 years | No |
| Tournament Coordinator | Jay Yesteboe | June 2022 | June 2024 | 2 Years | No |
| Apparel/Spirit wear Coordinator | Sara Gjerdevig | June 2022 | June 2024 | 2 Years | Yes |
| Website Coordinator | *Open | | | | |
| At Large | Joe Ulmer | June 2022 | June 2023 | 1 Year | No |
| At Large | <i>Yassir Almanaseer</i> | <i>June 2022</i> | <i>June 2023</i> | <i>1 Year</i> | <i>No</i> |

| | | | | | |
|----------|----------------|-----------|-----------|--------|----|
| At Large | Eric Gjerdevig | June 2022 | June 2023 | 1 Year | No |
|----------|----------------|-----------|-----------|--------|----|

- Added a female vote to the board by nominating Sara Gerdevig as the 7 voting member.
- Motion to approve the board members and voting positions as they are stated in this list by Ryan Kava
- Second by Chris Giese
- Vote 6 yes 0 no
- Motion Passes.

Quorum: A majority of the Board shall constitute a quorum at any meeting of the Board.

4 of the 7 voting members.

Proxies: Voting may be done by proxy. All proxies must be filed with an attending officer or board member prior to the call to order of the meeting and must:

Be in writing or email, signed and dated by the member, Designate the scope of the proxy, and Designate the individual member authorized to vote on behalf of the member issuing the proxy.

New Business

- Coaches - Varsity & JV Boys and Varsity Girls, Girls 12u.
 - We need to reach out beyond our circle
 - Newspapers – Not productive
 - Radio - ??
 - Online, outside of social media
 - Sponsored Facebook and/or Instagram posts
 - **ACTION: Teresa – Instagram and Facebook**
 - **Suggestions: Reach out to the You betcha guy**
 - Employment services
 - **ACTION: Mike reach out to a former employee**
 - College Job services –
 - **ACTION: Sara review existing job description from google drive**
 - NDSU
 - MSUM
 - Concordia
 - M-State
 - We need a budget and to spend the money to find coaches.
 - **Reach out to Ryan Donnabauer/Matt to see if he would be a good candidate.**
 - **Is pay an issue, with the coaches?**
 - **Sara will reach out to Chloe. Ryan to Get her Chloe's contact info**
- Spring Lacrosse
 - NPLL Schedule
 - 4 weeks and a State Championship Weekend
 - **April 22nd-23rd - Away SD**
 - April 29th-30th - Off
 - **May 6th-7th - Away SD**
 - **May 13th-14th - GF/Bis-Man/Fargo**
 - **Possible Mhd tournament.**
 - May 20th-21st - No NPLL - Grand Rapids tournament
 - May 27th-28th - Off Memorial Day
 - **June 3rd-4th - GF/Bis-Man/Fargo**
 - **Preferred weekend**
 - **June 10th-11th - State Tournament GF/Bis-Man/Fargo**

- Our Preferred weekends to host
- **Reach out Jing to see if we can get a few teams to come up.**
- **ACTION: Discuss/Motion for Vote**
 - **No motion or vote.**
 - **Ryan will take this to the NPLL.**
- Divide Varsity team by schools no JV/Varsity
 - Work on getting a Intermural in Davies
 - Cam, Stacy and Josh
 - Raise \$12000
 - Meet with AD.
 - Concerns about this approach:
 - Cost to player discrepancy between what the Intermural kids will pay and the Polars kids will play.
 - The schools with smaller representation getting left out.
 - Ie. Dilworth, Oak Grove, West Fargo
 - Balance focus between JV/V and bringing younger kids into the game- where are our dollars best utilized.
 - If we can raise \$12000 for one team can we do the same for the other to offset the cost?
 - **ACTION: Discuss/Motion for Vote**
 - **No motion or vote.**
 - **Need more information**
- Team Meetings –
 - Dates to host - Location Rustad in WF
 - Jersey Try on and Number selection
 - Apparel order
 - **ACTION: Create host committee**
 - Stacy and Ryan, Sara
- Indoor practice
 - March 27th thru April 20th
 - Reserve time at West Fargo Rustad Rec Center
 - Fill Time at metro rec
 - Start the In-house league at the same time at metro rec.
 - This may give people the time to choose to join a travel team
 - **ACTION: DISCUSS/Assign responsibilities.**
 - Have new players at Rustad as incentive
 - Include the 12u and 14u travel to have kids see the lax players
 - Tim Wilcox and Chris will take over.
- Registration
 - Set price
 - When to open
 - Payment plan
 - Early Bird Discount
 - end date
 - amount
 - Late fee
 - start Date
 - Amount
 - Question at Registration.
 - Are you interested in donating to our Scholarship fund?
 - **ACTION: DISCUSS/Motion for Vote.**
 - **No motion or vote.**

- **Task Chris, Tim and Mike**
- Grow the Game
 - Social Media Campaign
 - Winter Cub Club, Lacrosse 101, Chumash?
 - Host other sports teams to grow interest
 - Hockey
 - West Fargo association
 - Fargo association
 - Basketball teams
 - ??
 - Others
 - **ACTION: Form a Committee.**
 - **Chris to head and Ryan to assist.**

Parking Lot:

- Move website to Sports Engine platform
 - Security concerns with Team Athletics platform.
- 2023 - PLL Camp
- Rental Equipment – Helmets, pads sticks etc. for new players
- Equipment Drive
- Formal request to West Fargo Parks for improvements to Towers field
- Letter to Fargo Elks Club requesting donations.
- New Jerseys order, New design, add sweat pants as a part of the pack.
- Spring apparel order.
- Local parades for 2023

Red River Valley Lacrosse Association
Profit & Loss Prev Year Comparison
 January through September 2022

| | Jan - Sep 22 | Jan - Sep 21 | \$ Change |
|--|--------------|--------------|------------|
| Ordinary Income/Expense | | | |
| Income | | | |
| 430 · Direct Public Support | | | |
| 435 · Individ, Business Contributions | 30.00 | 5,225.00 | -5,195.00 |
| Total 430 · Direct Public Support | 30.00 | 5,225.00 | -5,195.00 |
| 440 · Fundraising | | | |
| 442 · Fundraising Income | 15,200.00 | 162.50 | 15,037.50 |
| 445 · Fundraising Expense | -8,662.47 | -279.58 | -8,382.89 |
| Total 440 · Fundraising | 6,537.53 | -117.08 | 6,654.61 |
| 470 · Program Income | | | |
| 473 · Membership Dues | 51,707.66 | 49,331.16 | 2,376.50 |
| 474 · Program Service Fees | 385.00 | 0.00 | 385.00 |
| Total 470 · Program Income | 52,092.66 | 49,331.16 | 2,761.50 |
| Total Income | 58,660.19 | 54,439.08 | 4,221.11 |
| Gross Profit | 58,660.19 | 54,439.08 | 4,221.11 |
| Expense | | | |
| 620 · Program Expenses | | | |
| 621 · Coaching Staff | 10,125.00 | 19,229.10 | -9,104.10 |
| 623 · Conference, Convention, Meeting | -260.00 | 0.00 | -260.00 |
| 624 · Equipment & Uniforms | 9,889.62 | 15,289.77 | -5,400.15 |
| 625 · Facilities | 4,248.58 | 3,880.00 | 368.58 |
| 626 · Insurance | 857.00 | 826.00 | 31.00 |
| 627 · Marketing | 1,509.68 | 2,652.17 | -1,142.49 |
| 628 · Member Dues & Registration Fees | 13,165.85 | 7,897.25 | 5,268.60 |
| 629 · Officiating | 660.00 | 680.00 | -20.00 |
| 630 · Staff Apparel | 0.00 | -945.00 | 945.00 |
| 632 · Storage | 1,198.00 | 408.00 | 790.00 |
| 633 · Team Events | 139.76 | 0.00 | 139.76 |
| 634 · Travel | 334.00 | 12,462.41 | -12,128.41 |
| Total 620 · Program Expenses | 41,867.49 | 62,379.70 | -20,512.21 |
| 650 · Operations | | | |
| 651 · Accounting & Legal Fees | 650.00 | 800.00 | -150.00 |
| 652 · Business Dues & Fees | 434.09 | 638.00 | -203.91 |
| 655 · Postage, Mailing Service | 155.00 | 0.00 | 155.00 |
| 657 · Processing fees | 51.90 | 63.81 | -11.91 |
| 661 · Subscriptions | 0.00 | 374.10 | -374.10 |
| 662 · Supplies | 0.00 | 144.26 | -144.26 |
| Total 650 · Operations | 1,290.99 | 2,020.17 | -729.18 |

11:29 AM

10/10/22

Accrual Basis

Red River Valley Lacrosse Association
Profit & Loss Prev Year Comparison
January through September 2022

| | <u>Jan - Sep 22</u> | <u>Jan - Sep 21</u> | <u>\$ Change</u> |
|-------------------------------|-------------------------|--------------------------|-------------------------|
| 752 · Other Types of Expenses | 0.00 | 176.14 | -176.14 |
| Total Expense | <u>43,158.48</u> | <u>64,576.01</u> | <u>-21,417.53</u> |
| Net Ordinary Income | 15,501.71 | -10,136.93 | 25,638.64 |
| Other Income/Expense | | | |
| Other Expense | | | |
| 899 · Clearing | 0.00 | 0.00 | 0.00 |
| Total Other Expense | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> |
| Net Other Income | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> |
| Net Income | <u><u>15,501.71</u></u> | <u><u>-10,136.93</u></u> | <u><u>25,638.64</u></u> |

11:28 AM

10/10/22

Accrual Basis

Red River Valley Lacrosse Association
Balance Sheet Prev Year Comparison
As of September 30, 2022

| | <u>Sep 30, 22</u> | <u>Sep 30, 21</u> | <u>\$ Change</u> |
|---------------------------------------|-------------------------|----------------------|-------------------------|
| ASSETS | | | |
| Current Assets | | | |
| Checking/Savings | | | |
| 100 · 1st International | 17,647.08 | 6,324.83 | 11,322.25 |
| 101 · NPPL | -6,219.55 | -6,219.55 | 0.00 |
| Total Checking/Savings | <u>11,427.53</u> | <u>105.28</u> | <u>11,322.25</u> |
| Total Current Assets | <u>11,427.53</u> | <u>105.28</u> | <u>11,322.25</u> |
| TOTAL ASSETS | <u>11,427.53</u> | <u>105.28</u> | <u>11,322.25</u> |
| LIABILITIES & EQUITY | | | |
| Equity | | | |
| 300 · Opening Balance Equity | 17,297.24 | 17,297.24 | 0.00 |
| 320 · Unrestricted Net Assets | -21,371.42 | -7,055.03 | -14,316.39 |
| Net Income | 15,501.71 | -10,136.93 | 25,638.64 |
| Total Equity | <u>11,427.53</u> | <u>105.28</u> | <u>11,322.25</u> |
| TOTAL LIABILITIES & EQUITY | <u>11,427.53</u> | <u>105.28</u> | <u>11,322.25</u> |