



# **2023 NWBA ANNUAL ASSEMBLY**

**May 22, 2023**



## Welcome

- David Shaffer, CEO

## Voting Open

- Tina Kaufman-Cain, Business and Compliance Manager

## Season Recap

- Brandon McBeain, COO

## Financial Update

- Mike Godsey, Treasurer

## State of the NWBA

- Ryan Martin, Board President

## Voting Closed

- David Shaffer, CEO

## Management Report

- David Shaffer, CEO

## Nationals 2024

- Matt Pierre – Chair of National Tournaments Working Group

## Voting Results Announced

- David Shaffer, CEO



**ELECTIONS**

# ELECTION

**BALLOT** - <https://www.surveymonkey.com/r/2023NWBAAnnualAssembly>

## **VOTING REMINDERS:**

- The eligible Voting Delegate/Team Representative submits one vote for each NWBA Team Registered for the 2022-2023 season
- Presidential candidate resume and full Bylaw Amendment Proposals can be reviewed by visiting: [www.nwba.org/annualassembly](http://www.nwba.org/annualassembly)
- The NWBA Board of Directors has one position (President) available for election at the 2023 NWBA Annual Assembly
  - Candidate: Matt Pierre
  - Four-year term 2023-2027
- Bylaw Amendment Proposals:
  - [Bylaw Amendment Proposal 1 - ARTICLE 10.2](#)
  - [Bylaw Amendment Proposal 2 - ARTICLE 11.1](#)







# **2022-23 NWBA SEASON RECAP**

**BRANDON MCBEAIN**

**NWBA – CHIEF OPERATING OFFICER**

# 2022-23 NWBA SEASON



- **TEAMS** – 211
- **ADULT ATHLETES** – 1274
- **JUNIOR ATHLETES** – 787
- **NON-ATHLETES** – 750
- **SANCTIONED EVENTS** – 108



# CAMPS & CLINICS HOSTED



## **PARALYZED VETERANS OF AMERICA X NWBA CAMPS**

- Lakeshore Foundation – August
- Southern Connecticut University - September

## **NWBA WOMEN'S CAMP**

- CUNY - December





# CONGRATULATIONS TO OUR INTERCOLLEGIATE NATIONAL CHAMPIONS!





# CONGRATULATIONS TO OUR JUNIOR DIVISION NATIONAL CHAMPIONS!





# CONGRATULATIONS TO OUR ADULT DIVISION NATIONAL CHAMPIONS!





# CONGRATULATIONS TO OUR WOMEN'S & MILITARY NATIONAL CHAMPIONS!



# THANK YOU TO OUR HOST AND CONTRIBUTORS!



UNIVERSITY OF WISCONSIN  
WHITEWATER



THE UNIVERSITY OF  
ALABAMA





# 2023 NWBA HALL OF FAME CLASS



## NWBA HALL OF FAME *class of 2023*



*Willie Hernandez*



*Josh Turek*



*Will Waller*



*Jayne Chilutti*

The Class of 2023 is comprised of four outstanding individuals: three Competitors and one Contributor.

- **William Hernandez**
- **Josh Turek**
- **Will Waller**
- **Jayne Chilutti**

Induction Ceremony occurred on Saturday, April 1 in Wichita, KS.



# OTHER AWARDS & RECOGNITION





# **FINANCIAL REPORT**

**MIKE GODSEY**

**BOARD TREASURER**



# FINANCIAL REPORT: 2022 RECAP

## National Wheelchair Basketball Association Historical Profit and Loss

	2022	2021	2020	2019	2018
INCOME	\$1,160,448	\$1,061,387	\$634,541	\$1,037,162	\$840,047
EXPENSES	\$1,049,579	\$1,055,178	\$719,365	\$891,768	\$1,015,076
NET INCOME	\$110,869	\$6,209	(\$84,824)	\$145,394	(\$175,029)

Note: 2020 results included a massive decrease in USOPC funding \$281,952 as well as membership revenue of \$120,357. USOPC funding included an additional \$36k in COVID Specific funding.

While membership revenue and corporate revenue have mostly rebounded to pre-Covid numbers, it is important to realize that expenses have grown through inflation higher than pre Covid numbers.

Includes Revenue of \$45,572 and \$39,300 in 2021 and 2020 in PPP loans which have both been forgiven.



# FINANCIAL REPORT: 2022 RECAP

- 2022 was a year of financial turmoil for the NWBA, while a significant strain on cash flow was anticipated as a direct result of reduced membership and sponsorship revenue in 2021 related to COVID-19, the dramatic increase in travel expenses, and entry fees for our High-Performance teams was nearly double the amount budgeted for our trips in the spring and summer of 2022 culminating with the 2022 America's Cup in Brazil.
- With no new revenue streams, or corporate sponsorships in place, our Board of Directors made the prudent decision to navigate the finale 6 months of 2022, and first 3 months of 2023 without a paid CEO.
- So how can we have year with financial turmoil and still end the year with a \$110k profit? Three items created that reality
  - 1) We went 6 months in 2022 without a paid CEO, saving \$70k in 2022
  - 2) The Hall of Fame Committee raised \$21k more than they spent in 2022
  - 3) We had \$31k of "Angel Donors" for our Women's HP team

If those three things don't happen, our \$110k profit becomes a \$12k loss.

# **FINANCIAL REPORT: 2022 RECAP**

- We had to borrow all of our working capital line capacity of \$150,000 by September 2022. By the end of December, we had paid down the line entirely, and have not had to utilize it since.
- In 2022, we accepted our first Appreciated stock-donations, which allows donors to maximize their giving by donating stock which has increased in value during their ownership. This model allows them to receive the Appreciated (high) stock value as a charitable donation without having to pay any capital gains taxes on the stock donated.
- The creation of the Revenue & Grant Writing Task Force led by Darlene Hunter and Andrea Woodson-Smith, generated immediate returns with a 2-year grant from the Craig H. Nielsen foundation totaling \$200,000, \$100,000 of which was received and benefited cash flow in 2022, and will be reflected as revenue and related expenses in 2023. This grant will primary benefit NWBA members with Traumatic Spinal Cord injuries, consistent with the Nielsen foundation's mission.

# **FINANCIAL REPORT: 2022 RECAP**

- We continue our culture of oversight and accountability
- In 2022 we benefited from \$89k in Special Admin Grants from the USOPC. These grants allow for our Business and Compliance Manager, external Accounting Services (Altruic Advisors), Legal assistance, and some AirBnB VIK
- In 2023, we'll be receiving approximately \$127k in Special Admin Grants from the USOPC covering the same topics as 2022, plus amounts to help offset SportsEngine expenses, Coaches Education, and assistance with our Communications position. All of these things allow us to be safer, more professional, more compliant, and better positioned for the expected growth of our sport.
- We continue to utilize Bill.com and Gusto for payroll to provide separation of controls, efficient processing, and accountability.
- I want to extend the sincere appreciation of our BOD and membership to the countless hours donated by Darlene Hunter and Ryan Martin, both of which added the full-time job duties of leading the NWBA to their already overloaded schedules. Darlene and Ryan's, and Brandon and Tina's continued dedication is what allowed the NWBA to not only make it through 2022, but to make improvements in multiple areas, most of which will be covered in Ryan's upcoming "State of the NWBA".





# **STATE OF THE NWBA**

**RYAN MARTIN**

**BOARD PRESIDENT**



# REFLECTIONS ON 2022



- Increase athlete voice across leadership levels of the organization
- Pride in Performance: USA National Teams ... only country to return from Tokyo with 2 medals (Men – Gold, Women, Bronze)
- Gratitude for engaged leadership throughout the organization
- Confidence to grow the sport moving forward
- Need continued engagement by Membership to enhance future growth
- Thank you to Membership for the opportunity to serve

# NWBA DUES STRUCTURE

## (ORIGINALLY ANNOUNCED IN 2018)

	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
Adults	\$30	\$30	<del>\$45</del> \$30	<del>\$50</del> \$30	<del>\$50</del> \$30	\$50
Juniors	\$25	\$25	\$25	\$25	\$25	\$25
Non-Athletes	\$50	\$50	<del>\$50</del> \$60	<del>\$50</del> \$60	<del>\$50</del> \$60	<del>\$50</del> \$60
Teams	\$600	\$600	\$600	<del>\$700</del> \$600	<del>\$700</del> \$600	\$700
Sanctions	\$0	\$25	<del>\$60</del> \$25	<del>\$70</del> \$25	<del>\$75</del> \$25	\$75

★ Athlete Safety increased costs will continue to be passed on (i.e. background check); projected to again be \$30 cost, thus \$60 for Non-Athletes in 2023-24.





**VOTING CLOSED**



# **MANAGEMENT REPORT**

**DAVID SHAFFER**

**NWBA – CHIEF EXECUTIVE OFFICER**

# **MANAGEMENT REPORT**

- **My History and Experience**
- **An Important Opportunity ahead of us!**
- **Strategic Planning**
- **Charting A New Direction**
- **My "door is always open" [davidshaffer@nwba.org](mailto:davidshaffer@nwba.org)**
- **Sports are Awesome!**





# **2024 NWBA NATIONALS**

**MATT PIERRE**

**NATIONAL TOURNAMENTS WORKING GROUP  
CHAIR**



# **NATIONAL TOURNAMENT WORKING GROUP**

## **NATIONAL TOURNAMENT WORKING GROUP**

- Harsh Thakkar - Adult Division (D1 player rep)
- Parnes Cartwright – Adult Division (President)
- Mike Bauler - Junior Division (Commissioner)
- Teresa Skinner - NWBA Board (Adult/Women/Junior Program coordinator)
- Matt Pierre- NWBA Board (Parent)
- Brandon McBeain – NWBA Staff facilitator

## **OBJECTIVE**

- Improve our member experience
- Better manage the financial impact
- Build our brand & the game



# INTERCOLLEGIATE MEN'S & WOMEN'S

## INTERCOLLEGIATE MEN

- Southwest Minnesota State University
- March 13-16, 2024



## INTERCOLLEGIATE WOMEN

- Continue working with divisional leadership to solicit host/bid
- Goal to solicit host ASAP





# 2024 ADULT & JUNIORS SITE SELECTION



NATIONAL WHEELCHAIR BASKETBALL ASSOCIATION NATIONAL CHAMPIONSHIP 2024 &





# ADULTS & JUNIORS NATIONAL TOURNAMENT



A promotional poster for the Richmond, VA tournament. The top half has a dark blue background with five white stars and the text "RICHMOND, VA" in large white letters. Below this, it says "TO HOST JUNIOR & ADULT DIVISIONS PORTION OF THE 2023-2024 NATIONAL CHAMPIONSHIP SERIES". The bottom half features a group photo of wheelchair basketball players in white jerseys and blue shorts, posing on a basketball court. At the bottom, there are logos for the National Wheelchair Basketball Association (NWBA), Sportable, Henrico Sports & Entertainment Authority, and Richmond Region Tourism.

**RICHMOND, VA**

TO HOST JUNIOR & ADULT DIVISIONS PORTION OF  
THE 2023-2024 NATIONAL CHAMPIONSHIP SERIES

**NWBA** NATIONAL WHEELCHAIR BASKETBALL ASSOCIATION

**Henrico** Sports & Entertainment Authority  
Showtime. All the time.

**Richmond Region Tourism**  
VisitRichmondVA.com

**JUNIORS** - April 5-7, 2024

**ADULTS** - April 12-14, 2024

**LOCATION** - Henrico Sports & Event Center

## **ENHANCEMENTS:**

- Best in Class Basketball Facilities
- Livestream/Broadcast Production
- Championship Sunday Experience
- Many New Additions

# RICHMOND BENEFITS

## ADULT / JUNIORS LOCATION SCOREBOARD

	Richmond	Wichita	Louisville
<b>Location</b>			
Travel	A	B-	A
Airport ranking 2022	64	101	68
Things to Do	B+	C	A
<b>Facilities</b>			
Basketball	A	B	A
Hotels	A-	A-	A C
<b>Financial Impact</b>	A+	A	D

- First location more accessible to East Coast teams
- Great facilities & surrounding entertainment options
- Leverage strong partnership & resource support from:



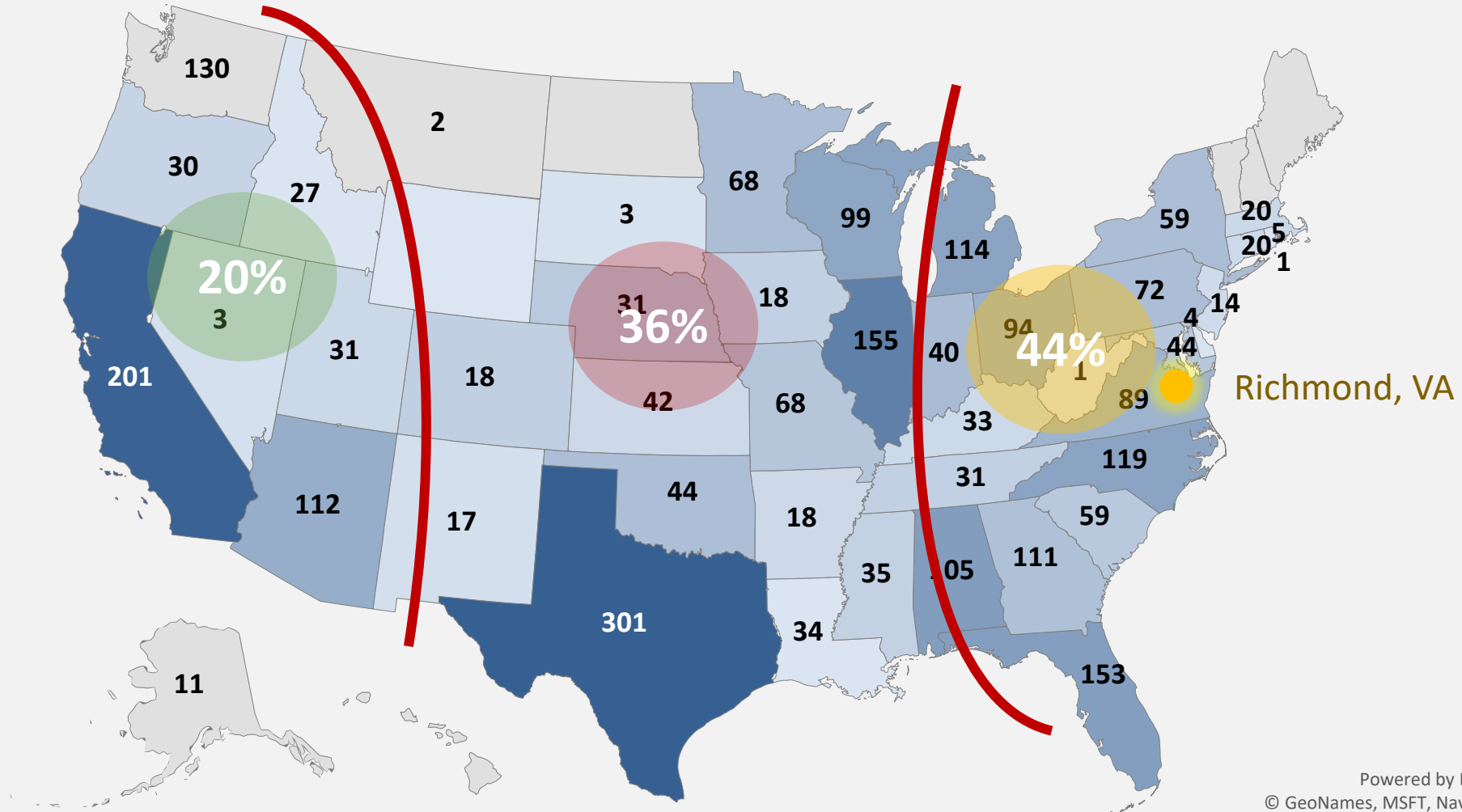
- Significant increase in budget to upgrade tournament with no financial risk to NWBA
- Opportunity to sell our game to under-represented area of the country along with focus on military expansion

# NWBA MEMBERSHIP BY STATE/REGION

WEST

MID

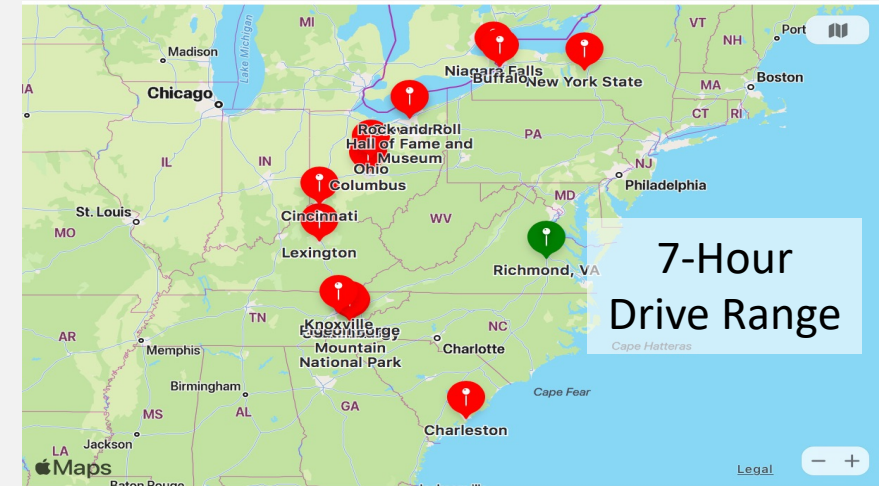
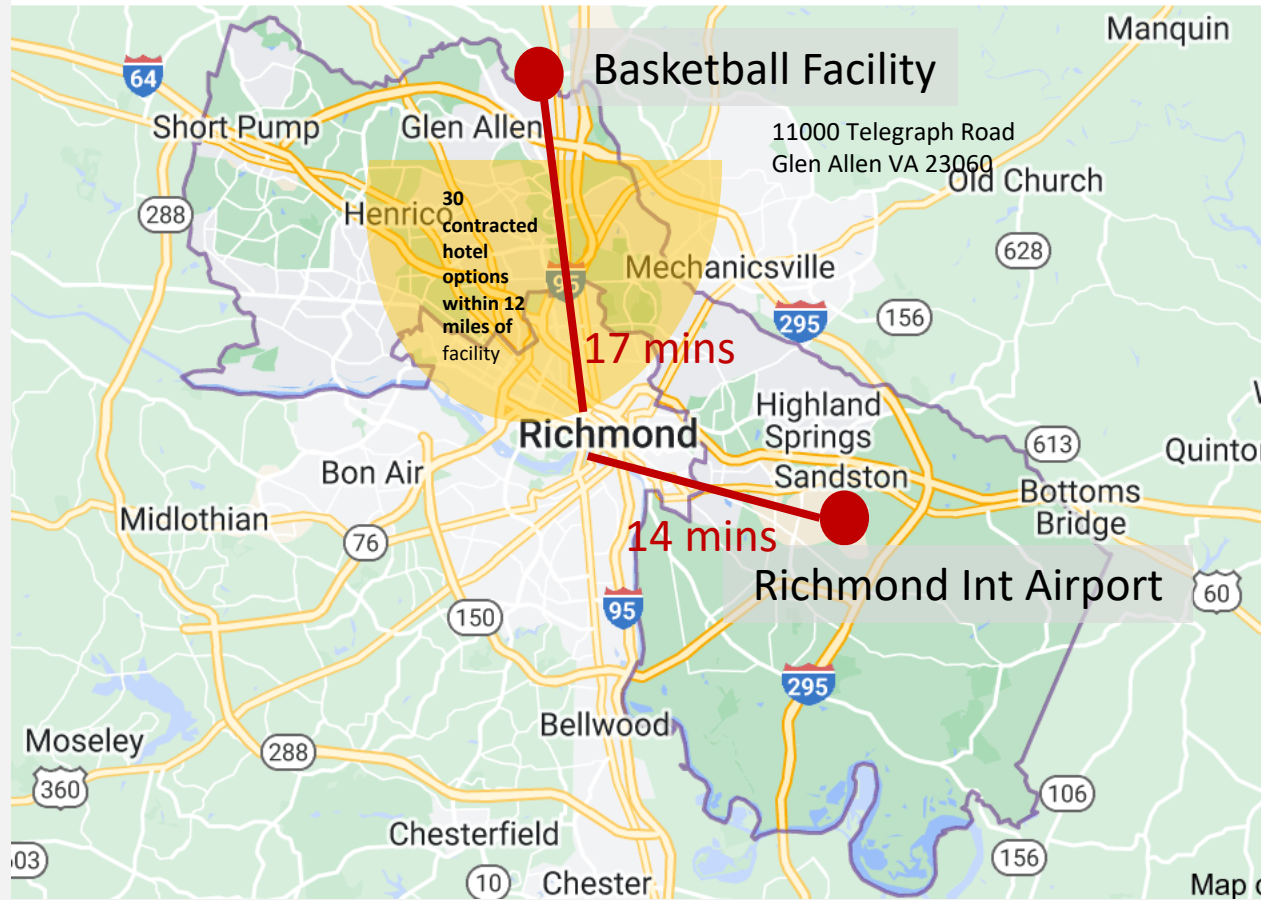
EAST



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# RICHMOND TRAVEL



From ATL: 7hrs 45mins  
From Charlotte: 4hrs 15mins  
From NYC: 5hrs 22 mins  
From DC: 1hrs 45 mins  
From Cincinnati: 8hrs 23mins  
From Chicago: 12hrs 6 mins

## BY RAIL

Arrive by train at one of three Amtrak stations in the Richmond region, conveniently located in the city of Richmond, in Henrico County, and just off I-95 in the town of Ashland. Arrivals from the north include Washington, D.C., Baltimore, Philadelphia, New York City, and Boston, with southern arrivals from Raleigh, Charlotte, Columbia, Tampa, and Orlando.

## BY AIR

Fly into the GBAC Star accredited Richmond International Airport (RIC) with service from all major carriers and over 200 daily flights. Located just 8 miles from downtown Richmond, RIC also features flights from affordable carriers like JetBlue, Southwest, Allegiant, and Breeze.

## BY CAR

Richmond is easily accessible from I-95 and I-64, and located just two hours from Washington, D.C., and two hours from Virginia Beach, the Richmond Region is centrally located and within a day's drive of half of the U.S. population, including major metropolitan areas such as New York City and Atlanta.



# BASKETBALL FACILITY

## (OPENING FALL 2023)





# WOMEN'S & MILITARY NATIONAL TOURNAMENT

## (EVENTS LIKELY TO BE CO-HOSTED)

### **WOMEN'S NATIONAL CHAMPIONSHIP**

- Bids have been received; and awaiting few pending bids
- Goal to review with leadership and award bid ASAP

### **MILITARY NATIONAL CHAMPIONSHIP**

- Bids received and pending have held in
- Goal to review with leadership and award bid ASAP





**MEMBERSHIP**

**QUESTION &  
ANSWER**



## **ELECTION RESULTS**





**THANK YOU!**  
**WE LOOK FORWARD**  
**TO YOUR FEEDBACK**