

Osseo Maple Grove Hockey Association Annual Meeting Minutes – April 17, 2019, 7:00pm Maple Grove Community Center

The entire OMGHA 2019 Annual Meeting PowerPoint presentation is available for view in a separate document.

1. Meeting Called to Order

The meeting was called to order by Adam Reiter at 7:04 pm.

2. Consent Business

• Approval of the 2018 Annual Meeting Minutes.



Chuck Sawicky moved to approve Consent Business, Nicole Kustermann second; motion unanimously approved; motion passes.

3. Committee Reports

Treasurer Report presented by Tim Jacobs

Philosophy

We are a non-profit organization with a financial goal to charge current players for the current costs of hockey.



2019-2020 Highlights

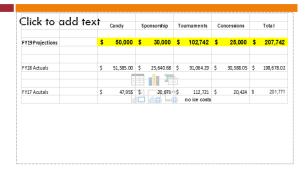
- Able to use an internal ice rate of \$145/hour.
 Despite paying an average ice rate of \$180/hour
- > Secured a \$846K loan with Premier Bank to fund our portion of the Osseo Rink improvements.
- > Signed a ten year contact with ISD 279. Maintained many of our perks including low ice costs.



Financial Trends

COLUMN TO	ON.	MGHA Key Financial N	letrics		
ETO-MATERIAL STATES		iona neg i maneiani	rey i maneiai metres		
HOCKE	`	P&L Trending			
		FY17	FY18	FY19	
		Actuals	Actuals	Projection	
Revenue		\$1,217,564	\$1,168,132	\$1,380,967	
Expenses		\$1,098,912	\$1,307,560	\$1,333,975	
	Net Hockey Ops	\$118,653	(\$139,428)	\$46,992	
Charitable	e Gambling (net profit)	\$379,500	\$385,000	\$350,000	
Projects Funded by Lawful Gambling		(\$422,256)	(\$355,853)	(\$335,821)	
Total (OM GHA Income	\$75,897	(\$110,281)	\$61,170	
Year F	nd Cash Balance	\$515,088	\$464,306	\$440,127	

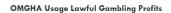
Fundraising



Charitable Gambling

Cathy Cheatham- Gambling Mar

- ☐ Approximately \$350K of profits expected this year
- ☐ Added the Maple Tavern this year.
- ☐ No longer have the Wild Bills location
- ☐ Five star rating with the Gambling Control Board
- ☐ Expect to continue to use these profits to improve our rinks and offset OMGHA's cost of hockey





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HOLLIN				
Usage I	Lawful Gamblin	g Profits		
	Fiscal year end	Fiscal year end	Fiscal year end	Estimated Fiscal year or
	5/31/2016	5/31/2017	5/31/2018	5/31/2019
Lawful Gambi Ing Profits	\$ 369,430.00	\$179,500	\$ 385,000.00	\$ 350,000.0
OMSHAuse of profits				
Dryl and room	\$ (9,500.00)	\$ (9,500.00)	\$ (9,500.00)	
MGCC West payment	\$ (85,000.00)	\$ (85,000.00)	\$ (85,000.00)	\$ (85,000.0
Subsidyrebate	\$.	\$.		
Traveling Registration reduction	\$ (51,400.00)	\$ (51,400.00)	\$ -	
Waive d Goalie Registration	\$ (10,800.00)	\$ (14,400.00)	\$ (15,000.00)	
Walved first year skater	\$ (16,100.00)	\$ (12,700.00)	\$ (15,000.00)	
Girl house registration waiver	\$ (17,601.00)	\$ (23,115.00)	\$ (25,000.00)	
Equipment voucher	\$ (16,268.75)	\$ (16,785.69)	\$ (15,190.65)	
Reduction of ice costs	\$ (102,285.21)	\$ (118,700.93)	\$ (132,737.50)	\$ (92,677.2
House Goali e Equipment	\$ (9,999.96)	\$ (6,728.83)	\$ (6,050.00)	
PeeWee goalie equipment voucher (\$250)	\$ (3,500.00)	\$ (3,620.00)	\$ (3,484.26)	
Bantam goal ie equipment vou cher (\$500)	\$ (6,500.00)	\$ (7,379.34)	\$ (5,684.43)	
Girl traveling subsidy reduction	\$ (13,951.00)	\$ (14,852.00)	\$ (12,500.00)	
Osseo Rink Improvements	\$ (22,049.39)	\$.	\$ (7,020.00)	\$ (64,540.7
MGCC Rink Improvements				\$ (6,857.5
Maple Grove Trophy Case	\$ (15,350.00)	\$.	\$.	\$.
Cisseo Coaches Room	S .	\$ (13,112.00)	\$.	\$.
MGCC West speakers	s .	\$ (27,746.00)	\$ (15,296.00)	
Heart Screening		\$ (4,675.00)	\$ (5,000.00)	
Osseo Netting	\$.	\$ (12,541.00)	\$ (1,390.00)	
Computers			\$ (2,000.00)	
Remaining profits	\$ (10.875.31)	\$ (42,755,79)	\$ 29,147,16	5 14.178.8

Areas of Focus for 2020/2021

Continue to use the gambling proceeds to it	mprove
our rinks and offset the cost of hockey.	

- ☐ Analyze systems/process and look for areas to improve our processes.
- ☐ Restructure our registration fees to align with like sized associations.
- ☐ Continue to develop a long term financial strategy for the association

Secretary Report presented by Nicole Kustermann

Secretary's Report



- Special Thanks to Kristy Gourley and Michelle LaBorde for training in our new
- Registrar's-Deanna Henry and Erin Smith

- 411 travel players registered for Pre Season Skating Sessions. 6 New Skater skills
- Worked level directors during tryouts and team formation, assigning tryout numbers, handing out jerseys and numbers. House distributed T shirts.
- 60 travel Managers / 45 House managers trained and communicated with throughout the
- 43 travel teams created and rostered with USA Hockey
- 16 House waivers processed in and out of OMGHA
 152 Birth Certificates verified with D3
- Focus for next year Manager handbook, identify opportunities to help coaches fulfill requirements earlier, make website more user friendly for managers and parents

Secretary's Report



- □ Volunteer Coordinators—Rochelle Giuliani & Tricia Leafblad
 - These two work with every volunteer aspect of the Association- including tryouts, team pictures, coaches/ managers and tournaments. They managed over 11,000 hours this
 - Noticing an increased number of families choosing to buy out of volunteer hour requirement which left the association short of volunteers for important events like hosted tournaments and end of season Jamboree.
 - Will focus our efforts in the off-season on exploring solutions to this problem.
 - Our association operates solely on a volunteer basis. In order to provide quality programs and to create a positive, fun and a quality environment for our players, we need help from every participating family. Our policy is for every family to commit to at least 14 hours/credits of volunteer time for one player and 20 hours/credits for two or more players. Note: No Volunteer Hours required for Mini-Mite or Jr. Gold/U16 players.
 - Remember to "like" OMGHA on Facebook and "follow" on Twitter for DIBs updates

Secretary's Report

- □ Scholastic Achievement— Bridget Erickson, Kristina Kampa, Larysa Karkoc, Amy Lee Olson, and Jennifer Draheim
 - □ This years event will be held on Monday, April 29rd at 7pm at Lord of Life
 - Reviewed and confirmed 318 players' grades to verify they met the
 - □ Transition to online application process that was executed without issue
 - $\hfill \square$ Solicited and gathered hundreds of donated prizes to give away to players on
 - Will be giving away 4 Scholarships this year. OMGHA continues to support the Terry Gallagher Memorial Scholarship program.
- Clix Pictures
- Continue to partner with Clix for our team pictures
- □ Santa Skate, OMGHA Banners, State Picture
- □ \$600 back to OMGHA

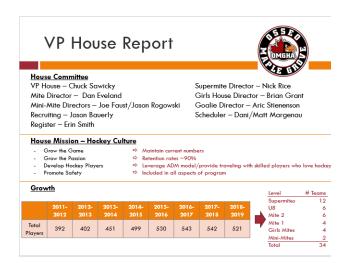


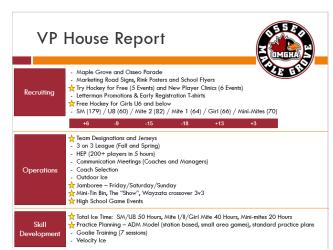
Secretary's Report

- □ Marketing- Laurel Bot
 - Develop and maintain relationships with community partners who support
 - Exploring ways to thank and recognize our supporters
 - Maintain a consistent brand
 - Arena branding
 - - Adherence to Team Standards for our uniforms and required apparel
 - Appropriate use of our logo and utilization of our partners who give back to OMGHA

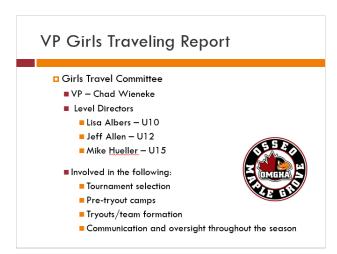


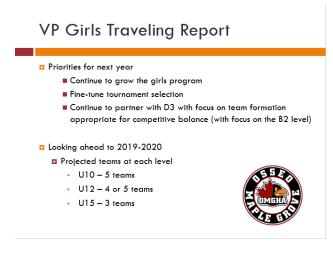
Vice President of House Report by Chuck Sawicky





Vice President Girls Report by Chad Weineke





VP Girls Traveling Report 2018/19 Recap Major accomplishments for this year We had 314 girls playing hockey in OMGHA this past year! 156 girls at the OMGHA traveling levels "Hockey Day Minnesota Event" at MG/OPC high school game Overall the season went well with very few significant issues, which is a credit to our coaches, players and parents Region/State Tournaments U15A - Participated in Regions U15B - Both U15B Black and U15B White participated in the State Tournament U12B-Both U12B White and U12B Crimson participated in Regions

Vice President Boys Traveling by Colin Steen

VP Boys Traveling Report

- Travel Committee (VP Colin Steen and Level Directors Bret Caywood/Squirts, Colin Steen/Peewees, Brian <u>LaFleur</u>/Bantams, Richard Dean/Jr Gold)
- 2018-2019 Focuses
 - Clear mission and goals
 - Competitive Team Formation
 - Continued tryout process improvemen
 - Parent/Player Code of Conduct
 - Coach investment/Resource development
 - Securing our Ice Time Needs
 - Tournament selection
 - Parent Communication/Transparency
 - Junior Gold continuous improvement
 - Association culture and investment in the future



VP Boys Traveling Report

□ A Look Ahead to 2019-2020

- Closing the feedback loop for our coaches
- Continue to invest in our strongest asset in the travel program
- Continue to ensure competitive team formation
 - Success at all levels is important
- lacksquare Continued improvement for the Junior Gold program
 - Take into account feedback from prior years
- Work at utilizing ice time throughout the season
- from tryouts through the end of the season

 Parent/Player Code of Conduct enforcement

Transparency and openness underpins our actions



VP Boys Traveling Report

□ Re-cap of 2018-2019 Season

- Success at all levels of play this season B2 and C levels very competitive with multiple tournament wins
- Increased number of <u>PeeWee</u> and Bantam teams vs. prior year
 Retention rates high in later years of the program
- Continued progress with Jr Gold program
- Region/State Tournaments
 - Bantam AA State Champion
 - Bantam A State Runner Up
 - Bantam B1Black State Consolation
 - Peewee AA Region 3rd Place
 - Peewee B1 Black Region 3rd place



ACE Report presented by Matt Margenau

ACE - Skills Development Mission

OMG's mission is to provide our young athletes with world class training instruction, instructors, and facilities, that allow our athletes to fulfill their potential, while making the game of hockey challenging, safe, and fun for each individual player!



ACE – Areas of Focus

- Player Development
 - On-Ice Skill Development
 - Off-Ice Skill Development/Injury Prevention
 - Hockey IG
 - Leadership Skills

Coach Selection and Development

- Coach Selection:
- Coaching Director position
- Early identification of coaching candidates
- Annual survey for feedback and improvement
- Coach Development:
 - Pre-season coaches meeting & instruction
 - Coach resources and tools: Practice plans, Hockeyshare, Drill videos
 - Provide Skill Tools to enhance training (Kwik Hands, Slide Boards, etc)





ACE - Player Development

Four Key Areas of Player Skill Development:

- . On-Ice Skill Development
- □ Focus: ADM Model, Skill nights, Coach Resources & Development, Outside Instructors
- 2. Off-Ice Athletic Development/Injury Prevention
- □ Focus: Facilities, External Instruction, Education
- 3. Hockey IQ Development
 - Focus: Small Area Games, tech. investments (Hudl, Intelligym)
- 4. Leadership Skill Development
 - □ Focus: Positive Coach Alliance, Community Involvement



Thank You For a Successful Season

□ Skill Development Directors

- Jeff Allen Girls, Erik Kukkonen Squirts, Jay Picconatto Peewees, Mike Kernan -
- Aric Steinessen- Boys Goalie Director, Jeff Allen- girls goalie director
- Andy Hedlund & Matt Margenau- OMGHA Habits and position specific guidebook and training material

Travel Coaches

- Matt Margenau Coaching Director
- □ 132 Coaches Coaches for 33 Boys Travel Teams
- 45 Coaches for 12 Girls Travel Teams

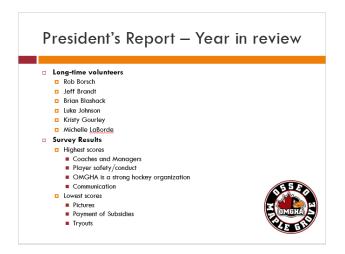
Managers & Registrars

- □ 50+ Managers for 45 Boys and Girls Travel Teams
- Registrars: Deanna Henry, Erin Smith, Kristy Gourley and Michelle LaBorde

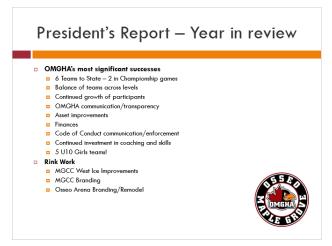
On and Off-Ice Trainers

David Prokop - EuroAmerican, Casey Rooney - ReadReact, Zach Sikich - Pro-Hybrid, Ally Altman – Devenir, Josh Hutton - BE-FIT

President Report presented by Adam Reiter







4. Old Business

No old business.

5. New Business

Elections

- Review of Candidates
- Collection of Ballots
- Results of Elections Announced:
 - o President Adam Rieter
 - VP Girls Chad Weineke
 - o VP House Brian Grant
 - Coaching Director/Assistant ACE Andy Hedlund

- o Boys Traveling Director Bret Caywood, Rich Dean, Erik Kukkonen
- o Girls Traveling Director Mike Hueller
- o Mite Director Jason Rogowski
- o District Three Representative Steve Fischer

6. Meeting Adjourned

Jeff Allen moved to adjourn meeting; Brian Grant second; the meeting adjourned at 8:17 pm.